



Job title	Country Manager - Philippines
Reports to	General Management
Location	Singapore

Job Purpose

Country Manager role for global payment solution.

Duties and Responsibilities

- Responsible for managing all company operations within target country;
- Review and assess financial sector, mobile payment, e-commerce industry and identify new business opportunities in the country;
- Establish and expand business relations with local partners, talk to governments, regulators as well as C-level executive to build long term partnership;
- Craft and execute suitable business plan as well as products and solutions for company based on local market's trends and consumer needs.

Candidate Profile

- Minimum Bachelor degree with at least 8 years of working experience;
- Strong understanding of financial sector, mobile payment, e-commerce industry in local country;
- Experience in retail banking and e-commerce is preferred;
- Experience managing a team of professionals and coordinating with cross-functional teams in successful implementation of projects;
- Possess strong business acumen, clarity in thinking, strong verbal and written communication and negotiation skills;
- Motivated with strong entrepreneurial spirit and able to express good judgment and maintain passion in a changing environment and in times of uncertainties;
- Oral and written communications in both English and Mandarin.
- Ability to read, write and communicate in local language is preferred.

Approved by:	(on behalf of CEO)
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