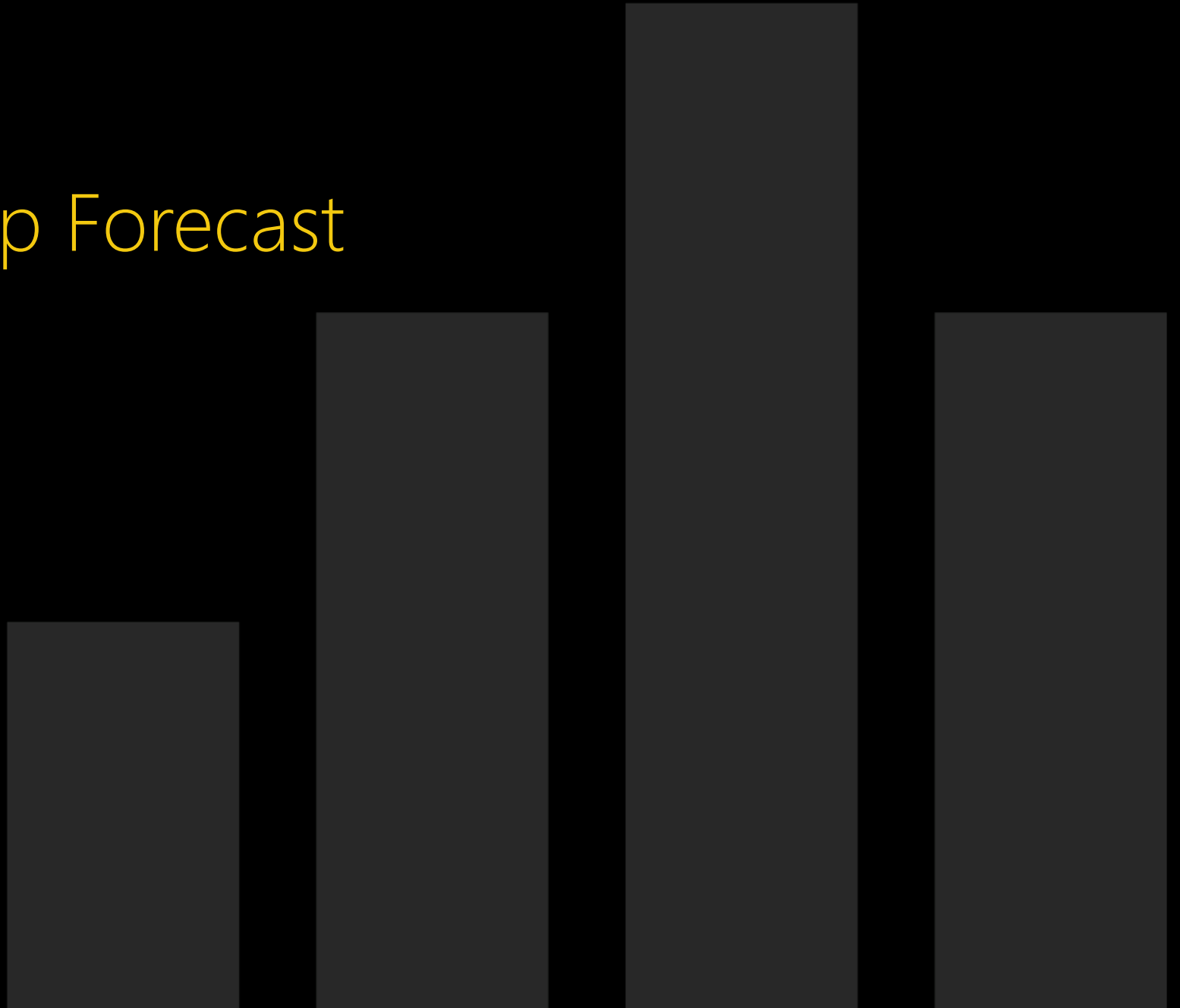


# Customer Group Forecast



# Forecasting Input ?

Refresh Visuals (Ctrl+R)

Forecast

Jul

Removed Names

>

>

>

>

>

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>

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>

>

# Forecasting Tool ?

Billions

Millions

Thousands

Zero

Sum

Sales

Half

All

Quarter

All

Months

All

Customer Group

All



Refreshed

Dates	Actual	Forecast	Prior Fcst	Plan	Prior Year	Fcst Vs PFcst	Fcst Vs PFcst%	Fcst Vs Plan	Fcst Vs Plan%	Fcst Vs PY	Fcst Vs PY%
01-Jan	Removed Values										
02-Feb											
03-Mar											
04-Apr											
05-May											
06-Jun											
07-Jul											
08-Aug											
09-Sep											
10-Oct											
11-Nov											
12-Dec											
Total	12,796.8	25,076.7	25,113.3	28,039.2	24,393.8	-36.7	-0.1%	-2,962.6	-10.6%	682.9	2.8%

Input

Thor

Storm

Atom

Flash

Nova



Sum

All

Half

All

Quarter

All

Months

All

Customer Group

All



01-Jan 02-Feb 03-Mar 04-Apr 05-May 06-Jun 07-Jul 08-Aug 09-Sep 10-Oct 11-Nov 12-Dec

- Actual
- Forecast
- Prior Fcst
- Plan
- Prior Year
- Fcst Vs PFcst
- Fcst Vs PFcst%
- Fcst Vs Plan
- Fcst Vs Plan%
- Fcst Vs PY
- Fcst Vs PY%



Note: Includes Public Sector (Sum Column)

Sum

All

Half

All

Quarter

All

Months

09-

Customer Group



Dates	Customer Gro...	Sum	Actual	Forecast	Prior Fcst	Plan	Prior Year	Fcst Vs PFcst	Fcst Vs PFcst%	Fcst Vs Plan	Fcst Vs Plan%	Fcst Vs PY	Fcst Vs PY%
09-Sep													
09-Sep													
09-Sep													
09-Sep													
09-Sep													
Total			0.0	34.0	34.0	38.0	8.2	0.0	0.0%	-4.0	-10.6%	25.7	312.1%



Sum

All

Half

All

Quarter

All

Months

All

Customer Group

All



Comments

01-Jan 02-Feb 03-Mar 04-Apr 05-May 06-Jun 07-Jul 08-Aug 09-Sep 10-Oct 11-Nov 12-Dec



Removed Values



Select all

H1

H2

Select all

Q1

Q2

Q3

Q4



● Forecast ● Prior Fcst ● Plan ● Prior Year

● Fcst Vs PFcst ● Fcst Vs Plan ● Fcst Vs PY

