UBER Question 4 Notebook

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Contents

```
library(tidyverse)
library(magrittr)
library(jsonlite)
library(lubridate)
library(grid)
library(gridExtra)

knitr::opts_chunk$set(echo = TRUE)

logins = fromJSON("logins.json") %>%
```

```
login_timestamp
                                                   month
                                                                    week
                                      year
         :2012-03-01 00:05:55
                                       :2012
                                                                      : 9.00
## Min.
                                 Min.
                                               Min.
                                                      :3.000
                                                               Min.
## 1st Qu.:2012-03-18 04:51:39
                                 1st Qu.:2012
                                                1st Qu.:3.000
                                                               1st Qu.:12.00
## Median :2012-04-04 02:02:30
                                 Median :2012
                                               Median :4.000
                                                               Median :14.00
          :2012-04-02 23:22:04
                                 Mean
                                      :2012
                                                      :3.549
                                                                     :13.77
                                               Mean
                                                               Mean
   3rd Qu.:2012-04-19 15:29:40
                                 3rd Qu.:2012
                                                3rd Qu.:4.000
                                                               3rd Qu.:16.00
##
## Max.
          :2012-04-30 23:59:29
                                 Max.
                                       :2012
                                                     :4.000
                                                                      :18.00
##
        day
                   weekday
                                   hour
## Min.
         : 1.00
                   Sun:5173
                              Min. : 0.00
  1st Qu.: 9.00
                              1st Qu.: 3.00
                   Mon:2139
## Median :17.00
                   Tue:1861
                              Median :11.00
## Mean :16.49
                   Wed:2155
                              Mean :10.84
```

```
## 3rd Qu.:24.00 Thu:2857 3rd Qu.:19.00
## Max. :31.00 Fri:3198 Max. :23.00
## Sat:5064
```

We see that the data is all for 2012 and covers the period from March 1st through April 30th, 2 months of data. We also see that there are a lot more logins on the weekends than during the week.

```
logins_plot = logins %>%
    ggplot(aes(x = login_timestamp)) +
    geom_histogram() +
    labs(title = "Histogram of Login Data") +
    xlab("Login Timestamp")

hourly = logins %>%
    group_by(year, month, day, hour) %>%
    summarise(num_logins = n()) %>%
    ungroup() %>%
    mutate(timestamp = ymd_h(paste(year, month, day, hour, sep = "-")))
```

'summarise()' regrouping output by 'year', 'month', 'day' (override with '.groups' argument)

```
hourly_plot = hourly %>%
    ggplot(aes(x = timestamp, y = num_logins)) +
    geom_point() +
    labs(title = "Scatter Plot of Login Data by Hour") +
    xlab("Login Timestamp") +
    ylab("Number of Logins")

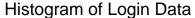
daily = logins %>%
    group_by(year, month, day) %>%
    summarise(num_logins = n()) %>%
    ungroup() %>%
    mutate(timestamp = ymd(paste(year, month, day, sep = "-")))
```

'summarise()' regrouping output by 'year', 'month' (override with '.groups' argument)

```
daily_plot = daily %>%
    ggplot(aes(x = timestamp, y = num_logins)) +
    geom_point() +
    labs(title = "Scatter Plot of Login Data by Day") +
    xlab("Login Timestamp") +
    ylab("Number of Logins")

grid.arrange(logins_plot, hourly_plot, daily_plot,nrow = 3)
```

'stat_bin()' using 'bins = 30'. Pick better value with 'binwidth'.



##

##

##

-126.145

Coefficients:

day_number

-52.210

2.8342

(Intercept) 196.6858

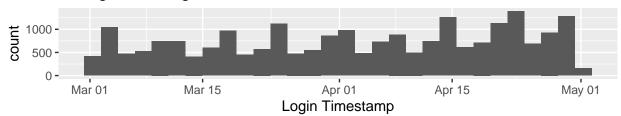
-7.044

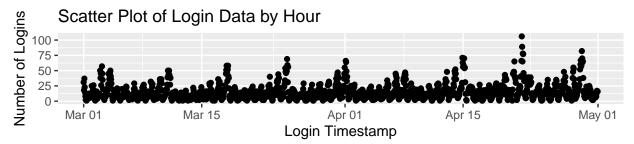
37.967

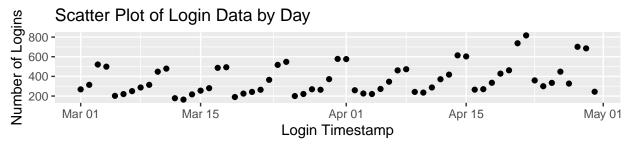
Estimate Std. Error t value Pr(>|t|)

18.1385

0.4869







We see in the plots that there is a cyclical trend in the data. We see this most clearly in the plot of the data aggregated by day. The period of the cycle seems to be 1 week. In modeling the data we will need to account for this behavior. In order to identify the long-term trends in this data we will use the day level of aggregation and estimate how number of logins change by day.

We first try including an indicator variable for weekend in an effort to parse out different intercepts for weekend vs non-weekend, assuming similar underlying behavior.

```
daily = daily %>%
  mutate(day_number = c(1:nrow(daily))) %>%
  mutate(weekend = ifelse(wday(timestamp, label = TRUE, abbr = TRUE) %in% c("Sun", "Sat"), 1, 0))
reg_1 = lm(num_logins ~ day_number + weekend, data = daily)
summary(reg 1)
##
## Call:
  lm(formula = num_logins ~ day_number + weekend, data = daily)
##
##
##
  Residuals:
##
        Min
                  1Q
                       Median
                                     3Q
                                             Max
```

10.844 1.42e-15 ***

5.821 2.69e-07 ***

187.342

```
## weekend
                  282.7584
                                18.7973 15.043 < 2e-16 ***
##
## Signif. codes:
                         '***' 0.001 '**' 0.01 '*' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 66.95 on 58 degrees of freedom
## Multiple R-squared: 0.8196, Adjusted R-squared: 0.8134
## F-statistic: 131.7 on 2 and 58 DF, p-value: < 2.2e-16
old.par <- par(mfrow=c(2,2))</pre>
plot(reg_1)
                                                      Standardized residuals
                  Residuals vs Fitted
                                                                            Normal Q-Q
      200
                                           530
                                                                                                  530
Residuals
                                                            ^{\circ}
                                                            0
      -100
                                                            Ņ
          200
                  300
                          400
                                 500
                                         600
                                                                    -2
                                                                                   0
                                                                                                 2
                       Fitted values
                                                                         Theoretical Quantiles
(Standardized residuals)
                                                      Standardized residuals
                    Scale-Location
                                                                      Residuals vs Leverage
                                                                                            530
                                       380
                                            0
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      1.0
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                                  0
      0.0
                                                            Ņ
          200
                          400
                                 500
                                         600
                                                                0.00
                                                                       0.02
                                                                              0.04
                                                                                     0.06
                                                                                            0.08
                  300
                                                                                                   0.10
                       Fitted values
                                                                               Leverage
```

```
par(old.par)
```

We find that the model with an indicator variable for weekend performs fairly well. We get an adjusted R2 of 0.8134 and the diagnostic plots show fairly good fit with fairly straight lines along 0 for the residuals plots and the scale-location plot doesn't show any significant strange behavior. The normal Q-Q plot also seems fairly normal.

Noting the clear cyclical behavior, we also endeavor to test a model with cyclical elements. We will use sin and cos terms in the regression to capture the cyclic behavior.

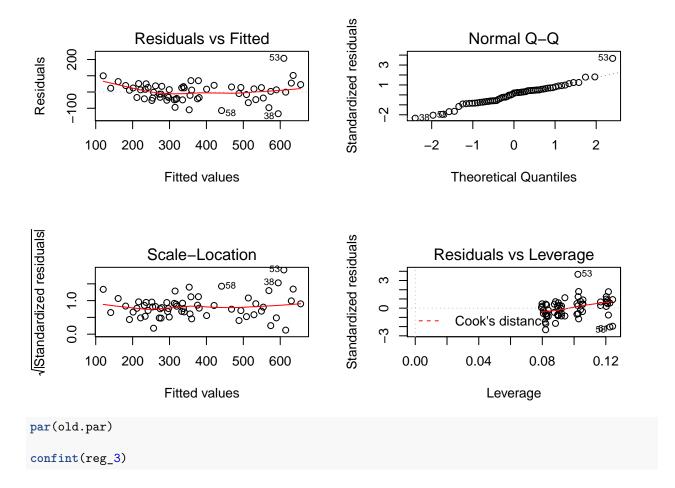
```
daily = daily %>%
  mutate(
    sint = sin(2*pi*day_number/7),
    cost = cos(2*pi*day_number/7)
    )

reg_2 = lm(num_logins ~ day_number + sint + cost, data = daily)
summary(reg_2)
```

```
##
## Call:
##
   lm(formula = num_logins ~ day_number + sint + cost, data = daily)
##
##
   Residuals:
                                         3Q
##
         Min
                          Median
                                                  Max
                     1Q
                           2.025
                                    63.596
##
   -202.665
              -62.342
                                              272.664
##
##
   Coefficients:
##
                  Estimate Std. Error t value Pr(>|t|)
##
   (Intercept)
                  272.5104
                                23.3608
                                          11.665
                                                   < 2e-16
                    2.9235
                                 0.6554
                                            4.461 3.90e-05 ***
##
   day_number
   sint
                   54.2688
                                16.2157
                                            3.347
                                                   0.00145 **
##
##
   cost
                 -155.8593
                                16.4146
                                          -9.495 2.42e-13 ***
##
## Signif. codes:
                        '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 89.97 on 57 degrees of freedom
## Multiple R-squared: 0.6798, Adjusted R-squared: 0.6629
## F-statistic: 40.33 on 3 and 57 DF, p-value: 4.079e-14
old.par <- par(mfrow=c(2,2))</pre>
plot(reg_2)
                                                    Standardized residuals
                 Residuals vs Fitted
                                                                        Normal Q-Q
                                                                                              530
     200
                                                         3
Residuals
     -200
              200
                     300
                            400
                                   500
                                          600
                                                                 -2
                                                                               0
                                                                                            2
                      Fitted values
                                                                     Theoretical Quantiles
Standardized residuals
                                                    Standardized residuals
                   Scale-Location
                                                                  Residuals vs Leverage
                                                                                        O53
                                    580
                               O61
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                                                         0
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     0.0
                                                         က
                                                                                         0.08
              200
                     300
                            400
                                   500
                                          600
                                                             0.00
                                                                    0.02
                                                                           0.04
                                                                                  0.06
                      Fitted values
                                                                           Leverage
par(old.par)
```

We try a regression with one set of cycle terms, i.e. sint and cost. We see that the residuals plot shows some remaining unaccounted for cyclic behavior so we add in another set of cyclical terms to account for this.

```
daily = daily %>%
 mutate(
   sin2t = sin(4*pi*day_number/7),
   cos2t = cos(4*pi*day_number/7)
   )
reg_3 = lm(num_logins ~ day_number + sint + cost + sin2t + cos2t, data = daily)
summary(reg_3)
##
## Call:
## lm(formula = num_logins ~ day_number + sint + cost + sin2t +
      cos2t, data = daily)
##
## Residuals:
      Min
               1Q Median
                             ЗQ
                                    Max
## -133.57 -37.31 10.64 30.94 207.19
##
## Coefficients:
              Estimate Std. Error t value Pr(>|t|)
## (Intercept) 274.4973
                        15.4807 17.732 < 2e-16 ***
## day_number
               54.9946 10.7478 5.117 4.08e-06 ***
## sint
## cost
             -153.4351 10.8830 -14.099 < 2e-16 ***
## sin2t
              12.5129 10.7940 1.159
                                           0.251
## cos2t
               92.7442
                         10.8095 8.580 1.00e-11 ***
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
## Residual standard error: 59.61 on 55 degrees of freedom
## Multiple R-squared: 0.8644, Adjusted R-squared: 0.852
## F-statistic: 70.09 on 5 and 55 DF, p-value: < 2.2e-16
old.par <- par(mfrow=c(2,2))</pre>
plot(reg_3)
```



```
##
                      2.5 %
                                  97.5 %
##
   (Intercept)
                 243.473254
                              305.521358
##
   day_number
                   2.022588
                                3.763213
  sint
                  33.455580
                               76.533525
## cost
                -175.245237 -131.625056
                  -9.118841
                               34.144646
## sin2t
                  71.081468
## cos2t
                              114.406944
```

With the inclusion of the additional level of cyclic terms we see that the adjusted R2 improves significantly, up to a respectable 0.852, and we see better behavior in the residuals plot in the form of a mostly straight line. There is some odd behavior for the first few observations but overall the residuals plot is indicating good fit. The normal Q-Q plot shows good normality behavior in the model as well, with the exception of obs 53 which may be indicating some outlier behavior but I am unable to describe this further so I leave it in the model. The sin2t variable is shown to be insignificant in the model, but significance on this variable alternates with its corresponding cosine variable depending on the start day label (i.e. 1 vs 0), so this is likely capturing whether we start at a 0 or 1. Given that in this exercise we are focused on the long-term trend and only controlling for the cyclical behavior this should not be of great concern in the modeling.

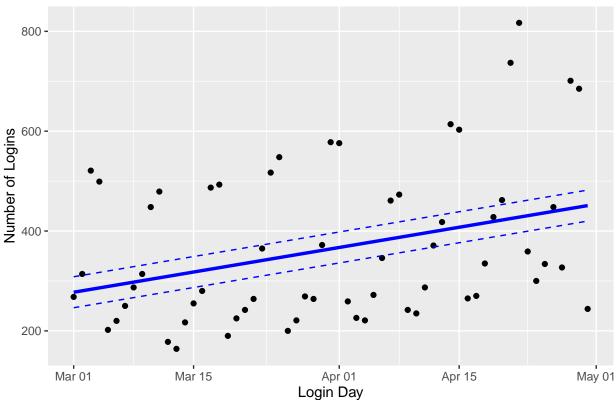
We find a very similar long-term trend in both the cyclical and variable intercept models, but we find a better adjusted R2 using the cyclical modeling compared to the variable intercept modeling so we accept the former model as the "correct" one. With additional data we can attempt to test the predictive power of the model but given the limited size of the dataset we avoid this in this exercise.

In conclusion, based on the model estimated, the long-term trend seems to be an increase in approximately 2.8929 logins per day over the period of the sample. We include this regression line on the daily login plot with confidence intervals for the intercept.

```
daily_plot = daily %>%
  mutate(
    reg_data = 274.4973 + 2.8929 * day_number,
    reg_data_lower = 243.473254 + 2.8929 * day_number,
    reg_data_upper = 305.521358 + 2.8929 * day_number
    ) %>%
  ggplot(aes(x = timestamp, y = num_logins)) +
  geom_point() +
  labs(title = "Scatter Plot of Login Data by Day with Trend Line") +
    xlab("Login Day") +
  ylab("Number of Logins") +
  geom_line(aes(y = reg_data), col = "blue", size = 1.2) +
  geom_line(aes(y = reg_data_lower), col = "blue", linetype = "dashed") +
  geom_line(aes(y = reg_data_upper), col = "blue", linetype = "dashed")

daily_plot
```

Scatter Plot of Login Data by Day with Trend Line



We now explore the data in the context of day of week logins and hourly logins.

```
week_day = logins %>%
  group_by(weekday) %>%
  summarise(num_logins = n())
```

'summarise()' ungrouping output (override with '.groups' argument)

```
week_day_plot = week_day %>%
   ggplot(aes(x = weekday, y = num_logins)) +
   geom_bar(stat = "identity") +
   ylab("Number of Logins") +
   xlab("Day of Week")

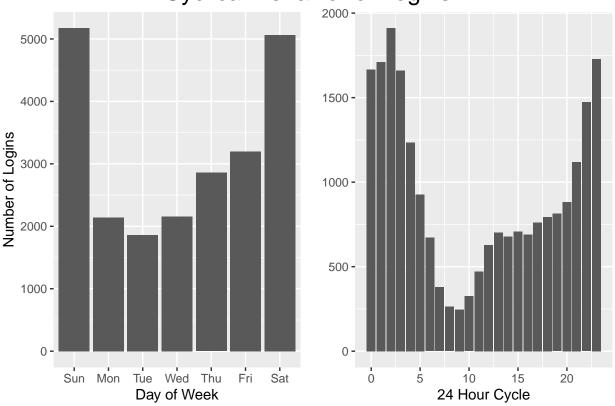
hourly = logins %>%
   group_by(hour) %>%
   summarise(num_logins = n())
```

'summarise()' ungrouping output (override with '.groups' argument)

```
hourly_plot = hourly %>%
    ggplot(aes(x = hour, y = num_logins)) +
    geom_bar(stat = "identity") +
    ylab(element_blank()) +
    xlab("24 Hour Cycle")

grid.arrange(week_day_plot, hourly_plot, ncol = 2, top = textGrob("Cyclical Behavior of Logins", gp=gpa
```

Cyclical Behavior of Logins



We start with discussing the weekday cyclical trends. We see that the day with the lowest number of logins is Tuesday while the highest logins are on the weekend, with Sunday slightly higher than Saturday. From the low on Tuesday we see a steady increase in login activity peaking on Sunday and sharply falling back down on Monday. When we compare this with the daily plots of logins, we note that Mon, Tue, and Wed are often variable in the which day has the largest logins, and the difference between Tue and Mon and Tue and

Wednesday is unlikely to be significant. We can consider these days very similar from a login perspective and, assuming login behavior is representative of demand, we can consider these the same from a demand perspective.

With the above in mind, my hypothesis for the weekday trend is that it follows social/non-work behavior, with the idea being that Uber demand is higher for transportation when used for these types of activities. As is the conventional wisdom "no one goes to the club on Tuesday", so we see Mon-Wed with lower demand and then demand ticks upward after "hump-day" (Wednesday) with the soft-start of the weekend on Thursday. When the weekend is in full swing on Saturday and Sunday, logins are more than double the average workday levels.

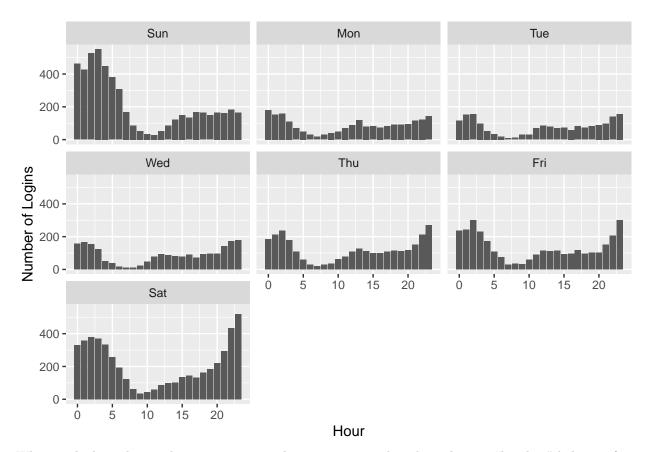
When we look at the 24 hour cycle we see a trend that fits a similar hypothesis as the one for the weekday cycle. Login activity is at a minimum at 9a, generally when most people in the Uber target market (those with disposable income in areas that car ownership is low such as a major city) are meant to be at work. It then starts ticking upward each hour until 2a at which point it begins ticking downward until 9a. My hypothesis for what's happening here is that from around noon to 8p we see logins based on behavior such as going out for lunch and perhaps after work drinks or other activities. The large spikes after 8p are a combination of 2 things. The first one is people returning home late and perhaps not wanting to take public transportation during weekdays, or public transit might be offline at this time. We will think of this as baseline behavior. The second contributor is the large spike in logins on the weekends and the "soft" weekends (i.e. Thu, Fri). During weekends lots of people explore nightlife and return home late. The observation that logins peak at 2a and then trail off suggest that this is a city in a state with a 2a legal order for barclosures such as Boston since this is East Coast data. For reference, if this hypothesis is true then in a city like New York we should see the spiking behavior peak at 4a since this is when bars stop serving alcohol in that city. The baseline behavior plus the spiking behavior on weekends makes it such that the aggregated logins by hour are much larger at night time.

We can gather some evidence for this hypothesis by looking at the number of logins across hours by weekday.

```
weekday_hourly = logins %>%
  group_by(weekday, hour) %>%
  summarise(num_logins = n())
```

'summarise()' regrouping output by 'weekday' (override with '.groups' argument)

```
weekday_hour_plot = weekday_hourly %>%
   ggplot(aes(x = hour, y = num_logins)) +
   geom_bar(stat = "identity") +
   xlab("Hour") +
   ylab("Number of Logins") +
   facet_wrap(~ weekday)
```



When we look at the graphs we see some evidence suggesting that this split into "baseline" behavior from Mon, Tue, Wed, and somewhat Thu and Fri, and the "spiking" behavior on the weekends, and to a lesser extent the "soft" weekend, does seem to exist.