



Job title	eCommerce Buyer (HBA Buyer) - Home Appliances
Reports to	Head of HBA
Location	Bangkok, Thailand

Job Purpose

We are currently looking to help one of the region's largest internet and eBusiness companies. The primary function of this role is to identify the top selling products in the market for Home Appliances vertical.

Duties and Responsibilities

- Responsible for overall sales, GP and other income in responsible area.
- Monitor buying volume and negotiate for better contract.
- Monitor and Control cost & selling price change.
- Focus on sales during promotion period.
- Plan promotion and follow up.
- Review and analyze monthly inventory reports and propose corrective measures.
- Build strong relationships with suppliers.

Candidate Profile

- Bachelor's degree or higher in Business Administration or related fields.
- Minimum 3 years' experience as Buyer in eCommerce or retail business in HBA.
- Strong negotiation, planning and analytical skills.
- Good command in English.
- Computer literacy (MS Office)

Approved by:	(on behalf of CEO)
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