# **DONALD BRADY**

Results driven leader with a track record of building high functioning teams. Adept at applying new technology to problems and working with uncertainty. Industry experience in Retail, CPG, Health Care, Medtech, Oil & Gas, Power & Utilities, and Travel & Hospitality.



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Bellevue, WA

in donaldbrady

bradydonald

#### **EXPERIENCE**

# Principal Deloitte Digital

- **J**anuary 2012 Current
- Bellevue, WA
- Leadership team member driving growth of Deloitte Digital from original acquisition seed to over 48 Studios across the globe, and over 6,000 US employees (17,000 Global) and >\$2B in revenue by 2022. Key member of team that defined the brand, offerings, and executed in the marketplace. Drove cultural change in Deloitte.
- Individually responsible for digital transformation wins resulting in revenues over \$100M. Led subsequent transformations with clients resulting in revenue growth, valuation increases, and external recognition.
- Turned around Digital Reality practice. Practice now in growth mode with \$20M+ annual client billings and substantially larger pipeline. Developed and executed GTM strategy. Right-sized the team. Hired key new team members, and won key new accounts.
- Trusted adviser to clients with multi-year client relationships.

### Vice President Business Development, Strategy Übermind

**2**008 - 2012

- Seattle, WA
- Led the pivot of a boutique agency to be the #1 mobile agency brand in the US. Drove 10x growth in revenues. Responsible for GTM strategy and all Business Development and Marketing functions.

# Board Chair Übermind

**2008 - 2012** 

- Seattle, WA
- Board Chair responsible for advising CEO and company on strategy and other operational matters including CEO compensation and corpdev. Instigated process and ultimate sale of agency to Deloitte.

#### **Previous Positions**

**1994 - 2008** 

- Seattle, WA
- Engagement Manager, Apple Inc.
- Software Engineer, Apple Inc.
- Engineering Manager, Discover Music

### **RECENT MEDIA**

Attracting and Retaining Unreal Talent
Unreal Fest 2022

Gold Lion Creative Business Transformation

Cannes Festival of Creativity 2022

How Enterprise Augmented Reality
Powers Front-Line Productivity in the
Next Normal

MIT Sloan Review

Augmenting the field service worker

Deloitte Insights

From reactive to proactive digital transformation

Atheer AR Insights

### **SKILLS**

Empathetic & Ethical Leadership Team Building
Digital Strategy Global Delivery
HCD Product Management Agile
Industrial Metaverse XR AI IOT

5G

## **EDUCATION**

Masters in Business Administration University of Washington

**Sept 1999 - 2001** 

Bachelor of Computer Science University of Glasgow

**1987 - 1991**