



Job title	Country Manager - Thailand
Reports to	Group Board
Location	Bangkok, Thailand

Company Description

Fast paced company driven by a team of young, ambitious, tech savvy, entrepreneurs, who have a vision to change the way people connect with job opportunities. If you are looking for an exciting opportunity to be part of a fast paced, growing team, then this could be the opportunity for you...

Job Purpose

The Country Manager - Thailand is responsible for managing the entire end to end business process. This role will have direct reporting from operations, finance and IT. And will chart the roadmap and follow through with execution to drive the growth of the Thailand market. It is a data driven role that requires strong understanding of how to set up, manage and optimize operational processes to deliver an exceptional experience for our customers and to maximize internal efficiencies. The Country Manager - Thailand will be a part of the Senior Leadership team in the region, and will be expected to contribute to broader business strategy discussions.

Responsibilities

- Own the end to end process of market development
- Own the delivery and fulfillment of all Job Requests
- Establish clear operational processes to ensure operations run smoothly and efficiently, while allowing the business to scale quickly
- Manage a team of Operations, Finance, IT and Marketing Managers - Provide leadership and direction to all teams
- Work closely with the Senior Management team to find ways to increase performance and hit key business metrics
- Use data and technology to monitor response times, fill rates, and client satisfaction levels
- Work closely with the Partner Management team and the Sales Team to ensure cross functional communication and alignment is strong

Requirements

- At least 5 years' experience in running operations, fulfillment, logistics, or other complex operational teams
- A process driven mindset that is constantly looking for ways to innovate and improve
- A proven ability to identify process weaknesses, and an understanding of how to use technology to improve efficiencies
- A dedication and obsession with providing customers with an amazing experience
- A "can-do" approach to your work, where you enjoy taking on new challenges
- The ability to work independently
- A desire to learn and grow your own skills and experience
- Excellent communication and writing skills in both English and Thai

- A desire to be part of something different, and to want to drive change in the way businesses work
- Fluency in Thai and English
- A Bachelor's degree or equivalent

Approved by:	JB Hired (on behalf of CEO)
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