***Sandy Worley***

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**Integrated Supply Chain Management**

Management of Supply Chain, Inventory Control, Materials, Logistics, Purchasing & Procurement

Seeking stable opportunity to add value as team player, in a fast-paced environment encouraging ownership, accountability, and initiative. Viewing challenges as disguised opportunities, allows leading teams by example, to excel individually and professionally. Holding oneself to high standards and expectations demonstrates expectations of professionalism and promotes development and growth, personally and professionally. My goal is to actively grow my team, ensuring they have the tools, resources, and support necessary to successfully achieve objects and surpass goals, with the right balance of direction and support. 19 years’ experience in Supply Chain, with successive career progression, in diversified ISO, FDA, and OSHA regulated environments. Vast practical working and educational knowledge in Manufacturing, Distribution, Production, Logistics, Transportation, Compliance, Inventory Controls, Warehousing, PS&OP, Materials and Vendor Management within the Frozen Food, Steel Structure (for Energy Market), Medical and Dental Equipment, Furniture, Consumable Equipment (generators, compressors, hand tool, etc.) Liquid Colorants industries *.*Strategically assertive use of KSAs to identify issues, risks, and opportunities for elimination of waste, continuous improvement, and optimized efficiency, within expectations. Streamlines practices creatively, using out-of-box thinking to resolve challenges, with composure under pressure. Employs an influential will-do attitude and solution based approach. Ideal position will encompass missions and values, reflective of my personal core values.

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***US Logistics Manager, Grupo Phoenix, Dublin, VA*** 2016 to Present

* Manage Logistics Departments for 3 U.S. plants (inclusive of Shipping and Receiving, 3 on-site and 7 3PLs, Parts Cages, Inventory Controls, and support staff) with annual spend of $30M
* Implement Kanban methodology to transition control to visual management, triggering of ordering rather than daily cycle counting
* Created employee growth and development program using SMART goals in conjunction with job classifications initiatives, for career development and succession for teams and subordinates of 8 direct reports and 54 in-directs
* Warehouse footprint reduction through waste reduction, E&O, recycling programs, and product management of 120k sq. ft. in four months
* Material Flow planning to align cross-departmental functionality, efforts, and objectives, allocating resources and energy to achieve company specific customer and cost-driven goals, of inventory reliability, OTD, WO variance reduction, scrap elimination, and waste elimination
* Developed, Implemented and enforced Policies and Procedures for Internal Controls, 5S, Work Instructions, SOPs, and controlled documents to improve practices, standardize tasks, and enhance outputs, with effective result-driven execution, cost savings, inventory footprint reductions through E&O

***Material Manager, Trinity Meyer, Lancaster***, SC 2015 to Present

* Coil optimization, through collaborative purchasing tactics across customer orders, and plants
* Optimal nesting of traps, Flanges, and base plates to minimize Steele required, reducing project costs, to add value to customer experience, and improve profitability
* Drastic reduction of to remove E&O, Aged, and decrease days on hand by implementing JIT Process
* Coordinated SCARs to recoup lost time and costs associated with damaged product for Cost of Quality
* Manage Supply Chain Procurement and Purchasing with annual spend between $24M-33M
* Oversaw Demand planning to supports operations, in alignment with strategic planning of Production
* Enacted PS &OP process to effectively balance product diversity through all production areas, in alignment with customer due dates and material availability
* Training buyers to plan trap, flangs and base plates in Autocad for nesting of traps to cut
* Managed Programming, Hardware, Consumables, Receiving & Shipping, Master Scheduling and Planning for TMUS Plant based on demand
* Efficiently lead diverse teams 16 Direct Reports and 24 hourly members to support various Operation needs
* Successful Forecasting of Plate and Inventoried Inbring, Subusage, Consumables, and Freight Costs with minimal variance, in MRO, Consumables, Maintenance, Raw Materials, Freight
* Effectively balanced Hands-on Management responsibilities along with subordinate and direct report tasks daily during restructuring and downsizing
* Performed tasks of many team and Administrative Members during downsizing, restructuring and vacation times
* Consolidation of team roles and responsibilities to implement Lean ideals, of more with less, reducing Support Staff and hourly positions
* Manage Logistics Department, inclusive of developing strategic plans for Carriers, Cost savings, OTD
* Hands-on approach to leadership and team management, using Excellence in Leadership Model of employee and task analysis’s, to tailor Management and leadership style
* Developed solid cross-functional teams, with diverse skill sets, through career-oriented SMART Goals
* Implemented 5S and CIP Projects in Receiving, Shipping, Inventory Items warehouse, to support simplification of processes, eliminate waste, and improve productivity

***Supply Chain Manager, REPI LLC***, Dallas, NC 2014 to 2015

* Create Inventory Control and tractability practices to identify BOM items and visibility of end product composition
* Commitment based production and inventory planning
* International and domestic management of vendor accounts to ensure processing of orders, expectations and standards for suppliers, along with cost reduction and continuous quality improvement projects
* Management of Customer Service Team, Logistics, Import and Exports, Customer and Supplier relationships, Production, Inventory, Shipping, Receiving, and Warehouse Staff
* Direct Liaison to Parent Corporation in Italy to establish operations, control, and meet objectives for operating International entity in US
* Established Inventory management and WMS in warehouse for Inventory Controls, using 5S and Lean processes
* Establish guidelines, procedures and policies for adhering to International Trade Laws, NAFTA, and Hazardous
* Work closely with Engineering, Lab and Production to determine alternative raw material compositions for creating identical products via diverse formulas

***Sr. Material Planner Coordinator, Atlas Copco***, Rock Hill, SC 2013 to 2014

* Drastic reduction of inventory practices, to revamp PS & OP process and practices.
* Experience with Demand planning derived from Customer orders, min/max stocking agreements, and forecasted expectations.
* Inventory evaluation using sales forecasts, market trends, and historical data.
* Plan and schedule production to enhance efficiency and improve productivity, based on material availability, existing and desired stock levels, demands, and capacity.
* Develop master/short-term production schedules; audit output vs. planned, and investigate misses Ensure production schedule aligns with capacity (by evaluating variable and fixed factors, SO entry and require date, material availability, LT, in accordance with manpower, tact time, and customer needs).
* Reduce order fulfillment LT with optimized productivity planning, inventory controls, forecasting, and vendor relationship management.
* Aligned purchasing practices and inventory levels to cohesively meet production plans.
* Development and implementation of analysis process to understand issues, risks, and opportunities in production capacity, planning, and purchasing; evaluation of misses or variance
* Thorough analysis of inventory control, usage, and implementing changes to drastically reduce OH inventory.
* Inventory reduction and control techniques to improve order accuracy, non-conforming parts, and reduce E&O.
* Utilized 5S and Lean Management to reduce complaints, discrepancies, cycle times, and control inventory.

***Material Planner Scheduler, Pelton & Crane***, Charlotte, NC 2011 to 2013

* Developing and maintain strong internal and external supplier relationships to support Supply Chain initiatives and PS&OP, through consistency, deliverables, and adding value.
* Championed customer driven project to provide literatures translation into 15 languages, for simplification of product use, and value add to the experience
* Developed production lines from layout, set up, materials, and times testing, to establish operational capabilities, and expectations
* Project Management, developing new production lines, transferring product lines between interstate facilities, time testing, Kaizen events, Lean and Continuous Improvements
* Used forecasting to help identify demand planning and implementation.
* Schedule production and customer orders in alignment with ship date, stock min/max levels, material availability.
* Evaluate SC cost and inventory reduction opportunities for continuous improvement, waste reduction and elimination of E&O inventory.
* Strategically develop process improvements to improve flexibility, simplicity, and reliability of SC, productivity outputs and efficiency.
* Employ 5S, 5 Whys, Root Cause analysis and other methodologies to maximize efficiency, resolve problems, and improve OTD.
* Proper deployment of KanBan practices in alignment with production, capacity, and delivery requirements.
* Ensure quality of materials and end products with quality control measures; perform scrubs for non-conforming products; work with suppliers to process RMA’s.
* Create forecasts, PO’s, suppler agreements, and source materials to support production plans.
* Utilize GMP practices to enhance traceability, repeatability, S+QDIP metrics, and information management for materials and missed production.

***Purchasing & Logistics Coordinator,* Fourhands LLC,** Austin, TX 2005 to 2008

* Optimizing efficiency with constant renewal, continuous flow of the right inventory, and JIT, and 5S
* Cost reduction initiatives to reduce costs and eliminate waste in freight, labor, inventory, production, and transportation of raw materials and completed goods
* Focused on improving supply chain aspects, cycle and lead times, through concentrated efforts, strategic planning, and supplier relationship management
* Effectively managed domestic and international Purchasing/ Logistics aspects for 2500+ containers
* Integrating domestic and international 3PL practices to create product/order visibility and simplify tracking.
* Creation of Forecasts, PFI’s, PO’s, SED, BOL, GST, Duties, CO’s & ISO Classifications.
* Conferred with management, customers, and vendors to exchange information and resolve problems.
* Import/Export activities, including tracking of shipments from product completion to delivery internationally.
* Lead cross-functional team to coordinate order fulfillment with inbound product, space optimization, and scheduling (shipping, receiving, purchasing, 3PL, logistics)
* Examine invoices and manifests for conformity to tariff and customs regulations, organizational practices, and vendor agreements.
* Develop and Plan WMS for Inventory Control, to improve visibility, allocation to customer orders, and improve shipping efficiency, eliminate waste by excess handling and risks of damaged or lost product, and decrease freight costs from short ships, and enhance visibility, traceability and pre-sale through inventory allocations

***Distributions and Logistics Controller****,* **Market Fare Foods, Round Rock,** 1997 to 2005

* Assessed opportunities to reduce costs; devised strategic actions for waste reduction, implement change initiatives and process improvements
* Coordinated distribution schedule of 15+ regional drivers; route development and delegation.
* Implement KPI’s to improve OTD, efficiency, optimize schedule capacity, and cycle times, with reduced operational costs
* Forecast inventory planning based on analysis of market factors, trend data, and goals
* Assess quality concerns, and proactively identify, detect issues or variations in SC demand and distribution.
* Managed information exchanges between customers, supervisors, contractors, and staff to resolve problems.
* Scheduling of routes to enhance efficiency, with regards to demographics and other variables
* Established a MRP system for replenishing customer product based on supplied consumption reports; compiled data into IMS database, to generate forecasted needs for order fulfillment
* Developed replenishment strategies with creation of buying signals, to reduce waste and supply chain costs
* Launched target inventory “min/max” levels and reorder points, to reduce LT, improving efficiency and flexibility responsiveness to variable customer needs and conditions

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* *Championed project implementing compliance with FDA and International Trade laws for Literature, NAFTA*
* *Project successfully decreasing Steel Plate from $4.8M to $1.3M in four months, implementing JIT Material Process*
* *On-hand Inventory reduction of 50% from 3,700+ items, valued at 3.5M to 1,800 items at 2.16M, in four months*
* *Inventory footprint reduction of $125k in six months; Annual reduction of E& O inventory of 1.8 million*
* *Development of WI, SOP, and Policies to standardize and create guidelines in 9 Departments, across 5 plants in within 1 year, resulting in standardized Best Practices, CIP, and overhead cost reductions from simplified tasks and waste elimination through Standardization*
* *Customer Project devising, implementing, and executing 2.5M project, distributing 160 containers (from two continents, consolidating product for end-use) simultaneously to 40 US destinations, with a two week window successfully; awarded two consecutive projects with increased capacity and revenue*
* *150k annual cost reduction on contract negotiation through vendors purchase and 3PL’s transportation agreements.*
* *AP Project to validate invoices, created system to identify issues, risks and opportunities to improve supply relationship, timeliness of payables, and reduce duplicate or inaccuracy in charges, exceeding $180k, within 6 months*
* *Continuous Improvement Project to expand capacity; Increased capacity, from 360 to 2,000+ containers in 24 months.*
* *Product Visibility Project developing Inventory controls and traceability, to enhance order allocation and improve inventory accuracy, for value added-customer experience, while reducing variance total by 3.6M in 18 months*
* *End User Project to translate, coordinate, and control product documents, manuals, and instructions into various languages, according to market demands*
* *Footprint reduction of 180ksq ft in three months, resulting in $36k monthly savings*

**\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Software Knowledge \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_**

**AS400**

**Crystal Reports**

**Jobscope**

**Lotus Notes**

**MRP**

**B2Net**

**E-Commerce**

**Microsoft Office: Word, Excel, PowerPoint, Access, Outlook**

**BAAN**

**BPCS**

**Golden**

**ERP**

**SAP**

**KRONOS**

**Microsoft Project**

**Salesforce.com**

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***M.B.A., Business Management,*** *Global & Project Mgt.* University of Phoenix, Charlotte, NC In Process

***B.S., Business & ISCO Management****,* University of Phoenix, Phoenix, AZ *2009*

***A.A., Business Management****,* Western International University, Phoenix, AZ *2007*