*Seeking a position as*

**⎯ Lean Sigma Consultant⎯**

*in an organization in need of a professional with proven leadership skills,*

*multitasking abilities and implementation of strategies that achieve desired results.*

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Accomplished and results driven General Manager, Director of Continuous Improvement, Director of Operations, Director of Quality, Lean/Six Sigma Black Belt, Executive Consultant, Change Agent, with strong Quality Management skills. Demonstrated expertise in leadership, strategic planning, analytical skills, operations development, quality control. Adept in providing excellent customer service while focusing on high pay-off improvements that maximize immediate bottom-line results. Strong interpersonal and communication skills coupled with vision, business insight, and astute problem solving abilities. Recognized for professionalism, creativity, positive mental attitude, commitment to excellence and demonstrated ability to lead, direct and motivate subordinates.

I understand the Big Picture!

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|  | **Skill Profile** |  |
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| * Kaizen Factory & Office * Internal/External Consultant & Mentor * QS9000/ISO9000 Program Management * Project Management * SQDC Boards | * P&L Responsibilities * VA/NVA Analysis * 5 S * Continuous Improvement – I.M.P.A.C.T. * SMED (Set-Up Reduction) |
| * LEAN/SIX SIGMA CERTIFIED BLACK BELT * KANBAN/Pull Systems | * Cross Functional Teams (Collaboration/Synergy) * COQ-Cost of Quality |
| * Scrap Dollar Reductions * Rework Dollar Cost Reductions SPC * Visual Management * Cause & Effect (Fish Bone, Pareto, 5 Why’s etc.) * EHS | * ASQ Certified * Performance Metrics Dashboards & Scorecards * Team Building Problem Solving Skills * INVENTORY MANAGEMENT * Succession Planning |
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|  | **Professional Experience** |  | |
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| **Director of Operations:** | | | **2016 - Present** | |

Steiner Dairy – Packaging Division DOVER, OH

Increased consistent daily output by 92% (6,000lbs to 11,500lbs). Reduced scrap by 81% by installing FIFO Inventory Control management methodologies. Implemented and managed SQF by writing all this company’s processes/procedures and trained all employees in preparation to obtaining 3rd party registration. Implemented Lean Manufacturing Cell design to improve efficient flow. Eliminate all recurring customer complaints by 100%. Worked with BWC to eliminate employee ergonomic issues.

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| **Executive Leadership Consultant & Lean-6 Sigma /Trainer/ Coach/ Mentor:** | **2015- 2016** |

Premier Farnell – Newark Element 14 (260 Employee Operation) RICHFIELD, OH

Driving multi-million dollar Lean Projects in this 260 employee call center, which sells & services throughout entire USA for electronic component parts. Contract Consultant running transactional project to improve bottom line profits from Sales Teams. I was instrumental in driving a $2.5 Million dollar profit improvement in the Sales Force Operations.

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| **Certified Lean-6 Sigma Black Belt/ Consultant/ Trainer/ Coach/ Mentor:** | **2015- Present** |

ACE Consulting – Lean/Sigma Black Belt Uniontown, OH

* 5S, Value Stream Mapping, 8 Deadly Wastes, Process Mapping, Standard Work, Leadership Development, Team Training, VA/NVA analysis, SMED, SWOT, SMART Goal setting, Scrap reduction, Labor & Material Variance. DASHBOARDS, Visual Management Metrics

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| **Business Consultant /Contractor / Trainer/ Coach/ Mentor:** | **2011- 2015** |

Small Business Development Center (SBDC) at KENT STATE UNIVERSITY NEW PHILADELPHIA, OH

Worked as Executive contract advisor to owners of small businesses within Tuscarawas County to reduce their costs, improve their Quality, increase their sales and drive profits to their bottom lines.

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| **General Manager/Director Continuous Improvement:** | **2011- 2015** |
| Graphic Publications, Inc. (67 Employee Operation) | millersburg, OH |
| * Responsible for the strategic direction and evaluation of Sales, Marketing, Production, IT, HR, Editorial, Finance, Circulation.​ * Eliminated 100% of all overtime including Saturdays…all the while increasing Sales by 47%. * Repeat Quality problems reduced by 98%. * Created system to track Internal Customer Issues, and instituted Collaborative Cross-Functional Teams to peacefully resolve. * Created Employee Recognition Program -engaged 100% of employees where they recognized “others” achievements/month. | |

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| **Quality Mgr and Continuous Improvement Mgr** | **2009-2011** |
| Marsh Industries, Inc. (210 Employee Operation) | New Philadelphia, OH |
| * + Reported to CEO and worked with all departments to remove silos, and improved processes & information flow   + Created methods to show & track Variances on Shop Floor. | |
| * + Used Lean/Sigma methods to reduce Scrap by 59%, & RMAs by 31% over 2 year period….$239,000+ savings | |
| * + Speeded up barrel change-overs by 50%+ (65 minutes to 27 minutes) Impacted 6 employees. | |

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| **Director of Quality and Continuous Improvement** | **2008-2009** |
| Edgetech IG Inc. (Lauren International Co.) (300 + Employee Operation) | Cambridge, OH |
| * Created the company’s first Lean Assessment Scorecard to measure all management on all facets of LEAN identifying which areas to concentrate | |
| * Provide oversight and coaching to Management Representatives and other internal Stake-Holder Leaders for a very successful ISO9000 certification. Received first pass certification. | |
| **Key Accomplishments: (Lean, Six Sigma, Kaizen & ISO9000)** | |
| * + Engaged in methods via Scrap Reduction Team (SRT) that helped generate a huge amount of savings and drive the company scrap down from 22% to 10% in the same year | |
| * + Managed and coordinated 5S program, with beginning average score of 88/120 and drove companywide improvements to achieve 101/120, resulting to a 15% improvement in less than a year | |
| * + Led multiple multi-day Kaizens which improved the Mixing Department’s efficiency and outbound quality | |
| **Operations Manager, Continuous Improvement Mgr, Quality Manager** | **2001-2008** |
| Charles Schwab Inc. (425 Employee Operation) | Richfield, OH |
| * + Served key role in leading multiple Continuous Improvement Projects (KAIZEN) centered around creating an overall “paperless” process | |
| **Key Accomplishments: (Lean, Six Sigma, Kaizen & ISO9000)** | |
| * + Created Conversion department’s first prevention Quality Management System which led to company’s best Client Promoter Scores of 92% against a goal of 80% “Surpassed” | |
| * + Minimized the amount of time used to do final inspections from 4hrs to 1hr, 400% improvement | |
| * + Spearheaded an improved automated Check Tracking Process 100% eliminated lost checks, and increased efficiencies to the process that equates to savings of 100+ man-hours/month | |

**EDUCATION**

Bishop Luers High School – Fort Wayne, Indiana

Indiana University – Studied Operations Management

Purdue University – Studied Industrial Engineering

Kent State University – Black Belt Lean/Sigma

American Society for Quality – Certified Quality Improvement Manager

**PAST PROFESSIONAL AFFILIATIONS**

Clarke Management Association – Their first President (Muskegon, MI.)

American Society for Quality Board – Muskegon, MI

American Society for Quality Board - Fayetteville, AR

American Society for Quality Board – Akron/Canton, OH

National Management Association - Muskegon, MI

Schwab Risk Management Team – Richfield, OH

Newpointe Church Board - Dover, OH