



SAES Getters/U.S.A., Inc.

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Dear Brian,

As you may be aware, recent changes to U.S. trade policy are beginning to impact global supply chains across industries. While our manufacturing and supply chain presence in North America and Europe offers us some flexibility and resilience, these changes are starting to affect our costs, and the future direction of trade policy remains uncertain.

With the present letter, we inform you that we need to begin passing a portion of these tariffs costs on to our customers. This decision was not made lightly and comes only after internal efforts to absorb these rising costs proved unsustainable. Our top priority remains delivering the high-quality products and service you expect, and sharing a portion of this burden is necessary to maintain that standard.

Any applicable tariff charge is itemized on your quotation for clarity and transparency. However, if your company prefers that these costs be allocated on a per-part basis we can accommodate that as well.

If you have any questions, feel free to reach out.

Nora Regan
President & CEO
SAES Getters/U.S.A., Inc.