Hi Ahead Computing team,

Good day.

This is Peter Lai and I hope this mail finds you well.

It took me a while to reach out to you as Im not sure whether this is good timing but Id like to discuss

with you to see if I could be a good fit for the team to expand new business in the markets.

A bit about myself: I've just finished my MBA at Schulich, York University and have been thinking

about contributing to the organization which fits my career path in technology field as well as which I

could contribute my past experience in the same area and my MBA knowledge.

Before pursuing MBA program, I've been working majorly with Advantech in charge of South Asia

region as sales head role in charge of key account design-in, ecosystem build-up with Intel,

Microsoft, several CSP, channel management as well as online business since Advantech aims at

different segments of business. And currently Im with Lanner Electronics, leading edge Al platform

to build ecosystems recruiting ISV to offer as solutions.

Sitting in Toronto, Id be appreciated to know your feedback to see if we could have a talk to take this

further.

Have a great day.

Best,

Peter Lai

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