

# BRANT (SONGFENG) TAN

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## EDUCATION



**Harris School of Public Policy, University of Chicago**

**Chicago, IL**

*Master of Public Policy w/ Honors, Finance and Energy Track | GPA: 3.9/4.0*

*Jun 2023*

Coursework: Microeconomics, Financial Statement Analysis, GIS Application, Python



**School of International Relations, Sun Yat-sen University**

**Guangzhou, China**

*Major: International Politics, Minor: Economics | GPA: 3.9/4.0*

*Jun 2020*

Coursework: Macroeconomics, Corporate Finance, International Political Economy

## PROFESSIONAL EXPERIENCE

**Sharma Strategy Group**, management consulting firm of ex-BCG principals

**Dallas, TX (Remote)**

*Associate*

*Aug 2023 – Present*

- Performance Management project for a Bain Capital portfolio company
  - Context: Long-term performance management project covering 50+ OpCos across the US
  - Modeled key metrics out of 200+ P&L General Ledger accounts and 2000+ locations with SQL
  - Designed automated financial reporting with VBA for regular performance review by finance SVP
  - Developed weekly sales projection to validate field forecast and increase forecast process visibility
  - Worked with finance SVP, FP&A technical teams, and field teams to transition budgeting process to initiative-based budgeting
- Sourcing optimization project for a Building Materials company w/ over \$10Bn revenue
  - Context: Sourcing optimization project to improve sourcing process and standards
  - Developed scoring metrics for vendor comparison based on cost savings, service quality, etc.
  - Enhanced and standardized RFPs for 5 different regions and 3 product categories
- Innovation Project for a Fast-Food Chain w/ \$2Bn revenue
  - Context: Innovate menu items that speak to both firm culture and consumer needs
  - Designed customized ideation platforms based on consumer needs and spend scenario
  - Assisted in hosting and facilitating an innovation event for new menu items for the entire chain

**Ping An Group**, a Chinese fintech conglomerate

**Shanghai, China**

*Strategy Analyst Intern*

*Apr 2021 – Aug 2021*

- Main duties are to help advise on market strategy and market growth opportunities globally
- Evaluated market regulations and interviewed experts for strategy input that averted major losses
- Conducted market research and competitive analysis on Singaporean market for board review

**Baidu, Inc.**, a Chinese tech giant in search engine and automated vehicle

**Beijing, China**

*Strategy Analyst Intern, Intelligent Driving Group (IDG)*

*Aug 2020 – Jan 2021*

- Main duties are to conduct market research and competitive analysis to support strategy development
- Conducted comparative analysis to advise on the business model for Baidu's joint
- Analyzed key competitor through research and expert interview to inform product strategy

## EXTRACURRICULAR EXPERIENCE / SKILLS

**Turner Impact Portfolio Challenge (TIPC)**

**Philadelphia, PA**

- Invited to the final round at Wharton School, University of Pennsylvania
- Created a virtual \$1Bn portfolio that upholds the ESG and impact principles defined by the committee

## SKILLS & LANGUAGES

- **Data Skills:** SQL, Python (pandas), R (tidyverse) [See [previous work](#)]
- **Software:** Capital IQ, Tableau Insights, ArcGIS, Thinkcell, Microsoft VBA