

# NIKHIL KHAJURIA

Mobile no- 0066 830017597

Age 33

[nikhil.khajuria@gmail.com](mailto:nikhil.khajuria@gmail.com)

ENTREPRENEURSHIP

SUPERLATIVE BUSINESS ACUMEN

DYNAMIC ANALYST



## OBJECTIVE:

Looking for challenging career opportunity in Investment Management/Financial services to leverage diverse and extensive background and progression in CFA Program to achieve organizational goals.

## QUALIFICATIONS SUMMARY:

- CFA Level III Candidate and Exceptional Academic records with decade of experience in providing effective business & financial analysis across diverse industries for investments and financial management to provide better, timely and effective decisions making.
- Demonstrated ability in gathering and interpreting huge amounts of data to design and develop complex problem solutions using latest technologies with Mathematical and Statistical Models.
- Analytical, creative professional who applies business acumen, strategic planning and financial analysis and critical thinking skills to develop new processes and enhance existing operations.

## CORE COMPETENCIES:

- Information technology
- Entrepreneurial Leadership
- Strategic Planning and Execution
- Forecasting, Reporting & Analysis
- Quantitative Business Methods
- Equity Research & Analysis, Equity Trading
- Budgeting & Cash Flow Optimization
- Corporate Finance and Financial Planning
- Research and Due Diligence
- Business Statistics and Valuation Models

## TECHNICAL SKILLS:

- Proficient Excel-based Financial Data Analysis and Financial Modeling Skills
- Extensive knowledge and experience of Equity and Derivative markets
- Strong MS Excel knowledge and hands-on experience with Macros and VBA
- Quantitative Analysis with Mathematical and Statistical Modeling using SPSS & MATLAB
- Good Knowledge of Data Structures, Algorithms and Data Exploration using Python 3

## EDUCATION:

- **2017 CFA Level III candidate in CFA Program.** Passed Level II Exam of CFA Program in first attempt in June 2016. Passed Level I Exam of CFA Program in first attempt in Dec 2015.
- Sept2000 -June2004 **Bachelor of Engineering in Information Technology**, Distinction with **Merit** in every year, TKIET College, Shivaji University, Kolhapur, Maharashtra, India.
- Scored 97% in Physics in XII standard in CBSE Board (All-over India Examination).
- Scored 95% in Mathematics in X standard in CBSE Board (All-over India Examination).

## EXPERIENCE:

### FREELANCE FINANCIAL ANALYST

Feb2014-Aug2015

- Fundamental Analysis using Equity valuation models.
- Equity Research and due-diligence of infrastructure and consumer staple sector in India.
- Financial Modeling to forecast earnings and peer comparison.
- Read and Analyse Financial Statements to get insight into company's performance.
- Invested and Traded portfolios of high net-worth individuals up to INR 20million.
- Derivative trading including Future and Options monthly contracts on Nifty.

### YOG SJ IMPEX PTE LTD, Singapore

### S J IMPEX CO LTD, Bangkok, Thailand

**Managing Director**

June2011-Oct2013

- Identified new business opportunities, developed and expanded into new markets.
- Strategic management with quantitative business models and statistics.
- Managerial accounting, forecasting, reporting and analysis.
- Cross-cultural communication and negotiations with big suppliers and Government buyers.
- Corporate Finance, auditing, accounting and documentation for export contracts and shipment.
- Finalized and signed contracts worth \$1.4m with reputed suppliers in China and South Korea.

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### **KARYA BARU TRADING FINANCIAL LTD, Singapore**

**SS WORLD IMPORT EXPORT CO LTD, Pathumthani Thailand**

**Strategic Business Analyst**

Sept2009-March2011

- Cost-Benefit analysis and implementation of Strategic Planning, Execution and Management.
- Improved efficiency with budgeting, cash flow optimization and directed corporate finance.
- Identified new market opportunities and penetrated new geographic markets.
- Revenue, profit and market share growth with new customer base and orders of worth USD 1.95m.
- Research, due-diligence and documentation of export documents.

### **DANIAL IMPEX PART LTD, Bangkok, Thailand**

**Partner and International Business Development**

Nov2007-June2009

- Identified new market opportunities and strategical planning, execution and management.
- Financial & Operations management with pricing and cost control to increase profitability.
- Negotiated and finalized contracts with new customers and suppliers worth USD1.4million.
- Grew sales and profitability of company in 6 months by USD 150,000.
- Negotiated favourable terms & conditions of LC with International banks.
- Documentation for Exports, shipment and custom clearance.

### **WINSOFT EXPORTS PVT LTD, Pune, India**

**Director and Business Analyst**

Aug2006-Feb2008

- Evaluated and Strategically synchronized and structured business processes effectively with investment partner Trustfort LLC, Boston M.A. USA,
- Provided Technology infrastructure platform to integrate Financial systems, Portfolio accounting systems, Investment Portals, Fund Management Tools, Proprietary Research and Trading models.
- Hired, Trained and Lead Team of 7 software developer and assisted in developing financial systems, investor portals to meet user needs, improving functionality and producing shorter process cycles.
- Supported high-level technological solutions like Product Design, System Architecture, Data Migration, Security Master Maintenance, Proprietary trading desk and System Integration.

### **HSBC GLOBAL TECHNOLOGY, Pune, India**

**Software Engineer**

May2005-June2006

- Gathered requirements, analysis, design and development of Investment Banking, Trading desk and Financial Services platform, for HSBC Holdings, Buffalo, NY, USA.
- Identified, Formulated and Design Algorithms for implementation of Financial Models.
- Prepared and presented reports for customized solutions and studies for banking representatives.
- Performed due diligence on data collection and validation to ensure consistency of the information.
- Provided Database Management and development of end of day analysis report for financial transactions including securities transactions with brokerages to optimize business processes.

### **M C PUNJWANI VALUERS, Mumbai, India**

**Software Engineer**

Aug2004- April2005

- Optimized efficiency with implementation of Real Estate Valuation System.
- Quantitative and Statistical analysis models for database in Valuation system.
- Enhanced system productivity and performance with Billing & Accounting Systems.
- Enhanced performance with development user-friendly Machine Database and valuation System.

### **CERTIFICATION:**

Dec 2005 **Business English Certificate** Level B1, Passed with Merit, ESOL Examinations, University of Cambridge.

### **PERSONAL INFORMATION:**

Nationality: Indian

Marital Status: Thai Wife