

# Brandon Costello

Greater Dublin, Ireland | Mobile: +353 89271 5954 | Email: [brandoncostellojobs@gmail.com](mailto:brandoncostellojobs@gmail.com)

## WORK EXPERIENCE

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### Tenable Network Security Inc

*Customer Success - Intern Fixed Contract*

**Dublin, Ireland**

04/06/2024 – 1/09/2024

- Partnered with enterprise and commercial accounts across EMEA, owning the early stages of the sales process and supporting the digitization of cybersecurity operations through tailored engagement and insight.
- Worked cross-functionally from HQ in Dublin to streamline operational initiatives, strengthen communication flows, and enable more efficient customer onboarding and retention strategies.
- Managed daily workflows in Salesforce CRM, maintaining pipeline visibility and ensuring seamless handoffs between teams.
- Identified and qualified upsell opportunities, contributing to over \$39,000 in recurring revenue by translating customer challenges into actionable solutions.

### PMB Construction Ltd

*Project Support – Full Time*

**Dublin, Ireland**

09/2021 – 09/2023

- Acted as a frontline communicator between site supervisors and homeowners, making sure their needs were addressed in real time across residential and light commercial builds.
- Managed on-site expectations and service coordination often diffusing conflict and escalating issues to ensure client satisfaction.
- Always supported the general implementation of health, safety and quality control protocols by engaging with clients and making them aware during walkthroughs and followups.
- Shadowed construction managers and gained hands-on experience liaising with suppliers and external stakeholders critical to the business these skills helped me prepare to operate effectively in a VAR SaaS environment.

### Self Employed – Independent

*Sole Trader, Fixed Term Project – Key Highlights*

**Maitland, Australia**

06/2018 – 04/2019

- Delivered hands-on support across multiple construction projects, including the AUD \$250,000 restoration of the Bishop's House in Maitland and other Catholic Diocese properties.
- Acted as the key point of contact between site crews, suppliers, and clients resolving on-site issues in real time and ensuring high standards of delivery.

## EDUCATION

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### Trinity College Dublin

- Postgraduate Diploma in Applied Economics
- Second Class Honours Grade 1

**Dublin, Ireland**

Completed: 01/04/2025

### University College Dublin

- Bachelor's Degree in Business Studies
- Second Class Honours Grade 1

**Dublin, Ireland**

Completed: 03/09/2024

## SKILLS/CERTIFICATIONS

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**Skills:** Microsoft Office(Excel/PowerPoint) | Salesforce | R | Python | CRM | Tableau | Power BI | STATA

**Certifications:**