Summary:

Peter Lai is an experienced technology sales professional with a focus on AI, Machine Learning,

Nvidia GPU, cloud, data infrastructure, SaaS, IT technology and cyber risk within financial

institutions and multiple vertical markets. He has over 10 years of global experience in the

technology sector and has worked with notable companies like Advantech and Lanner Electronics.

He recently completed his MBA from Schulich School of Business, York University.

Name: Peter Sheng-Wen Lai

Email: peterlai60917@outlook.com

Phone: +1 (416)825-6051

Location: 22 Olive Ave, Toronto, Ontario, M2N 7G6

Country: Canada

Position Category: Other

Desired Job Role: Technology Sales Professional

University: Schulich School of Business, York University, National Chengchi University

Degree: Masters of Business Administration, Bachelors of Arts: Arabic Language

Graduation Year: 2023, 2013

Years Experience: Over 10

Notable Companies: Advantech, Lanner Electronics, Avnan Electro Inc., Deloitte LLP, Pleora

Technologies, Shuttle Inc.

Top Skills: Al, Machine Learning, Nvidia GPU, Cloud, Data Infrastructure, SaaS, IT Technology,

Cyber Risk

Job Intention: Full-time

Visa Status: --

Able: No

Subject: AheadComputing-Applying for potential Account Executive role

Date Sent: 02-20-2025

Resume: Yes