

BRANSON PERKINS



BRANSONPERKINS@GMAIL.COM



704-305-0653



<https://www.linkedin.com/in/branson-perkins-72865094/>

SKILLS

- Communication skills – verbal and written
- Active listener
- Team player – always willing to help my peers
- Critical thinking and creativity – actively finding ways to utilize these skills to help peer groups create new ideas
- Organization – always managing time and resources efficiently

EDUCATION

BSBA, FINANCE & BANKING, RISK MANAGEMENT & INSURANCE

May 2016

EXPERIENCE

TECH TALENT SOUTH, CODE IMMERSION STUDENT

From January 2020 – Present

- Learn how to code using languages, frameworks and IDE's that include HTML, CSS, JavaScript, Java, Springboot and Eclipse
- Problem solve and work on projects with other classmates
- Develop personal projects throughout the entirety of the course implementing newly acquired skills

KILLINGSWORTH ENVIRONMENTAL, OUTSIDE SALES REPRESENTATIVE

June 2018 – November 2019

- Helped customers make sound decisions by providing them with information regarding the company's multiple home services
- Inspected 3-5 homes a day and provide customers with detailed analysis and findings related to their homes
- Met with technicians on a weekly basis to discuss ways to generate more leads and more business for the company

CAROLINA HOME REMODELING, SALES CONSULTANT

August 2017 – June 2018

- Applied sales techniques on a daily basis in order to generate more revenue for the company
- Utilized product knowledge of home remodeling to help customers understand what their options are and provide them with the best solution
- Worked with other sales representatives in order to develop higher closing percentages and gross sales

BERKLEY NET UNDERWRITERS, UNDERWRITER

June 2016 – July 2017

- Analyzed and underwrote many different types of accounts, ranging from construction to clerical only
- Developed a high-level knowledge of the workers compensation insurance market ebbs and flows and continued to adjust with the ongoing changes in the marketplace
- Performed testing of front-end and back-end web applications and worked within teams to streamline product offerings for our customers
- Worked with business development executives to develop quarterly new business projections and strategies