


QUOTATION SHEET

| CUSTOMER INFORMATION                | PROJECT INFORMATION        | FINANCIAL INFORMATION                  | COMMERCIAL TERMS  |
|-------------------------------------|----------------------------|--|---|
| Customer Name: [NOMBRE DE PROYECTO] | Quotation #: Q-97708       | Currency: USD                          |  |
| Address: {DIRECCION}                | Quotation Date: 2024-11-01 | Exchange Rate: 20.40                   |   |
| Manager: Ing Fernando del Bosque    | Project Name: PROYECTO1    | Tax Rate: 16%                          |   |
| Contact:                            | Project Start: 2024-11-01  | Payment Terms: 30 days after invoicing |   |
| ruben.campo@borbollagroup.co        | Project End: 2024-11-30    | Validity Period: 30 days               |   |
|                                     |                            | Delivery Terms: FOB                    |   |

Dear valued customer, we are pleased to present you with this quotation. We encourage you to review the details carefully, and do not hesitate to contact us with any questions or clarifications.

| Labor | Category           | Item       | Q'ty | Unit Price | Total Price | Remarks                |
|-------|--------------------|------------|------|------------|-------------|------------------------|
| Labor | Personnel Expenses | Worker     | 87   | 70         | 6,090       | 3 workers x 29 days    |
|       |                    | Supervisor | 29   | 100        | 2,900       | 1 Supervisor x 29 days |
|       | Sum                |            |      |            | 8,990       |                        |

|          | Material      | SQ/AWG     | Q'ty | Unit Price | Total Price | Remarks  |
|----------|---------------|------------|------|------------|-------------|----------|
| Material | Tubo          | ½ Pulgada  | 1    | 471        | 471         |          |
|          |               | ¾ Pulgada  | 2    | 526        | 1,052       |          |
|          |               | 1 Pulgada  | 3    | 717        | 2,151       |          |
|          |               | 1½ Pulgada | 4    | 1,214      | 4,856       |          |
|          |               | 2 Pulgada  | 5    | 1,558      | 7,789       |          |
|          | Codo          | ½ Pulgada  | 6    | 6          | 33          |          |
|          |               | ¾ Pulgada  | 7    | 14         | 101         |          |
|          |               | 1 Pulgada  | 8    | 15         | 118         | FDGFSDGF |
|          |               | 1½ Pulgada | 9    | 30         | 268         |          |
|          |               | 2 Pulgada  | 10   | 43         | 432         |          |
|          | cople / niple | ½ Pulgada  | 11   | 5          | 52          |          |
|          |               | ¾ Pulgada  | 12   | 6          | 69          |          |
|          |               | 1 Pulgada  | 13   | 8          | 108         |          |
|          |               | 1½ Pulgada | 14   | 18         | 259         |          |
|          |               | 2 Pulgada  | 15   | 21         | 318         |          |
|          | valvula       | ½ Pulgada  | 16   | 54         | 867         |          |
|          |               | ¾ Pulgada  | 17   | 88         | 1,492       |          |
|          |               | 1 Pulgada  | 18   | 135        | 2,426       |          |
|          |               | 1½ Pulgada | 19   | 258        | 4,902       |          |
|          |               | 2 Pulgada  | 20   | 443        | 8,855       |          |

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|          | Material        | SQ/AWG            | Q'ty | Unit Price | Total Price       | Remarks |
|----------|-----------------|-------------------|------|------------|-------------------|---------|
| Material | Cable           | 250 SQ (500 MCM)  | 21   | 782        | 16,416            |         |
|          |                 | 150 SQ (300 MCM)  | 22   |            | 0                 |         |
|          |                 | 50 SQ (1/0 AWG)   | 23   | 162        | 3,724             |         |
|          |                 | 35 SQ (2 AWG)     | 24   | 102        | 2,448             |         |
|          |                 | 32 SQ (4 AWG)     | 25   | 66         | 1,655             |         |
|          |                 | 16 SQ (6 AWG)     | 26   | 42         | 1,095             |         |
|          |                 | 10 SQ (8 AWG)     | 27   | 26         | 705               |         |
|          |                 | 6 SQ (10 AWG)     | 28   | 16         | 448               |         |
|          |                 | 4 SQ (12 AWG)     | 29   | 12         | 354               |         |
|          |                 | 16 SQ+4G(4/6 AWG) | 30   | 289        | 8,682             |         |
|          |                 | 10 SQ+4G(4/8 AWG) | 31   | 181        | 5,620             |         |
|          |                 | 6 SQ+4G(4/10 AWG) | 32   | 95         | 3,050             |         |
|          |                 | 4 SQ+3G(3/12 AWG) | 33   | 43         | 1,426             |         |
|          |                 | 4 SQ+4G(4/12 AWG) | 555  | 61         | 33,744            |         |
|          | Interruptor     |                   | 999  | 13,000     | 12,987,000        |         |
|          | Pipe & etc      |                   |      |            | 21,150            |         |
|          | Total Materials |                   |      |            | <b>13,124,134</b> |         |

|          | Category           | Description    | Q'ty | Unit Price | Total Price      | Remarks                            |
|----------|--------------------|----------------|------|------------|------------------|------------------------------------|
| Overhead | Equipment          | LIFT EQUIPMENT | 155  | 1,500      | 232,500          | 5 equipment * 30 days + 5 freight. |
|          |                    | FORKLIFT 7.5T  | 31   | 5,900      | 182,900          | 1 equipment * 30 days + 1 freight. |
|          |                    | FORKLIFT 15T   | 31   | 12,500     | 387,500          | 1 equipment * 30 days + 1 freight. |
|          |                    | CRANE 30T      | 16   | 19,000     | 304,000          | 1 equipment * 15 days + 1 freight. |
|          | Management Expense |                |      |            | 712,001          |                                    |
|          | Safety Expense     |                |      |            | 284,800          |                                    |
|          | Profit             |                |      |            | 1,139,202        |                                    |
|          | Total Overhead     |                |      |            | <b>3,242,904</b> |                                    |

| Description | Materials  | Labor | Machinery | Overhead  | Total      |
|-------------|------------|-------|-----------|-----------|------------|
| PROYECT01   | 13,124,134 | 8,990 | 1,106,900 | 2,136,004 | 16,376,028 |
| SubTotal    |            |       |           |           |            |



## QUOTATION SHEET

**FOLIO: 10690**

**BANK INFORMATION**

**CEO Approval Signature**

**SIGNATURE**

Account in USD (SPID): 112180000030697628

Luis Borbolla

Authorized Signature

Account in Pesos (SPEI): 112962000030697626

TAX ID (RFC) : PB0180817PQ2

Bank Name: Grupo Financiero Monex (Bmonex)