Bradley Herrera Contreras

ND YEAR MATH & BUSINESS DOUBLE DEGREE STUDENT

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Summary ____

- · Fluent in French, English, & Spanish
- 3+ years of work experience in insurance & financial
- Experience with Python, R, Excel, HTML/CSS/JS
- · Analytical and attentive to detail

- Strong interpersonal skills developed through people-oriented work experience
- Interpretation of data to extract & communicate valuable business insights using Python libraries
- Highly motivated with a passion for tech

Work Experience _____

Desjardins Insurance

Kitchener, ON May 2021 - Aug 2021

OFFICE ASSOCIATE

• Researched & presented business opportunities, contacting leads to generate growth

- On track to achieve performance goals of contacting over 1,000 new clients and generating over \$25,000 in revenue
- Ensured accurate collection of data while implementing data management systems in company repositories and Excel sheets.
- Assisted clients in understanding insurance needs while ensuring proper **risk management**

Desjardins Insurance

Kitchener, ON

CUSTOMER SERVICE REPRESENTATIVE

June 2018 - April 2021

- Enhanced collaboration skills, teamwork, & soft skills dealing directly with clients
- Built strong & clear communication skills to provide exceptional customer experience, across various methods of communication (e.g., in-person, phone, emails, etc.)
- Managed billing accounts, ensuring proper documentation and collection of premiums

Kitchener Soccer Club

SOCCER REFEREE & VOLUNTEER HEAD COACH

May 2018 - Sept. 2019

Kitchener, ON

- · Lead a team of 4-year-old boys, keeping close rapport with all parties, and enforcing the laws of the game in a fast-paced environment
- Implemented new communication strategies for all parties during gameplay as leading referee
- Promoted physical & personal growth of my team, notably teamwork & self-confidence

Education __

University of Waterloo & Wilfrid Laurier University

Waterloo, ON

- CANDIDATE FOR B. MATHEMATICS & B. BUSINESS ADMINISTRATION DOUBLE DEGREE
- Certificat de bilinguisme / Bilingual Certificate Père-René-de-Galinée (2020) • UW President's Scholarship of Distinction, Waterloo County Scholarship, Governor General's Award
- New-Venture Competition Semi-Finalist (April 2021)
- Ontario General Insurance Licenced (OTI)
- · 90% cumulative average

SOCIAL MEDIA COORDINATOR

Extracurricular Activity _____

UW Data Science Club Waterloo, ON

May 2021 - Present

- Redesigning club website, with a focus on functionality & UX through Notion
- Coordinating club's social media response & improving outreach to first years

Laurier Insurance & Risk Association

Waterloo, ON

Sept. 2020 - April 2021

CORPORATE EXECUTIVE

• Managed contact with insurance industry sponsors & executed club events/programs as part of a team