

Edgar L. Duntley

Objective

Commission Sales

Professional Accomplishments

Sales

- Exceptional accomplishments in commission sales
- Top performer – over \$77,000 in written/delivered volume in 1 month shortly after training – ranked #1 (American Signature Furniture/Value City), highest contributor in 27% revenue increase over previous year (Oviatt Hearing and Balance Audiology Practice.). Among strongest home-based sales and lead generation specialists (NexRep and Terraboost Media).
- Showroom, door-to-door and telephone sales experience
- Bilingual – Spanish and English

Canvasser

- Experience in door-to-door fundraising
- Raised highest donations in 2010 fundraising season (NYPIRG)
- Among top recruiters for new donor members
- Highest single day canvassing and appointment setting record

NY Licensed Medical Laboratory Technician

- Over 10 years experience
- Performed diagnostic testing on patient specimens in all laboratory areas (Chemistry, Hematology, Blood Bank, Microbiology, Urinalysis and Phlebotomy) in three hospitals and various other medical facilities

Employment History

2016-2018	Telemarketer (home-based)	Terraboost Media	Chittenango, NY
2014-2015	Telemarketer (home-based)	NexRep	Chittenango, NY
2010-2013	Telemarketer	Oviatt Hearing and Balance	Syracuse, NY
2010-2011	Canvasser and Fundraiser	NYPIRG	Syracuse, NY
2009-2010	Home Furnishing Consultant	American Signature/Value City Furniture	Fayetteville, NY
1998-2008	Medical Laboratory Technician	North Medical Family Physicians,	Liverpool, NY

Education

Syracuse University, Syracuse NY
Nottingham High School , Syracuse, NY
