



## Objective-Analytical

These scientific thinkers are generally responsible, calm and optimistic. Often intellectual and visionary, they avoid impulsiveness, indulgence and ornateness. Analysis and reason underpin their more confident and self-disciplined behavior.

They see life as rewarding when goals are specified and diligently pursued. As a matter of priority they neither seek nor withdraw from relationships, which, once established, are valued.



## Specialist

Specialists want to work with precision and expertise. They are arrangers and planners who bring clarity to chaos-a place for everything and everything in its place. Specialists are usually self-disciplined, punctual, well-prioritized, highly productive and efficient. They take pride in being objective, clear-thinking and 'right'.



## I "Get" You

Empathetic people are able to step into the shoes of another person. They sense what people experience or endure, and use that understanding to inform how they respond and relate. They listen attentively and can grasp subtle feelings, motives and perspectives even those of people from diverse backgrounds or cultures. They tend to be self-aware, conscientious and responsive.



## Lover of Moderation

Lovers of moderation regulate their appetites and emotions appropriately. They are strong in disciplines that promote relational acceptance and ease. Respectful of boundaries, they are forbearing, unpretentious, sincere and ready to give others the benefit of the doubt. With strong ability to look beyond the 'here and now' for gratification, they avoid unfocused or impulsive words and actions that might lead to regret.