**Faisal Yahya**

Greater Jakarta Area, Indonesia

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**IT EXECUTIVE LEADERSHIP**

*Technology Consulting* ▪ *Strategic Planning, Vision & Direction* ▪ *Project Oversight*

## Self-driven, forward-thinking, highly-versatile senior-level IT executive offering 15+ years of consistency in leading change, cultivating high-caliber teams, managing complex organizational transitions and fostering collaborative environments of growth. Possessing a complementary mix of talents comprised of Project Management and Information Technology consultancy.

## Regarded as an exceptional lecturer with an impressive knowledgebase cultivated from real world experiences comprised of technology strategy, project management, strategic planning and analysis, operational and team leadership.

## *Profile & Value:*

* Executive & Technology Leadership
* Software Programming & Design
* Software/System Architecture & Design
* Business Systems & Processes
* IT Planning & Management
* Project & Delivery Oversight
* Enterprise-Level Deployments
* Teambuilding & Mentorship

**Professional Summary**

**AVP - Head of Information Technology** 2014 – Present

PT IBS Insurance Broking Service

Charged with leading strategic technological planning and management for a variety of businesses, prioritizing technology initiatives and coordinating the evaluation, deployment, and management to achieve clients’ business goals *Strategies include:*

* Playing an integral role in spearheading all strategic and technical process initiatives in order to best maximize internal and external cost-saving strategies.
* Directing a results-oriented team of 7, working extensively to develop and maintain a technology roadmaps for clients, including overseas projects.
* Developing and maintaining relationships with clients by ensuring design and delivery of high quality, scalable and innovative, configurable solutions that adhere to industry standards.
* Identifying and assessing team growth, IT procedures, and 3rd party relationship opportunities to develop web/mobile systems that help simplify and ease business processes (insurance).
* Identifying and securing new business opportunities through strategic planning, competitive analysis, and team performance.
* Cultivating partner interest and serving as the client-facing representative for the organization at conferences, industry events, speaking engagements and networking functions.
* Managing high level relationships with critical stakeholders and decision makers after project completion to assure project deadlines are met and adhere to client specifications and expectations.

***Notable achievements:***

* Overseeing the migration from an antiquated system to a more scalable web/mobile system for internal organizational systems, leading the transition into developing stronger links and expanding into various insurance products categories.
* Creating an IT Enterprise architecture with a best practice approach to support both Indonesia and Singapore (Monetary Authority of Singapore) regulations in terms of Enterprise standard and secure.

**Senior Project Manager and Security Manager** 2008 – 2013

PT IBS Insurance Broking Service

* Managed the development of B2B products for a variety of insurance companies, formulating product strategy, including defining product, documented requirements, marketing collaterals, as well as coordinated sales efforts.
* Authored business requirements for e-commerce module, addressing existing EDI requirements and anticipated B2B integration needs.
* Advised and collaborated with senior leadership on mitigating current and future vulnerabilities, security threats, and business risks.
* Performed critical maintenance of firewall rule-base, overall network security while overseeing development of VPN connections between branch locations.
* Monitored the corporate network for possible network intrusion while leveraging expertise in bandwidth management, monitoring, and quality assurance.to perform system-wide administration using Checkpoint Firewall-1, NATs, and VPNs.
* Provided user support while training end-users on how to properly utilize and diagnose core applications.
* Performed hardware and software IT procurement, purchasing equipment and licenses, as well as controlling shortage and surplus of inventory.

***Notable achievements:***

* Reduced fleet expenses by a substantial 30% margin, successfully implementing a web based fleet management system that used GPS technology to track fleet expenses, mileage, and service schedule.
* Developed and integrated a Ship Management web application that aided ship owners in managing operational activities, achieving 40% higher efficiency.

**Project Manager** 2002 – 2008

PT IBS Insurance Broking Service

* Analyzed customer/business requirements, specifications, and developed matching functional systems and applications.
* Developed full life-cycle web site applications from designing database schema to implementing front- and back-end components, using ColdFusion. Sites provide on-line reports, records, and real time transaction statuses.
* Oversaw a 4-person team responsible for web design, technical support, and software development.
* Acted as the direct liaison between customers and team members to coordinate the transfer of information and documentation and provide periodic updates on project status to the board.

***Notable Achievements:***

* Developed and implemented the first Marine Cargo Insurance web application in Indonesia (2002) that managed more than 15,000 certificates of insurances covered million dollar risk value per annual.
* Developed and implemented Credit Insurance web application that covered risk with credit value of more than USD 165M per annual.

**Academic Lecture Experience**

**Lecturer for Graduate (MM) Course –** Business Strategy Development, Corporate IS Strategy

Bina Nusantara University

**Lecturer for Graduate (MM) Course –** Business Information System (BIS)

ABFI Institute Perbanas

**Education & Professional Development**

**Doctoral (candidate), Information System** 2013 – 2016

Universitas Bina Nusantara (Binus)

**AAAIK, Asuransi Kerugian** 2011 – 2014

Asosiasi Ahli Manajemen Asuransi Indonesia (AAMAI)

**Masters,**[**Information System**](https://www.linkedin.com/edu/fos?id=100176&trk=prof-edu-field_of_study) 2006 – 2007

Universitas Bina Nusantara (Binus)

**Bachelor,**[**Information Management**](https://www.linkedin.com/edu/fos?id=101469&trk=prof-edu-field_of_study) 1994 – 1998

Universitas Bina Nusantara (Binus)

***Certifications:***

CISSP 2016

ISC2, License 117171

ITIL V3 – Foundation 2008

EXIN - Examination Institute for Information Science, License C.843627

IT Project+ Certified Professional March 2003

CompTIA, License COMP10151116

***Additional Trainings:***

Time Management Fundamentals 2015

lynda.com, License 75E101

Organizing Your Office for Maximum Efficiency 2015

lynda.com, License 2ED061C39D084F5CB49896118C2FD24B

Organizing Your Office for Maximum Efficiency 2015

lynda.com, License 2ED061C39D084F5CB49896118C2FD24B

Body Language for Leaders(Link)lynda.com 2015

lynda.com, License 72A3F7

## Publications

#### Implementation of PERMITAM Model to Strengthen the Adoption of Human Cloud Systems for Millennial Generation Workforces on Insurance Business

<https://www.academia.edu/11797962/Implementation_of_PERMITAM_Model_to_Strengthen_the_Adoption_of_Human_Cloud_Systems_for_Millennial_Generation_Workforces_on_Insurance_Business>

## Language Proficiency

**English,** Professional working proficiency

**Bahasa Indonesia,** Native proficiency