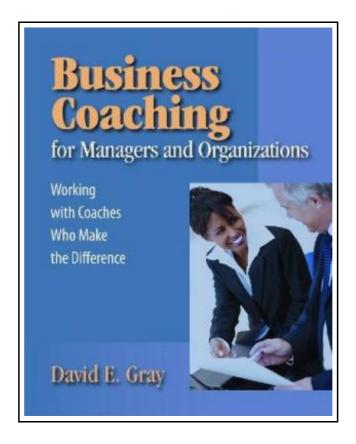
## Business Coaching for Managers and Organizations: Working with Coaches Who Make the Difference



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HRD Press Inc., U.S. Paperback. Book Condition: new. BRAND NEW, Business Coaching for Managers and Organizations: Working with Coaches Who Make the Difference, David E. Gray, You're ready to select, hire and work with a professional coach. But there are so many types of coaches. And thousands of people provide coaching services. How do you navigate your way through the jungle? Start with Business Coaching for Managers and Organizations. Whether you're a manager or HR professional, this guide will help you find - and work with - the right business coach to benefit both individual mangers and your organization as a whole. In seven chapters, the author - a member of the International Coach Federation - answers commonly asked questions such as: Is a coach with a coaching certificate from a reputable university better than one with a diploma from a private coaching consultancy? Do you need a coach - or would some other type of mentoring and counselling work be better? How do you find coaches - through word of mouth, the Web, local media, coaching associations? What questions should you ask to learn about the coach's experience, qualifications and style? You'll learn how to: Decide whether or not you need to hire a coach, Understand the different types of coaching available today, Interview prospective coaches to ensure there is a good match, Know what to expect from working with a coach, Terminate a coaching relationship that isn't working, Recruit a coaching faculty to deliver coaching to significant numbers of people in your organization, Evaluate whether the coaching process is working and what stakeholders are getting out of it. Each chapter includes an overview so you know what's coming, case studies drawn from the author's own experiences with coaching and key points that reinforce what you've just learned.

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