



<b>Job title</b>	Account Executive / Senior Account Executive
<b>Location</b>	Bangkok, Thailand

#### **Company Description**

We are currently looking to help one of the region's largest internet and eBusiness companies.

#### **Job Purpose**

The primary function of this role is to approaching new clients and attract them to achieve the sales target and keep the good relationship with current clients to maintain and enhance the sales volume.

#### **Candidate Profile**

- Bachelor or Master Degree in MBA or Marketing related field.
- At least 5 years of experience in multiple disciplines such as sales channel.
- Required other skills.
- Possess the seller network wide connection for expanding the dealer online and bulk sales efficiently.
- Be a self-starter who is motivated and innovative and have experience of working in a pressurized environment which is target driven.
- Possess strong intellectual curiosity, a passion for achieving practical business impact, and skills in problem definition, rigorous analysis, and recommendation development will also be critical.
- Demonstrated skills as a communicator, both orally and in writing and must possess strong interpersonal skills.
- Strong computer literacy.
- Excellent instructional capabilities including project management and strong presentation skills.

<b>Approved by:</b>	(on behalf of CEO)
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