# **Braquel Woodland**

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## Education

## Technology Bachelor's Degree - Software Development Emphasis

April 2024

Brigham Young University-Idaho

Rexburg, Idaho, U.S.A.

- Design and develop computer programs, web pages, sites, and applications
- Proficiency in SQL code & databases
- Use Python, HTML/CSS, Java, and JavaScript
- Strong design & problem-solving skills

• Convert software requirement into code

## $Recreation\ Management\ Bachelor's\ Degree-Minor\ in\ HR\ Management$

May 2012 U.S.A.

Utah State University

- Management & Organization
- Teamwork & Collaboration
- Leadership & Time Management

- Event planning & execution
- Decision making & problem solving
- Motivational team building

## Experience

### **Amazon Account Manager**

Kombo Ventures

March 2022 – Present Los Angeles, CA, USA

- Implemented growth efforts to improve listing quality, customer loyalty, and increased sales
- Coordinated creation of Amazon storefronts, A+ content, and other marketing material to boost brand recognition and reputation
- Prepared listing reports in excel to coordinate development efforts and growth priorities
- Supervised account health and product troubleshooting to maintain good standing and a positive customer experience

## **Amazon Account Manager**

Nutraceutical

June 2018 – August 2021 Park City, UT, USA

- Managed seller central and vendor accounts for over 2500 products across 20+ Nutraceutical brands expanding online sales through Amazon
- Conducted product page improvements to expand brand awareness and customer conversion
- Provided training of Amazon and company procedures ensuring smooth transitions and uniformity
- Researched top keywords and competitor content to enhance effectiveness of marketing material and search terms

#### **Physical Education Specialist**

Sunrise Elementary, Cache School District

August 2013 – May 2014 Smithfield, UT, USA

- Supervised physical education of over 400 students by introducing various activities and skills
- Assessed physical, social, and mental wellbeing of students and supported growth of overall health
- Organized activities, games, skill sets, and tests to increase fitness levels of students

#### **Skills**

- Organization and Attention to Detail
- Innovative and Creative Thinker
- Fast and Efficient Learner

- Proficient in Microsoft Office
- Type 83 wpm at 100% accuracy
- Compassionate & Service Oriented