# Search Engine Optimization

On-page-factors and Off-page-factors

#### ON-THE-PAGE FACTORS

These elements are in the direct control of the publisher

Cq QUALITY Substantial quality content?  Cr RESEARCH Have you researched the keywords people may use to find your content?  Cw WORDS Do pages use words & phrases you hope they'll be found for?  Ce ENGAGE Do visitors spend time reading or "bounce" away quickly?  Cf FRESH Are pages fresh & about "hot" topics?  Vt THIN Is content "thin" or "shallow" & lacking substance?  Va ADS Is your content ad-heavy, especially "above the fold?"  HTML  Ht TITLES Do HTML title tags contain keywords relevant to page topics?  Hd DESCRIPTION Do meta description tags describe what pages are about?  Hh HEADERS Do headlines & subheads use header tags with relevant keywords?  Vs STUFFING Do you excessively use words you want pages to be found for?  Vh HIDDEN Do colors or design "hide" words you want pages to be found for?  ARCHITECTURE  AC CRAWL Can search engines easily "crawl" pages on site?  Ad DUPLICATE Does site manage duplicate content issues well?  As SPEED Does site load quickly?  Au URLS Are URLs short & contain meaningful keywords to page topics?  Am MOBILE Does your site work well for mobile visitors, on smartphones and tablets?  Vc CLOAKING Do you show search engines different pages than humans?	CONTENT			
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#### THE PERIODIC TABLE OF SEO SUCCESS FACTORS

Search engine optimization - SEO - seems like alchemy to the uninitiated. But there's a science to it. Below are some important "ranking factors" and best practices that can lead to success with both search engines and searchers.

#### ON-THE-PAGE SEO OFF-THE-PAGE SEO CONTENT HTML ARCHITECTURE LINKS TRUST SOCIAL PERSONAL Ta Titles Crawl Authority Reputation Country Cr Ss PΙ Description Duplicate Research Locality As Hs Ps Ce Engage Paid Vs Stuffing Vc

#### **FACTORS WORK TOGETHER**

All factors on the table are important, but those marked 3 carry more weight than 1 or 2. No single factor guarantees top rankings or success, but having several favorable ones increases the odds. Negative "violation" factors shown in red harm your chances.

#### OFF-THE-PAGE FACTORS

Elements influenced by readers, visitors & other publishers

LINKS		
Lq	QUALITY	Are links from trusted, quality or respected web sites?
Lt	TEXT	Do links pointing at pages use words you hope they'll be found for?
Ln	NUMBER	Do many links point at your web pages?
Vp	PAID	Have you purchased links in hopes of better rankings?
VI	SPAM	Have you created many links by span ming blogs, forums or other places?
TRUST		
Та	AUTHORITY	Do links, shares & other factors make site a trusted authority?
Th	HISTORY	Has site or its domain been around a long time, operating in same way?
Ti	IDENTITY	Does site use means to verify its identity & that of authors?
Vd	PIRACY	Has site been flagged for hosting pirated content?
SOCIA	l	
Sr	REPUTATION	Do those respected on social networks share your content?
Ss	SHARES	Do many share your content on social networks?
PERSO	INAL	
Pc	COUNTRY	What country is someone located in?
PI	LOCALITY	What city or local area is someone located in?
Ph	HISTORY	Has someone regularly visited your site or socially favored it?
		Have your friends socially



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Note:

VS.

White Hat

(in green)

**Black Hat** 

(in red)

#### On-the-page: content quality



- Are pages well written and have substantial quality content?
- The main reason search engines want to rank websites highly: good content
- E.g.: a search for "octopus facts" → National Geographic website

#### On-the-page: content research



- Have you researched the keywords people may use to find your content?
- Understand the target audience whatever words they use, even if incorrect (including misspelled), must be understood
- E.g. "Eastman Gelatine" (everyone searches for "kodak gelatin")
- E.g. "web <u>designer</u> rochester ny" (even though Professor Kostin is a web "developer")

#### On-the-page: content words



- Do pages use words and phrases you hope they'll be found for?
- Helps: liberal use of keywords in titles, headings a paragraphs
- E.g. "...Kostin is a web developer who has been designing websites..."

#### On-the-page: content engagement



- Do visitors spent time reading, or do they "bounce" away quickly?
- Content presented in an engaging, novel ways keeps website visitors on the website longer
- More time on-site = search engines assume the content is relevant

#### On-the-page: content freshness



- Are pages fresh, and are they about hot topics?
- Content that changes from time to time suggests it is more relevant
- News websites, bulletin boards, blogs rank better than static sites

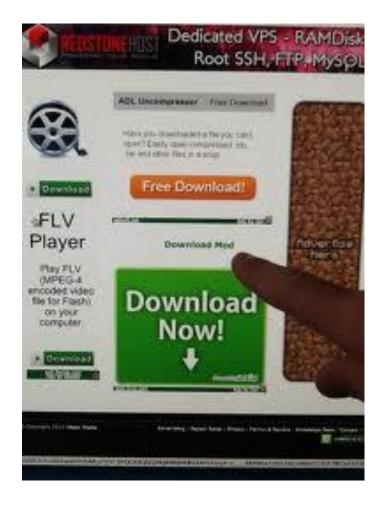
## On-the-page: content thinness/shallowness Vt

- Is content thin or shallow lacking substance?
- Websites are penalized if they have very little content
- Noted: Are sites with strong imagery but few words penalized?

#### On-the-page: content ad heaviness



- Is your content ad-heavy, especially above-the-fold?
- Websites are penalized if they're suspected of having more ads than relevant content



#### On-the-page: HTML title tags



- Do HTML title tags contain keywords relevant to the page topic?
- E.g. <title>Octopus Wikipedia, the free encyclopedia</title>
- Note: specificity goes left-to-right

#### On-the-page: HTML description tags



- Do meta description tags describe what the page is about?
- Whatever is in the meta description, is added to the SERP
- Better than leaving it to chance (the search engine will pick the first plain text it finds)

```
<meta charset="utf-8">
<title>Robert Kostin Web Developer | Web Designer | Rochester, NY - New York</title>
<meta name="description" content="Robert Kostin is a Master Web Developer in the Upstate New York area.">
```

#### **SERP**

Robert Kostin Web Developer | Web Designer | Rochester, ...

Robert Kostin is a Master Web Developer in the Upstate New York area

#### On-the-page: HTML heading tags



- Do headlines and subheadings use header tags with relevant keywords?
- Headings: <h1>, <h2>, <h3>
- Words are highly indexed; must be relevant
- "Lead-in" text is not relevant; e.g.:
  - <h1>Octopi in the Wild</h1>
  - <h2>It's really interesting!</h2> ← this isn't helping
  - The story of octopi begins with...

#### On-the-page: HTML structure/outline



- Are pages structured with heading tags to describe the content in a logical manner?
- Well structured documents are indexed better than loose text
- Note: don't use an H2 without an H1 above it; don't use an H3 without an H2 above it; et cetera
- http://gsnedders.html5.org/outliner

#### On-the-page: HTML stuffing



- Do you excessively use words you want pages to be found for?
- Gratuitous use of keywords in HTML is penalized
- I.e. using keywords in a way that doesn't enhance the content

#### On-the-page: HTML hiding



- Do colors or design styles hide words you want pages to be found for?
- Tricks to stuff HTML with keywords are penalized
- E.g.
   <div style="background-color: #333333; color: #333333;">
   keyword, keyword, keyword, keyword, keyword
   </div>

#### On-the-page: architecture, crawling



- Can search engines easily find and crawl pages on the site?
- XML Sitemaps
- www.xml-sitemaps.com

# On-the-page: architecture, duplicate management



- Does site manage duplicate content issues well?
- Reduce how often blocks of content are replicated across multiple pages in one website
- Mostly an issue for very large, content management system (CMS) driven websites

#### On-the-page: architecture, speed



Does the site load quickly?

#### On-the-page: architecture, URLs



 Are URLs short and do they contain meaningful keywords to page topics?

#### On-the-page: architecture, mobile



 Does your site work well for mobile visitors, on smartphones and tablets?

#### On-the-page: architecture, cloaking



Do you show search engines different pages than humans?

### Off-the-page: link quality



• Are links from trusted, quality or respected web sites?

#### Off-the-page: link text



 Do links point at your webpages use words you hope they'll be found for?

### Off-the-page: link number



• Do many links point at your web pages?

#### Off-the-page: paid links



Have you purchased links in hopes of better rankings?

#### Off-the-page: link spam



 Have you created many links by spamming blogs, forums or other places?

### Off-the-page: trust authority



Do links, shares and other factors make site a trusted authority?

#### Off-the-page: trust history



 Has site or its domain been around a long time, operating in the same way?

#### Off-the-page: trust identify



• Does site use means to verify its identify and that of authors?

### Off-the-page: trust, pirated



Has site been flagged for hosting pirated content?

#### Off-the-page: social reputation



• Do those respected on social networks share your content?

### Off-the-page: social shares



Do many share your content on social networks?

#### Off-the-page: personal country



What country is someone located in?

### Off-the-page: personal locality



• What city or local area is someone located in?

### Off-the-page: personal history



Has someone regularly visited your site or socially favored it?

### Off-the-page: personal social



Have your friends socially favored the site?