

Pallab's Project - Tourism Package Purchase Prediction

Age

2

- +

Type of Contact

1

▼

City Tier

3

▼

Occupation (coded)

2

▼

Gender (coded)

1

▼

Number Of Person Visiting

1

- +

Preferred Property Star

3

- +

Marital Status (coded)

0

▼

Number of Trips

3

- +

Passport (0=No,1=Yes)

0



Own Car (0=No,1=Yes)

1



Number Of Children Visiting

0

- +

Designation (coded)

0



Monthly Income

2

- +

Pitch Satisfaction Score



Product Pitched (coded)

1



Number of Follow-Ups

1

- +

Duration Of Pitch

2

- +PredictPrediction: Will Not Purchase

