



## MARIO AGUSTINUS VAU

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### Objective

To obtain a key strategic position, in a dynamic organization that leads to a fulfilling career in a challenging working environment.

### Skills

- Media / publishing
- Marketing & Sales
- Supply chain management
- Contract management
- Logistics
- Financial controlling
- Business process analysis
- Fluent in English
- Fluent in Italian
- Basic proficiency in German

### Education

John Cabot University, Rome Italy  
Bachelor of Business Administration, *magna cum laude* (GPA 3.81/4.00)  
minor in Political Science, attended 1993-1997

- Valedictorian, Class of 1997
- Representative Business major – Student Council, 1995-96
- Dean's List : 3x consecutive Winter, Spring, Fall 1994-96

### Experience

#### Division Manager, PT Content First Indonesia(CFICorp)

November 2014 – present

Entrusted with the revamping of online media [www.elshinta.com](http://www.elshinta.com); implementation of a citizen journalism application, and setup of the new division as a digital business unit (a subsidiary of Elshinta Media Group). Reporting to the CEO of CFICorp.

#### Director, AngloINFO Jakarta (<http://www.angloinfo.com>)

July 2012– April 2015

Franchisee and manager of an online media, catering to the English-speaking segment of Jakarta. Providing information on living in or moving to Jakarta.

#### Regional Logistics Project Manager, Nokia Siemens Networks

October 2011– June 2012

Responsible for developing additional storage, transport and invoice optimization processes across the APAC Region. Transition to leaving Nokia Siemens Networks

#### Head of Logistics Sub Region Indonesia, Nokia Siemens Networks

March 2008– September 2011

Responsible for all logistics operations in Sub Region Indonesia for all key accounts. Reporting to the Head of Logistics in Asia Pacific Region.

Performance Manager Logistics APAC, Nokia Siemens Networks

June 2007– February 2008

Responsible for logistics KPI alignment during a merger environment. Reporting to the Head of Logistics in Asia Pacific Region.

Head of Business Admin. & Contract Mgmt., Siemens Indonesia

October 2006– May 2007

Responsible for vendor contract administration, supply chain reporting and processes. Overlapping timeline with previous role in the transition from Siemens to Nokia Siemens Networks. Reporting to the General Manager of Supply Chain Management in Indonesia.

Head of Corporate Controlling, Siemens Indonesia

January 2006– December 2006

Responsible for internal control activities, and special sales performance tracking for the Board of Directors across all Divisions of the company. Reporting to the Chief Financial Officer

Commercial Manager – COM Division, Siemens Indonesia

March 2002– December 2005

Responsible for managing a team to perform offer generation, pricing, contract negotiation, commercial project management, invoicing and controlling. Reporting to the General Manager of Finance & Business Administration.

Commercial Assistant Manager – COM Division, Siemens AG

August 2000 – February 2002

Responsible for coordinating the offer generation, pricing, contract negotiation, commercial project management, invoicing and controlling activities. On assignment from September 2000 – December 2001 in the Outside Plant as well as Transmission Divisions (countries assigned Malaysia and Philippines) at Siemens AG Headquarters in Munich, Germany. Reporting to both the Commercial Manager in the home country (Indonesia) and the Division General Manager of Finance & Business Administration in the host country (Germany).

SAP R/3 Business Analyst – Siemens TPO & Siemens Indonesia

December 1997– July 2000

Responsible for business process mapping to SAP R/3 tool platform. SAP R/3 module configuration in materials management and production planning scope, user training, and documentation. Eventually assigned as a Module coordinator, supervising end users in an active SAP R/3 environment. Reporting to the SAP Project Manager.

*REFERENCES FURNISHED UPON REQUEST*