BRAD PATTON, MS, LCB

Panama City, FL
☎ 850-832-4716 ✉ bradley.w.patton@gmail.com
linkedin.com/in/brad-patton-8631a354

TRADE AND CUSTOMS COMPLIANCE | FTZ | IMPORT & EXPORT BEST PRACTICES

Systems Development | Leadership & Collaboration | Strategic Planning

Dynamic, accomplished leader highly regarded for driving the development of innovative trade compliance solutions for high-profile companies. Out-of-the-box thinker who champions unique approaches to the entire trade compliance program, guaranteeing deliverables and meeting exacting requirements. Accustomed to performing in deadline-driven, fast-paced environments while ensuring flawless execution of technical projects and programs. Known as a strong leader and excellent communicator who is able to collaborate with individuals from diverse backgrounds. Exceptional academic qualifications, including a Master of Science in Computer Science from the University of West Florida.

SELECTED HIGHLIGHTS

- ❖ Orchestrated critical trade compliance consulting projects in a wide range of industries, driving complete adherence to regulations/industry best practices while leading teams of over 100 staff.
- ❖ Sought as a subject matter expert in the design, development, and operation of trade compliance software systems with a focus on foreign-trade zone systems, leveraging project management methodologies to ensure flawless execution.
- ❖ Implemented new strategies to oversee a pace-setting Project Management team and overall direction of the implementations team to establish high-quality U.S. CFR-compliant distributed information systems; handled budgets of up to $2MM and delivered outstanding results for high-profile clients.
- ❖ Built productive, professional relationships with multinational importers and manufacturers to implement & refactor compliant business processes and information systems in 10+ industries, meeting performance expectations under heavy workload.
- ❖ Upheld clear lines of communication with cross-functional teams of executives, business analysts, international trade professionals, and US CBP.

CORE COMPETENCIES

▪ Trade and Customs Compliance	▪ FTZ Program	▪ Partnering Government Agencies
▪ US CBP Regulatory Audit	▪ Strategic Planning	▪ Leadership
▪ Import \ Export Best Practices	▪ Team Building	▪ New Technology Integration

PROFESSIONAL EXPERIENCE

COPPER HILL, INC. | PANAMA CITY, FL | 2021 – PRESENT (ACQUISITION)

Vice President: 2022 – Present / Director: 2021-2022

- ▪ Guided a team of over 100 trade compliance consulting professionals to oversee a variety of import and export services, including FTZ administration, across 15+ industries for over 50 US importers.
- ▪ Established and maintained productive relationships with US CBP at the local ports, CEE, ABI and Regulatory Audit Division.
- ▪ Advised and supported importers with Regulatory Audit Division focused assessments, CBP inquiries and the implementation of corrective actions.
- ▪ Conducted onsite 3rd party import, export and FTZ process assessments.
- ▪ Utilized the knowledge gained from partnering with importers in a variety of industries over 11 years to develop and tailor best practices and procedures across all import and export processes for our clients.

POINTTRADE SERVICES, INC. | PANAMA CITY, FL | 2012 – 2021

Director: 2018 – 2021 / Senior Manager: 2016 – 2018

- ▪ Received multiple promotions up to Director, orchestrated critical foreign-trade zone projects in a wide range of industries, driving complete adherence to regulations and industry best practices while leading teams of up to 100

staff.
- Regarded as a subject matter expert in the design, development, and operation of software systems with a focus on foreign-trade zone systems, leveraging project management methodologies to ensure flawless execution.
- Trained and mentored subordinates.
- Played a key role in planning and guiding projects with budgets ~$1MM which impacted up to $10MM in tariff savings annually.
- Initiated a series of changes in workflow, streamlining processes, and introducing new technical solutions, leading to decrease in required work-hours while improving trade compliance.

System Implementations Manager: 2016/Project Manager: 2013 – 2016/Team Lead: 2012 – 2013
- Integrated new strategies to oversee a pace-setting Project Management team and overall direction of the implementations team to establish high-quality U.S.CFR-compliant distributed information systems; handled budgets of up to $2MM and delivered outstanding results for high-profile clients across multiple industries.
- Established productive, professional relationships with multinational importers/manufacturers to implement & refactor compliant information systems in 10+ industries, meeting performance expectations under heavy workload.
- Maintained clear lines of communication with cross-functional teams of business analysts, administrators, international trade professionals, and other specialists.
- Met with clients and discussed projects and gathered operational requirements.

UNIVERSITY OF WEST FLORIDA | PENSACOLA, FL | 2012 – 2014
Graduate Teaching Assistant
- Provided exemplary support to Computer Science faculty with instruction and course management, covering various undergraduate courses and maintaining emphasis on student achievement.
- Developed extension activities to help expand students' knowledge of key Computer Science concepts and skills.
- Maintained and provided prompt, timely, and accurate records and reports.
- Analyzed student evaluations to support professor decisions on the best instructional approach for students.

Additional Experience: Junior Research Scientist, Office of Naval Research: 2011

EDUCATION

University of West Florida: 2014 – *Master of Science, Computer Science*
- Honors/Awards: Graduate Assistant of the Year
- Clubs/Activities: Upsilon Pi Epsilon - International Honor Society for the Computing and Information Disciplines, Institute of Electrical and Electronics Engineers, Association for Computing Machinery

Troy University: 2011 – *Bachelor of Science, Computer Science (Provost List)*

ADDITIONAL CREDENTIALS

TECHNICAL SKILLS	Microsoft Office (Word, Excel, PowerPoint, Outlook, Access, Publisher) / SAP / WMS / TMS / Software Development Lifecycle / Process Automation
HONORS & AWARDS	- Office Of Naval Research, NREIP Program - Troy University, Provost List
PROFESSIONAL DEVELOPMENT	- Licensed Customs Broker - CCS
ORGANIZATIONS	- NAFTZ (Automation, Membership, Accreditation committee) - AAEI - NCBFAA
INTERESTS	Triathlon, Road Cycling, Running

DETAILED REFERENCES AVAILABLE ON REQUEST