# **Bradley Herrera Contreras**

2ND YEAR MATH & BUSINESS DOUBLE DEGREE STUDENT

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## Summary \_\_\_\_

- · Fluent in French, English, & Spanish
- 3+ years of work experience in insurance & financial services
- Experienced in Python, R, SAS, Excel, HTML/CSS/JS
- · Analytical and attentive to detail

- Strong interpersonal skills developed through people-oriented work experience
- Interpretation of data to extract & communicate valuable business insights using Python libraries
- Highly motivated with a passion for programming

# Work Experience

## Desjardins Insurance

Kitchener, ON May 2021 - Aug. 2021

OFFICE ASSOCIATE

• Researched, presented, & pursued **business opportunities**, contacting leads to **generate growth**.

- Achieved performance goals of contacting over 1,000 new clients and acquired over \$40,000 in revenue.
- Ensured accurate collection of data while implementing data management systems in company repositories and Excel sheets.
- Assisted clients in understanding insurance needs while ensuring proper risk management.

#### **CUSTOMER SERVICE REPRESENTATIVE**

June 2018 - April 2021

- Enhanced collaboration skills, teamwork, & soft skills dealing directly with clients.
- Built **strong & clear communication skills** to provide exceptional customer experience, across various methods of communication (e.g., in-person, phone, emails, etc.).
- Managed billing accounts, ensuring proper documentation and collection of premiums.

Kitchener Soccer Club

Kitchener, ON

SOCCER REFEREE & VOLUNTEER HEAD COACH

May 2018 - Sept. 2019

- · Led a team of 4-year-old boys, keeping close rapport with all parties, and enforcing the laws of the game in a fast-paced environment.
- Implemented new communication strategies for all parties during gameplay as leading referee.
- Promoted physical & personal growth of my team, notably teamwork & self-confidence.

## **Education**

## **University of Waterloo & Wilfrid Laurier University**

Waterloo, ON

CANDIDATE FOR B. MATHEMATICS (UW) & B. BUSINESS ADMINISTRATION (WLU) DOUBLE DEGREE

2020 - 2025

- Certificat de bilinguisme / Bilingual Certificate Père-René-de-Galinée (2020)
- Minors in Statistics & Computing with a 90% cumulative average
- Ontario General Insurance Licence (OTL)
- UW President's Scholarship of Distinction, Waterloo County Scholarship, Governor General's Award
- New-Venture Competition Semi-Finalist (April 2021)

# Extracurricular Activity \_\_\_\_\_

#### **UWaterloo Data Science Club**

Waterloo, ON

VICE PRESIDENT OF FINANCE

Aug. 2021 - Present

- Oversaw club bank account and responsibly allocated club funds.
- Improved budget to maximize stakeholder satisfaction (Mathematics Society, executives, and members).
- Managed club fees, funding proposals, and event spending.

### SOCIAL MEDIA COORDINATOR

May 2021 - Aug. 2021

- Redesigned club website, with a focus on functionality & UX through Notion.
- Coordinated club's social media response & improving outreach to first years.

#### **Laurier Insurance & Risk Association**

Waterloo, ON

• Managed contact with insurance industry sponsors & executed club events/programs as part of a team.

Sept. 2020 - April 2021

Coordinated club's soc

CORPORATE EXECUTIVE