

Job title	Data Center Senior Engineer
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Mission

JB Monster is the largest referral network in Asia which specializes in referrals to open jobs with top companies in the region. We pay up to \$10,000 USD for every successful placement which is hired.

Job Description

We work with the top companies in the world and offer them top candidates through our network. We are currently assisting one of the largest telecommunications equipment manufacturers in the world.

Duties and responsibilities

- In charge of the service sales goal accomplishment for Data Center.
- Exploit Data Center solution, lead customer project initiation and assist tender design.
- Design the technical proposal which meet the customer demand, Formulate detailed technical
- Scheme and the reasonable price according to the solution and ensure the project profitability.

Qualifications

- Working experience in ICT/IT industry with 8 years for Bachelor and 6 years for Master or above.
- Strong customer understanding ability, demand analysis, communication and team cooperation ability.
- Be familiar with Data Center industry design standard and criterion, with Data Center (including Equipment Room Design, network security, storage and DR, system network, Business application) technique deployment, project management and presale working experience.
- Working experience of bidding, commercial quote, costing, insurance international trade.
- Experienced working in a multi-cultural environment.
- Fluently communicate with customer in English.
- Base in Thailand, need travel to different countries (Vietnam/ Philippine/ Sri Lanka/ Cambodia) organize the local team analysis the opportunities and bring the opportunities to contracts.

Approved by:	JB Monster (on behalf of CEO)
Date approved:	October 16, 2015