Richard Seddon   
Certified **Lean** Installation Plant Manager   
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Summary of Qualifications   
  
♦ Promoted to Plant Manager from Engineering Coordinator (1990)   
♦ Attained BSBM degree while dramatically improving Honda Tier 1 supplier and upgrading entire facility to CNC, GPA 3.5   
♦ Congratulated by Japanese North American Regional Manager from Honda for dramatic Quality improvements   
♦ Upgraded 107K Sq Ft Machine Shop from manual to CNC operation, **plant layout** design, new equipment installation, **5S**, Visual Factory   
♦ Directed growth by budget/P&L to $39MM, Business Planning, Customer Development, **Kaizen**, Logistics and MRO Sourcing   
♦ Hands-On management, multi-tasking, multi-facility/multi-shift experience, GMP, product launch, DOT/CDL compliance management   
♦ TIER 1 Assembly/prototype skills, new product introduction, PLC, DRO, CNC with tooling/fixture design, Robotics   
♦ Customer Relations Management, built highly effective teams, training, cross training, and personnel advancement.   
♦ Startup, staffing multi-shifts, **plant layout**, equipment purchase and placement in compliance with Budgetary limits.   
♦ 5-S installation, visual management application with visual factory tools, signage, charts, matrix, graphs, **Kaizen**, CI   
♦ Successful background in corrective changes, **plant layout**, site preparation, equipment installation, LOTO and vendor supplied training   
♦ Continuous improvement of operations and processes with a reduction of non-value adding functions   
♦ **Lean** Manufacturing Installation and Training (GA Tech, VPMEP, SCMEP, QMI) Certified   
• Automotive Assembly line processes, TIER 1 level, automated assembly, **Kan-Ban**, JIT, sub-assembly, workstations, visual factory tools   
• Work cells, team managed, matrix skill cross-training, poke-yoke, KPI, SPC, CI   
• **Lean** one piece flow, pull processes, CAR, 5-Whys, 7-D’s, 8-D’s, Takt time determinations, **Kanban**, new product launch   
♦ Certified ISO 9001-2000 and 2008 and TS 16949 Auditor (2005 to current)   
♦ Engineering, fabrication, stamping, welding, robotics, CNC machining, painting (wet & powder), air/electric automated and manual assembly, maintenance, logistics, HR, safety, total facility responsibility   
♦ Software systems used:   
Made-2-Manage, Oracle, SAP, Epicor, Intuitive, EDI, WMS, Syteline, Symix 3/4, Mac-Pac, MS Office 2010, MP-2, MS Project   
  
  
Career Accomplishments   
  
Managed manpower up to 4 facilities, 290 employees, 6 managers, 18 supervisors, lead people and 6 sub-contracted crews, Installation Fleet, multi-shift in multi-plant (1-4) facilities. CRM Skills, Operated effectively under pressure, developed highly productive teams.   
  
Improved safety plant wide with equipment safe guards, LOTO, signage and continuous training, bringing all departments to OSHA, Fire and EPA standards. Achieved Virginia SHARPS (self inspection) safety certification. Maintained DOT / CDL Fleet Compliance.   
  
Managed Steeltec from startup to $12.9MM, during 11-year tenure. At JBE, productivity, quality and delivery improvements rocketed its growth from $9 to $39 million in 3 years, increasing customer base with Honda, Cummins, CDC and Sonoco Paper.   
  
Managed New Part Introduction and process quality improvements, including ISO9001-2000/2008 and TS16949 audits and certifications. Honda PPM down from 78,300 to less than 100 monthly for 6 months, Cummins PPM attained zero for first 3 months and remained low with customer score carding thereafter. High volume VMI with Sonoco Paper, Honda and Cummins (3 to 8 day inventory turns)   
  
Established Periodic Maintenance (PM) programs and LOTO for all equipment. (MP-2) Which included staffing of maintenance force.   
  
Trained, prepared and installed 5-S principles, cleaned, painted entire facility and work areas with tooling shadow boards and cabinets, including CNC controlled, swipe card Visual Factory productivity and LED informational boards.   
  
Tested and made determinations for quality, function, purpose, type of equipment and materials, prior to my purchase approval or recommendation to owners, with engineering and vendors.   
  
Updated productivity methods as shown below:   
• Installed two CNC operated vertical tower inventory systems (CribMaster)   
• Installed tooling and MRO vending machines throughout facility for inventory control (CribMaster)   
• Installed conveyor operated production systems, supply, inspection station, ship, VMI, MRP, EDI, ERP.   
• 5-S Installation, workstation equipment, consumables **KanBan** supply, consignments and training   
• Incorporated CNC High Definition Plasma and Laser use versus manual layout and notching. (Komatsu, Trumpf)   
• Installed 52” CNC Cut to Length / Leveling/slitting/blanking line with coil feed take up pit (Red Bud)   
• Incorporated CNC Loading / Shear / Turret Punch / Folding Machine system use. (Salvaginni P4)   
• Installed structural beam line with sawing, notching and punching capabilities, 52” (Peddinghaus, Franklin)   
• Designed process layout and incorporated CNC Routers (KOMO), Stamping Presses, Milling machines, edge-bander, doweling drills, dovetail mortise, PLC saws, panel saws, 8-gang spot welding, powder paint line loading station in **Lean**process **plant layout**.   
  
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Employment History:   
  
Delta Power Equipment Corporation. Anderson, SC\_\_\_\_\_\_\_Downsized, Position eliminated \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_Jan 2011\_-\_Mar 2012   
PLANT MANAGER: Position required acquisition, relocation, training and startup of a near depleted cost center machinery manufacturing company. Hired all production staffing, serviced or repaired all production equipment after relocation including robotics, CNC machinery, stamping presses, air/electric automated assembly systems and the powder paint system due to previous owner’s lack of maintenance. Production demands achieved from startup in 6 months under budget.  
  
TSAY/Ferguson-Williams JV (TFW), Fort Stewart, GA and Hunter Army Airfield Career Advancement July 2009 - Jan 2011   
QUALITY CONTROL MANAGER: Responsibilities included conversion of two military bases to ISO 9001-2008 quality standards within their Pubic Works Division, encompassing 350,000 acres in 5 counties with a population of 35,000+ US Army personnel. All grounds, water, buildings, runways, tank trails, equipment, lighting, power generation, roadways, sidewalks, landfill and lakes are inspected to stringent DOD standards with the use of SAP systems. Customer satisfaction is the highest priority. DOD Secret Security Clearance   
  
Continental Field Systems, Inc., Savannah, GA\_( )\_ Downsized, lack of work \_Mar 2007 - Nov 2008   
VICE PRESIDENT OF MANUFACTURING: Total production facility upgrades, signature authority, staffing, training, budget development, safety, **plant layout**, planning, engineering and customer contact of a 24/7 fabrication and machining service to the Power Generation/Nuclear Industry. Project Manager of sale/removal of outdated equipment, determination/installation and training of new CNC equipment during upgrading process ($5MM). ERP installation, computerized inventory, CNC vertical storage tower systems (CribMaster), 5-S installation. DOT / CDL Fleet Management, Facility makeover was extensive, allowing productivity improvement increasing capacity 40% without facility expansion. 138 employees.   
  
JBE, INCORPORATED, Hartsville, South Carolina ( )\_Resigned, Career Advancement Feb 2004 -Mar 2007   
PLANT MANAGER: All TIER 1 production, engineering, training, EDI (Honda), ERP use (Made-2-Manage), **plant layout**, scheduling workload, producing to daily demand schedules for Honda, and safety of a TIER 1 supplier to Honda, Cummins and CDC of Sub-Assembled parts to a JIT schedule of 3.2 million assembled units and Vendor Managed Inventory (VMI) for Sonoco Paper Corporation, all high volume team driven **lean** concepts. Facility growth was from 40,000 sq. ft. @ $9MM sales to 360,000 sq. ft. @ $39MM sales/capacity in three-year period. Rapid growth rate required many budgetary changes. 123 employees.   
  
GREAT AMERICAN SHELVING COMPANY, Lynchburg, Virginia ( ) Plant Closed Dec 1999-Apr 2003   
PLANT MANAGER: All Production, Engineering, Scheduling, Staffing, Quality Control, Maintenance, Shipping & Receiving of upscale mailroom sorter systems, including “top-of-the-line” PLC track controlled metal and wood shelving units and custom high-end office furniture of metal or fine woods. Position required Certification & installation of **Lean**Manufacturing from Mass Production, ERP installation and Salvaginni automated folding system installation, CNC routers and Komo milling machines, edge-banders, PLC saws, PLC panel saws and jointers for increased productivity. DOT / CDL compliance. 140 employees   
  
EAGLE ENGINEERING & MANUFACTURING, Cleveland, Ohio Plant Closed \_\_\_\_\_ Aug 1998 - Dec 1999   
HVAC PLANT MANAGER: All Production, Assembly, Engineering, Storage, Maintenance, Shipping and Receiving of a TIER 1 OEM supplier of 12/ 24 volt thermostatically controlled HVAC systems and air driers for cars, trucks and off-road equipment for Komotsu, Chrysler, Gradall, Kawasaki, Mazda, Caterpillar, Volvo, GM, Ford and Mitsubishi. Position required complete Turnaround and management change, automation and CNC installation required **plant layout** changes. 290 employees (2 plants/2 shifts)   
  
STEELTEC, INC., Dallas, Georgia () Business Sold \_\_\_\_Dec 1987 - Aug 1998   
PLANT MANAGER: Total plant responsibility including P&L, Staffing, Growth Feb 1990 - Aug 1998   
ENGINEERING COORDINATOR between Plant and Engineering Department Mar 1989 - Feb 1990   
SUPERVISOR: Sheet Metal, Packaging and Paint Departments Dec 1987 - Mar 1989   
Managed plant growth by budget from startup in the manufacturing of pre-engineered modular and conventional single and multi-level steel buildings for the Petroleum and Fast Food industry. Designed and built custom facility elevations with signage to turnkey status. Multi -story steel structures with painted sheet metal or aluminum wrap. Controlled all outbound Logistics. Built custom hydraulic truck bodies and trailers per order. Managed installation fleet. DOT / OSHA management. Fabricated oil field stainless steel control consoles and bulletproof kiosks. Managed engineering capabilities for production, held Engineering Detail Checker position and acted as the Structural Steel Quality Inspector prior to shipment and inspected jobsite quality issues. 170 employees + Sub-contractor management.   
  
Education:   
  
University of Phoenix . Bachelor of Science, Business Management (BSBM) GPA 3.5   
Youngstown State University • Applied Associates, Accounting Finance GPA 3.8   
SCMEP, VPMEP • Certified **Lean** Manufacturing Installation, 5-S Installation   
Cleveland Area Manufacturers • Certified **Ergonomic** Assembly Equipment Installation (Vendor)   
• Certified Work Station and Cell Manufacturing Installation (Vendor)   
Atlanta Area Manufacturers • OSHA Training and Safe Guarding (GA Tech)   
• **Plant Layout** Techniques (GA Tech)   
• ISO9001-2008 and TS16949 Certified Auditor (QMI)   
• Georgia DOT / CDL compliance management certified (GADOT)