

Attapol Sinchalong

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Personal profile

MBA graduate with 5 years' international consultancy experience in sales and marketing modules working in multi-national teams. Strong analytical and problem solving skills, flexible and adaptable attitude. A capable team leader with a high level of integrity and proven ability to coach and develop team members.

Education

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|-------------------|--|
| 09/2015 - 09/2016 | University of Bath, Bath, United Kingdom Master of Business Administration (MBA) Dissertation: Risk management in the Tech startups |
| 07/2016 - 07/2016 | Florida International University, Miami, Florida Executive Certificate in International Business (Scholarship) |
| 05/2007 - 05/2011 | Thammasat University (SIIT), Bangkok, Thailand Bachelor of Science in Information Technology |

Experience

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|-------------------|--|
| 08/2013 - 07/2015 | ExxonMobil IT, Bangkok, Thailand (Full-time) <u>Functional Process Analyst</u> <ul style="list-style-type: none">• Led team of six consultants to complete roll-out SAP projects for ExxonMobil and Esso companies in North Asia and South Pacific.• Conducted analyzes and problem resolution, led status meetings and designed business blueprints in Order to Cash areas.• Designed, developed and deployed SAP system changes and enhancements to improve quality of IT systems in Sales & Distribution and Transportation modules.• Consulted and cooperated more than 80 business users gathering requirements, supporting QA and conducting training sessions. |
| 12/2012 - 07/2013 | PTT ICT Solutions Company Limited, Bangkok, Thailand (Full-time) <u>Consultant</u> <ul style="list-style-type: none">• Led team of three consultants to provide 24/7 support both SAP and non-SAP systems in PTT Global Chemical Sales and Marketing team.• Designed, developed and implemented system changes, functionality specification, configuration, authorization matrix, SAP |

report, ABAP query to improve quality of IT systems in Sales & Distribution modules.

- Implemented new business process workflow to approve customer credit through mobile application based on the paperless office.

06/2011 - 11/2012 **Atos, Bangkok, Thailand (Full-time)**

Junior Consultant

- Provided 1st line support for international customers: - Siemens AG, Siemens Wind Power, OCS International Facilities Management Services (UK) and HMC Polymers Co., Ltd.
- Supported as Sales and Distribution Functional Consultant 3rd tier for all Siemens companies across Australia, ASEAN, China, Far East Asia, Indian subcontinent, Middle East Asia and Africa clusters.
- Recommended program enhancements to ensure smooth uninterrupted operations with high customer satisfaction.

Activities and Leadership

- 2016 Google Online Marketing Challenge (GOMC) - partnered with Age UK Bath & North East Somerset on creating AdWords online marketing campaign for their fundraising and volunteering activities. Role: Team Captain - Ranked: Needs Improvement
- 2007-2011 Vice President of the School of ICT, Thammasat University (SIIT)
- 2004-2008 committee member of Youth for Next Step, organized 7 charity events for disabled and disadvantaged people in Thailand.

Certifications

- Google AdWords Search Certification
- Google Analytics Certification
- Coursera: English Common Law: Structure and Principles

Interests and Skills

- Languages: Thai - mother tongue and English - fluent
- IT Skills: SAP, ABAP, SQL, R, SPSS, UC4batch, Microsoft Excel, Word, PowerPoint, Visio and Project
- Sports: football and badminton