**Joseph M Sokalski**

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QUALITY ASSURANCE PROFESSIONAL

Senior-level executive with a proven track record in driving business-process and quality improvements for various electronic and electrical organizations.

**SUMMARY**

Accomplished Quality and Operations executive with 30+ years of progressive experience and a proven record of significant, successful contributions in quality and project management. Main areas of expertise are in process improvement, business analysis/evaluation, supplier management, and quality management systems, processes, and standards specifically in organizations that previously had little or no standards or programs in place.

**AREAS OF EXPERTISE**

* Quality Assurance Management
* Continuous Improvement
* J-STD Certification and Training
* Organizational Change Management
* Corrective/Preventive Action
* Organizational Training
* ISO-9001:2008 Certification Management
* Green Belt-Trained
* Six Sigma Analysis
* Business Process Mapping
* Scorecard Development, Tracking and Reporting
* LEAN/Kaizen Facilitation
* Contract Negotiation
* Supplier and Contract Management
* Outsourcing Systems Integration
* Supplier Continuous Improvement
* Customer Service
* Team Building and Reward Recognition
* Sales and Recruiting
* Internal Process and Product Auditor
* Program/Project Management
* Safety/Regulatory Compliance

**PROFESSIONAL EXPERIENCE**

**Director of Operations,** ReverTech Solutions Inc – Marlton, NJ, 2013 to present

* Promoted to Director of OPS by CEO after Test Technology was acquired by ReverTech Solutions in July 2013
* Slashed operational costs by $1+million by optimizing performance and resource management across operational functions.
* Drove consumer programs improvement and cost reduction projects that achieved over $1 million in annual savings.
* Achieved industry leader status by implementing policies of continuous process improvement focused on operational efficiencies.
* Achieved 125% production increases, 9 day decrease in turn-times (to 3 days), 50% improvement in on-time performance (to 99%), and an error rate of 0.0001%.
* Created a company culture focused on employee satisfaction, consistency, integrity and superior quality, while gaining employee dedication and respect after acquisition.
* Maintained customer satisfaction and commitment despite customer concerns after acquisition and management transition
* Coordinated Organizational Performance excellence scorecard and goal management.
* Documented, tracked, and reported organizational performance excellence scorecard goals and metrics to senior-level management.
* Increased organizational quarterly profits from 0.25% of sales to over 12%

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**VP of Quality Assurance,** Test Technology Inc – Marlton, NJ, 1999 to 2013

* Implemented a Quality Program to ISO9001:2008
* ISO9000 Internal Lead Auditor and Trainer
* Internally certified employees to IPC-610 and J-STD-001D
* Developed internal RoHS and Lead-Free MFG procedures
* Developed MRB program w/ both production and vendor analysis
* Trained in numerous LEAN Manufacturing Techniques
* Facilitated and Participated in many KAIZEN and CI events saving the organization over $750K annually
* Developed Process Flows for Value Stream Mapping (VSM) Analysis
* Optimized Statistical Data for manufacturing efficiency
* Maintained FDA, UL/ULC, & CSA documentation for various medical and consumer products
* Utilized cost analysis and statistical data for Quality Costs

**Quality Assurance Manager** – NWL Transformers – Bordentown, NJ, 1988 to 1999

* Established & monitored a MIL-I-45208 inspection program
* Established & monitored calibration per MIL-STD-45662A / ANSI Z540-1
* Created manufacturing/inspection standards and procedures
* Implemented and trained employees to a MIL-STD-2000 soldering program
* Performed vendor audits and source inspections
* Project/Program Manager on all military and space contracts (including AEGIS)
* Responsible for qualification & first article per MIL-T-27, MIL-T-981,  
   & MIL-T-16315

**Quality Control/Test Manager** –PTC Transformers –Bordentown, NJ, 1986 to 1988

* Worked closely with Electrical, Mechanical and Project Engineers in designing large AC/DC power supplies and controllers for both military and industrial applications
* Verified transformer designs to customer specifications
* Wrote Test/Inspection procedures and manuals
* Worked in R & D Lab

**EDUCATION and CERTIFICATION**

**Bucks County Community College** - Newtown, PA  
**Pennco Technical Institute** - Bristol, PA

* CIT instructor/examiner for J-STD-001D
* Certified Quality Auditor (CQA) & Certified Quality Engineer (CQE) from ASQ
* Certified in Quality Management
* Certified Lean Six Sigma Black Belt (LSSBB)
* A member of the American Society of Quality (ASQ)
* 2010 ASQ Team Excellence Award Judge