Brandon Arconado

909-548-9091 • Chino Hills, CA • Brandonarco@gmail.com
Front End Web Developer

EXPERIENCE

Realtor

GenStone Realty | Chino, CA   August 2021- Current

- Prospected and forced leads through cold calling/emailing
- Aided clients in purchasing, renting or selling properties.
- Provided guidance and assistance through the process of buying, selling, or leasing properties.

Sales Representative   April - July 2021

Creative Art and Mirror | Ontario, CA

- Finding leads and closing sales deals with existing clients or new prospects going door-to-door.
- Submitted orders by referring to price lists and product literature.
- Recommended changes in products, services, and policies by evaluating results and competitive developments.

Professional Football Player   May 2021-Current

- Exhibited excellent teamwork and a strong work ethic by promoting camaraderie.
- Remained calm and professional during high-stress situations.
- Highly contributed teamplayer while producing as an individual.

Scholar Athlete   2016 - 2019

Washington State University Football | Pullman, WA

- Responsible for maintaining coaching standards, attending mandatory practices, and learning the plays and regulations. Improved coaching individuals, confronting people, finding information, advising people, and planning agendas/meetings.

  Key Accomplishments:

- Learned the importance of teamwork and helped contribute to 11-2 season and a bowl win.
- All conference (Pac-12) Academic team 2016-2019
- Academic All American 2019
- Broke and Tied school records for on-field performance

Peer Academic Counselor   Aug. - Dec. 2019

Washington State University | Pullman, WA

- Managed a team of new student-athletes transitioning from high school or junior college to a Division I institution.

EDUCATION

Washington State University | Bachelor of Arts in Business Administration Finance Minor in Economics   May 2019
- GPA: 3.22/4.0

Washington State University | Master of Business Administration Finance   May 2021
- GPA: 3.9/4.0

CERTIFICATIONS

Inbound Sales Certified, HubSpot | Frictionless Sales Certified, HubSpot **|** California Licensed Real Estate Salesperson, Real Estate Trainers | The Complete Web Developer, Udemy

SKILLS

HTML | CSS | Javascript | React | MLS | Salesforce | Work Ethic | Competitiveness | Leadership | Networking