

# Global Value Chains in Low and Middle Income Countries

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## Abstract

Global Value Chains are ...

## 1 Introduction

The emergence of Global Value Chains (GVCs) offers a new path to industrialisation for developing countries. As Baldwin (2012) phrases it: “internationally fragmented production allows developing countries to join existing supply chains instead of building them”. This brings about many potential advantages for these countries. Connecting with firms from advanced nations allows developing nations, for instance, to benefit from their sophisticated technologies and know-how. In addition, relying on an existing production network frees them from constraints imposed by economies of scale and the increased specialisation that GVCs imply limits the negative impact of unproductive parts of the domestic supply chain. After all, when competition moves from goods to tasks, comparative advantage becomes much finer and does not require a broad range of productive stages domestically. Conditional evidence for such a positive impact of GVC participation in low- and middle-income countries is presented in Kummritz (2016) and Zhan et al. (2013).

Empirically, the considerable expansion of GVCs has been documented in several recent studies. For instance, Hummels, Ishii, et al. (2001); Hummels, Rapoport, et al. (1998) show in two early seminal contributions that GVCs are responsible for a major share of the total growth in world trade from 1970 to 1990. Amongst others, Johnson and Noguera (2012a) and Baldwin and Lopez-Gonzalez (2013) find that this growth in GVC trade has even accelerated in the recent two decades. Furthermore, this work has not only revealed a rapid rise in production fragmentation across borders but it has also re-evaluated important indicators of trade, such as bilateral trade imbalances and revealed comparative advantage showing that calculating GVC indicators is central to a better understanding of countries’ trade patterns and competitiveness.

A central step towards a more in-depth analysis of GVCs has been laid by Koopman et al. (2014) and Wang et al. (2013) who show that it is necessary

to go beyond deriving origins of value added to examine production sharing comprehensively. They split goods into different categories and calculate metrics of how often these goods cross borders. This enables us to derive measures of GVC length but also allows us to investigate how individual countries are integrated into GVCs. For instance, they show that a considerable part of US value added exports eventually returns home in the form of final goods which is indicative of the US being specialised in upstream production stages.<sup>1</sup>

However, these contributions typically have one of two shortcomings. Firstly, most evidence is based on data on high-income countries. The reason is that reliable time-series of both national and international input-output tables have only been available for this particular subset of countries. In addition, the evidence is regularly based on a small sample of GVC indicators that hide valuable information stemming from more decomposed and disaggregated indicators.

In this paper we address these issues by applying the novel and more detailed gross export decomposition developed by Wang et al. (2013) and Koopman et al. (2014) to a new set of Inter-Country Input-Output tables (ICIOs) with extensive country coverage provided by the OECD. The new ICIOs allow us to get a better understanding of the GVC activities of low- and middle-income countries while the new decomposition allows us to zoom in more closely at these activities revealing information not available from standard GVC indicators.

Our analysis confirms the expansion of GVCs in recent years and presents evidence that GVCs have become longer over time. We also find that these developments are increasingly driven by low- and middle-income countries while the integration of high-income countries has begun to even out at a high level. In addition, we find that high-income countries typically are the starting and end points of GVCs in that they provide upstream inputs and then serve eventually again as demand markets for the final products. Low- and middle-income countries, on the other hand, are more specialised in downstream activities such as assembly and typically export less domestic value added. However, we observe that developing economies have begun to move upstream along the value chain and out of pure assembly occupying a wider set stages. This should allow them to generate greater gains from GVC participation.

The paper is organised as follows. Section 2 briefly reviews the decomposition proposed by Wang et al. (2013, WWZ henceforth) and outlines the new ICIOs provided by the OECD. Section 3 discusses results using standard indicators and measures calculated with the new data while section 4 discusses the results for the novel indicators. Section 5 concludes.

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<sup>1</sup>See Amador and Cabral (2014) for a comprehensive review of the literature on GVCs and outsourcing.

## 2 New data and new indicators<sup>2</sup>

GVC analysis relies typically on Inter-Country Input-Output tables (ICIOs). ICIOs are matrices that give supply and demand relationships between industries within and across countries. For instance, ICIOs state the amount of inputs of the Indian steel industry in the output of the US car industry. However, for a correct examination of GVCs it is necessary to go a step further from the ICIOs, by deriving the true value added origins of the US car output. If, for example, India depends on inputs from the US steel industry to supply the US car industry, then ICIOs overstate the actual contribution of India. The extension of the basic Leontief (1936) insight by Hummels, Ishii, et al. (2001) shows how the information in ICIOs can be decomposed to estimate such value added flows.

The idea is that the production of industry  $i$  of country  $k$  creates value added in industry  $i$  itself, a direct contribution, but also in industries  $j$  from  $k$  or other countries  $l$  that supply  $i$  with inputs, an indirect contribution. Since these industries themselves rely on inputs,  $i$ 's production sets several rounds of indirect value added creation in motion that can mathematically be expressed as:

$$VB = V + VA + VAA + VAAA + \dots = V(I + A + A^2 + A^3 + \dots), \quad (1)$$

which, as an infinite geometric series with the elements of  $A < 1$ , simplifies to

$$VB = V(I - A)^{-1}, \quad (2)$$

where  $V$  is a matrix with the diagonal representing the direct value added contribution of each industry,  $A$  is the Input-Output coefficient matrix, which means it gives the direct input flows between industries required for 1\$ of output, and  $B = (I - A)^{-1}$  is the so called Leontief inverse.  $VB$  thus gives so called value added multipliers, which denote the amount of value added that the production of an industry's \$1 of output or exports brings about in all other industries. If we post-multiply  $VB$  with exports, we get a matrix,  $VAE$ , with the elements being the value added origins of each industry's exports,  $vae_{ikjl}$ .

This basic decomposition has been widely used in GVC analysis since it allows the calculation of two informative GVC participation measures. Firstly, a backward linkage indicator that is given by the import content of exports,  $i2e$ , (Hummels, Ishii, et al. (2001)'s Vertical Specialisation) and calculated as follows:

$$i2e_{ik} = \frac{\sum_l \sum_j vae_{jl ik}}{exports_{ik}}, \quad (3)$$

where  $l \neq k$ .

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<sup>2</sup>The following section draws heavily from Wang et al. (2013), Kummritz (2016), and Quast and Kummritz (2015).

Secondly, a forward linkage indicator -  $e2r$  (domestic content in foreign (re-)exports) - which is given by:

$$e2r_{ik} = \frac{\sum_l \sum_j va e_{ikjl}}{exports_{ik}}, \quad (4)$$

where  $l \neq k$ .

These indicators can tell us how much a country is integrated into GVCs and if it acts mainly as a supplier or a user of foreign value added. However, the Leontief decomposition is only informative for the origin and destination of value added while ICIOs also contain info on the type of good that is being traded and how often an intermediate crosses borders. The WWZ decomposition extends the Leontief decomposition in this direction and thereby extracts more insights from ICIOs.

## 2.1 Wang-Wei-Zhu decomposition

Since the derivation itself is not the focus of this paper, here we only present the final result for a  $G$ -country  $N$ -industry model (equation 37 in WWZ) and refer the interested reader to the original paper. WWZ use the Leontief decomposition and extend it using additional information from ICIOs on the final usage and destination of the exports (e.g. re-imported vs. absorbed abroad). This splits the exports,  $E$ , of industry  $l$  in country  $k$  into sixteen different parts broadly differentiated into the four broad categories domestic value added absorbed abroad, domestic value added returning home, foreign value added, and

purely double counted terms:

$$\begin{aligned}
E^{kl} = & (V^k B^{kk})^T F^{kl} + (V^k L^{kk})^T (A^{kl} B^{ll} F^{ll}) \\
& + (V^k L^{kk})^T (A^{kl} \sum_{t \neq k, l}^G B^{lt} F^{tt}) + (V^k L^{kk})^T (A^{kl} B^{ll} \sum_{t \neq k, l}^G F^{lt}) \\
& + (V^k L^{kk})^T (A^{kl} \sum_{t \neq k, l}^G \sum_{u \neq k, t}^G B^{lt} F^{tu}) + (V^k L^{kk})^T (A^{kl} B^{ll} F^{lk}) \\
& + (V^k L^{kk})^T (A^{kl} \sum_{t \neq k, l}^G B^{lt} F^{tk}) + (V^k L^{kk})^T (A^{kl} B^{lk} F^{kk}) \\
& + (V^k L^{kk})^T (A^{kl} \sum_{t \neq k}^G B^{lk} F^{kt}) + (V^k B^{kk} - V^k L^{kk})^T (A^{kl} X^l) \\
& + (V^l B^{lk})^T F^{kl} + (V^l B^{lk})^T (A^{kl} L^{ll} F^{ll}) + (V^l B^{lk})^T \\
& (A^{kl} L^{ll} E^{l*}) + (\sum_{t \neq k, l}^G V^t B^{tk})^T F^{kl} + (\sum_{t \neq k, l}^G V^t B^{tk})^T \\
& (A^{kl} L^{ll} F^{ll}) + (\sum_{t \neq k, l}^G V^t B^{tk})^T (A^{kl} L^{ll} E^{l*}),
\end{aligned} \tag{5}$$

where  $F$  is final demand, and  $L$  refers to the domestic Leontief inverse as opposed to the global inverse  $B$ .  $X$  is output while  $T$  indicates a matrix transpose operation.

The four main categories are further divided according to their final destination so that the final decomposition is given by:

- Domestic value added absorbed abroad ( $VAX\_G$ , T1-5)
  - Domestic value added in final exports ( $DVA\_FIN$ , T1)
  - Domestic value added in intermediate exports ( $DVA\_INT$ , T2-5)
    - \* Domestic value added in intermediate exports absorbed by direct importers ( $DVA\_INT$ , T2)
    - \* Domestic value added in intermediate exports re-exported to third countries ( $DVA\_INTrex$ , T3-5)
      - Domestic value added in intermediate exports re-exported to third countries as intermediate goods to produce domestic final goods ( $DVA\_INTrexI1$ , T3)
      - Domestic value added in intermediate exports re-exported to third countries as final goods ( $DVA\_INTrexF$ , T4)
      - Domestic value added in intermediate exports re-exported to third countries as intermediate goods to produce exports ( $DVA\_INTrexI2$ , T5)

- Domestic value added returning home ( $RDV$ , T6-8)
  - Domestic value added returning home as final goods ( $RDV\_FIN$ , T6)
  - Domestic value added returning home as final goods through third countries ( $RDV\_FIN2$ , T7)
  - Domestic value added returning home as intermediate goods ( $RDV\_INT$ , T8)
- Foreign value added ( $FVA$ , T11-12/14-15 )
  - Foreign value added in final good exports ( $FVA\_FIN$ , T11/14)
    - \* Foreign value added in final good exports sourced from direct importer ( $MVA\_FIN$ , T11)
    - \* Foreign value added in final good exports sourced from other countries ( $OVA\_FIN$ , T14)
  - Foreign value added in intermediate good exports ( $FVA\_INT$ , T12/15)
    - \* Foreign value added in intermediate good exports sourced from direct importer ( $MVA\_INT$ , T12)
    - \* Foreign value added in intermediate good exports sourced from other countries ( $OVA\_INT$ , T15)
- Pure double counting ( $PDC$ , T9-10/13/16)
  - Pure double counting from domestic source ( $DDC$ , T9-10)
    - \* Due to final goods exports production ( $DDF$ , T9)
    - \* Due to intermediate goods exports production ( $DDI$ , T10)
  - Pure double counting from foreign source ( $FDC$ , T13/16)
    - \* Due to direct importer exports production ( $FDF$ , T13)
    - \* Due to other countries' exports production ( $FDI$ , T16)

For the analysis, we use  $dva\_fin$ ,  $fva\_fin$ ,  $rdv$ ,  $pdc$  and the two aggregate measures  $dva\_inter$  combining  $dva\_int$  and  $ddc$  as well as  $fva\_inter$  combining  $fva\_int$  and  $fdc$ . This collapses the indicator to a intuitive and manageable amount.

The advantage of this detailed decomposition is that these new indicators can inform us on how countries integrate into GVCs, while the basic Leontief decomposition mainly informs us on the intensity of integration. High amounts of foreign value added in final goods exports are, for instance, suggestive of a specialisation in downstream tasks that add little value to a good, such as assembly. High amounts of domestic value added in intermediate exports, on the other hand, are evidence of a more upstream specialisation in tasks that add a lot of value, such as business services. By tracking these two variables over time we can see which countries have succeeded in moving up the value chain. We will explain the indicators in more detail in combination with the decomposition results to facilitate the understanding.

Finally, it is necessary to point out that the high resolution of the WWZ decomposition does not mean that the Leontief decomposition does not contain valuable information at all. In fact, we exploit the decomposition of exports into source industry and source country by calculating variants of the standard indicators based on different characteristics. In particular, we will assess the integration of low- and middle-income countries into GVCs by computing the amount of value added that they supply for total GVC trade.

## 2.2 OECD ICIOs

We use the new OECD ICIOs (Lea, 2014) as the main data source for the GVC indicators and the industry position indicators. The OECD ICIOs constitute the most recent and most advanced release of Inter-Country Input-Output tables. The new version of the database provides ICIOs covering 61 countries and 34 industries for the years 1995, 2000, 2005, and 2008 to 2011.<sup>3,4</sup> This extensive country coverage is crucial for analysing how GVCs affect countries at different stages of development over time, a feature that has not been possible due to limited data availability in previous databases. The empirical literature discussed above shows that especially the extended coverage of Asia is important. To create ICIOs, the OECD combines national IO tables with international trade data. As OECD countries have a harmonised construction methodology, potential discrepancies between national IO tables should be minor. Furthermore, the advanced harmonisation across countries reduces the use of proportionality assumptions to derive the ratio of imported intermediates in an industry's demand to a minimum. In addition, the OECD has used elaborate techniques to deal with China's processing trade. Due to China's outstanding role in GVCs and processing trade, this implies a significant improvement to the reliability of the database.<sup>5</sup>

## 3 What we know: Old facts with new data

In this section we use the extensive OECD ICIO dataset to reassess some stylised facts on GVC integration that are typically based on smaller samples. We start by examining the development of our most basic measure of GVC integration, namely the amount of foreign value added in exports labeled by Baldwin and Lopez-Gonzalez (2013) as *i2e*.<sup>6</sup> It captures backward linkages into value chains and shows the well-known increase in GVC integration from 1995 to 2011. As illustrated in Figure 1, the nominal value of *i2e* has grown by approximately 350% and as a share of total exports, it has grown by 35%, from around 17% to over 23% of total exports. Thus, countries increasingly rely on inputs produced abroad for their export production. The numbers are in line with findings by

<sup>3</sup>Countries and industries are listed in Appendix A.

<sup>4</sup>Note that in the analysis 2009 and 2010 are excluded due to the global financial crisis.

<sup>5</sup>See Koopman et al. (2012) for an analysis of China's processing trade.

<sup>6</sup>Note that at the aggregate level forward (*e2r*) and backward (*i2e*) linkages are identical and thus we only look at one of the two measures.

Johnson and Noguera (2012b), however their sample ends in 2009. It is worth noting that after the slump during the financial crises in 2009, GVCs have quickly recovered and already exceeded their pre-crisis levels by 2011.

Another way to examine the expansion of GVCs from 1995 to 2011 is to look at their length instead of their trade volume. WWZ propose to use the amount of double counted trade,  $pdc$ , as a proxy for GVC length, since its value goes up with back-and-forth trade, which is equivalent to an increase in the number of production stages. They show that its value has increased for 40 selected countries. In Figure 2, we observe in our larger sample similarly that  $pdc$  as a share of total exports has increased over the examined period by 73% and thus more than  $i2e$ . Therefore, GVCs do not only channel more trade but also have become longer over time.

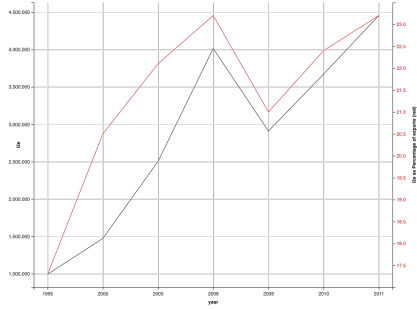


Figure 1: The development of GVC integration over time

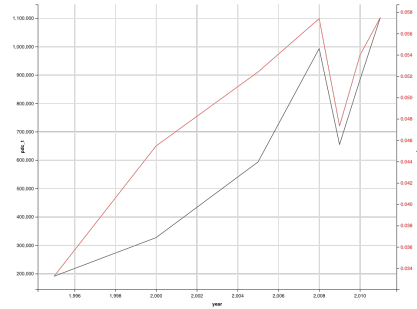


Figure 2: The development of double counted trade over time

Turning from the development over time to sectoral differences in GVC integration, Figure 3 shows - in line with Johnson and Noguera (2012a) - that the sectors exhibiting the highest degree of international fragmentation in terms of  $i2e$  shares are heavy manufactures such as motor vehicles (MTR), other transport equipment (TRQ) and the metal industry (MET) as well as computers and electronics (CEQ and ELQ). In particular, the transport equipment and electronics industry are strongly engaged in GVCs having highly international production networks. For instance, Apple's iPhone contains inputs from nine to ten countries while the Boeing 787 production spans more than five countries. The sectors can be characterised as being close to final demand and producing complex differentiated goods. These characteristics can thus explain differences in GVC integration.

The bottom 6 industries in terms of  $i2e$  shares are primary and services sectors such as agriculture (AGR), mining (MIN), R&D and business services (BZS), or wholesale and retail trade (WRT). These sectors are typically located upstream in the supply chain far from final demand and have high value added to output ratios.



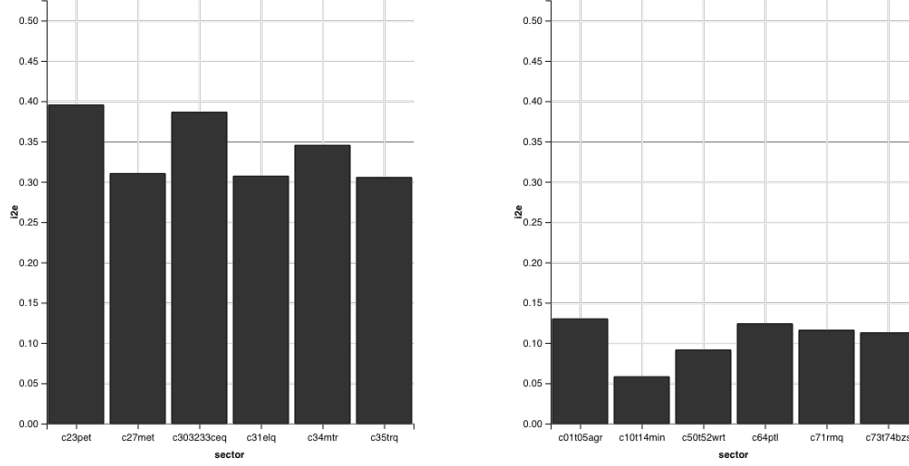


Figure 3: Sectoral  $i2e$  shares - Top and bottom 6.

Conversely, when we look at the corresponding forward linkage GVC measure,  $e2r$ , we see the opposite occur. This indicator captures the amount of domestic value added in foreign exports and thus quantifies how important domestic industries are for foreign export production. Here, Figure 4 demonstrates that this indicator is dominated by the same upstream industries that are at the bottom of the  $i2e$  ranking such as mining or business and telecommunication services (PTL). This shows that these industries are also strongly engaged in GVCs but their participation is of a different type. They primarily supply important inputs, but they do not serve final demand.

The high  $e2r$  values of the services sector, also suggest the servicification of manufacturing as described by Baldwin, Forslid, et al. (2015). This means that an increasing share of manufacturing gross exports is actually value added generated in services sectors and then embedded in the intermediate goods exports of manufacturers. This importance of services sectors to exports cannot be seen from standard gross trade statistics and thus constitutes a major advantage of trade in value added measures.

It is also indicative of a growing internationalisation of services. More and more, services are being offshored and sourced from abroad. In that respect, it is also interesting to note that despite the low absolute  $i2e$  shares, it is in services where much of the growth in  $i2e$  has taken place. Five out of the six sectors with the highest growth in  $i2e$  shares are services sectors.

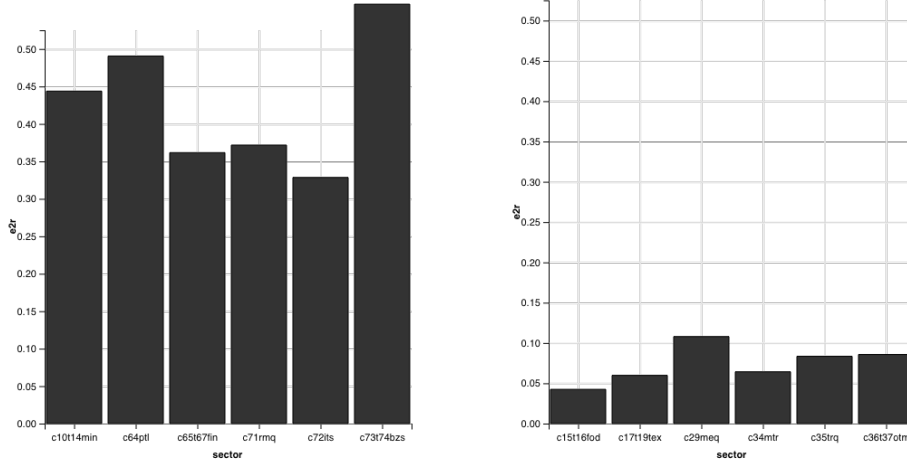


Figure 4: Sectoral  $e2r$  shares - Top and bottom 6.

Finally, when we turn to differences in GVC integration by country, we can confirm the findings by Baldwin and Lopez-Gonzalez (2013), Figure 5 shows that small countries close to the major GVC hubs in Asia, Europe, and North America have the highest average  $i2e$  shares. Examples include Malaysia and Slovakia. Countries specialised in the primary sector or assembly on the other hand have very low values. Correspondingly, Latin American countries with their focus on agriculture and mining have very weak backward linkages into GVCs. However, the development over time shows that some of the countries with the relatively low GVC integration have begun to catch up. For instance, Argentina, India and Turkey are in the top 6 when it comes to the growth of  $i2e$  shares from 1995 to 2011.

Driven by the sectoral statistics, we then find again that for  $e2r$  the picture is reversed with raw material exporters on top. If we abstract from these countries we find technologically advanced countries such as Switzerland and the main GVC hubs Japan, USA, and Germany to exhibit strong forward linkages into GVCs. In particular low and middle-income countries without raw materials such as Cambodia, Mexico, or Turkey in contrast have very weak linkages and have not been able to strengthen them significantly between 1995 and 2011.<sup>7</sup>

<sup>7</sup>The full set of results for  $i2e$  and  $e2r$  by country, and sector can be found in Appendix A. Since the results of WWZ decomposition are much more detailed, these results are not presented here are only available from the authors upon request.

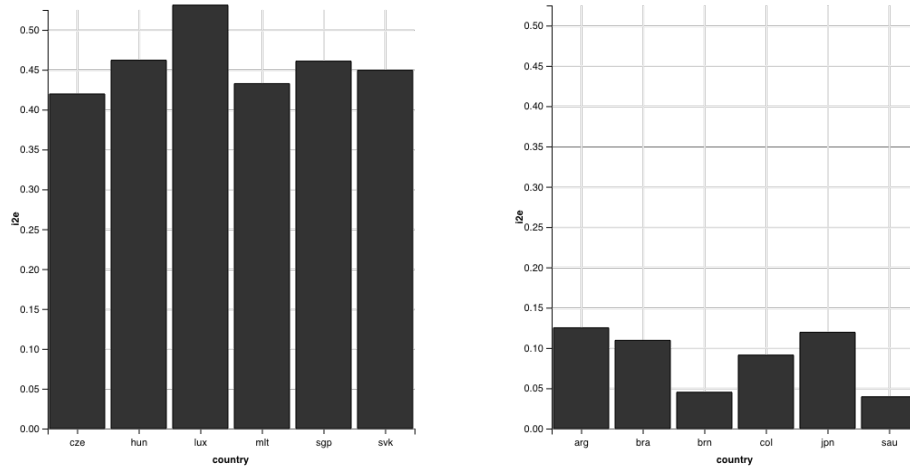


Figure 5: Countries'  $i2e$  shares - Top and bottom 6.

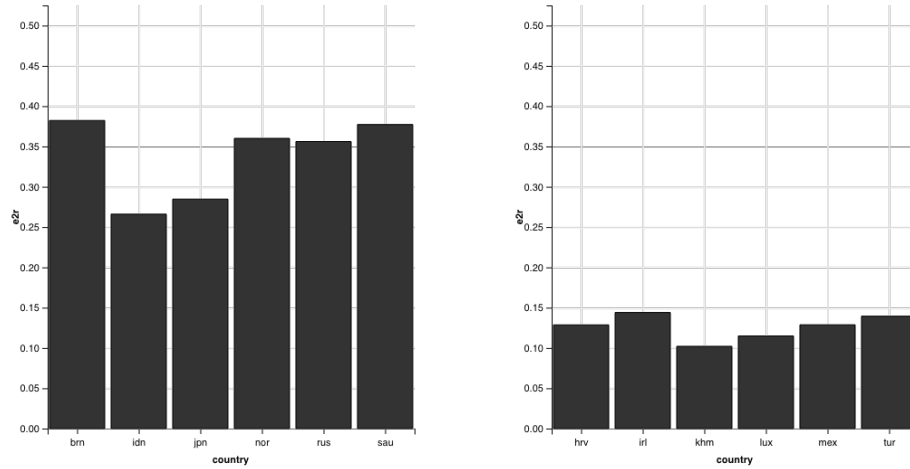


Figure 6: Countries'  $e2r$  shares - Top and bottom 6.

## 4 The role of developing economies: New trends and patterns in GVCs

The central advantage of our approach is that we have new indicators for a new set of countries. This means that other than confirming previous findings with a more representative sample, we can also provide several new insights. In particular, the OECD ICIO database extends the available list of countries in ICIOs by the following 21 regions: Argentina, Brunei Darussalam, Cambodia, Chile, Colombia, Costa Rica, Croatia, Hong Kong, Iceland, Israel, Malaysia,

Norway, New Zealand, Philippines, Saudi Arabia, Singapore, Thailand, Tunisia, Vietnam, South Africa, and Switzerland. This means that in particular the coverage of low and middle income countries has increased considerably which allows us to analyse the GVC integration of developing economies in a more detailed fashion.

#### 4.1 General trends in the GVC participation of developing economies

Regarding the integration of low- and middle-income countries, Johnson and Noguera (2012a) have observed that per capita income is only a weak predictor for GVC integration due to the heterogeneity of economies in terms of size, industrial structure and location. In Table 1 we see that the average integration measured by either *i2e* or *e2r* does not vary strongly between income groups defined by the World Bank classification at the beginning of the sample period in 1995.<sup>8</sup> High-income economies have slightly stronger forward linkages but lower backward linkages which implies that their exports contain more domestic value added. Developing economies thus have to chance to try to upgrade their GVC integration, by increasing domestic content in exports.

Table 1: GVC integration by income

Country group	<i>i2e</i>		<i>e2r</i>	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
Low/Lower middle	23.46%	48.22%	20.35%	38.58%
High	22.64%	41.84%	21.85%	29.50%

Data is averaged across countries, sectors and years.  $\Delta$  95-11 refers to the growth of the *i2e* and *e2r* values from 1995 to 2011.

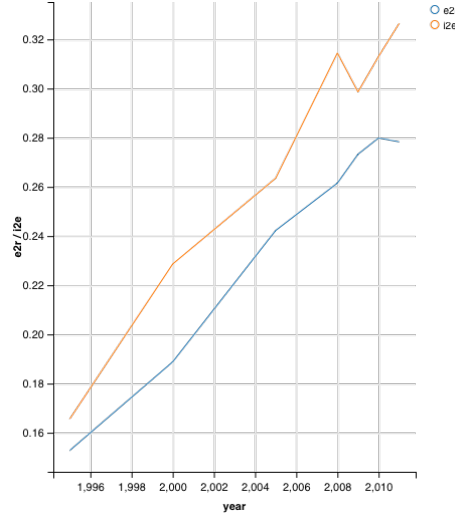
Looking at the development over time, it is striking that the rise of GVC integration is increasingly driven by developing countries. The growth of both *i2e* or *e2r* has been much more pronounced in L(M)IC economies, as can be seen in Table 1. In relative terms this means that the *i2e* share of countries classified as low- or lower middle-income in total *i2e* has increased from 9% in 1995 to 24% in 2011. Similarly, the *e2r* share has increased from 9% to 23%.

Moreover, low- and lower middle-income countries do not only sell and source more from GVCs but they are also increasingly on the other side of the transaction. Figure 7 shows that the share of *i2e* sourced from low- and lower middle-income countries has risen from 17% to 33% and the share of *e2r* re-exported from them has expanded from 15% to 28%. Thus, developing countries have a large stake in GVCs and have moved from the periphery into the centre of these

<sup>8</sup>Note that in this section indicators are based only on manufacturing and services sectors to avoid spurious results stemming from primary sectors that are for technological reasons less integrated into GVCs.

production networks.<sup>9</sup>

Figure 7: Share of value added sourced from (i2e) or sold to (e2r) low- and lower-middle income economies for export production.



We now zoom in and analyse the GVC participation of developing economies more closely with the help of the WWZ decomposition. As described in section 2.1, WWZ show how the structure and changes in the structure of domestic and foreign content in exports inform us about a country's movement along the value chain. In particular, *i2e* consists of foreign value added in final goods exports (*fva\_fin*), intermediate goods exports (*fva\_int*), and double counting (*fdc*). Table 4.1 shows that on average low- and lower middle-income countries have a higher share of *fva\_fin* in *i2e* (42%) than high-income economies (39%). This is in line with a trend of specialisation of developing economies in downstream assembly tasks.

Table 2: WWZ decomposition results by income

Country group	<i>fva_fin</i>	<i>fva_inter</i>	<i>dva_fin</i>	<i>dva_inter</i>	<i>rdv</i>
Low/Lower Middle	42.07%	57.93%	44.09%	54.73%	1.18%
High	39.38%	60.62%	40.73%	56.85%	2.42%

Data is averaged across countries, sectors and years.  $\Delta$  95-11 refers to the growth of the *i2e* and *e2r* values from 1995 to 2011.

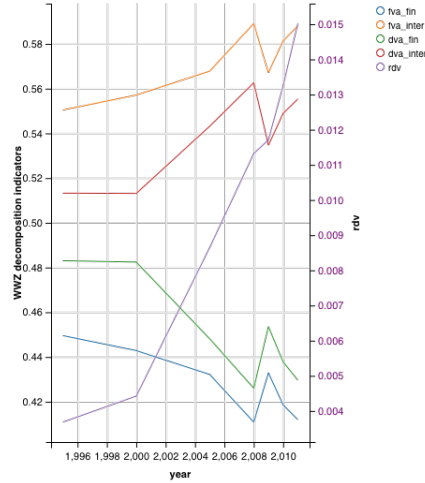
However, a shift from foreign content in final goods to intermediate goods and double counted trade value would be indicative of moving up the value chain.

<sup>9</sup>We will see that GVC integration nevertheless differs significantly among developing countries.

For low- and lower middle-income countries, we indeed find - as shown by Figure 8 - that the share of  $fva\_fin$  in  $i2e$  has fallen by about 4%. This gain accrues to the double counting part, which rises by 6%. This means that production has become more fragmented and that developing economies increasingly occupy more upstream stages of the value chain.

A similar exercise can be done for the domestic value added embodied in exports. The exported domestic value added of high-income countries tends to be dominated by intermediate goods (57%) while low- and lower middle-income countries only achieve a value of 55%. We come to the same conclusion when we look at the share of domestic value added that eventually returns home. Here, the value for high-income countries (2.42%) is more than twice as high than its low- and lower-middle income counterpart (1.18%), which indicates that high-income countries are located upstream in the value chain using developing economies for assembly. However, the data shows as well that developing economies have improved their position over time. The amount of domestic value added returning home has tripled from 1995 to 2011 and the share of final goods has decreased by more than 5%.

Figure 8: Development of developing economies' WWZ decomposition indicators over time.



Thus, overall we get a clear picture that while developing economies are still positioned relatively more downstream in the value chain, they have succeeded to move up over the past two decades.

## 4.2 Revealing new trends in the participation of developing economies

The trends described in the previous section inform us on the average performance of developing countries but they might hide considerable heterogeneity

among these countries, we therefore merge a subset of the newly available countries into the three regions Central and South America (CSA), South East Asia (SEA), and Africa (AFR) and analyse the development of their GVC participation country by country. CSA covers Argentina, Chile, Colombia, and Costa Rica; SEA covers Cambodia, Malaysia, The Philippines, Thailand, and Vietnam; while AFR covers South Africa and Tunisia.

**South East Asia** The SEA economies for which data is newly available are Cambodia, Hong Kong, Malaysia, Philippines, Singapore, Thailand, and Vietnam. Since Singapore and Hong Kong are special cases due to their per capita income and size, we focus on Cambodia, Malaysia, The Philippines, Thailand, and Vietnam.

The two basic indicators of these countries,  $i2e$  and  $e2r$ , presented in Table 4.2 show that all five countries are primarily integrated into GVCs through backward linkages but in particular the Philippines have increased their forward linkages over the past two decades considerably. It also stands out that Cambodia and Vietnam have very low  $e2r$  values suggesting a strong specialisation in low value added tasks located downstream in the chain. However, in order to obtain more detailed information on how these countries engage in GVCs we need more disaggregated indicators.

The WWZ decomposition provides us with the necessary tools. We can see in Table 4.2 that according to their high  $fva\_fin$  values Cambodia and to a lesser extent Vietnam indeed perform mostly downstream tasks with typically low value added whereas Malaysia, Thailand, and the Philippines are positioned higher in the value chain exhibiting much lower  $fva\_fin$  and  $dva\_fin$  but higher  $rdv$  values. Comparing these results to the analysis by WWZ, we find that the latter set of countries have a similar GVC integration structure to Indonesia but still lag behind more advanced nations such as Korea and Taiwan.

When we look at the change over time from 1995 to 2011, we see that Cambodia has actually moved into assembly with an increase of  $fva\_fin$  of 35.2%. This stands in stark contrast to the remaining SEA countries which all managed to move up the value chain. In particular, Vietnam is on a good path with the highest decline of  $fva\_fin$  and might soon catch up with its local competitors regarding its position in GVCs. For Cambodia, on the other hand, this means that GVCs offer a major untapped potential for future growth. If it is able to introduce more GVC-friendly policies, it can leverage its location close to the GVC hubs China and Japan to put it on a successful growth path.

Table 3: GVC integration of SEA countries

Country	<i>i2e</i>		<i>e2r</i>	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
Cambodia	39.4%	90.7%	8.4%	-11.9%
Malaysia	44.3%	37.1%	13.9%	10.2%
Philippines	29.6%	-20.7%	22.6%	105.0%
Thailand	36.9%	64.3%	13.1%	20.2%
Vietnam	38.3%	66.1%	10.6%	5.3%

Data is averaged across sectors and years.  $\Delta$  95-11 refers to growth from 1995 to 2011.

Table 4: WWZ decomposition results for SEA countries

Country	<i>fva_fin</i>		<i>fva_inter</i>		<i>dva_fin</i>		<i>dva_inter</i>		<i>rdv</i>	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
Cambodia	68.1%	35.2%	31.9%	-35.7%	64.5%	26.8%	35.5%	-27.5%	0.0%	-29.7%
Malaysia	39.3%	-9.0%	60.7%	6.3%	40.8%	-4.5%	58.9%	3.4%	0.4%	-21.5%
Philippines	35.5%	-21.7%	64.5%	16.0%	38.9%	-19.1%	60.9%	16.0%	0.2%	18.2%
Thailand	41.4%	-12.9%	58.6%	11.3%	47.4%	-14.6%	52.3%	17.7%	0.3%	20.0%
Vietnam	47.1%	-22.6%	52.9%	30.0%	55.0%	-9.0%	44.8%	12.7%	0.1%	103.4%

Data is averaged across sectors and years. *fva* variables are expressed as % of *i2e*, *dva* and *rdv* variables as % of domestic value added in total exports.  $\Delta$  95-11 refers to growth from 1995 to 2011.

**Central and South America** The newly available CSA economies are Argentina, Chile, Colombia, and Costa Rica, in addition to the previously available Mexico and Brazil. What stands out from looking at the standard GVC indicators presented in Table 4.2 is that CSA is on average less integrated into GVCs than SEA and other developing regions. In particular, Argentina and Colombia have both very low backward and forward linkages highlighting the role of remoteness and sound policies as drivers of GVC integration. This is also mirrored in the fact that Chile and Costa Rica exhibit much higher GVC participation rates; albeit still below the SEA countries. These countries perform relatively well in several measures capturing a country's policy environment such as the World Bank's Doing Business Indicators or World Governance Indicators and, in the case of Costa Rica, are relatively closer to the North American GVC centre encompassing the USA, Canada, and Mexico.

When focussing on Costa Rica and Chile, we observe in Table 4.2 that Chile's GVC integration structure starts to resembles the structure of high income countries. The largest part of the country's integration is through intermediates as shown by the high *fva\_inter* and *dva\_inter* shares (78% and 75% respectively). However, the share of returned domestic value (*rdv*) is still much lower



than the high-income average of 2.4% and thus indicates that Chile is still in the process of catching up.

Costa Rica possesses the typical GVC integration structure of lower middle-income economies with high  $fva\_fin$  and  $dva\_fin$  shares and a very small  $rdv$  value of 0.02%. Comparing the country to SEA, its structure resembles most closely the GVC integration of Vietnam. This comparison holds also when we look at Costa Rica's development over time, where we see a rapid expansion of  $fva\_inter$ ,  $dva\_inter$ , and  $rdv$  shares. The country is thus successfully moving up the value chain.

Table 5: GVC integration of CSA countries

Country	$i2e$		$e2r$	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
Argentina	13.4%	154.9%	13.4%	19.4%
Chile	20.0%	44.8%	26.4%	35.4%
Colombia	13.2%	15.2%	17.0%	45.5%
Costa Rica	29.0%	21.1%	16.0%	60.8%

Data is averaged across sectors and years.  $\Delta$  95-11 refers to growth from 1995 to 2011.

Table 6: WWZ decomposition results for CSA countries

Country	$fva\_fin$		$fva\_inter$		$dva\_fin$		$dva\_inter$		$rdv$	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
Argentina	51.15%	-6.33%	48.85%	7.95%	51.92%	-5.71%	47.90%	7.01%	0.18%	49.61%
Chile	22.23%	-22.29%	77.77%	8.54%	24.61%	-23.44%	75.25%	10.03%	0.14%	81.25%
Colombia	39.41%	-19.09%	60.59%	15.30%	39.32%	-33.76%	60.55%	32.06%	0.12%	25.56%
Costa Rica	45.99%	-11.17%	54.01%	11.29%	50.97%	-17.88%	49.01%	24.97%	0.02%	43.05%

Data is averaged across sectors and years.  $fva$  variables are expressed as % of  $i2e$ ,  $dva$  and  $rdv$  variables as % of domestic value added in total exports.  $\Delta$  95-11 refers to growth from 1995 to 2011.

**Africa** To conclude, we turn to Africa. GVC data on Africa is scarce and typically it is assumed that integration levels are low. However, the newly available OECD data includes Tunisia and South Africa, two interesting and unique cases. Tunisia and South Africa offer relatively stable political environments and a relatively high degree of industrialisation which makes them two optimal case studies. Unlike many other African they do thus fulfil the basic requirements for GVC integration.

In line with this, Tables 4.2 and 4.2 show that in fact Tunisia has relatively high integration levels. Its integration pattern is very similar in both intensity, structure, and trend to Costa Rica and Vietnam. This means that Tunisia is

mainly integrated through backward linkages and assembly tasks but is moving up the value chain. This is evidence that especially North Africa with its proximity to the European GVC hub can link into and benefit from GVCs.

South Africa is a different case since it is located far from most production networks and focuses primarily on raw materials. As a result, the country's integration levels are fairly low and more similar to Argentina and Colombia. Nevertheless, it is likely that it has benefitted from the boom in commodities caused by the rise of GVCs and the subsequent boost in global demand.

Table 7: GVC integration of AFR countries

Country	<i>i2e</i>		<i>e2r</i>	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
South Africa	21.3%	61.4%	19.9%	16.4%
Tunisia	32.1%	35.6%	13.2%	33.1%

Data is averaged across sectors and years.  $\Delta$  95-11 refers to growth from 1995 to 2011.

Table 8: WWZ decomposition results for AFR countries

Country	<i>fva_fin</i>		<i>fva_inter</i>		<i>dva_fin</i>		<i>dva_inter</i>		<i>rdv</i>	
	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11	Average	$\Delta$ 95-11
South Africa	48.76%	-11.76%	51.24%	13.56%	54.43%	-14.60%	45.49%	21.41%	0.08%	7.07%
Tunisia	45.09%	-14.97%	54.91%	15.19%	56.62%	-4.47%	43.10%	5.56%	0.28%	147.59%

Data is averaged across sectors and years. *fva* variables are expressed as % of *i2e*, *dva* and *rdv* variables as % of domestic value added in total exports.  $\Delta$  95-11 refers to growth from 1995 to 2011.

## 5 Conclusion

GVCs are a major new factor in international trade. International production networks span across many countries and affect many industries while changing the way trade impacts domestic economies. This development requires new data and new statistics that appropriately capture countries' integration into GVCs. In this paper, we make use both such novelties in terms of data and statistics by applying a novel gross export decomposition methodology to a new expanded dataset.

More precisely, we apply the Wang-Wei-Zhu decomposition based on Wang et al. (2013) and Koopman et al. (2014) to a new set of Inter-Country Input-Output tables built by the OECD. The advantage is twofold. Firstly, the WWZ decomposition allows us to analyse the structure of regions' GVC integration in addition to the intensity measures provided by previous decompositions leading to deeper insights into GVC integration patterns. Secondly, the new OECD

ICIOs cover a more developing economies than previous ICIOs. This allows us to develop a more accurate understanding of how these countries integrate with GVCs.

We find that many ideas based on previous anecdotal evidence can be confirmed by the data. In particular, there is a central difference in the structure of high-income economies' integration into GVCs compared to developing economies when it comes to the position in GVCs. If we set aside primary sectors, high-income economies are typically positioned more upstream in the value chain which can be seen from the concentration of their value added in intermediate goods exports. In addition, they also serve as market of final demand which can be seen from their relatively high share of exported domestic value added returning home eventually for final consumption.

Developing economies, on the other hand, tend to be positioned more downstream, this can be deduced from the concentration of their GVC participation in final goods exports and the fact that their forward linkages and returning domestic value added tend to be relatively low. These two stylised facts suggest that high-income economies use GVCs to outsource low value added downstream production stages and eventually reimport the final goods. However, when looking at the development over time, it appears that many developing economies have succeeded in moving up the value chain and that the general trend points to a more even distribution of value added across the different countries.

Finally, we use the new data to look at selected low- and middle income economies in three different regions, namely South-East Asia, Latin America and the Caribbean, and Africa. South-East Asia has as expected the highest levels of GVC integration while we observe more heterogeneity in Latin America and the Caribbean where especially Chile and Costa Rica perform well. In Africa, we find that Tunisia has developed backward linkages into GVCs, which shows that Northern Africa has the potential to become part of the European GVC network.

Overall, we show that low- and middle-income countries have become an integral part of GVCs and are increasingly becoming the driver of their expansion. In addition, they increasingly succeed in moving into higher value added stages of the production networks. While the exact implications of integration into GVCs are still the subject of much research, it is clear that they offer significant potential for industrialisation and growth and that countries like The Philippines, Costa Rica, or Tunisia are therefore in good positions to benefit from this and can serve as examples for comparable countries.

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## A Appendix

Table 9: ADD title

<i>country</i>	<i>Average (i2e values)</i>	<i>Average (e2r values)</i>	<i>Average (i2e)</i>	<i>Average (e2r)</i>	$\Delta$ 95-11 ( <i>i2e</i> )	$\Delta$ 95-11 ( <i>e2r</i> )
arg	52,790	66,036	12.51%	15.65%	145.93%	30.04%
aus	178,117	343,084	13.35%	25.71%	18.21%	59.23%
aut	250,022	214,630	25.87%	22.21%	29.59%	39.90%
bel	437,578	285,355	32.53%	21.22%	10.66%	30.78%
bgr	51,393	19,864	38.01%	14.69%	32.70%	12.35%
bra	129,301	245,839	10.95%	20.83%	37.97%	57.77%
brn	2,412	20,438	4.51%	38.23%	-41.34%	103.27%
can	647,662	407,957	23.54%	14.83%	-3.54%	70.21%
che	334,258	343,657	21.84%	22.45%	23.45%	37.02%
chl	77,961	103,023	19.70%	26.03%	41.95%	42.06%
chn	1,831,434	1,293,766	24.07%	17.00%	62.57%	37.17%
col	21,746	57,971	9.12%	24.31%	-9.63%	93.42%
cri	21,400	11,671	28.07%	15.31%	25.42%	48.66%
cyp	12,327	8,448	22.01%	15.09%	0.27%	53.75%
cze	290,027	129,166	41.96%	18.69%	48.79%	11.22%
deu	1,640,838	1,628,409	22.51%	22.34%	71.81%	13.06%
dnk	224,697	165,653	29.42%	21.69%	38.07%	43.47%
esp	546,406	383,881	25.13%	17.66%	39.96%	35.86%
est	21,777	11,992	34.90%	19.22%	-3.58%	44.23%
fin	182,478	125,397	31.43%	21.60%	44.07%	6.99%
fra	888,006	773,925	23.01%	20.05%	44.76%	19.68%
gbr	766,576	909,659	19.52%	23.17%	25.71%	27.55%
grc	81,945	60,159	22.43%	16.47%	52.51%	51.65%
hkg	115,876	121,589	18.98%	19.92%	-7.57%	53.77%
hrv	20,725	13,277	20.09%	12.87%	-3.24%	-4.93%
hun	236,208	78,585	46.20%	15.37%	59.55%	23.83%
idn	116,161	238,302	12.97%	26.61%	-4.24%	96.09%
ind	356,692	298,471	21.34%	17.86%	178.40%	42.28%
irl	472,729	162,263	41.96%	14.40%	11.87%	19.69%
isl	11,301	8,977	29.32%	23.29%	84.40%	71.61%

Table 10: GVC indicators by country

country	Average (i2e values)	Average (e2r values)	Average (i2e)	Average (e2r)	$\Delta$ 95-11 (i2e)	$\Delta$ 95-11 (e2r)
isr	105,427	75,275	23.86%	17.04%	11.05%	53.19%
ita	778,367	641,040	23.21%	19.12%	53.48%	35.00%
jpn	582,907	1,388,524	11.95%	28.47%	164.46%	32.58%
khm	11,889	3,224	37.65%	10.21%	186.29%	-36.76%
kor	1,034,054	521,202	37.70%	19.00%	88.43%	18.61%
ltu	16,707	15,497	22.83%	21.17%	-4.03%	42.99%
lux	237,935	51,509	53.11%	11.50%	40.29%	-15.58%
lva	14,530	13,063	25.95%	23.33%	25.01%	34.38%
mex	479,806	214,457	28.82%	12.88%	20.84%	31.28%
mlt	14,762	4,931	43.26%	14.45%	-27.41%	108.31%
mys	517,084	215,738	41.45%	17.29%	33.36%	23.93%
nld	306,010	390,300	19.50%	24.87%	-14.29%	51.12%
nor	163,813	351,592	16.78%	36.01%	-13.46%	57.48%
nzl	39,712	33,912	17.08%	14.59%	-0.73%	48.61%
phl	103,838	82,783	29.04%	23.15%	-20.59%	101.26%
pol	273,027	198,877	29.34%	21.37%	99.99%	15.65%
prt	125,283	64,391	30.77%	15.81%	18.69%	37.51%
rou	59,385	54,956	24.23%	22.42%	14.95%	45.54%
rus	317,701	837,747	13.51%	35.62%	3.61%	56.47%
sau	57,392	547,987	3.95%	37.73%	-15.39%	56.02%
sgp	548,286	219,149	46.08%	18.42%	12.95%	61.94%
svk	140,548	61,023	44.95%	19.52%	47.60%	7.80%
svn	51,465	29,065	34.78%	19.64%	11.26%	58.26%
swe	355,353	262,980	29.09%	21.52%	8.68%	29.44%
tha	391,773	156,527	36.05%	14.40%	61.19%	23.84%
tun	35,124	18,724	30.17%	16.08%	30.65%	48.33%
tur	180,927	113,136	22.30%	13.95%	195.25%	12.71%
twm	649,797	353,241	39.52%	21.48%	41.83%	60.53%
usa	1,318,846	2,248,028	13.52%	23.04%	30.75%	26.87%
vnm	119,821	57,005	33.76%	16.06%	72.69%	19.95%
zaf	102,394	122,842	19.31%	23.16%	47.60%	24.98%

Table 11: GVC indicators by sector

<i>sector</i>	<i>Average (i2e values)</i>	<i>Average (e2r values)</i>	<i>Average (i2e)</i>	<i>Average (e2r)</i>	$\Delta$ 95-11 ( <i>i2e</i> )	$\Delta$ 95-11 ( <i>e2r</i> )
c01t05agr	227,969	364,681	13.00%	20.79%	36.13%	27.51%
c10t14min	435,816	3,324,446	5.82%	44.38%	-4.51%	55.66%
c15t16fod	675,902	146,824	19.58%	4.25%	23.04%	32.73%
c17t19tex	679,185	174,555	23.30%	5.99%	9.49%	2.72%
c20wod	105,771	80,461	20.56%	15.64%	30.59%	63.12%
c21t22pap	302,255	344,112	19.23%	21.89%	27.63%	7.10%
c23pet	1,285,522	356,703	39.53%	10.97%	65.81%	-8.04%
c24chm	1,762,631	925,255	28.18%	14.79%	52.19%	-2.18%
c25rbp	446,528	309,253	27.89%	19.32%	38.26%	3.06%
c26nmm	161,574	126,800	22.09%	17.34%	41.44%	17.72%
c27met	1,340,507	868,120	31.03%	20.10%	36.53%	-11.26%
c28fbm	481,732	441,396	27.53%	25.23%	38.11%	6.86%
c29meq	1,398,864	570,006	26.50%	10.80%	39.73%	30.96%
c303233ceq	3,162,705	1,062,750	38.63%	12.98%	45.28%	18.74%
c31elq	713,928	301,827	30.71%	12.98%	37.32%	-3.42%
c34mtr	1,827,519	340,198	34.53%	6.43%	33.39%	7.25%
c35trq	745,063	203,834	30.54%	8.35%	40.89%	10.73%
c36t37otm	429,561	156,828	23.49%	8.58%	14.69%	66.57%
c50t52wrt	923,756	3,002,076	9.15%	29.75%	35.67%	33.76%
c60t63trn	1,293,729	1,507,876	17.88%	20.84%	60.51%	33.82%
c64ptl	81,529	322,823	12.39%	49.07%	85.71%	-7.06%
c65t67fin	371,026	992,980	13.51%	36.17%	85.73%	-8.65%
c71rmq	67,266	215,714	11.59%	37.18%	89.87%	13.54%
c72its	144,310	286,414	16.55%	32.86%	73.87%	-1.85%
c73t74bzs	386,997	1,922,031	11.27%	55.99%	44.41%	17.81%