**Bob Muentz**

**Director of Continuous Improvement, PCI Pharma Services**

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CI Manufacturing Executive

Highly accomplished and dedicated operations executive with extensive global experience directing 7 day 24 hour manufacturing facilities. Adept at analyzing current business functions and implementing key strategic initiatives to reduce costs, improve throughput and eliminate waste. Proficient at leading organizations to understand and achieve strategic objectives. Led several business acquisitions integration teams and managed two large business dispositions to maintain long term customer satisfaction levels. Led safety initiatives at multiple plants that resulted in 1,500 days without lost time accidents.

**AREAS OF EXPERTISE**

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| --- | --- | --- |
| * + International Business | * Lean Manufacturing Expertise | * Strategic Planning |
| * P&L planning and goal development | * Process and Quality Improvement | * Acquisitions and Outsourcing |
| * Inventory Management | * Customer and Vendor Relations | * Demand/Sales Forecasting |

*2013-Current* PCI Pharma Philadelphia PA

Director of Manufacturing Continuous Improvement

* Global CI Leader for multiple cGMP sites, engaging the entire sites leadership to develop the overall CI strategy, metrics and objectives.
* Led Philadelphia site business strategy through a vertical aligned set of key metrics and projects built on executive strategy, key customer feedback and critical success factors. Strategy was multi-level between all layers of all departments and tied clear metrics to track performance at all levels supporting significant growth year over year.
* Led major OPEX initiatives driving over $4MM in annual savings.
* Led all OPEX initiatives turning around 2nd largest customer and retained their business.
* Organized employee lean engagement training and drove site strategy to include required CI involvement in performance expectations.

*2011-2013* Plastic Packaging Technologies Columbus OH/Kansas City KS

Director of Manufacturing and General Manager of Flexible Packaging Company

* Full P&L responsibility across all manufacturing operations.
* Consistently exceeded expense and capital budget targets.
* Led key goal development and tactical operational attainment.
* Direct involvement in acquisition strategy and due diligence for potential opportunities.
* Lean leader for company; developed training documentation supporting all lean initiatives, leading training for all leadership team members.
* Mentored key manufacturing leaders into lean leaders who transformed a mature plant to improve the overall plant flow to increase realized revenue by over 40%.
* Implemented Best Practice methodology.
* Implemented process control strategy to eliminate variation and improve product quality, meeting Cost of Quality objectives, reducing lead times by 60% with increased demand and reduced waste by 20%.

*2008-2011*  **Tegrant Montgomeryville PA**

Operations Manager-Global Temperature Controlled Packaging Company

* Managed corporation’s flagship site with full accountability for staffing, training, P&Ls, and advancing manufacturing technology.
* Managed 50% increase in revenue within one year. Increased the following year profitability percentage with stable revenue.
* Eliminated key issue causing $20k waste per month and set corrective measures in place to permanently improve this process.
* Implemented process control systems reducing internal defects and eliminated customer complaints on three types of common defects.
* Introduced Lean manufacturing systems to the entire plant; Kanban, Kaizen initiative, 5S, SMED, and process control teams producing a requested to share these best practice results with other plants; documented training steps, developed three presentations and video recorded a cost savings SMED event with changeover reduction from 90 minutes to 17 minute machine changeover.

*2006-2008*  **Alpla Inc. Lima Ohio**

Plant Manager-Global Packaging and Blow Molding Machinery Company

* Company developed and manufactured state of the art blow molding extruding equipment for all facilities noting this technology is securely managed and is not commercial outside of the organization.
* Started Greenfield site with full accountability for recruiting, staffing, training, and financials and developed a new team with new equipment and new processes.
* Led all plant activities and strategic direction including packaging technological development to match corporate European standards.
* Implemented Lean manufacturing systems which were used across the organization.

*2004-2006*  **Nordenia Canada** **Belleville Ontario, CA**

General Manager-Global Flexographic Printing, Flexible Packaging and Converting Company

* Ultimate responsibility for Strategic direction, sales, company operations performance, metrics, P&L, Human Resources, S&OP and continuous improvement.
* Managing staffs of customer service, sales, quality control, production scheduling, logistics, maintenance, and operations that include eight exempt and ninety hourly employees.
* Oversaw all plant activities and strategic direction including printing technological development to match European Flexo standards, lamination, slitting and converting operations.

*2002-2004*  **Cosmetic Specialties Inc**. **Oxnard, CA**

General Manager-Consumer Products Color Cosmetics

* Ultimate responsibility for company operations performance, metrics, P&L, employee training and development for all associates.
* Managing staffs of customer service, quality control, production scheduling, logistics, maintenance, and operations, which include ten exempt and 260 hourly employees.
* Oversaw all plant activities and strategic direction including cosmetics compounding, filling, assembly and plastic injection molding, assembly and decorating operations.

*2001-2002*  **Captive Plastics**  **Phillipsburg, NJ**

Plant Manager-Injection Blow molded bottles, (pharmaceutical, cosmetics, personal care)

* Ultimate responsibility for plant performance, metrics, P&L, employee training and development.
* Managing staff of eight exempt and 100 hourly employees.
* Led all plant activities and direction including pharmaceutical and medical blow molding, clean room operation and decorating departments.
* Led initial ISO certification (first of seven plants).

*1991–2001* Crayola Easton, PA

Manufacturing Manager, Consumer Brands, Crayola, Liquitex and Magic Marker.

* Led transition to self-directed work teams in various manufacturing sites, employing over 300 employees.
* Managed complex business transition from third party to internal manufacturing and completely eliminated backorder ($4MM) within 4 months.

Education

1998-2000 Muhlenberg College Allentown, PA

BA, Business Administration

Cumulative GPA 3.7

1994-1998 Penn State College Bethlehem, PA

Polymer Engineering

Atlantic Community College Mays Landing, NJ

Electrical Engineering