Ashraf Raad(U.S. Citizen)

3804 32nd St. Se.Kentwood, MI. 49512.

**Ph.:(616) 666-1188,**

**AshrafRaad220@gmail.com.**

My passion and target is to be a part of lean organization. To join a strong team that sees value in following regulations and it’s principles to improve safety and quality. To be part of an institution that aims at executing lean system and developing continuous practices/strategies to achieve safepractices, best quality products and to better satisfy the customer requirements, increase market share and financial saving/profit revenue.

**Area of Expertise:**

**\***PCQI,Six Sigma Black Belt, SQF&HACCP certified with Continuous Improvement/Kata Modelexpertise &approach.

**\***FSMA, ISO& FDA guidelines/audit,Zone 1,2 environmental programs,Vendor certification,Sanitation, Pest control.

**\***Cause&Hazard Analysis, Corrective of Action, ATP/Environmental test plans, Wet Chemistry, HPLC,PCR, ELISAetc

**Professional experience(2001-2017)**

**Director of Quality Assurance & Continuous Improvement,**(Nov. 2016- present)

Pearson Foods Co. (Fresh produce manufacturing/Packing), Grand Rapids, MI

* Created a FREE CHLORINE wash water system that landed us a $16 Million deal with GFS &Markon label approval.
* Managing quality department & oversee the process of a $50 Million operation using lean management approach.
* Re-designed HACCP, SOP's &EnvironmentalZone 1,2 programs to counterpart with FSMA, SQF&company's policy.
* Sparedmy company more than $250k within my first month using my continuous improvement expertise &skills.
* Inspecting/monitoringthe plant production'squality, safety, process andmanager'sdaily activitiesandproblems.
* Responsible for implementing, maintaining, verifying and validating Food Safety and Food Quality programs.
* Created/implementedprojects needed such as more spaces, cut over times &lower waste/hold products by 70%.
* Investigate the internal/external complaints using Root Cause Analysis andexecuting the proper Corrective Action.
* Directly responding and working on the demands of the USDA, FDA, health department, our costumerslike WCD Trader Joe's, GFS, Meijerwith their QA departments and their third party auditors/consultantsuch asMarkon.
* Successfully pass a difficult 5 days unannounced audit by the FDA, two days audit by Makron, and other clients.
* Built a strong and powerful quality department that every division in the company respect and listen to.

**Quality Assurance & Continuous ImprovementManager,**(2005- Nov. 2016)

Saudi Premium Food Co, Specialty Dried Fruit Division. Riyadh, SA and Grand Rapids, MI

QA assistant manager toa Director of the Quality Assurance &Continuous Improvement. Designed the continuous improvementdepartment. Lead across-functional team of managersfrom Operation, Shipping/Receiving, Sanitation Marketing, Finance, Packing, Logistic and Maintenance. Drove improvement in environment programs, productquality, safety & profits. Applied FDA/ISO guidelines, company's policies and assist with managingevery department.

**Results:**

* Aided in increasing its business overallrevenue by (7.1%) in 2008 & (13.4%) in 2009 and continued year thereafter.
* Lowered the operation cost of the Quality department &plantby (33.3%) in 2008 and continued year thereafter.
* Re-designed the Quality department's SOP's, Environmental zone1&2 monitoring programs testing& procedures.
* Reversed declined sales on some of the exotic product, boosting the revenues by 6.0% in just one year.
* Grew nuts products category by 13.2% in 2009 and 20.5% (projected) in 2010.
* Pioneered new product category from an international sources andincreased the overall dried fruits sales by 8%.
* Successfully created and implemented projects to solve product wastes, employees over times &customer's issues.

**Strategy included:**

* Preformed most of the production processesthat have issues so it will help me to:

1. Base mysupport and corrective of action decisionnot only on data collected, but on anactual experience too.
2. Better monitor the Overall Equipment Effectivenessmetric andprocess w/the aid of mymechanical expertise.

* Implementedteam approach and benchmark system to identify, solve issues/deviations,facilitate improvement plans, execution of projects, validation, maintaining measurement standard, more **coaching and less teaching.**
* To ensure SOP, GMP and FDA guidelines are met, at HACCP's CCP and every critical step, I formeda strong and powerful quality department and built the training as part of the actual procedures and SOPs.
* Upheld a positive productive relation w/hourly workforce, plant management, sister plant/corporate resources.
* Across all levels of the company, I helped with coaching/engaging everyone on Lean tools & preventative of action.
* Monitored the Overall Equipment Effectiveness metric/process and plant's various cost saving programs.
* Revitalized under-performed cross-functional team by creating structured processes & improving interaction.
* Sponsored the launching of more exotic snack line that later proved to beat revenue targets.
* Developed new "smart eating" line of healthy snack to differentiate it from the other brands.
* Due to theirs impact, made Total Production Maintenance (TPM), Vendor approval and qualification top priority.

**Quality Assurance Scientist,**(03/2004-11/2004)

Temp agency (Amway), Grand Rapids, MI.

* Operated sophisticated computer-controlled instrument like **HPLC**,**GC-MS**. Performed micro-bacterial/Chemistry analysis like Agar incubation, immunoassay, **PCR, ELISA,** wet chemistry, PH, titration, surface tension/viscometers…
* Firmly/constantly monitored staff’s adherence to procedures in comply w/**SOP**, **GMP**&**FDA** regulations...
* Assisted in implementing Lean toolsresulted in a faster turnaround, an increase of production, saving and profit.
* Responsible for scripting & updating the **GMP** and**SOP** processes in comply with **QMS**/**FDA** rules and lab reference.
* Trained/coached staff to validate laboratory instruments w/its Labware-empower software to verify accurate testing, instrument authentication result and ensure the efficiency of staff training with the **ISO**/**FDA** standards.

**Quality Assurance Bio-Chemist,**(12/2001–03/2004)

National Testing Laboratory (**ARC**)Detroit, MI.

* Valuable member of an investigational New Drug Product (NDP) in strict **FDA** regulated Blood Manufacturing laboratory-Pharmaceutical with 96% successful runs on the production line compared to my colleagues of 72%.
* Trained associate on aseptic techniques/new procedures to detect **HIV**&**WNV**at a **DNA**/**RNA** level via sophisticated computerized equipment such as Tecan GENESIS, Procleix Target Capture, Procleix-**HC**, **HPLC**,and Spectrometer.
* Recognized by managers/**FDA** auditors for being firm on following **SOP**, **GMP**&**FDA**regulations andlean concept.
* Perfected newly provedtechniques for investigational drug at DNA/RNA level such as**;** (**HPA**,**AE**,RT-**TMA**, **PCR**,etc).
* Protected company’s interest from possible obstruction to the production line by creating safeguard strategies.
* Consulted and communicated w/laboratory personnel, hospital staff and clients to clarify and resolve problems.
* Validated instrument’s hardware/software. Assisted our new staff in training, troubleshooting, following **SOP**s, implementing the corrective & preventative of action, etc..

**Education and Certifications**

**Bachelor (BA) in Chemistry**; Emphasis on Health Professions/Bio-Lab, University South Florida, FL **GPA 3.7**

**Associate In Science;** Liberal Arts and Mathematics/Science, Rockland C. College, NY **GPA 3.6**

**\***Six-Sigma Black Belt professional, MSI cert. # 39559 **\***HACCP MANAGERNEHA trained certified, (IHA)

**\***PCQI certified trained and certification by FSPCA **\***SQF level 3 practitioner VINCA trained certified (GFSI)

**Professional skills Trained by Fortune 500 companies**

* Chiron Pharmaceutical trained skills: Panther System,Procleix Tigris,**DNA-RNA** assays, **TMA, HPA, PCR**,etc.
* **FDA** regulated institute, Such as but not limited;**FDA** documentation, **QC, QA**, **GMP**, c**GMP, GLP, ISO**, **TGA**, **HPLC**, **GC-MS**, Aseptic techniques, Wet chemistry, **HACCP**, Karl Fisher Titration, Bacterial cultures, Lean tools,etc…
* Skilled w/database, spreadsheet and manufacturing equipment software. Quick Books, **MS** suite, Word, Excel, PowerPoint, Publisher, Mac, HP,Adobes suite, some **SAS** programs and etc..

**Languages and honors**

* Written & oral communication in English, Arabic & Maltese.Phi Sigma Honor Society.