

Equilibrium trade in manufactured goods is

$$x_{ij}^*(\tau_i) + x_{ji}^*(\tau_j)$$

And total trade is

$$x_{ij}^*(\tau_i) + x_{ji}^*(\tau_j) + |x_{ij}^*(\tau_i) - x_{ji}^*(\tau_j)|$$

where  $|x_{ij}^*(\tau_i) - x_{ji}^*(\tau_j)|$  is the (market clearing) value of agricultural trade. We have established that  $x_{ij}^*(\tau_i)$  and  $x_{ji}^*(\tau_j)$  are decreasing in each country's tariff rate. It therefore remains to show that  $\tilde{\tau}_i^*(a_i, a_j)$  and  $\tilde{\tau}_j^*(a_i, a_j)$  are decreasing in  $a_i, a_j$ . First,  $\frac{\partial \tilde{\tau}_i^*(a_i, a_j)}{\partial a_i} < 0$  because the cross partial

$$\begin{aligned} \frac{\partial \tilde{G}_i(\tilde{\tau}_i)}{\partial \tilde{\tau}_i} &= (1 - F(W_j(a_j, a_i) - G_j(\cdot, \tilde{\tau}_i|a_j))) \frac{\partial^2 G_i(\tilde{\tau}_i)}{\partial \tilde{\tau}_i \partial a_i} - \frac{1}{\bar{c}_j - \underline{c}_j} \frac{\partial W_j(a_j, a_i)}{\partial a_i} \frac{\partial G_i(\tilde{\tau}_i)}{\partial \tilde{\tau}_i} + \\ &\quad \frac{1}{\bar{c}_j - \underline{c}_j} \frac{\partial G_j(\cdot, \tilde{\tau}_i|a_j)}{\partial \tau_i} \left( \frac{\partial G_i(\tilde{\tau}_i, \cdot; a_i)}{\partial a_i} - \frac{\partial \tilde{G}_i(a_i, a_j)}{\partial a_i} \right) \\ &= (1 - F(W_j(a_j, a_i) - G_j(\cdot, \tilde{\tau}_i|a_j))) \frac{\partial^2 G_i(\tilde{\tau}_i)}{\partial \tilde{\tau}_i \partial a_i} - \frac{1}{\bar{c}_j - \underline{c}_j} \frac{\partial W_j(a_j, a_i)}{\partial a_i} \frac{\partial G_i(\tilde{\tau}_i)}{\partial \tilde{\tau}_i} + \\ &\quad \frac{1}{\bar{c}_j - \underline{c}_j} \frac{\partial G_j(\cdot, \tilde{\tau}_i|a_j)}{\partial \tau_i} (V_i(\tilde{\tau}_i) - (\rho V_i(\tau_i^*(a_i)) + (1 - \rho)V_i(\tau_i^*(\bar{a})))) \end{aligned}$$

**Lemma:** If Assumption Aepsilon then

$$\rho V_i(\tau_i^*(a_i), \tau_j^*(\bar{a})) + (1 - \rho)V_i(\tau_i^*(\bar{a}), \tau_j^*(a_j)) - V_i(\tilde{\tau}) > 0$$

**Proof:** From the proof of  $\tau_i \geq \tau_j$ ,

$$\begin{aligned} W_i(a_i, a_j) &> G(\tau_i, \cdot; a_i) \\ \rho (a_i V_i(\tau_i^*(a_i), \tau_j^*(\bar{a})) + \Pi_i(\tau_i^*(a_i), \tau_j^*(\bar{a}))) &+ (1 - \rho) \end{aligned}$$