

# Bradley Davis

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## Education

**Nashville Software School**; Nashville, TN

Full Stack Development, JavaScript, React, Node, Python

October 2018 – Present

**Middle Tennessee State University**; Murfreesboro, TN

Bachelor of Science in Aerospace, Minor in Mathematics, December 2015; GPA 3.36.

January 2012 - December 2015

## Technologies

- JavaScript
- React
- Node
- Python
- HTML5
- CSS3

## Hackathons

- Vandy Hacks V – November 2-4, 2018
- GitHub Hacktoberfest – October 2018

## Employment History

**Freelance Developer**; Nashville, TN

June 2018 – Present

### Web Developer

Meet with clients and brainstorm what they are looking for and what information they want to display online.

Create a plan to gather required information and develop a timeline for moving forward.

Design custom sites in accordance with client requirements.

Meet regularly with clients during the development life-cycle to get feedback and discuss changes.

Ensure that all updates are functioning as desired.

Manage purchase and set-up of DNS for website publishing.

Ensure that all sites use security protocols.

Work with local non-profits to provide website creation and maintenance.

Sites Include: [www.betteroptionstn.com](http://www.betteroptionstn.com)  
[www.fullerstory.org](http://www.fullerstory.org)  
[www.fightingforkatie.com](http://www.fightingforkatie.com)  
[www.playtimesportsgames.com](http://www.playtimesportsgames.com)

As well as several others that are currently in development.

**Addison Group**; Nashville, TN

February 2017 – July 2018

### Branch Recruiting Manager

-Make site visits to clients to ensure needs are met and develop stronger relationships.

-SME on Slack for office recruiting/sales activities.

-Mentor junior staff to assist in proper recruiting/sales practices.

-Run daily requisition meeting to ensure team understands needs.

-Ensure office logs all contacts made and information obtained into ATS (Bullhorn).

-Interview applicants over the phone, through Skype, or in person.

- Identify, network with passive candidates /job seekers through creative recruiting strategies, including the use of internal data base, social networking, and direct sourcing

- Schedule and attend client meetings to generate new business and expand current business

-Perform all onboarding for new hires.

-Conduct regular check-ins with employees currently on assignment.

- Budget management for entire team, including management of turnover, expenses, salaries, head count, starts, and ends.

- Hold weekly one-on-one meetings with Recruiters and BDMs regarding productivity standards and training issues.

**IT Account Recruiting Manager**

- Make site visits to clients to ensure needs are met and develop stronger relationships.
- Develop networking plans for effective recruiting and sales.
- Contact VMS providers for requirements and status checks.
- SME on Slack for office recruiting/sales activities.
- Mentor junior staff to assist in proper recruiting/sales practices.
- Prospect, develop, and close new clients for future partnership.
- Run daily requisition meeting to ensure team understands needs.
- Ensure office logs all contacts made and information obtained into ATS (Bullhorn).
- Prospect professionals through LinkedIn, Career Builder, Indeed, Monster, Dice and Slack.
- Develop sourcing plans for applicants to ensure best candidates are contacted.
- Interview applicants over the phone, through Skype, or in person.
- Perform all onboarding for new hires.
- Conduct regular check-ins with employees currently on assignment.

**Corporate Recruiter**

- Prospect professionals through LinkedIn, Career Builder, Indeed, Monster, and office site.
- Develop sourcing plans for applicants to ensure best candidates are contacted.
- Interview applicants over the phone, through Skype, or in person.
- Perform all onboarding for new hires.
- Conduct regular check-ins with employees currently on assignment.
- Prospect, develop, and close new clients for future partnership.
- Make site visits to clients to ensure needs are met and develop stronger relationships.
- Develop networking plans for effective recruiting.
- Schedule events to promote employment.
- Log all contacts made and information obtained into ATS (Taleo, Luceo, eEmpACT, RTools, CIRIMS).

**Navy Recruiting District Nashville; Nashville, TN**

**Navy Recruiter**

- 8<sup>th</sup> recruiter out of 2,200 in the nation.
- Maintained a 347% monthly goal recruiting quota.
- Top recruiter in 7 state area for 2 years and 6 consecutive quarters.
- Prospected and had sales meetings with potential clients.
- Developed Centers of Influence and Professional Networking circles to facilitate referrals.
- Regularly documented all contact with potential, current, and past clients.
- Performed cold calls daily to find new leads to work.
- Provided remedial training to under-performing recruiters.

**Helicopter Support Squadron 2; Norfolk, VA**

**Aviation Hydraulic and Structural Mechanic Supervisor**

- Worked as shift supervisor for all maintenance and inspections on aircraft.
- Reduced aircraft maintenance required workload by 80%.
- Supervised 10 junior workers and trained them on doing jobs correctly.

**Fighter Squadron 101; Virginia Beach, VA**

**Aviation Hydraulic and Structural Mechanic**

- Performed routine and unscheduled maintenance and troubleshooting on hydraulic, pneumatic, structural metal, and composite materials.
- Performed daily inspections of all equipment and aircraft prior to use.
- Performed pre-operative maintenance on all equipment and aircraft.