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| William E. Cogdill | | |
|  | 181 Little Creek Drive | Leesville, SC 29070 | 803.528.9662 | ed6163@bellsouth.net | |
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| **Objective** | | |
| Operations/Manufacturing executive for a world class company. | | |
| **Skills Profile** | | |
| * Process Management/Continuous Improvement. * Budget development and management. * HR Management. * Facilities Management. * New product development and management. * Skills assessment and training. | | |
| **Employment History** | | |
| Plant/General Manager, Berwick Offray LLC | | 2005 — Present |
| Batesburg, SC   * Successfully managed manufacturing operation with 175 employees and 11 direct reports. * Coordinated all federal, state, and local government relations. * Developed and managed $11M budget. * Reduced energy costs by >$250K. * Improved efficiencies from 86% to 95% through implementation of process/continuous improvement teams. * Managed raw material change resulting in $230K in material savings, 60% labor savings, and 6% efficiency increase annually. * Reduced defects/scrap from $1.24M to $486K annually. * Reduced custom order lead time from 13 weeks to 6 weeks. * Eliminated annual inventory shut down by developing and implementing monthly cycle count procedures accepted by accounting firm. * Completed all capital projects ahead of schedule and under budget. * Initiated and negotiated manufacturing equipment trades that netted high returns on the transactions. * Cut OSHA Incident Rate in half. Developed and implemented Corporate Safety Incentive Program, Stop Card program, Safety Team, and Safety Audits. * Reduced annual worker’s comp costs from $27K to less than $5K annually. * Multiple years worked without an OSHA recordable accident. * Implemented Green project that resulted in recycling all packaging, raw, and waste materials. * Acquired over $15K per year in Incumbent Worker Training grants from the State of SC. | | |
| Quality/Manufacturing Manager, Albany International | | 1993 — 2005 |
| Simpsonville, SC – East Greenbush, NY   * Managed all aspects of safety, quality, and production in a 24 hours a day, seven days a week operation. Responsible for 125 non-exempt employees and 11 exempt direct reports. * Negotiated 2 successful collective bargaining agreements with UFCW, avoiding a work stoppage with a variety of work rule changes. Efficiency gains and cost reductions as a result of new contract resulted in a three-year savings of over $700k. * Reduced the number of union filed grievances filed by 80%. Created an environment in which employees felt secure in addressing issues with management. * Lead organizational change efforts throughout facility including implementing a plant work schedule change resulting in improved efficiencies, $300k annual reduction in costs, and improved employee morale. * Decreased the number of OSHA recordable accidents to the single least number of accidents in the entire history of the facility. The plant incident rate was below the national average for textiles and was half the national average for manufacturing. In addition, workers compensation costs were reduced 71% with a claims savings of $274k in 2005. * Responsible for humane employee termination meetings, organizational development, succession planning, performance appraisal systems, restructuring and reductions in workforce, career counseling, and employee training. * Managed capital expenditures. Completed projects 4% under budget (2005). * Increased plant yield from 78% to 87% by implementing process improvements and best practices. Developed yield reporting for NA Corridor, which was adopted globally. * Reduced customer complaints by 28% by attacking packaging issues and manufacturing defects. * Reduced our workforce by 21% while increasing production and quality. Eliminated duplication of responsibilities and created environment of assistance between departments. * Lead process improvement activities through Process Management Teams that streamlined processes resulting in a reduction of overall manufacturing time by 10%. * Developed packaging database that was implemented globally. * Developed Corporate Operating Plan Tactics to improve business systems including manufacturing, customer service, information systems, and sales. Developed Site plan that supports Operating Plan Tactics. | | |
| Activities | | |
| * Volunteer, Lexington Medical Center Foundation(Cancer Cares Advisory Committee), Lexington, SC * Member, Midlands Workforce Development Board (Center Management/Planning Committee), Columbia, SC * Member, Manufacturing Steering Committee, SC Chamber of Commerce, Columbia, SC * Member, B-L Chamber of Commerce, Board of Directors, Batesburg-Leesville, SC * Member, B-L Economic Development Committee, Batesburg-Leesville, SC * Member, Advisory Board, Batesburg Campus, Midlands Technical College * Member, Lake Murray Baptist Church, Deacon, Past Chair of Personnel Committee * Member, Palmetto Lodge #19 AFM, Laurens, SC * Relay for Life Batesburg Committee Member * Member, American Society for Quality | | |

EDUCATION

* University of South Carolina, Bachelor’s Degree in Political Science
* University of Maine, Pulp and Paper Institute
* North Carolina State University, Papermaking Science and Textile Engineering classes.
* University of North Carolina at Charlotte, ISO 9000 Lead Assessor

TRAINING

Six Sigma Greenbelt, PeopleSoft, Sarbanes-Oxley Compliance, JIT, MFG PRO, Microsoft Applications, Lotus Notes, Outlook, Interviewer Skills, Dale Carnegie Leadership Management Course, Cornell-ILR Conflict Resolution Course, APICS Basics of Supply Chain Management, Ergonomics Program, Project Management, Strategic Management, Dale Carnegie Public Speaking, LEAN Manufacturing, Manpower Planning, Intellectual Property Rights, Economic Value Added, ISO Lead Assessor, TQA Process Management, Facilitation, Accident Investigation, Train The Trainer, Seven Habits, 5-Stage Model for Process Improvement, Total Quality Assurance, Time Management, CPR/First Aid, Metallic Carding.