



Job title	Head of Hardline
Reports to	CEO
Location	Bangkok, Thailand

Company Description

We are currently assisting one of the region's largest internet and e-business companies.

Job Purpose

The primary function of this role is leading the team with sourcing and selecting Hardline products for the eCommerce business.

Duties and Responsibilities

- Responsible for overall sales, GP and other income in responsible area.
- Monitor buying volume and negotiate for better contract.
- Monitor and Control cost & selling price change.
- Focus on sales during promotion period.
- Plan promotion and follow up.
- Review and analyze monthly inventory reports and propose corrective measures.
- Build strong relationships with suppliers

Candidate Profile

- Bachelor's degree or higher in Business Administration or related fields.
- Minimum 5 years' experience leading a team of Buyers in eCommerce or retail business in Hard Line.
- Strong negotiation, planning and analytical skills.
- Good command in English.
- Computer literacy (MS Office)

Approved by:	(on behalf of CEO)
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