

ANALISIS DE PLATAFORMA PROCORE

RANCHO TECATE

PROPUESTA 1

Year 1
ACV: 3 million

Name		Price
Project Management Pro	MODULO DE ADMINISTRACION DE PROYECTOS	\$7,500
Total		\$7,500

Total Price: \$7,500

Precios en dólares Americanos

Year 1
ACV: 3 million

Name		Price
Project Management Pro	MODULO DE ADMINISTRACION DE PROYECTOS	\$5,200
Quality & Safety	MODULO DE CALIDAD Y SEGURIDAD	\$2,028
Project Financials	MODULO FINANCIERO	\$2,880
Invoice Management	GESTION DE ESTIMACIONES (PARTE DEL MODULO FINANCIERO)	\$2,000
Total		\$12,108

Total Price: \$12,108

Precios en dólares Americanos

Herramientas incluidas en todas las modalidades

DIRECTORY Everyone's digits, under the control of yours.	DOCUMENTS When documents go digital, nothing gets lost.	APP MARKETPLACE With over 150 partner solutions in our App Marketplace, connect with what works best for you—even if we don't build it.
TASKS Track and manage every coordination-related step in your process.	REPORTS Insights to help you analyze every detail.	
* Excluding Invoice Management, Design Coordination and BIM.		

Herramientas incluidas MANAGEMENT PRO (PROPUESTA 1)

RFIs RFI software to remind, record, and remove excuses.	PUNCH LIST Streamline construction with punch list software.
DAILY LOG Capture everything you need to report to the office.	PHOTOS Capture your questions, skills, and results in a snap.
DRAWINGS Revisions won't need markers, scissors, sticky notes, or tape.	SPECIFICATIONS Intelligent Spec Management—save time while doing more.
TIMECARD Fast time tracking for the project management team.	SCHEDULE Minimize confusion with integrated scheduling.
SUBMITTALS Don't let inaccuracy sink your projects.	EMAILS Open your inbox to everything you need to know.
MEETINGS Manage all aspects of your project meetings.	TRANSMITTALS Don't lose sleep over your important documents.
CORRESPONDENCE Manage critical project communication.	
*Project Management Starter is also available - includes RFIs, Daily Log, Drawings, Punch List, Photos and Specifications.	

Herramientas incluidas MODULO FINANCIERO (PROPUESTA 2)

COMMITMENTS Real-time statuses and values of all contracts and purchase orders.	CHANGE ORDERS Reduce unrecoverable change orders with quicker approvals.
CHANGE EVENTS The new standard in construction for managing potential costs as they occur.	PRIME CONTRACT Replace stacks of paper and printing costs with digital contract management.
BUDGETS Avoid profit erosion with accurate, configurable budgets.	COST MANAGEMENT Avoid the price of being over budget with cost management.

Conclusión Personal

Year 1

ACV: 3 million

Name		Price
Project Management Pro	MODULO DE ADMINISTRACION DE PROYECTOS	\$5,200
Quality & Safety	MODULO DE CALIDAD Y SEGURIDAD	\$2,028
Project Financials	MODULO FINANCIERO	\$2,880
Invoice Management	GESTION DE ESTIMACIONES (PARTE DEL MODULO FINANCIERO)	\$2,000
Total		\$12,108

Total Price: \$12,108

Desde mi punto de vista la contratación de la plataforma la condicionaría a tener cubiertas el 100% de las posiciones clave del organigrama; Posteriormente veo viable la contratación de la OPCION 2 eliminando el modulo de calidad y seguridad (por el momento) y valorando la opción de estimaciones (posiblemente eliminarla también) negociando con PROCORE quedara de la siguiente manera:

Year 1

ACV: 3 million

Name		Price
Project Management Pro	MODULO DE ADMINISTRACION DE PROYECTOS	\$5,200
Quality & Safety	MODULO DE CALIDAD Y SEGURIDAD	\$2,028
Project Financials	MODULO FINANCIERO	\$2,880
Invoice Management	GESTION DE ESTIMACIONES (PARTE DEL MODULO FINANCIERO)	\$2,000
Total		\$12,108

Total Price: \$12,108

Contraprouesta sugerida

\$ 8,080 dólares por 1 año