

DAMIEN DURAND

Personal data

Surname	: Durand	Address	: 3/7, Sukhumvit Soi 18, Wattana, 10400, Bangkok, Thailand
First name	: Damien		
Date of birth	: 6 May 1988		
Place of Birth	: Cannes, France	Telephone (cell)	: +66816139729
Nationality	: Thai, Swiss, French	Email	: damien.drd@hotmail.com
Family status	: Single		



Work experience

10/2015 – Present

Healthios Capital Markets, Bangkok, Thailand – Chicago, USA

Senior Investment Banking Analyst

- Substantial involvement in private placements of equity, mergers and acquisitions and strategic alliance transactions, with a focus on private equity and venture capital backed healthcare companies
- Experience in leading the due diligence phase, analyzing market trends, positioning, developing both financial and valuation models.
- Preparing target lists, pitch books and marketing materials, contacting and communicating frequently with potential investors/acquirors

01/2015 – 09/2015

LGT Impact Ventures, Thailand

Accelerator Manager

- Impact Catalyst Fellow at LGTIV's startup accelerator in Thailand
- Representing LGTIV in Thailand, responsible for deal sourcing, including screening & due diligence of local organizations LGTIV might engage with (ticket sizes: \$50k to \$3mn)
- Investment management, including customized business consulting to portfolio companies, such as: financial modelling, processing and analysis support, strategic advice, access to network

06/2013 – 10/2014

Krungsri Asset Management, part of Bank of Tokyo-Mitsubishi UFJ, Bangkok, Thailand

Equity Research Analyst

- Assisted fund managers in stock selection using bottom-up approach for equity funds with combined AUM of \$2bn
- Performed in-depth fundamental research, building financial models including valuation (DCF, NAV, implied P/B, comparative valuations) of Thai large cap-stocks, reviewing brokers' templates
- Presented updated forecast and valuation to fund managers, meeting with the companies' management (from ASEAN and East Asian countries) and reported takeaways to colleagues

11/2011 – 05/2012

Asia Biogas Management, Bangkok, Thailand

Financial Analyst

- Analyzed biogas/biomass projects feasibility & profitability through financial modelling
- Consolidated and analyzed the Budget of the group (12 companies: Thailand, Vietnam, Philippines, Indonesia, Malaysia) involving intercompany transactions (management fees, loans, sale of shares)
- Elaborated monthly reports templates for shareholders

05/2009 – 08/2009

Barclays Asset Management, Cannes, France

Summer Intern

- Assisted a fund manager for equity portfolios of HNWI's with combined AUM of \$100mn
- Performed fundamental research of the Telecom and Media sectors in Europe

Education

09/2010 – 12/2011

University of Manchester, Institute for Development and Policy Management, Manchester, UK

M.Sc. degree in Development Finance (MSc) - Merits

Dissertation title: Can investing into microfinance funds reduce portfolio volatility?

08/2006 – 05/2010

HEC Montréal, Montréal, Canada, **Bachelor of Business Administration (BBA)** – GPA: 3.31

Grant: Leadership admission- Major: Finance- Minor: International Business

08/2009 – 12/2009

Hanken Swedish School of Economics, Helsinki, Finland, Exchange Program

09/2005 – 06/2006

Lycée Dumont D'Urville, Toulon, France, University-level preparation for the competitive entrance exams of the French "Grandes Ecoles" – Top 10%

09/2002 – 06/2005

Lycée Carnot, Cannes, France, High school's scientific certificate with Honours

Leadership activities

06/2012	Tradition , Bangkok, Thailand, Intensive class of a month <i>Interdealer broker</i> : Received the training with a focus on the USD/THB FX spot and interest rates swaps
08/2008 – 05/2010	VIDA HEC Montréal , Montréal, Canada <i>VP Activities</i> : Organised and promoted sports events in Québec, searched sponsors
01/2008 – 02/2008	CVA (Conservation Volunteering Australia) , Canberra, Australia <i>Volunteer</i> : Took part in various nature conservation initiatives
11/1995 - 05/2005	Gazelec , Nice, France <i>Competitor in alpine skiing</i> : French citizen Giant Slalom champion, vice in Slalom (2003)

Skills/Interest

Professional Qualifications: Passed **CFA Level III**

Languages: Fluent in French and English, conversational in Thai and German

Computer: Microsoft Office 2013, Capital IQ, Bloomberg, Salesforce, Crystal Ball, Navision

Interests: Travels, Cultures, Ski, Surf, Wakeboard, Tennis, Golf, Trekking