# JOSÉ M. GONZÁLEZ COLÓN

#### **EDUCATION**

B.S., Materials Management

University of Puerto Rico

Bayamón, PR

#### WORK EXPERIENCE

2016 - Present

Ortho Clinical Diagnostics

Guaynabo, PR

### Sr. Supply Chain Analyst, Puerto Rico & Caribbean

Responsible for entire end-to-end supply chain operations of OCD Puerto Rico. Maintain interaction within all SC areas, i.e. Customer Service, demand planning, import, warehousing, transportation, distribution and Trade Compliance for Finished Goods and Spare parts. Develop and implement strategy aiming at creating an organization that is capable to deliver an agile, cost effective and customer centric logistic solutions. Works closely with commercial team to ensure customers receive products on time and in full. Responsible to manage all commercial and contractual discussion with 3rd Party Logistic Partners as well as for their operational performance.

#### Achievements:

- Successful implementation of SAP Fit for Supply Chain
- Complete development and publication of SOP's for 3PL operations
- Below target for Scrap KPI
- Use of SAP to publish daily BackOrder report
- Complete SAP training

2011 - 2016 Medtronic Cataño, PR

## Logistics Manager, Puerto Rico & Caribbean

Direct Sales & Operations Planning (S&OP) meetings. Coordinate Logistics team daily operations. Report monthly & weekly KPI's to Corporate. Coordinate Sales & Operations Planning (S&OP) Budget meetings on a yearly basis. Manage Logistics scorecard. Participate in quarterly Balanced Scorecard meeting as part of staff. Manage Logistics for Caribbean customers. Support QA in internal audits, SOP implementations and Holds and Recalls actions. Responsible for the Supply Chain Internal Controls Scorecard. Manage Distribution Center operations in a 'stretch assignment'.

### Achievements:

- Best Inventory Control versus all Latin America (LATAM) countries in 2014
- Best Country KPI: Achieve silver medal for Puerto Rico during FY12 versus all Latin America (LATAM)
  countries
- Develop Procurement department
- Lead the Operational Excellence (OpEx) Value Stream Mapping for the Purchase to Pay process
- Successful Logistics team integration
- Successful kick-off meeting for the Global Template Project
- Slow & Non-Moving reduction of over \$200M
- CARICAM Supply Chain integration with Supply Chain partners
- Internal Controls Scorecard improvement from 4.7 to 9.1
- Complete RAQA Audit with non-conformance observations

2009 - 2011 Pepsico – Frito-Lay Guaynabo, PR

## MU Logistics / Demand Manager

Consensus forecast and Operations meeting. Manage statistical forecast tool (i2 Demand Planner). Collect Marketing and Sales events data and incorporate into statistical models to generate demand forecast. Work closely with Marketing and Sales to understand consumer behavior, trends, trade spending and volume. Manage Logistics scorecard. Portfolio Rationalization process and meetings. Service fill rate for local direct clients and export clients (Optimum > 90%). Productivity agenda for Total Cost to Serve reduction: Distribution network, fleet and warehousing. Cycle time reduction (from raw material throughout market – Optimum: 60 days). Agenda for reduction of Supply Chain waste (Stales and Unsaleables). Support process redesign agenda and technology implementation in Supply Chain. Manage Logistics for ROC (Rest of Caribbean) customers.

#### Achievements:

- Ocean carrier contract re-negotiation with \$1MM savings in 6 months
- Negotiation in-process for re-location of Puerto Rico Central DC
- Responsible for contract negotiation for: broker, ocean carriers (LTL & TL) and equipment
- Complete Master Production Schedule for local production
- Successful kick-off meeting for SAP Implementation
- Successful kick-off for Logistics meetings (Daily, weekly and monthly)
- Complete meeting coordination of: Sales, X-Docks, Manufacturing plant and Consensus Forecast
- Participation in 2010 AOP (Annual Operating Plan) meeting
- Successful integration and supervision of Rest of Caribbean Logistics Team
- Successful implementation of Corrugated project with \$63M savings in 12 months

2008 - 2009 3M de Puerto Rico San Juan, PR

## Sr. Planner Buver

Maintains inventory levels according to forecast. Develops inventory strategies with Marketing for the: Consumer Office, Electric, Display & Graphics Business Units. Coordinates logistics activities with the Distribution Center (3PL). Prepares and leads the Sales & Operations Planning (S&OP) meeting. Communicates shipments needs with Customer Service (US Operations). Software user: BPCS, AS400, Excel, Word, PowerPoint, Internet. Supports Supply Chain Department activities: RFP, Contract Management, Inventory Control, 3PL Support. Direct reports: Buyer, Logistics Coordinator. Serves a Team Leader for Puerto Rico Logistics Team. Prepare and present Logistics Scorecard for the MOC.

#### Achievements:

- Increase inventory turns from 6.7 to 10.1
- Responsible for negotiation & contract process with: brokers, ocean carriers & local vendors for packaging materials
- Reduce warehouse costs from \$52K to \$41K on a monthly basis
- Reduce warehouse occupancy from 2,200 to 1,487 pallets
- Reduce inventory costs from \$2.3MM to \$1.3MM
- Awarded Wal-Mart's 2008 Suplidor de Oro for Fill Rate performance
- Achieve Lean Six Sigma Green Belt certification
- OTIF improvement from 87% to 99% in drop shipments for the Electro & Comm business

#### Sr. Production Planner

Analyzes and interprets marketing forecast reports. Supervises trains and develops the production control assistants in production scheduling issues. Communicates production planning issues to relevant areas as: Marketing, Production Control, Customer Service, Operations, etc. Attends and participates in: Forecast, Allocation, Inventory, Supplier and Delivery meetings. Serves as individual contributor.

#### Achievements:

- Develops shipments coordination & lot release process with 3PL to reduce obsolescence costs
- Develops, maintains and controls of Demand Planning tool & MPS
- Develops and leads the Sales & Operations Planning (S&OP) meeting
- Successful implementation of 2 production lines and 15 new products

2007 - 2007 Boston Scientific Dorado, PR

# Sr. Buyer Planner

Evaluates and select suppliers based upon assessment of their quality system and capabilities. Develops, negotiates and maintains contracts for: 3PL, Raw Materials vendors and Logistics services. Supervise 4 people staff, including Purchasing Assistant and Material Handlers. Performs initial and ongoing audits of potential and current suppliers based upon ISO9002 guidelines and FDA Quality System Requirements. Supports product development goals in the components, OEM's, materials and suppliers area.

#### Achievements:

- Increase OEM's Product Availability from 92% to 100%
- Increase inventory turns from 8.7 to 10.0
- Complete negotiation process with Accellent (component vendor) for HSII & HSIII production lines
- Responsible to negotiate tariff with broker and carriers

2005 - 2007 Owens-Illinois Specialty Products Las Piedras, PR

## Customer Service & Logistics Manager

Maintain all responsibilities as Senior Buyer. Responsible of accuracy of monthly sales forecast. Responsible of Production Planning & Customer Service, including supervision of Customer Service staff. Maintain direct contact with all customers, including regular visits. Supports Six Sigma / Lean manufacturing environment for pharmaceutical customers.

## Achievements:

- Increase Raw Materials inventory turns from 18 to 36
- Complete Rationalization project for colorants to a reduction from 26 to 10 SKU's
- Achieve Forklift Trainer certification
- Successful completion of RF / Bar Code Implementation Project as Project Manager
- Successful implementation of MRPII software SmartStream (Dun & Bradstreet)
- Reduce raw materials inventory costs from \$2.2MM to \$900M on a monthly basis
- Achieve best inventory turn vs. all plants in Finished Goods with 24 turns

- Reduce Demurrage Charges from \$180M to \$5M in a 3-year period
- Successful reduction in warehouse expenditure by elimination of 3 satellite warehouses for total monthly savings of \$30M
- Achieve P3 certification (Lean Six Sigma)
- Complete implementation of Integrated Demand Plan tool with Pfizer to achieve a Delivery Performance of 99%
- Reduce Scrap (Waste) costs from \$42M to \$5M on a monthly basis
- Achieve Perfect Order goal of 99%
- Successful team-oriented supervision of a 11-people staff
- Reduce inland carrier costs from \$12M to \$6M on a monthly basis
- Reduce containers lease costs from \$8M to \$900 on a monthly basis
- Implement FIFO project for liners

1995 - 2005

Owens-Illinois Specialty Products

Las Piedras, PR

# Senior Buyer

As part of upper level management, responsibilities are all tasks related to Logistics Management: Raw Materials & MRO Procurement, Logistics (international and domestic/northbound and southbound) Planning, Expediting, Pricing, and Contract negotiation. Warehouse (internal and satellite) including supervision of Warehouse staff. MRP II Purchasing module maintenance and ISO 9002 internal auditor

2001 - 2002

Owens-Illinois Specialty Products

Las Piedras, PR

## HP Focused Factory Manager / Senior Buyer

Maintain all responsibilities as Senior Buyer. Production Manager of a contract manufacturing cell. Supervise 9 people staff, including Process Engineer. Maintain direct contact with customer, including weekly basis visits

1995 - 1995

Owens-Illinois Specialty Products

Las Piedras, PR

#### Raw Materials Coordinator

Served as communication bridge between Planning and Purchasing. Coordinate procurement of raw materials, prepare purchase order requisitions, create purchase orders after Buyer's approval, and Expediting

# ASSOCIATIONS

- National Association of Purchasing Management (NAPM)
- American Production and Inventory Control Society (APICS) Professional and Student Chapters

## SUMMARY OF QUALIFICATIONS

- Diverse managerial skills in Logistics, Procurement, Contract Negotiation, Planning, Shipping, Inventory Control, Customer Service, Lean Manufacturing, Warehouse Management, Demand Planning
- Administrative experience in budget preparation, cost reduction plans, MRP II implementation, ISO 9002 implementation, Bar Code implementation, Six Sigma and Lean Manufacturing
- Exceptional versatility and adaptability
- Dedication and drive as hard-working individual
- Superlative communication and team-building skills
- Ability to manage multiple tasks in a pressure environment
- Exercises judgment in selecting innovative, practical methods to achieve problem solution
- Works under minimal supervision
- Initiates and maintains work schedule

## PROFESSIONAL SKILLS

#### ■ Interpersonal and Teamwork Skills

- Interacted with a wide variety of personalities while supporting internal customers and vendors
- Ability to coordinate multiple tasks at Warehouse, Purchasing, and Planning departments emphasizing on cross-training and teamwork environment

## Managerial and Supervisory Skills

- Proved multi-tasking abilities by scheduling and supervising Warehouse & Customer Service staffs consisting of Warehouse Supervisor, Warehouse persons, Courier, Materials Handler, Customer Service Representatives & Materials Coordinator in a 24-hour / 7-day work environment
- Served as part of staff in order to balance Logistics Management reports and responsibilities with additional management needs

#### Quantitative Skills

- Completed and submitted purchase orders for payments
- Maintain control of all aspects related to Logistics as demurrage charges control, unloading schedule, international shipments, domestics shipments, air and ocean carrier shipments coordination
- Consistently entrusted with responsibility of budget control
- Maintain inventory control
- Provide maintenance to MRP II Purchasing & Planning module

# TRANSFERABLE SKILLS

- Computer proficiencies: SAP, Microsoft Office (Word, Excel, PowerPoint and Project) , BPCS, Navision, Demand Solutions, AS400
- Language comprehension English and Spanish