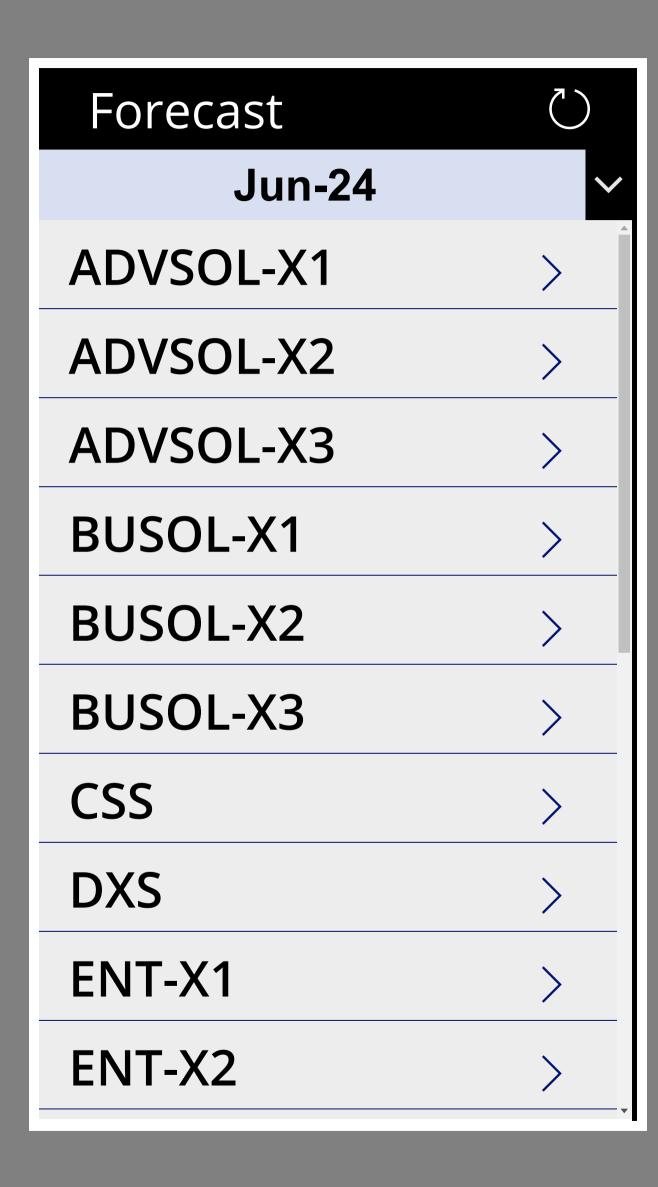
## Forecasting Input ?



Refresh Visuals (Ctrl+R)



## Forecasting Tool ?

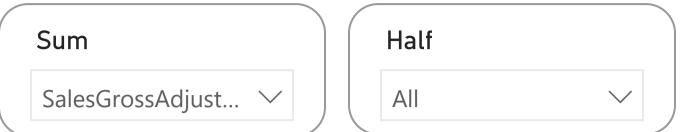
Billions

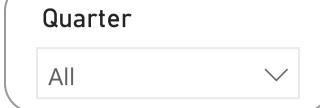
Millions

Thousands

Zero











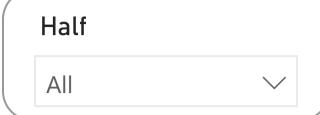
V	

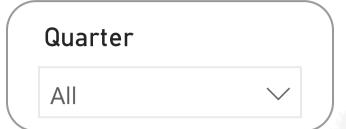
Dat	es	Actual	Forecast	Prior Fcst	Plan	<b>Prior Year</b>	Fcst Vs PFcst	Fcst Vs PFcst%	Fcst Vs Plan	Fcst Vs Plan%	Fcst Vs PY	Fcst Vs PY%
+	01-Jan	1,501.2	1,501.2	1,501.2	1,611.5	1,505.7	0.0	0.0%	-110.3	-6.8%	-4.5	-0.3%
+	02-Feb	1,820.2	1,820.2	1,820.2	2,015.3	1,751.9	0.0	0.0%	-195.0	-9.7%	68.3	3.9%
+	03-Mar	2,383.3	2,383.3	2,383.3	2,684.9	2,443.4	0.0	0.0%	-301.6	-11.2%	-60.1	-2.5%
+	04-Apr	1,686.9	1,686.9	1,686.9	1,910.3	1,664.3	0.0	0.0%	-223.4	-11.7%	22.6	1.4%
+	05-May	1,733.2	1,733.2	1,950.8	2,015.6	1,804.3	-217.6	-11.2%	-282.3	-14.0%	-71.0	-3.9%
+	06-Jun	424.9	2,495.4	2,791.9	2,863.9	2,648.8	-296.5	-10.6%	-368.5	-12.9%	-153.4	-5.8%
+	07-Jul	0.0	1,941.9	1,941.9	2,034.7	1,670.8	0.0	0.0%	-92.8	-4.6%	271.1	16.2%
+	08-Aug	0.0	2,193.4	2,193.4	2,288.4	1,926.1	0.0	0.0%	-95.0	-4.2%	267.2	13.9%
+	09-Sep	0.0	2,634.7	2,634.7	2,749.5	2,521.7	0.0	0.0%	-114.8	-4.2%	113.0	4.5%
+	10-Oct	0.0	1,981.8	1,981.8	2,243.5	1,796.2	0.0	0.0%	-261.7	-11.7%	185.6	10.3%
+	11-Nov	0.0	2,104.4	2,104.4	2,373.0	1,885.2	0.0	0.0%	-268.7	-11.3%	219.1	11.6%
+	12-Dec	0.0	2,892.2	2,892.2	3,248.6	2,775.4	0.0	0.0%	-356.4	-11.0%	116.8	4.2%
	Total	9,549.7	25,368.5	25,882.5	28,039.2	24,393.8	-514.1	-2.0%	-2,670.8	-9.5%	974.7	4.0%



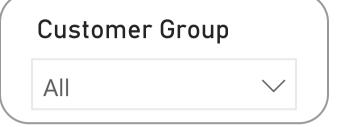
## Scenarios













	01-Jan	02-Feb	03-Mar	04-Apr	05-May	06-Jun	07-Jul	08-Aug	09-Sep	10-Oct	11-Nov	12-Dec
Actual	1,535.4	1,857.9	2,430.7	1,721.2	1,766.5	436.2	0.0	0.0	0.0	0.0	0.0	0.0
Forecast	1,535.4	1,857.9	2,430.7	1,721.2	1,766.5	2,897.5	1,984.9	2,242.7	2,695.7	2,028.8	2,154.5	2,962.0
Prior Fcst	1,535.4	1,857.9	2,430.7	1,721.2	2,217.2	2,920.1	1,984.9	2,242.7	2,695.7	2,028.8	2,154.5	2,962.0
Plan	1,648.3	2,059.8	2,748.3	1,953.0	2,060.0	2,927.7	2,079.4	2,337.3	2,813.1	2,293.0	2,425.8	3,321.9
Prior Year	1,543.8	1,792.9	2,499.8	1,703.3	1,843.5	2,705.6	1,711.3	1,963.8	2,578.0	1,837.0	1,924.4	2,834.1
Fcst Vs PFcst	0.0	0.0	0.0	0.0	-450.7	-22.6	0.0	0.0	0.0	0.0	0.0	0.0
Fcst Vs PFcst%	0.0%	0.0%	0.0%	0.0%	-20.3%	-0.8%	0.0%	0.0%	0.0%	0.0%	0.0%	0.0%
Fcst Vs Plan	-112.9	-201.9	-317.6	-231.8	-293.5	-30.2	-94.5	-94.7	-117.4	-264.2	-271.2	-359.9
Fcst Vs Plan%	-6.8%	-9.8%	-11.6%	-11.9%	-14.2%	-1.0%	-4.5%	-4.1%	-4.2%	-11.5%	-11.2%	-10.8%
Fcst Vs PY	-8.4	65.0	-69.1	17.9	-77.0	191.9	273.6	278.9	117.7	191.8	230.1	127.9
Fcst Vs PY%	-0.5%	3.6%	-2.8%	1.1%	-4.2%	7.1%	16.0%	14.2%	4.6%	10.4%	12.0%	4.5%



Storm

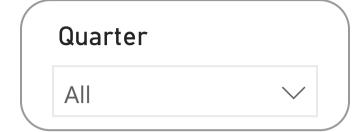
Flash

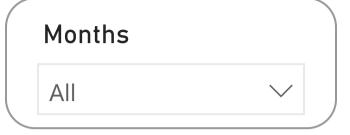
Nova

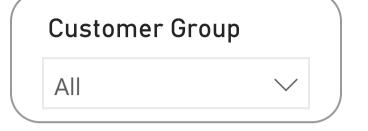
Zero













Dates	<b>Customer Gro</b>	Sum	Actual	Forecast	<b>Prior Fcst</b>	Plan	Prior Year	Fcst Vs PFcst	Fcst Vs PFcst%	Fcst Vs Plan	Fcst Vs Plan%	Fcst Vs PY	Fcst Vs PY%
01-Jan		CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0		0.0	
01-Jan	ADVSOL-X1	CDR	-3.2	-3.2	-3.2	-3.2	-1.9	0.0	0.0%	0.0	0.0%	-1.4	71.8%
01-Jan	ADVSOL-X2	CDR	0.0	0.0	0.0	-0.1	0.0	0.0		0.1	-100.0%	0.0	
01-Jan	BUSOL-X1	CDR	-1.0	-1.0	-1.0	-1.3	-0.7	0.0	0.0%	0.3	-25.6%	-0.2	29.7%
01-Jan	BUSOL-X2	CDR	-0.2	-0.2	-0.2	0.0	0.0	0.0	0.0%	-0.2		-0.2	750.0%
01-Jan	BUSOL-X3	CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0	-100.0%	0.0	
01-Jan	DXS	CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0		0.0	
01-Jan	ENT-X1	CDR	-0.9	-0.9	-0.9	-1.4	-1.0	0.0	0.0%	0.5	-33.8%	0.1	-12.6%
01-Jan	ENT-X2	CDR	0.0	0.0	0.0	0.0	-0.1	0.0	0.0%	0.0		0.1	-75.0%
01-Jan	NSP-X1	CDR	-5.7	-5.7	-5.7	-4.4	-5.3	0.0	0.0%	-1.4	31.4%	-0.5	8.7%
01-Jan	NSP-X2	CDR	-0.4	-0.4	-0.4	-0.4	-0.5	0.0	0.0%	-0.1	18.9%	0.0	-6.4%
01-Jan	NSP-X3	CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0		0.0	
01-Jan	OTHER	CDR	0.0	0.0	0.0	0.0	-0.1	0.0	0.0%	0.0		0.1	-140.0%
01-Jan	PUBSEC	CDR	-0.2	-0.2	-0.2	0.0	0.0	0.0	0.0%	-0.2	600.0%	-0.2	600.0%
01-Jan	SMB-X1	CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0	-100.0%	0.0	
01-Jan	SMB-X2	CDR	0.0	0.0	0.0	-0.1	0.0	0.0		0.1	-100.0%	0.0	
01-Jan	SMB-X3	CDR	0.0	0.0	0.0	0.0	-0.1	0.0	0.0%	0.0	-150.0%	0.1	-114.3%
02-Feb		CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0		0.0	
02-Feb	ADVSOL-X1	CDR	-2.8	-2.8	-2.8	-2.9	-2.2	0.0	0.0%	0.1	-2.7%	-0.7	31.5%
02-Feb	ADVSOL-X2	CDR	0.0	0.0	0.0	-0.1	0.0	0.0		0.1	-100.0%	0.0	
02-Feb	BUSOL-X1	CDR	-1.1	-1.1	-1.1	-1.7	-1.2	0.0	0.0%	0.6	-36.2%	0.0	-4.3%
02-Feb	BUSOL-X2	CDR	-0.1	-0.1	-0.1	0.0	-0.1	0.0	0.0%	-0.1		0.0	33.3%
02-Feb	BUSOL-X3	CDR	0.0	0.0	0.0	0.0	0.0	0.0		0.0	-100.0%	0.0	
Total			9,747.8	26,277.8	26,751.1	28,667.4	24,937.3	-473.3	-1.8%	-2,389.6	-8.3%	1,340.5	5.4%



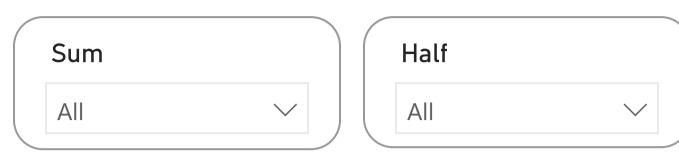
Input ) ( Thor

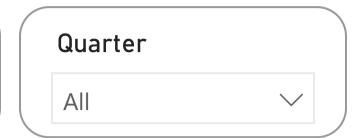
Storm

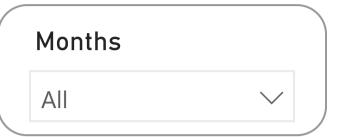
Atom

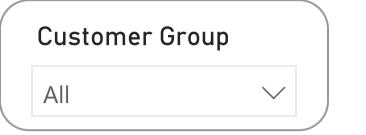
Flash

Nova





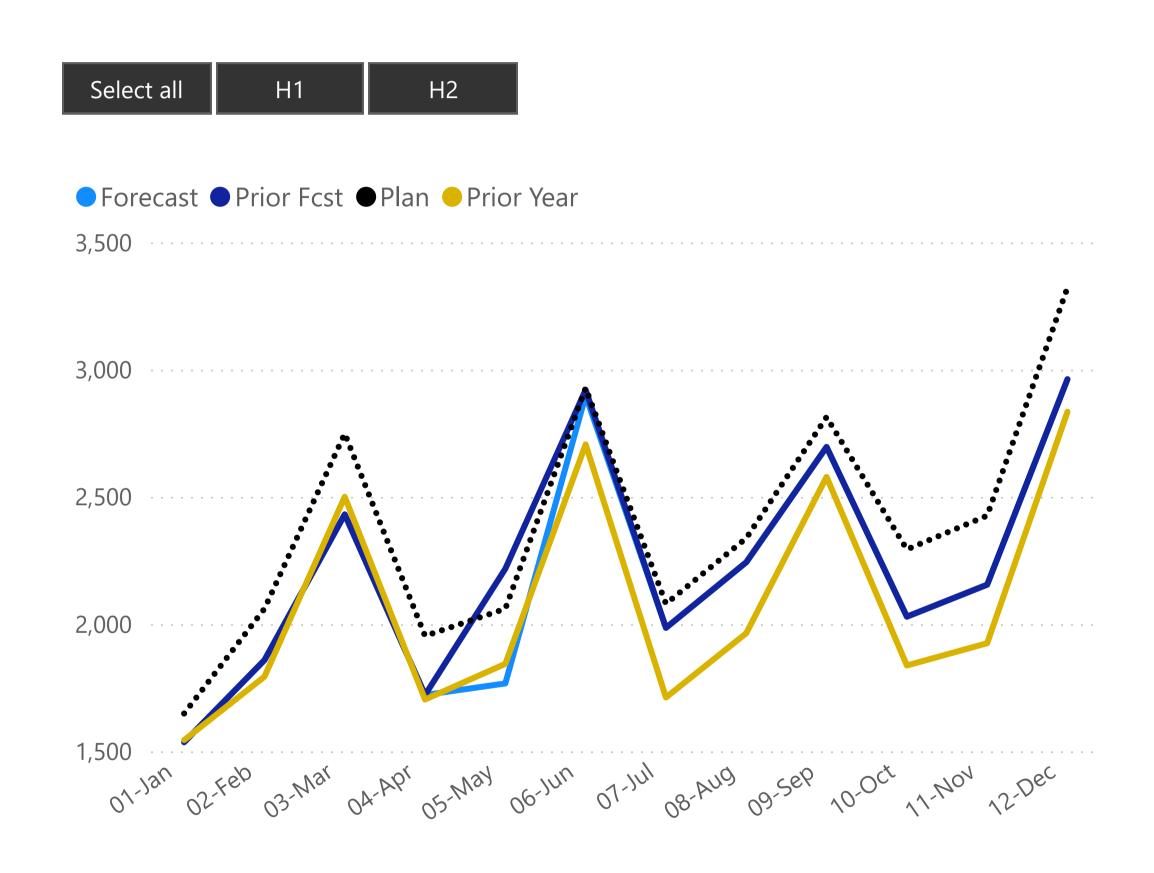


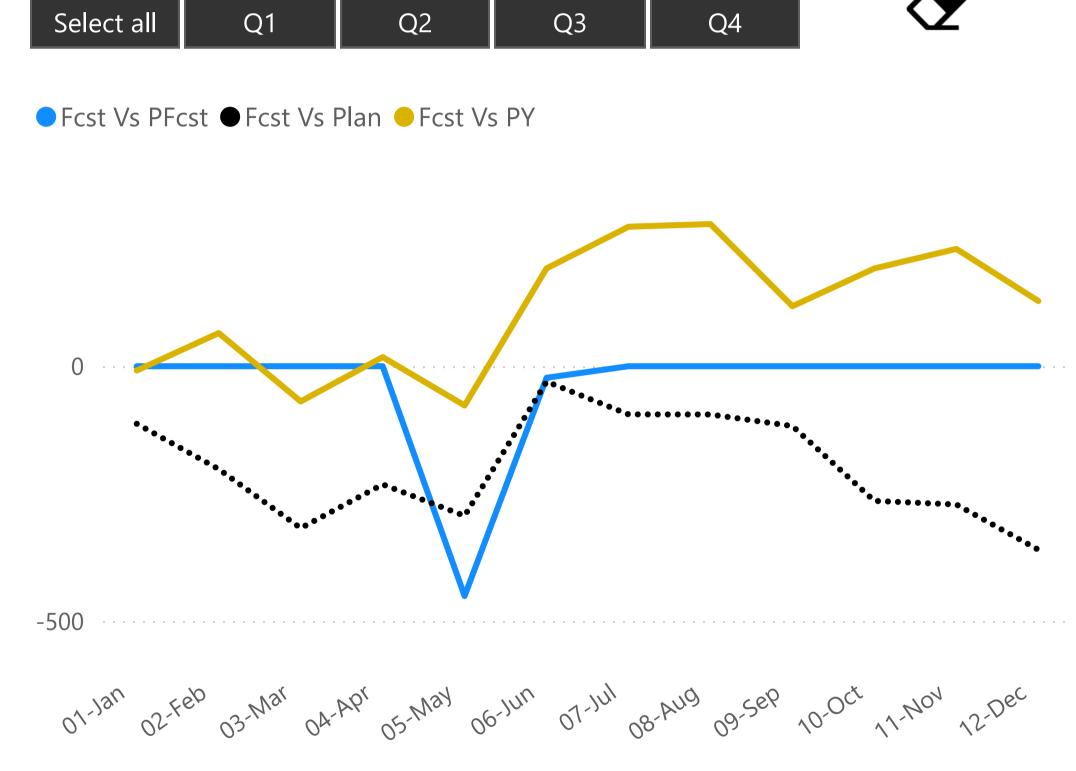




Comments	01-Jan	02-Feb	03-Mar	04-Apr	05-May	06-Jun	07-Jul	08-Aug	09-Sep	10-Oct	11-Nov	12-Dec
+	1,535.4	1,857.9	2,430.7	1,721.2	1,766.5	2,662.3	1,984.9	2,242.7	2,695.7	2,028.8	2,154.5	2,962.0
± 0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
	0.0	0.0	0.0	0.0	0.0	235.2	0.0	0.0	0.0	0.0	0.0	0.0







Storm

Atom

Flash

Nova