

RÉSUMÉ / CURRICULUM VITAE OF MR YODCHAI SINGHSATHITSUKH a.k.a. (Charles Singh)

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PROFESSIONAL PROFILE

- Motivated top-performer with a proven track record in managing, training & staff management within a wide variety of challenging fields, successfully offering a myriad of technical skills & abundance of endless enthusiasm.
- Excellent track record for identifying opportunities & substantially accelerating immense revenue growth:
 - Maximum reduction of tactical planning cycle time
 - Successful accomplishment of business enhancements via multiple transformations & consistent improvement initiatives.
 - Assertive & in advance identification of potential problem areas.
 - Supreme cost reductions as a result of superior performance, successful achieving excessive revenue growth.
- Resourceful & productive intellectual with victorious record of copious achievement, effortlessly implementing revolutionary business concepts.
- Serial entrepreneur, technology expert and business savvy.
- Competitive, passionate, hard-worker and believer in meritocracy.
- Team leader, goal-oriented, ethical, honest and trustworthy.
- Charismatic and experimented communicator for audiences.
- Enthusiastic, positive thinker, energetic, ambitious and strategic.
- Adaptive, joyful, humorous and friendly.

PERSONAL INFORMATION

- Date of Birth, Nationality: 5th June 1970, Thai
- Languages: English / Thai / Hindi / Punjabi
- Marital Status: Divorced from first wife and 2 children and engaged to my future second wife.

HOBBIES

- Walking, swimming, table tennis
- Travelling
- Reading biographies, Religious and Scientific books.

PROFESSIONAL EXPERIENCE

- **Mall Interprint Co;Ltd:** (Bangkok, Thailand)
Export Manager 1994-1997
- **Kerbclo Co;Ltd:** (Bangkok, Thailand)
Managing Director, CEO 1997-2004
- **X-Pert Training Center Co.,Ltd:** (Bangkok, Thailand)
Senior Technical Trainer 2008-2009
- **Centernet Cyber Café :** (Nonthaburi, Thailand)
Managing Director 2009-2011
- **Rajamangala University of Technology Suvornabhumi:** (Nonthaburi, Thailand)
Training Specialist 2009-2013 - Current
- **CompTIA Thailand Representative:** (Nonthaburi, Thailand)
Thailand Representative 2009-2011
- **Keysoft (Thailand) Co.,Ltd:** (Nonthaburi, Thailand)
Managing Director 2010-2011
- **CompTIA Thailand Regional Director:** (Nonthaburi, Thailand)
Country Manager: 2012 to Current
- **Ajarn at Mahidol University** (Salaya, Nakorn Pathom)
Instruction Masters Degree in Computer Science on weekends from 1st Sept'2013

RESPONSIBILITIES

KERBCLO CO;LTD: (Bangkok, Thailand)
Managing Director, CEO

1997-2004

- Act as a trustworthy, national as well as international adviser to prominent clientele/suppliers pertaining to various financing alternatives.
- Comprehensive purchasing, costing and logistics management
- Accurate Foreign Exchange control management
- Initiating potential business contracts & supplies
- Traveled extensively to Hong Kong / Singapore / China / Malaysia / South Africa / UK and UAE.
- Multi-national client relations and commerce interaction with companies from across the world.
- South African Revenue and Customs liaison
- Company representation for Guangzhou (China) Annual Trade Fair and South African foreign trade delegation meetings.
- Items exported from sourcing in Thailand, Malaysia and China were PVC Flooring and PVC Table Cloth, Food items examples canned sardines and juices, Wooden door skin, Mixed Hardwood Doors, Textile and Garments, Mortice Lock sets and other hardware items
- The concept of Kerbclo Co.,Ltd being a trading company and stressing only on exports was to do an R&D on anything that was legal and made a reasonable profit thus providing the services to my client for mutual business benefits.

References

All references presented upon request

PROFESSIONAL ACCOMPLISHMENTS

- Setting up a network of foreign clientele and suppliers from around Asian/Middle-eastern region.
- Exports of over 30FCL of goods over 1 year period
- Enlisting the company with the Durban (South African) Chamber of Commerce and foreign trade agencies.
- Creating/Initiating costing database with foreign exchange contract effects and pricing structures.
- Implementation of cost-effective general and internal controls, company management policies, governance and human resource interaction procedures
- Provided leadership and training to staff members to maintain smooth operations.
- Designed a marketing program which expanded customer base and increased profitability.
- **Treasurer** of Davies's College, Hove (UK).
- **Distinction** in English, Mathematics, Applied Mathematics, Computer Science, Physics, Chemistry and Biology in both GCE "O" and "A" levels respectively.
- Placed within **Top 5** students throughout schooling career
- **Group leader** from annual school vacation team-building and group exercises.

PROFESSIONAL EXPERTISE

- Strong conceptualization
- Analytical & effective problem solving
- Eloquent communication & interpersonal etiquette
- Superior experience & expertise advancements
- Visionary & planner
- Inspiring, motivating & optimistic
- Disciplined, inimitable focused & incisive
- Indisputable training and persuasion talent.

EDUCATIONAL DETAILS

- Honorary PhD Doctoral Degree in [Computer Science] 2013:
Rajamangala University of Technology Suvarnabhumi, Thailand
- Studying PhD Doctoral Degree in [IT Management] at Mahidol University
Graduate in 2015

IT COURSES ATTENDED

- Novell's Guide to CompTIA's Linux+ with SUSE Linux Enterprise Server 10:
New Horizons, Computer Learning Centre, Singapore.
- CompTIA A+, Network+ & Security+ via Mentored Learning:
New Horizons, Computer Learning Centre, Singapore

PROFESSIONAL EXPERIENCE RELATED TO INFORMATION TECHNOLOGY

2008 TO 2009:

SENIOR TECHNICAL TRAINER FOR X-PERT TRAINING CENTER CO.,LTD.

- Setup the Whole Training Center's IT Infrastructure.
- Provide Training and Consultant with the company motto as "A New Era of Knowledge.. Now Everyone Can Learn" with the current economic situation.
- Provide the Train the Trainers CompTIA CTT+ and Microsoft MCT Training.

2007: FREELANCE TRAINER

- Conduct Training and consultations for various vendors in Thailand and abroad.

2006: JETPARK TRADING CENTER (SOUTH AFRICA)

- Upgraded Windows NT Domain to Windows 2003 Domain for 1,300 Users
- Configured and setup VOIP Server

2005: NATAL TECHNICAL COLLEGE (SOUTH AFRICA)

- Provide consultations and project designing for multinational corporations
- Conducted various trainings as per need to various private institutions of higher learning.
- Trained and successfully completed the trainings for the undergraduate in Windows Server 2003 pertaining to their MCSA Certifications respectively

INSTRUCTIONAL EXPERIENCE RELATED TO GENERAL&INFORMATION TECHNOLOGY

Between 2005 to 2009 taught in various institutions to the following students in Thailand, Malaysia, Indonesia, Philippines and South Africa.

- CompTIA A+, Network+, Security+, Server+, CTT+
- Microsoft Windows XP, Windows Vista and Windows Server '2003
- EC Council Certified Ethical Hacking Courses (CEH)
- Security Certified Program: Security Certified Network Specialist Courses.
- Basic Computer Applications
- Business English
- Import and Export Documentation techniques
- Negotiation of Letter of Credit (L/C)

Trainers Certifications Achieved

- Microsoft Certified Trainer (MCT)
- CompTIA Certified Technical Trainer (CTT)
- Certified EC-Council Instructor (CEI)

CompTIA Certifications Achieved

- CompTIA IT PRO, A+ ITT, A+ DT, A+ RST, Network+, Security+, Cloud Essentials
- CTT+, Healthcare IT Professional, Certified Advanced Security Practitioner (CASP)
- CompTIA Server+, CompTIA Project+, CompTIA PDI+

EC Council Certifications Achieved

- Certified Ethical Hacker v6 (CEHv6)
- Computer Hacking Forensic Investigator (CHFI)

Security Certified Program (SCP) Certifications Achieved

- Security Certified Network Specialist (SCNS)

Microsoft Certifications Achieved.

Trainer	Microsoft Certified Trainer (MCT) 2008 to 2013 (Current).
Microsoft Certified Solutions Expert	Private Cloud Server Infrastructure Desktop Infrastructure
Microsoft Certified Solutions Associate	Windows 8 Windows Server 2012 Windows Server 2008
Microsoft Certified Systems Administrator (Security)	Microsoft Windows Server 2003
Microsoft Certified IT Professional	Enterprise Administrator Consumer Support Technician Server Administrator Windows Server 2008 Enterprise Support Technician

References:

<http://www.comptiathailand.org/home/>
<http://www.facebook.com/CompTIAITCert>
<http://www.youtube.com/user/CompTIAThailand>

- How can you say luck and chance are the same thing? Chance is the first step you take, luck is what comes afterwards.
- Search your own heart with all diligence for out it flow the issues of life.
- Let your hook be always cast; in the pool where you least expect it, there will be fish.
- Don't be afraid of opposition. Remember, a kite rises against, not with the wind.
- In the field of observation, chance favors only the prepared mind.
- Out of need springs desire, and out of desire springs the energy and the will to win.
- I have not failed. I've just found 10,000 ways that won't work.
- Life is, by nature, highly interdependent.
- Action is the antidote to despair.
- The noblest pleasure is the joy of understanding.
- Wisdom is an instantaneous recognition that crisis is a blessing.
- Materialism coarsens and petrifies everything, making everything vulgar and every truth false.
- Liberty is always dangerous, but it is the safest thing we have.
- Ambition -- it is the last infirmity of noble minds.
- The cradle of the future is the grave of the past.
- Cherish all your happy moments; they make a fine cushion for old age.
- Reality is the beginning not the end, Naked Alpha, not the hierophant Omega, Of dense investiture, with luminous vassals.
- An ounce of performance is worth a pound of promises.



Current Picture as of August'2013



- Picture as Ajarn for Mahidol and Rajamangala University of Technology Suvarnabhumi
- Picture of Honorary Doctoral Degree received from Rajamangala University of Technology Suvarnabhumi