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## Harish Ramesh, B.E (EEE)

105/47, Langs Garden Road, Pudupet,  
Chennai 600002, Tamil Nadu, India



**+91.98400 26065**



**[harishramesh999@gmail.com](mailto:harishramesh999@gmail.com)**



### Objective

To use my managerial skills in a challenging environment in which I am given the opportunity to play a direct role in the growth and success of the organization.

### Personal Profile in FMCG

- 5 years experience
- Management / resource planning
- Identifying industry trends
- End objective strategy building
- Optimizing existing markets
- Expansion to new markets
- Dealer network optimization
- Tracking competitive intelligence
- Problem structuring and solving
- Market forecasting
- Market feedback reporting
- Product and volume planning
- Product and price positioning
- **Cross-functional** teams & departments cooperation in international environment based on my experience in working with USA, UK, India and interacting with clients on a global level.
- Proven **management skills** based on my team leadership roles in the past 5 years.

### Key Strengths

- Result oriented team leader with a strong track record of performance.
- Organization turnaround, utilizing analysis, insights and team approach to drive organizational improvements and implementation of best practices.
- Excellent interpersonal skills, capabilities of resolving multiple complex issues and motivating staff to achieve peak performance.
- Self-motivated with a positive attitude and willingness to learn and face new challenges.

## Employment Details

**The Audio People**  
[www.theaudiopeople.net](http://www.theaudiopeople.net)



Assistant Manager

Oct 2010 till date

**Key Responsibilities:**

- Key account management.
- Project scoping & initiation.
- Project planning & implementation.
- Customer support & service.

**Job Scope:**

- Managing a team of 12 members.
  - Controlling overall team budget and allocating budgets based on project requirement.
  - Preparing blueprint with all technical specifications and assigning resources.
  - Assigning targets to team and constantly supporting them to deliver the output on time with high quality.
  - Understanding client requirements and collect feedback after project completion / product delivery.
  - Planning the overall estimate of the projects undertaken in all levels.
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**Sutherland Global Services**  
[www.sutherlandglobal.com](http://www.sutherlandglobal.com)



Technical Consultant

Oct 2008 – Sept 2010

**Key Responsibilities:**

- End to end customer support.
- Providing instant solution with SLA.

**Job Scope:**

- Commissioning and updating software.
- Building process that provides smooth flow of business.
- Handling end-to-end customer support – customer queries and providing instant solutions with regular service level agreement.

## Educational Qualifications

Degree	Specialization	School / College	Board / University	Year of Passing	%
B.E.	Electrical & Electronics Engineering	Panimalar Engineering College	Anna University	2008	74%
Class 12	Mathematics with Biology	Sree Venkateshwar Matriculation School	State Board	2004	75%
Class 10	Matriculation	Sree Venkateshwar Matriculation School	Matriculation	2002	69%

## Other Information

### **IT Skills:**

AutoCAD Design  
Google Sketch Up  
Microsoft Office

### **Additional Information:**

Age : 28 years  
Date of Birth : 18th September 1987  
Marital Status : Single  
Citizenship : Indian  
Passport Number: : H3516097  
Languages Known : English, Tamil, Hindi



<http://in.linkedin.com/pub/harish-ramesh/a6/240/226>

## Received letters of appreciation from Clients on Project Completion



Ramaniyam Real Estates Pvt. Ltd.

Date: 24.04.2015

To,  
**The Audio People,  
Chennai.**

DearSirs,

**Sub: Letter of Appreciation on successful project completion**

On behalf of our Management,I would like to thank you on successfully completing our project and providing a wonderful presentation of the same.

I wish to place on record, our highest appreciation for the dedication and hard work of your employee Mr.R.Harish,in guidinghis team to complete the project in time and successfully to our complete satisfaction. He is an asset to your organization and I take this opportunity to thank him for his dedication and effort.

I have already received congratulatory letters from different departments in my organization for your team'sachievement and sincerely acknowledge the hard work your team had shown over the past 3 months. I am aware that there are days you all have spent several hours working overtime just to finish the project on time.

We sincerely appreciate your dedication, attention to detail, quality and ensuring client satisfaction and wish that you would keep up the good work in our future projects as well.

Thanking you once again.

Sincerely,

98415 86058



26.12.2014

The Audio People,  
Chennai.

Dear Sirs,

Warmest thanks for all of your successful and outstanding work done by your team head by your employee "R.Harish".

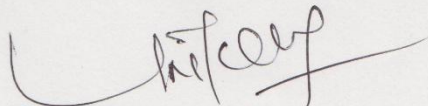
We really wanted to take this opportunity to congratulate him for his hard work and dedication which made this project successful. May you enjoy this type of success in all your endeavors.

We wish that you would keep up the good work in our future projects as well.

Thanking you once again.

Sincerely,

FOR AATHREYAM PROPERTY DEVELOPMENT,



AUTHORISED SIGNATORY

Chennai

To,

Ms. The Audio People,  
Chennai.

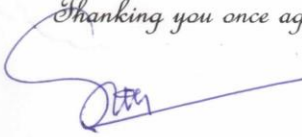
Dear Sirs,

I am writing this letter with extreme satisfaction and happiness to appreciate your team headed by employee Mr. "R. Karish".

I take this opportunity to thank him personally for his dedication and effort which made this project to be completed in time with quality. I have no doubt that it would not have been the success that it was without your presence.

I hope this will remain our benchmark for future projects. Enjoy your recognition and keep up the good work.

Thanking you once again.

  
Sincerely,

MORDAUNT - SHORT

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