

MS. NIORN MANEESINT

E-mail : m.niorn@gmail.com Mobile : +66 (0) 92279 9552

Address : 6 Soi Thansamrit 32/3 Tiwanon Road Thasai Mueng Nonthaburi 11000 Thailand

Career Objective : To contribute my business management skill in a global company. Desired position is Operations Manager or equivalent.

SKILLS :

- Business Development and New Business Development
- Market analysis and forecasting
- Project Management
- Wholesales and Franchise business
- Retail operations
- Human Resources Management

LANGUAGE :

- Thai – Native
- English – Professional working proficiency

EXPERIENCE :

Nutrition Depot Company Limited

Current position : Director

Business : Import & Distribute Sport Supplements

Period : October 2013 – Current

- **Leadership :** Participate in develop a vision and strategic plan, identify any internal and external issues that effect organization
- **Operational planning and management :** develop an operational plan and ensure the organization will meet expectations
- **Program planning and management :** Oversee the planning, implementation and evaluation of organization and project
- **Human resources planning and management :** Coach and mentor the team as appropriate, oversee the implementation of the human resources policies, procedures and practices
- **Financial planning and management :** oversee overall company financial, coordinate with staff and outsource company to prepare a financial report to CFO, approve expenditures, ensure that organization complies with all legislation covering taxation and withholding payments.
- **Risk management :** Identify and evaluate the risk to the organization's people, property, finance, goodwill, and image and implement measures to control risks.

AEC South East Asia Company Limited

Latest position : Business Development Manager

Business : Management Consultancy

Period : August 2012 – February 2016

- Identifies trendsetter ideas : by researching industry and related events, publications, and announcements; tracking individual contributors and their accomplishments.
- Locates or proposes potential business deals : contacting potential partners; discovering and exploring opportunities.
- Client management : Maintain relationship with new and existing clients as well as exploring new business opportunities

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- Project management : ensure that the project finish in timely manner and meet client's satisfaction.

Fischer & Partners Company Limited

Latest position : Business Development Executive

Business : Human Resources Consultancy

Period : August 2011 – May 2012

- Business Development : Identify new leads and potential new markets, researching industry and customers' need
- Public relations & Marketing : attending conferences, meetings, functions and industry events, planning and overseeing new marketing initiatives
- Client management : maintain relationship with new and existing clients
- Human resources : assisting in recruitment process covering interview and matching right candidates to positions, training personnel and assisting team members develop their skills

Thai Airways International Public Company Limited

Latest position : Corporate Communications Officer

Business : Airlines

Period : June 2008 – May 2009

- Public relations : Coordinating with local and international medias, write corporate press release and photo news release, monitoring any publications or online news of Airways International and partner airlines
- Relationship management : maintain good relationship with media
- Represent Thai Airways International : attend events, conference on behalf of the company occasionally
- Event management : work with public relations team to organize company events

EDUCATION :

Chulalongkorn University

Degree : Faculty of Law, Major Business Law

Period : June 2013 – May 2016

Griffith University

Degree : Master of International Business

Period : February 2010 – July 2011

Bangkok University International Collage

Degree : Bachelor of Arts, Hotel and Tourism Management

Period : June 2004 – August 2008