

Hi,

I am interested in discussing how my skills and experience align with the needs of Ahead Computing. Below is my background. I imagine that, depending on how long until product readiness, you might assume that the need for Business Development/Sales isn't required yet. However, I believe that initiating these activities early can yield significant benefits. Please let me know if you're open to a discussion, currently I'm just starting to explore BoD and Contract opportunities.

Engaging customers and partners early to ensure they're enthusiastic about your plans is key to your success

When Intel was performing well, an essential part of that success was collaborating on product features with key customers

Relationships are important and having a solid and well-established relationship well ahead of product availability will accelerate your success

I'm not seeking a full-time position and am open to working without a salary or early compensation. I reside in Portland, Oregon

Regards, Gregg

Background

:

30+ Years at Intel in various roles in Business Development and Sales, some examples below:

Example of Roles: GM/Director Marketing and Business Development of the Consumer Electronics Group, Global Business Development and Sales Director for IoT

4 years as VP of Business Development and Sales at ECS (Elite Computer Systems in Taiwan), a contract position

Degrees in Computer Engineering and in Business

Hi,

I'll assume Ahead is not interested in a discussion. Thanks for your consideration

Gregg

503-467-6751

On Feb 21, 2025, at 9:26AM, Gregg Berkeley

wrote:

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