

LOU BERES

213 Old Mt. Tom Road, Bantam, CT 06750

Cell (860) 656 – 4983 | Home (860) 567 – 3798 | lberes@optonline.net

SUMMARY

Enterprise leader with demonstrated success in the transformation of business processes to meet organizational goals. Proven capabilities and temperament to collaborate with Sales, Operations, Product Management, Product Development, and Strategic Support Personnel across a global and multi-site Enterprise.

Expertise includes leveraging Lean / Value Stream Mapping techniques, Six Sigma discipline, and collaborative Continuous Improvement tools.

EXPERIENCE

THE SIEMON COMPANY, Watertown, CT

1994 – 2000, 2006 - Current

The Siemon Company designs and manufactures network cabling and data center infrastructure product solutions with Global Head Quarters in Watertown, Connecticut.

Director of Continuous Improvement Corporate Quality Assurance Manager

2006 – Current

1996 - 2000

Quality Control Manager, Dynamic Manufacturing Division

1994 – 1996

Enterprise spearhead in the company's pursuit of excellence. Responsibility requires working closely with the leadership team to identify, recommend, develop and implement solutions to achieve strategic business objectives.

- Developed SCOPE (Siemon Company Operations Process Excellence) Program for Global Lean transformation within global operations.
- Lead the Organizational focus to eliminate all sources of customer dis-satisfaction with an annual 10% reduction in escapes
- As IT Manager, lead the development of Sales Management Annual Business Planning Process, Tools, and PDCA Reporting Systems
- “e2e Supply Chain Program” Architect and Project Manager for the development of a Transformative Business Processes and IT infrastructure to manage Customer Demand, Channel Inventory and provide Perfect Orders at lowest total delivered cost
- Global Management Representative for ISO 9001:2015-certified Quality Management System and Continuous Improvement Systems that are based on aspects of the National Quality Program (Malcolm Baldrige Criteria). The scope is extended across the enterprise to continuously improve business performance

BD, Canaan, CT

2000 - 2006

BD Biosciences, Discovery Labware Division

BD Biosciences develops products that help isolate, grow, and analyze living cells and tissue for genomics, proteomics, drug discovery and development, oncology and immune function. The Canaan, CT operation manufactures plastic consumable labware and biologically coated plastic consumable labware products (Class 2 Medical Device)

Operations Manager

2001 – 2006

Quality Operations Manager

2000 – 2001

Leader for the establishment and implementation of the long-term operations plan for Falcon Tube and Container Medical Devices. Responsibilities include P&L, divisional and facility alignment of strategies and initiatives, compliance to ISO 13485 regulatory requirements, annual development and establishment of the operating budget, development of organizational capabilities in accordance with established goals, and anchoring the established High-Performance culture.

- Lean and Six Sigma programs implementation Champion

- Tenure marked with average annual performance improvements in manufacturing costs, product quality, and employee safety
- Operation recognized in 2005 with a BD Manufacturing Excellence Award for performance gains due to the collaborative implementation of initiatives identified with Value Stream Mapping Techniques. Significant business improvements were realized in Customer Service and Inventory Asset Management. Drivers for the improved performance results were increased product shipment frequencies and the better utilization of ERP systems
- Discovery Labware lead for Corrugate and Resin Category Sourcing Strategies
- US Patent No. 6,936,319 designation as co-inventor for BD Falcon MPS tubes
- ISO 13485 Management Representative

BURNDY CORPORATION, Norwalk, CT

1991 - 1994

Burndy designed and manufactured electronic connectors for the Computer, Commercial/ Industrial, and Mil-Aero Industries with Global Head Quarters in Norwalk, CT

Responsible for advanced quality planning and engineering activities in the design, development, production, and market release of new electronic connectors used in the telecommunications, military / aerospace, data, industrial, and commercial industries.

- Leadership in the integration of advanced quality planning process tools into the new product development system
- Core Team member for the development of eight new products for 1991 - 1994. Advanced quality planning strategies resulted in total defect rates at start-up as low as 0.1%. No customer complaints were received for any of these new products
- A design team member for a new technology termination method connector. Designed, tested, bench marked, and specified the in-process control methods and procedures for all production operations. Analysis showed the performance to be the best available in the market.

THE TORRINGTON COMPANY, Morris, CT

1987 - 1991

The Torrington Company's Special Products Division designed and manufactured Steering Column and Transmission assemblies for the automotive industry

Quality Assurance Supervisor

1989 - 1991

Quality Engineer

1987 - 1989

Staffed, trained, and supervised a department of 25 technicians, inspectors, gage designers, and product auditors. Quality Engineer for new product development projects

- Selected to the first divisional TQM team with the goal of recommending quality system changes in order to gain Ford Q-101 Preferred Supplier status. Certification was achieved nine months hence
- Design Team Member for the Chrysler airbag steering columns. The successful first year production resulted in the Chrysler QE Award in 1989, preferred supplier status, and a long-term supply contract

EDUCATION & TRAINING

B.S. – Mathematics with Mechanical Engineering Minor University of Connecticut, 1986

Boston University, College of Engineering, 1980 - 1982

BDU – Various Leadership Development Programs

TQM - 40 hrs, 1991

APICS – Supply Chain/ Management - 48 hrs, 2002

FMEA's - 32 hrs, 1992, 1988

Six Sigma Green Belt / Champion Certification - 2002

National Quality Program - 16 hrs, 1998

Community Involvement

Litchfield Education Foundation, Board of Directors

Litchfield First Congregational Church – various Leadership positions including Moderator