

## GM% by Quarters (sub\_Zones)

## Filters

FY 2019

Gross Margin%	Quarters				
Sub_Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43%	42%	43%	42%	43%
India	43%	42%	42%	43%	42%
NA	35%	35%	35%	36%	35%
NE	37%	37%	37%	37%	37%
ROA	45%	44%	44%	44%	44%
SE	45%	44%	44%	44%	44%

FY 2020

Gross Margin%	Quarters				
Sub_Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	43%	43%	43%	42%	43%
India	32%	32%	32%	32%	32%
NA	40%	40%	39%	40%	40%
NE	38%	38%	39%	38%	38%
ROA	38%	38%	39%	38%	38%
SE	38%	37%	38%	38%	38%

FY 2021

Gross Margin%	Quarters				
Sub_Zone	Q1	Q2	Q3	Q4	Grand Total
ANZ	39%	38%	38%	38%	38%
India	32%	32%	32%	32%	32%
NA	37%	37%	37%	37%	37%
NE	38%	39%	38%	38%	38%
ROA	38%	38%	38%	38%	38%
SE	39%	38%	39%	38%	39%

