# DANIELS COLLEGE OF BUSINESS UNIVERSITY DENVER

#### RATIONALITY AND IRRATIONALITY AMONG NBA FANS

During the 2013-2014 season

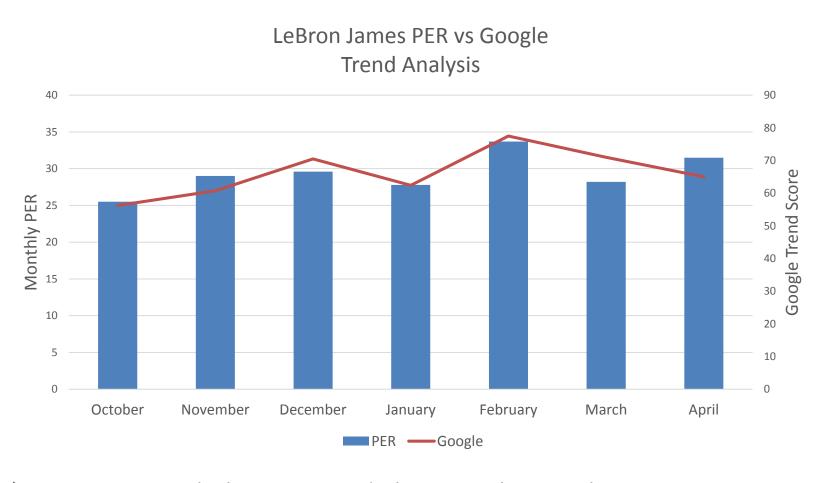
## BRANDAN CLARK BDA FINAL SPRING 2014

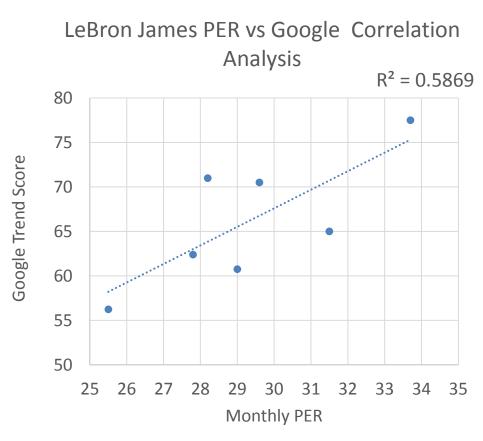
## RESEARCH QUESTIONS

- Is the public discourse surrounding NBA stars relatively rational?
- Do stars become more **popular** with better **performance**?
- Does the conversation about these players swing positively and negatively even based off of single games?

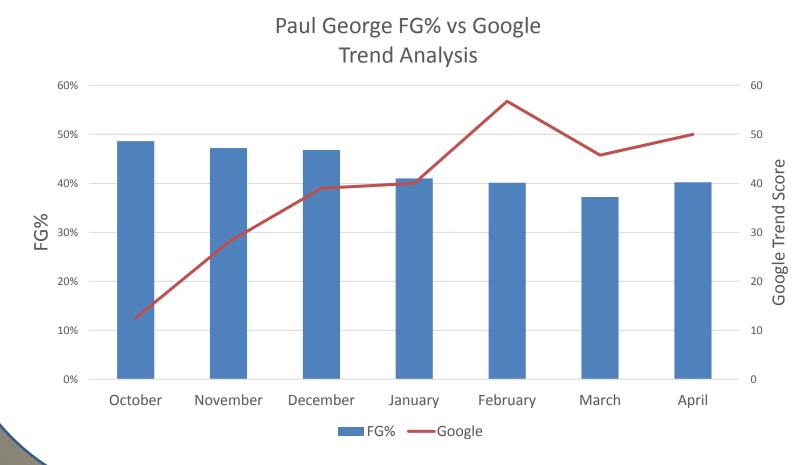
#### **GOOGLE ANALYSIS**

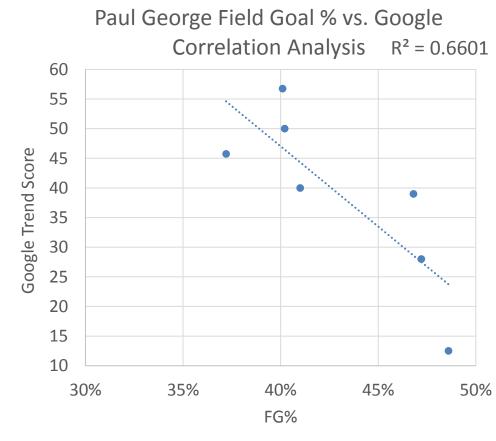
- Fans seem to be more rational with more seasoned NBA players.
- LeBron James' Google traffic correlated with his Player Efficiency Rating better than any other combination of player statistic and Google traffic





- Comparatively, less seasoned players such as Paul George were not treated so rationally
- His PER, Points per Game and Field Goal % all correlated negatively with his Google Trend Score, with his FG% showing the strongest negative relationship of any combination



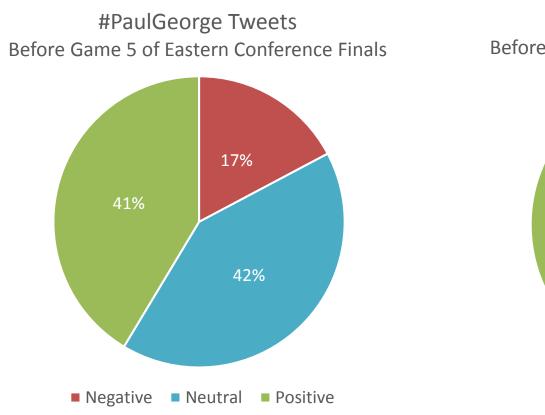


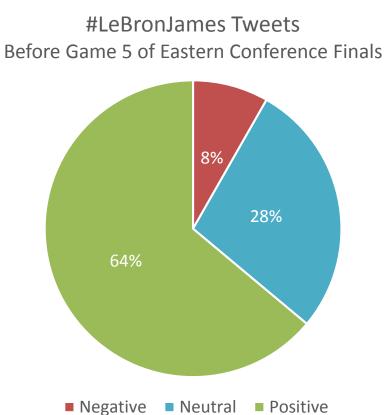
### **DATA**

- Performance measured by different sets of statistics, including points per game, shooting percentage and the Player Efficiency Rating (PER) statistic created by ESPN
- Popularity measured by Google Trends split into monthly averages
- Positive and negative sentiment measured by Twitter analysis before and after recent playoff games

#### TWITTER ANALYSIS

- On May 28<sup>th</sup>, the Miami Heat, featuring LeBron James, and the Indiana Pacers, featuring Paul George, played in Game 5 of the Eastern Conference Finals.
- Before the game, tweets reflected the following sentiment towards each player





- During the game, Paul George put on a superstar performance, scoring 37 points including 21 in the 4<sup>th</sup> quarter to lead the Pacers to victory. LeBron James also played well, but made a crucial pass at the end of the game instead of shooting.
- After the game, tweet sentiment looked very different for each player

