

Resume

Personal Details

Name	:	Sarun Tunsomboon
Age	:	33
Date of Birth	:	4-Aug-1982
Marital Status	:	Married
Nationality	:	Thai
Country of Residence	:	Thailand
Living Location	:	Bangkok
Address	:	88/370 M.10 Liab Garnjanapisek Outer Ring Bangna Rd. Bangkeaw Bangplee Samuthprakarn
Postal Code	:	10540
Contact Number	:	Mobile: 084-0486226
Email Address	:	spoon04@hotmail.com



Career Interests

Expected Salary : THB 100,000 per Month (Negotiable)

Executive Summary / Self-Description

I was graduated from Naresuan University then I got my first job as a System Engineer at Union technology. After many years, I have gotten a lot of experience in System Administrator. However, personally, I would like to get new experience in network system. Then I got a new job at Datapro Computer System Co., Ltd, which is one of the biggest system integrator companies in Thailand. I started working there as a Network Administrator then I got promote to be in a part of an implementer team of ISO2000 (IT Best Practice) and ISO27000 (IT Security). After that I got a chance to work with Modernform group. I worked at Modernform Integration Services Co.,Ltd. as Technical Consultant. I have more presentation skill and sales skill for pushing network solutions to customer. Then I convert my role to sales man, it challenge me to get more experience in sale skill.

Currently I am seeking for long-term contracts positions where my skills and experience will be utilized and expanded with challenging projects.

Education and Professional Qualification

Academic Qualification: Degree
2001 – 2004, Naresuan University
Bachelor Degree of Engineer / Computer (2.85)

Academic Qualification: Mattayom 6
1995 – 2000, Thungsaliang Chanupathum School
Mattayom 6 / Science and Math (3.65)

Professional Qualification and Certification:

- Cisco Certified Network Associate (CCNA)
- Cisco BCMSN (Part of CCNP)
- FCNSA (Fortinet Administrator)
- FCNSP (Fortinet Professional)
- RCSA (Riverbed for Presale)
- Interconnecting Cisco Network Device training from Training Partners Company.
- Lean Management course from my company.
- Failure Mode and Effects analysis from my company.
- CWLMS CiscoWorks LMS for manage Cisco network system.
- ISO/IEC20000/2005 Disaster Recovery Service, Datacenter Hosting Services and Service Desk Support (Company Certified)
- Project Management Foundation
- Communication Skill
- Negotiate in business

Summary of Skills

Language	Reading	Writing	Speaking	Listening
Thai	Excellent	Excellent	Excellent	Excellent
English	Good	Good	Good	Good

Computer and Non-Technical skills:**Device Skill**

- Cisco
- HP Network
- Fortinet
- Riverbed

Develop

- SQL command in DB2. (Database)
- JAVA, Perl, C++ language. (Application)
- HTML, PHP language. (Web)
- Assembly language for control microcontroller.
- BAT file for windows.

Application

- Ms Office all edition (word, excel, power point, access, visio, project).
- Photoshop for edit picture.
- Macromedia Dreamwaver for develop web page.
- Google.com for search everything that can help me solve problem and develop my job.

Operating System

- Linux
- Windows 2000 Server
- Windows XP Professional
- Windows 2003 Server

- Windows 2008 Server

Hobby:

- Playing basketball, badminton, Futsal
- Playing computer games and internet
- Reading a book.

Working Experience

Position : **Account Manager**
Company : Huawei Technology (Thailand) Co.,Ltd.
Period : November 2014 to Present
Latest Salary : THB 84,000 + Commission per month

Job Duties / Achievements

Job duties

Take care energy account

1. Create sale strategy
 - 1.1 Analysis customer investment.
 - 1.2 Analysis customer trend and development plan.
 - 1.3 Analysis customer organization and relation network in key account.
 - 1.4 Analysis partner in key account.
 - 1.5 Create marketing plan for key account.
 - 1.6 Create plan for develop customer relation.
 - 1.7 Competitive analysis
2. Manage relation with customer and partner
3. Do direct marketing for key account.
4. Action in project manager role when service team can not clear issue with customer and partner.
5. Create and monitor opportunities in key account
6. Find new opportunity in new area
7. Develop new opportunities in strategy account

Achievement

- Win in strategy account project in project that committed with management
- Have highlight activity with team for team building
- Recovery relation with customer that hate company
- Help service team to solve problem with customer and partner

Position : **Account Manager**
Company : Modernform Integration Services Co.,Ltd.
Period : January 2012 to November 2014
Latest Salary : THB 40,000 + Commission per month

Job Duties / Achievements

Job duties

Sell System Solution for customer

- Take care existing customer that lead from MIS.
- Find new customer by calling or visiting.
- Present MIS Solution for customer.
- Find opportunity in each customer.
- Do customer analysis.
- Deal with distributor or vendor for pricing.
- Quote a quotation as customer request.
- Help customer to find a solution for solve his problem.

Brand:

- HP Network
- Fortinet
- Riverbed
- Cisco
- ForeScout

Achievement

- Sold Riverbed solution to KSL IT
- Sold Riverbed solution to Heineken
- Sold Riverbed solution to Mermaid Maritime
- Sold Core network system for TAPB(Heineken)
- Sold Core network system for Mitsubishi Elevator
- Sold Core network system for TVDirect
- Sold Riverbed solution for Betagro
- Sold All Infrastructure for new Factory (FMC Chemical(Thailand))
- Sold Riverbed solution for DKSH
- Sold Riverbed solution for EasyBuy

Position : **Account Manager**
Company : World Information Technology
Period : September 2011 to December 2011
Latest Salary : THB 42,000 per month

Job Duties / Achievements

Job duties

Sell System Solution for customer

- Take care existing customer that lead from WIT.
- Find new customer by calling or visiting.
- Present WIT Solution for customer.
- Find opportunity in each customer.
- Do customer analysis.
- Deal with distributor or vendor for pricing.
- Quote a quotation as customer request.
- Help customer to find a solution for solve his problem.

Brand:

- Aruba Network
- Juniper
- Extreme Network
- Sourcefire
- Radvision

Achievement

- Propose Aruba wireless solution for Unicharm

Position : **Technical**
Consultant

Company : Modernform
Integration Services Co.,Ltd

Period : July 2010 to
August 2011

Latest Salary : THB 40,000
per month

Job Duties / Achievements:

Job Duties

Design Network Infrastructure and propose it to customer

Solution:

- Wireless Network Infrastructure
- LAN Network Infrastructure
- WAN Network Infrastructure
- Network Security Infrastructure
- WAN Optimization Appliance(Riverbed, Silver Peak)
- Network Monitoring Tools

Brand:

- HP Network(3Com,Procurve,H3C)
- Cisco
- Huawei
- Riverbed

- Fortinet
- Palo-Alto
- Solarwind

Achievement

- Design WAN Network Infrastructure for Bualuang Securities
- Design LAN Network Infrastructure for Asia Institute of Technology.
- Design LAN Network Infrastructure for Thai Cable Steel.

Position	:	:	Network Administrator
Company	:	:	Datapro Computer System.
Period	:	:	Jan 2008 to July 2010
Latest Salary	:	:	THB 29,500 per month

Job Duties / Achievements:

Job Duties

- Manage and maintain network system(LAN ,WAN, WLAN, VoIP) for customer.
- Configuration Management (Backup, Improve network performance)
- IOS Management (Analysis, Backup, Deploy)
- VLAN Management
- AAA Management by TACACS.
- Wireless management(AAA, Area Management)
- Manage Network Devices Inventory.(Backup, Rotation for reduce MA cost)
- Network Cabling Management.(Dealing, Design and QC)
- Implement Network monitoring for Network system.(CiscoWorks->Management & Monitoring, PRTG->Link Performance, Visualis->Link & Device Performance)
- Prepare and setup Devices for DR plan

Achievement

- Implementer team for ISO20000-1(DR service, Hosting service, Service Desk support service)
 - * Change Management
 - * Incident Management
 - * Problem Management
 - * Service Improvement Program
- Implement team for ISO27001
- Design and Implement CiscoWorks to manage all Cisco devices(about 200 devices)
- Maintain Network Service for ICBC Bank

Position : **System Engineer**
Company : Union Technology Company Limited.

Period : Jun 2005 to 2007
Last Salary : THB 18500 per Month

Job Duties / Achievement:

Job Duties

- Be administrator for Parts Tracing System that checks parts of product.
- Be network system (Token Ring, Ethernet and Wireless) administrator.
- Manage user for DNS server.
- Manage security for network system.
- Install and repair client.
- Query data for user that use it for analysis.
- Maintenance server (On operating system Linux, Windows 2003 server, Windows 2000 server).
- Develop computer program (JAVA) for support line production.
- Develop Web program (Perl) for support line production.

Achievement

- Setup system for support new product that I have to contact many people and check all of system for support it.

Reference

Mr. Kittisak Bumruengeiampanya

- System Engineer / Union Technology Company Limited
- Tel. 0815323691

Miss Sasinapa Rakphaka

- System Engineer / Union Technology Company Limited
- Tel. 0866099058

Mr. Samit Sukjamsai

- System Engineer / Datapro Computer System
- Tel. 0819456484

ที่ 4844362770



มหาวิทยาลัยนเรศวร

อำเภอเมืองพิษณุโลก จังหวัดพิษณุโลก 65000

หนังสือฉบับนี้ให้ไว้เพื่อแสดงว่า

นายศรัณย์ ตันสมบูรณ์

เป็นผู้สำเร็จการศึกษาระดับ ปริญญาวิศวกรรมศาสตรบัณฑิต (วิศวกรรมคอมพิวเตอร์)

สาขาวิชา วิศวกรรมคอมพิวเตอร์

โดยอนุมัติของสภามหาวิทยาลัยนเรศวร ตั้งแต่วันที่ 16 พฤษภาคม พ.ศ. 2548

ให้ไว้ ณ วันที่ 16 พฤษภาคม พ.ศ. 2548

(รองศาสตราจารย์ ดร.สุพักร์ พ่วงบางโพ)

รองอธิการบดีฝ่ายวิชาการ ปฏิบัติราชการแทน
อธิการบดีมหาวิทยาลัยนเรศวร



นายทะเบียน
เป็นผู้ลงนามรับรองรูป





This Is To Certify That

Sarun Tunsomboon

Has Successfully Completed All Of The Requirements For
The Following Fortinet Certification:

Fortinet Certified Network Security Professional (V4.x)

Date: May 31, 2011

Certification ID: FCNSP8824

A handwritten signature in black ink, appearing to read "Michael Xie", written over a horizontal line.

Michael Xie
Chief Technology Officer - Fortinet

A handwritten signature in black ink, appearing to read "Rob Rashotte", written over a horizontal line.

Rob Rashotte
Director Worldwide Training - Fortinet

CERTIFIED