# Lavell Juan Malloy, II

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# TECHNOLOGY AND EXECUTIVE LEADER

Lavell is a visionary technology leader with 20 years of corporate, management, and technology experience. As the CEO of Brag House, he demonstrated his full-stack development expertise, strategic leadership, and entrepreneurial prowess by driving the company to a successful Nasdaq listing and securing an impressive \$20mm in ARR. Lavell has a unique blend of skills that includes corporate governance, strategic planning & execution, and team leadership & development. His past experiences, such as developing a financial platform for NFL rookie athletes, show his knack for innovation. Lavell's foundational knowledge as a corporate attorney ensures a unique understanding of regulatory landscapes, making him an ideal candidate for a Director of Technology role.

#### Areas of Expertise

- ✓ Technology & Startups
- ✓ Project Planning & Management
- ✔ Data Management & Analytics
- ✓ Team Leadership & Development
- ✓ Strategic Planning & Execution
- ✔ Corporate Governance
- ✓ New Business Developement
- ✓ Mergers & Acquisitions
- ✓ Client Relationship Management
- ✓ Innovation and Research Strategy
- ✔ Cybersecurity Management
- ✓ IT Governance & Policy Development
- ✔ Full-Stack Development
- ✔ Revenue Generation
- ✓ Community Engagement and Brand Awareness

#### CAREER HIGHLIGHTS

- Created the first vertically integrated social network for college esports, which became a leading platform for Gen Z engagement, generated \$20mm in ARR, and listed on Nasdaq.
- Developed a proprietary financial platform for NFL rookie athletes to maximize their economic potential.
- Served as securities, regulatory and litigation counsel for major global companies, including Lehman Brothers, Washington Mutual, ExxonMobil, and General Motors.

# PROFESSIONAL EXPERIENCE

BRAG HOUSE, INC 2017 – Present

Founder, CEO

Envisioned and launched the first vertically integrated social network and esports Platform as a Service (PaaS) for college sports, strategically engaging with the elusive Gen Z demographic. Established crucial partnerships with over 100 major brands and national universities, swiftly transforming Brag House into the leading engagement platform for brands. Achieved an impressive \$20mm in ARR within just four years, leading the company to a successful public listing on Nasdaq. Guided a high-performing team while leveraging mobile analytics and business intelligence tools to drive innovative marketing campaigns and substantial business growth.

#### 7 SPORTINGHOUSE, LLC

Founder

Developed a financial platform to maximize NFL rookie athletes' economic potential, working with wealth managers, banks, media outlets, and luxury brands. Led a successful Forbes-sponsored event and sold the platform's intellectual property rights to a Big 4 Bank.

2014-2017

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#### LEGAL EXPERIENCE

#### <u>IEFFERSON COUNTY – MUNICIPAL BANKRUPTCY</u>

2011-2013

Consultant

Recruited to advise on on bankruptcy issues and restructuring related to Jefferson County's \$5B debt. Advised on
financial and tax matters, and worked with Birmingham Jefferson County Transit Authority on budget and planning
issues.

#### WEIL, GOTSHAL & MANGES LLP

2003-2011

Senior Securities Associate – Litigation Department

• Represented major financial corporations in complex litigation and regulatory matters. Advised clients on structuring transactions under the 1940 Act and regulatory compliance, including drafting and negotiating related documents.

#### ADDITIONAL EXPERIENCE

Law Clerk, Honorable Stanley R. Chesler, United States District Judge, Trenton, NJ, 2002-2003

### **EDUCATION**

Juris Doctorate (JD), Rutgers University School of Law, Newark, NJ Bachelor of Science (BS), Legal Studies, John Jay College of Criminal Justice, New York, NY

Languages: English, (Fluent), Spanish (Conversational)

## PROFESSIONAL LEADERSHIP & COMMUNITY ENGAGEMENT

Partnerships, Denver Broncos, Coca-Cola, McDonald's, Black Collegiate Gamers Association, GameStop, 2020-2024

Board Member, Esports Business Summit, 2023-2024

Board Member, Texas Exes, Association of the University of Texas, New York Chapter, 2018-2019
Board Member, Find A Dream Non-Profit, 2014
Co-Chair, Corporate Council Section of ABA, Young Lawyer's Division, 2008-2009
Pro Bono General Counsel, Community Solutions, Inc., 2005