

Braden Tempel

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LEADERSHIP/JOB EXPERIENCE

Apptive Environmental-Team Leader (6/4/23-Present)

- Door to Door sales selling 1 year pest control contracts
- I sell 4k in revenue on average daily
- My positive attitude and enthusiasm is contagious among the sales reps I lead and work with
- I have responsibilities to train and manage reps on my team

Mission for the Church of Jesus Christ of Latter-Day Saints (5/4/21-4/13/23)

- I am an unpaid volunteer, full-time minister, for the Church
- I learned a lot about how to work with people and work to reach a common goal
- I served in leadership positions where I learned how to lead from the front through my example, and to teach, minister, work with, and inspire those that I lead, including my peers and myself.

Apptive Environmental- Sales rep (4/17/20-4/30/21)

- I sold pest control door to door for 4 months averaging about 3 sales per day and ended the season as one of the top reps on my team
- I learned a lot about facing rejection and persevering in spite of opposition
- I have learned how to network and build relationships

Freedom Forever Solar-Customer Retention Specialist (1/28/20-3/25/20)

- I specialized in calling customers that had canceled their solar projects and my job was to communicate with the customer, listen, and problem solve to put them back on track
- I was furloughed due to the COVID-19 pandemic, and shortly after I found new employment

Sunder Energy- Solar Energy Consultant (May 2019-January 2020)

- door to door lead generator and in home sales consultant
- mentoring and closing deals for new sales reps

EDUCATION

- I maintained an over 4.0 GPA for all of high school
- I took many AP classes and dual enrollment classes which challenged me
- I have taken 85 credits of college work up to this point with an average GPA of 3.5 and a 4.0 in my most recent semester

SKILLS

Spanish Bilingual- I am fluent in Spanish

My ability to bring energy and excitement to any situation

I am really great at listening and connecting with people

Athletic

I have many self-help books, such as "How to Win Friends and Influence People" by Dale Carnegie, that have helped me to understand how to work with people better

AWARDS

-All CIF Water Polo team award
2017

-Eagle Scout Award 2017

-Excellence in Academics Award
(for over 4.0 GPA) 2018

-President's Club award (for
being a top sales producer) 2020

- Presidents Club award 2023

- Golden Goat Award (Selling
500k in Revenue) 2024

