

# BADAR ALAM

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## GLOBAL PRACTICE LEADER | PRINCIPAL CONSULTANT | REGIONAL DIRECTOR Leading the Operational Excellence & Capital Effective Consulting Practice for DuPont

Accomplished senior leader with +25 years of progressive practical experience in multitude of functions, roles, and cultures—driving improvements in operations, capital projects, overall quality, and safety. Collaborative insightful leader, making vision come alive by developing strategy, engaging and empowering team members at all levels with the energy and creativity to realize defined goals. High achiever—blending rich professional expertise with confident leadership style and unmatched work ethic to consistently rank among DuPont's top 5% echelon for performance.

### CORE COMPETENCIES

- Capital Program Leadership
- Six Sigma Improvement Methodologies
- Quality Management Systems
- Operational Excellence
- Organizational Change/Development
- Continuous Improvement
- Safety Program Excellence
- Strategic Transformation/Change
- Cost Optimization & Control

### CAREER HISTORY

#### DUPONT UAE

Global Practice Leader | Principal Consultant | Regional Director

2008 – Present

#### DUPONT USA

Senior Management Consultant

2006 - 2008

Six Sigma Black Belt

2004 - 2006

Construction Manager | Project Group Leader | Site Engineering Leader

2001 - 2004

Construction Engineer & Project Engineer

1997 - 2001

#### DUPONT CANADA

Process Engineer | Site Quality Manager | Operation Team Representative

1990 - 1997

### KEY ACHIEVEMENTS

- Grew consulting practice from ~\$2M to +\$20M in 5 years.
- Key role in crafting well-defined strategy, which planned to grow practice from startup to \$100M in 5 years.
- Leadership role in Implementation of Production System internally and with external clients (including leadership and cultural transformation)
- Successfully completed 8 Six Sigma projects in a less than 2 year period, breaking the record for the most implementations completed by any member of the Engineering team.
- Turned around construction and engineering functions to meet all safety, budget, schedule, and quality goals.
- Excelled in Capital Project Leadership capacity, successfully completing 3 projects as PE during tenure.
- Drove the successful, safe, and sustainable start-up of green field chemical plant.
- Engineering Award of Excellence – DuPont Canada;
- Nominated for Engineering Award of Excellence 2 other times,
- Award of Excellence and Award for World Class Safety Performance;
- Top Growth Award for Turkey, Middle East & North Africa

**DUPONT PRODUCTS, Dubai, United Arab Emirates**  
**Global Practice Leader | Principal Manager | Regional Director (2008 – Present)**

Promoted to global principal role and selected for ex-pat assignment to move into one of business's leading growth markets, the Middle East. Provide visionary leadership for global team to support clients in the areas of Capital Effectiveness (CE), Operational Excellence (OE), Safety, Health and Environmental Excellence (HSE). Drive business development to directly support realization of \$10M/year in sales opportunities and lead/support global resources in delivery of \$20M/year revenue. Champion solution design for strategic clients globally (10 to 15 key accounts per year). Impact delivery of proposed consulting services and build internal team capability to deliver services.

- Built a global team and network to provide high-quality deliverables to clients from the ground up with initially very limited internal capability.
- Customized and codified internal DuPont best practices/content (+1000 documents) for use in all stages of the consulting process, including business development, solution design, and delivery.
- Increased value, understanding, and capability of Capital Effectiveness/Operational Excellence practice by developing internal marketing and training materials and delivering to teams globally.
- Developed and communicated value propositions that clearly differentiated DuPont's offerings and strengthened the targeting and engagement of high-value clients.
- Built market credibility by earning extremely positive feedback from 2 clients and translating results into case studies, overcoming a critical shortage in the area of credentials/references. Effectively developed and implemented a global recession strategy to sustain business growth by devising a transition plan to shift from a growth to cost-savings focus. Additionally, concentrated on content and capabilities development to enable rapid growth during post-recession recovery.

**E. I. DUPONT DE NEMOURS AND COMPANY USA**  
**Senior Management Consultant, Wilmington, DE USA (2006–2008)**

Advanced and bolstered consulting business, originally focused on safety and expanded to include operations and capital project practice areas. Brought technical expertise and hands-on practical experience to the business to support strategy development and implementation, and spark growth in new areas. Built confidence of organization in new offerings and increased value to current and new clients.

- Seamlessly assumed key role in the consulting business, garnering positive feedback from clients in both business development and delivery process.
- Met with and presented new offerings to more than 15 different potential clients resulting in generation initial interest and business/revenue.
- Developed, signed, and delivered new opportunities, including 5 first of a kind complex proposals and was awarded 2 deals worth \$750K.
- Led teams in delivery of first-of-a-kind engagements in Operational Excellence, Quality Management and Capital Effectiveness—developing capability, content, and references from first set of clients.

**Six Sigma Black Belt, Wilmington, DE USA (2004–2006)**

Identified as future senior leader, due to prior success, and awarded the opportunity to assume development assignment as a Six Sigma Black Belt. Completed and awarded the certification in ½ the traditional time with over \$+1.4 million in re-occurring hard savings. Effectively applied the Six Sigma, LEAN and Leadership capabilities to drive sustainable improvements and cost effectiveness efforts.

- Delivered and handed off projects, which led to reoccurring savings of over \$1.4M/year and one-time revenue of \$472K.
- Completed the first two stages on an additional 4 Six Sigma projects that were transitioned to other resources at the end of the assignment.

## **Construction Manager | Project Group Leader | Site Engineering Leader Edge Moor, DE USA (2001–2004)**

Expanded scope of responsibility to include 3 roles at Edge Moor plant. Initially as Construction Manager, including review and contributed to design stage of capital projects. In addition, assumed project group leadership duties with direct accountability for allocating \$18M to \$20M annual capital budget to the highest priority projects. Ultimately, promoted in responsibility to manage the engagement of the maintenance and operations organizations from an Engineering perspective.

- Bolstered safety aspects to limit work-related injuries to one single minor incident over a 3-year period.
- Assumed direct leadership of business-critical environmental project to deliver ahead of schedule and under budget.
- Steered successful start-up and operation of facility, which enabled site to sustain and increase production.
- Shifted organization's culture and work model from individual to a high-performance team approach, where winning together was a consistent work approach.

## **Construction Engineer & Project Engineer – Gulfport, MS USA (1997–2001)**

Identified as a high-potential employee and transferred to U.S. parent company to initially manage construction phases of several of site's capital implementation projects. Subsequently expanded scope to include both construction and project engineering roles with full responsibility for overall project implementation, including front-end loading, design, and construction.

- Rapidly transitioned to vastly different culture/environment as well as new type/scope of work.
- Built trust and inspired confidence within the construction organization and amongst contractors leading to over 90% of projects being completed on or ahead of schedule and on or under budget.
- Managed safety in construction zone for 120 to 150 workers (up to 1200 at peak) with only 1 recordable injury.

## **DUPONT CANADA**

### **Process Engineer | Site Quality Manager | Operation Team Representative – Gibbons, AB, Canada (1990-1997)**

Contributed to top-performing team, leading the start-up, operation, and optimization of specified operating areas. Directed the implementation of externally certified ISO 9000 quality system. Selected by leadership and team of peers to lead the design review, construction, commissioning, and start-up teams for a second twin manufacturing facility to double production.

## **EDUCATION AND CERTIFICATIONS**

**BSc. ChE**, University of Alberta, Canada (1990)

**Certifications:** Professional Engineering License, Alberta, Canada; 1994, Certified ISO Auditor; 1996 Six Sigma Black Belt; 2005

<b>Top Interests:</b>	<b>Top Values &amp; Drivers</b>	<b>Top Skills</b>	<b>Key Strengths</b>
-Leadership/Management -Continuous Improvement -People Development -Project Management	-Teamwork/Collaboration -Ethical Standards -Functional Expertise	-Operations Improvement -Project Management -Technology	-People Development -Communication -Customer Service -Problem Solving
<b>Languages</b>	■ English & Hindi/Urdu Fluent		