# **Brahmroop Gill**

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#### PROFILE SUMMARY

Motivated and results-driven Business School post-graduate seeking a challenging position within a large organization as a Business Analyst. Offering a strong foundation in business strategy, data analysis, and project management, with a proven ability to drive efficiency, deliver successful outcomes, and collaborate within cross-functional teams.

#### **TECHNICAL SKILLS**

- Python (Proficient), R, SQL, STATA
- Machine Learning (Decision Trees, Neural Networks)
- Statistical Modeling and Regression Analysis
- Visualization (Tableau, Power Bl, Canva)
- MS Office Suite (Advanced Excel, Word, PowerPoint)
- Quantitative Model Development

#### PROFESSIONAL SKILLS

- Research
- Analytics
- Leadership
- · Result-Oriented
- Time Management

#### PROFESSIONAL EXPERIENCE

# House of Crafts

October 2023 - Present

- Business Analyst
- Successfully conducted market research that directly influenced the brand's market entry strategy, resulting in a well-informed launch plan.
- Developed and implemented an analytics framework to measure the effectiveness of marketing and operational strategies, contributing to the brand's successful launch.

# **Coventry University**

September 2023 - August 2024

# **Business Analytics Student**

- Conducted sentiment and thematic analysis on customer feedback, proposing strategic improvements to enhance satisfaction and product offerings, achieving an upper first-class grade.
- Analyzed big data applications in aerospace for predictive maintenance and supply chain optimization, while addressing ethical issues like data privacy and compliance.
- Applied advanced statistical analysis to evaluate the impact of free cash flow, debt policy, and revenue
  on company growth in the aluminium industry, providing strategic recommendations for performance
  optimization.

#### Infinios Financial Services

September 2022 - November 2022

## **Finance Intern**

- Assisted the CFO in formulating a 3-year Business Plan, delivering actionable insights through a SWOT analysis and developing KPIs that enhanced business performance.
- Played a key role in creating the Revenue Recognition Policy in line with IFRS 15, ensuring compliance and improving revenue forecasting accuracy.
- Spearheaded research on ERP systems for migration, streamlining operational processes and reducing project delays through effective problem-solving.

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#### **EDUCATION**

# **Coventry University**

September 2023 - August 2024

# M.Sc. Business Analytics

- First Class Honors
- Relevant Modules: Financial Analysis and Decision Making, Operations Analysis, Business Data Structure
  Analysis, Global Supply Chain and Logistics, Leading Strategic Change through Creativity and Innovation
- Student Representative

# **Bangor University**

September 2019 - August 2022

# **B.Sc. Banking and Finance**

- First Class Honors
- Relevant Modules: Econometrics, Risk Analysis, Management and Organization, Quantitative Methods, Business and Trust Law, International Banking
- Team Member CFA Research Challenge (2nd Place Country Level)

# **CERTIFICATIONS**

# **Chartertered Management Institute**

August 2024

• CMI Level 7 - Strategic Management & Leadership Practice

#### **Corporate Finance Institute**

June 2021

• Excel Crash Course

## **LANGUAGES**

#### **English**

Full Professional Proficiency

# Hindi

• Full Professional Proficiency

# Punjabi

• Elementary Proficiency