



<b>Job title</b>	Country Manager – Thailand & Myanmar (Bangkok)
<b>Reports to</b>	GH
<b>Location</b>	Bangkok, Thailand

#### **Job Purpose**

Country Manager Thailand (including Myanmar) for global p2p mobile payment solution.

#### **Duties and Responsibilities**

- Craft and execute strategic, operational and financial objectives for Thailand
- Use creative approaches for driving user acquisition and adoption & build presence in every city, town and village
- Track metrics and communicate key insights to hit and exceed targets
- Provide inspired team leadership and find new talent as business grows
- Continuously review merchant & supplier landscape and market trends
- Work with truly global and truly cross-functional teams
- Have impact on product development by providing continuous market feedback and on-the-ground Insight

#### **Candidate Profile**

- A degree certificate and/or proven track record in business planning and customer relationship management. Plus an understanding between book smarts and street smarts.
- At least 10 years of experience and successful track record in Internet Services, Financial Services, Digital Currency, Mobile Money/Payments, Social/Mobile Commerce or Emerging Digital Business Eco-Systems.
- Experience in sales, marketing, distribution, and/or retail and channel development.
- Experience on technology licensing, telecom and VAS distribution and retail will help you hit the ground running
- Ability to drive impact by the numbers
- Ability to inspire, energize, mentor and lead with passion and integrity
- Bravery to explore, challenge and make mistakes
- Fluent written and spoken English & Thai

<b>Approved by:</b>	(on behalf of CEO)
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