

# Crowdwave

Survey simulation with documented accuracy

## Market research takes 6 weeks. Your competitors aren't waiting.

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Traditional Research

\$25K each × 6 weeks

Concept tests per quarter with the same budget

50

With Simulation

Minutes each × ~\$0

**The learning gap:** At 50 tests vs. 3, that's 17× more opportunities to find winners and kill losers before your competitors even have their first data point.

## 27 blind tests against real survey data. The numbers speak for themselves.

Question (Source)	Actual	Raw AI	Crowdwave	Raw Error	Our Error
% Adults 50+ own smartphones AARP N=3,838	90%	72%	88%	18 pts	2 pts
% Americans identify as Independent Gallup N=13,000+	45%	38%	43%	7 pts	2 pts
% More concerned than excited about AI Pew N=5,023	51%	58%	52%	7 pts	1 pt
% Actively switching brands Deloitte 2025	74%	55%	70%	19 pts	4 pts
% US employees engaged at work Gallup 2025	31%	37%	32%	6 pts	1 pt
% Execs cite cyberattacks as top risk Conf. Board N=1,732	49%	37%	47%	12 pts	2 pts

**1.9 pts**

Average error (27 tests)

**9.1 pts**

Raw AI error

**79%**

Error reduction

**100%**

Within 5 pts of actual

Sources: Gallup, Pew Research, AARP, Conference Board, Edelman, McKinsey | Combined N > 80,000 respondents

# Why calibration matters: A real example from senior technology adoption.

Question: "What percentage of adults 50+ have used AI tools?" (AARP 2025, N=3,838)

## ✗ Raw AI Prediction

Initial estimate 15%

Reasoning "Seniors have low tech adoption"

Bias Stereotyping age = low tech

Error vs actual **15 points off**

## ✓ Crowdwave Calibrated

Start with anchor 17% (2024 baseline)

Apply 50+ digital multiplier ×1.65 acceleration

Adjusted prediction 28%

Error vs actual **2 points off**

## ACTUAL RESULT

**30%**

Doubled from prior year



### Anchor

Start with real benchmarks,  
not assumptions



### Ensemble

3 independent runs, reconcile  
differences



### Correct

Apply validated multipliers for  
demographics



### Score

Know your confidence level

Calibration derived from 5M+ survey responses across 20+ validated domains

# Accuracy varies by question type. We tell you when to trust it.

## HIGH CONFIDENCE — Use for decisions

Sentiment tracking, awareness, demographics, concept ranking, message testing, trend validation

±2-4 pts error

## VALIDATE FIRST — Simulate then confirm

Purchase intent ( $\times 0.30$  gap), price sensitivity, conversion predictions, polarized political topics

±8-15 pts error

Political/Trust

**2.0**

pts avg error

6 tests

Tech Adoption

**2.0**

pts avg error

6 tests

AI Attitudes

**1.5**

pts avg error

4 tests

Workplace

**1.7**

pts avg error

3 tests

Institutional Trust

**1.8**

pts avg error

4 tests

Consumer

**2.6**

pts avg error

4 tests

### ✓ Simulation alone works for:

- Ranking 10+ concepts to find top 3
- Audience sizing & segmentation
- Message A/B testing
- Early screening before investment

### ⚠ Simulate + validate for:

- Final go/no-go on major launches
- Pricing strategy ( $\times 0.30$  intent gap)
- Decisions over \$500K
- Polarized/political topics (20-50 pt gaps)

# The ROI: More tests, faster kills, better wins.

## Value from MORE testing

Extra concepts tested per year	+40
% that are hidden winners	10%
Winners found you'd have missed	4
Value per discovered winner	\$500K

Value from discovery

**\$2M**

## Value from FASTER kills

Losers killed earlier per year	15
Development cost avoided each	\$50K
Weeks saved to market (winners)	4-6
Revenue value of speed	\$250K

Value from speed

**\$1M**

$$\text{\$2M} + \text{\$1M} = \text{\$3M+}$$

Discovery value      Speed value      Annual impact

# Start with one project. Compare results. Scale what works.

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1

## Pick one project

Choose an upcoming concept test, audience study, or message test. Run simulation alongside your current research.

2

## Compare results

When real data arrives, measure prediction accuracy. Build confidence in where simulation excels for your domain.

3

## Scale what works

Set thresholds for simulation-only vs. validate. Your team moves 10x faster with clear decision rules.

The question isn't whether to use simulation.  
It's how much ground you'll lose to competitors who start first.

# Crowdwave

Documented accuracy. Known limits. Transparent methodology.