

TEGAR IMAN SUSILA

F RESIDENCE - Jl. Kebon Kacang 29/28, Jakarta Raya, 10310 | +62813 7578 4017 | tegar.iman@me.com

PROFESSIONAL EXPERIENCE

INSTITUTIONAL EQUITY SALES - BNP PARIBAS SECURITIES INDONESIA

- Advising most prominent clients with exposure to Indonesia market on their equity investment across all business sectors; distribute and pitch research products; and act as account managers to develop and maintain relationships.

Jakarta
Mar 15 – Now

EQUITY RESEARCH ASSOCIATE - BNP PARIBAS SECURITIES INDONESIA

- Assisting the coverage of publicly listed companies on Property, Telecoms, Automotive, Consumers (Unilever, Indofood, Mayora Indah, Kalbe Farma, Tempo Scan, Kino), Media (Surya Citra Media, MNC), and Retail sector.
- Writing research ideas on industry trends, strategic analysis, company updates, earning reviews, and political reviews that could serve as potential catalysts for investment calls.

Jakarta
Aug 14 - Mar 15

ANALYST INTERN - SYSTEC GROUP VENTURE CAPITAL

- Performed due diligence analysis, market analysis, and feasibility studies following startup proposals for funding; recommended which startups should be funded by the group.
- Created investment story for 9 business ventures, prepared DCF model and presentation pitch for 3, all of which used by the group in meeting with potential investors.

Jakarta
Jun – Sep 13

EDUCATION

UNIVERSITY OF INDONESIA - FACULTY OF ECONOMICS AND BUSINESS

- Major: Business Management – Finance.
- Relevant coursework: Strategic Management, Marketing, Investment, Capital Budgeting, Project Management
- Authored a 20.000 words thesis: *Stock Market Volatility during National Elections in G-20 Country members*

Depok
2010 - 2014

AWARDS AND HONORS

BEST OVERALL PRESENTATION - L'OREAL BRANDSTORM

- Awarded as the team who delivered the best presentation in the most prestigious marketing competition in the world.

Jakarta
May 2014

NATIONAL CHAMPION & BEST PERFORMER - DELOITTE RISK INTELLIGENCE CHALLENGE ASEAN

- Won the national title (with more than 80 participants) in a risk management case study and debating competition.
- Represented Indonesia to ASEAN level; Was awarded as Best Performer for comprehensive risk assessment in pharmaceutical sector and nominated as Best Speaker.

**Jakarta &
Singapore**
Apr 2014

NATIONAL CHAMPION - CFA INSTITUTE INVESTMENT RESEARCH CHALLENGE

- The most prestigious equity research competition in the world. Won the national title (out of 54 participants).

**Jakarta &
Singapore**
Mar 2014

INTERNATIONAL SCHOLAR – UNIVERSITY OF TOKYO SUMMER PROGRAM

- Was awarded a full scholarship to attend a very competitive summer program in University of Tokyo; Chosen as one of 30 international delegates from more than 800 applicants worldwide.

Tokyo
Jul – Aug 2013

VOLUNTEER & CAUSES

PRESIDENT – INDONESIAN YOUTH FOR SMEs (IYS)

- IYS is a youth driven organization that provides pro-bono consultancy services to Small and Medium Enterprises (SME)
- Spent two years as Analyst and then Project Leader prior to being elected as President in 2016.

Jakarta
2014 – Now

DIRECTOR OF CONFERENCE PROGRAMMING - THE 12TH INDONESIA CAPITAL MARKET STUDENT STUDIES

- Led a team of 5 to design a series of conference program and investment research report competition. Leading the first attempt of the event in its history to go international.

Depok
2013

SKILLS & INTERESTS

- Skills: Financial Analysis and Valuation, Equity Research, Investment Pitch, Bloomberg, Business Strategy and Advisory
- Interest: Venture Capital, Business Development, Start-Up, Consulting, International Development, Macroeconomics