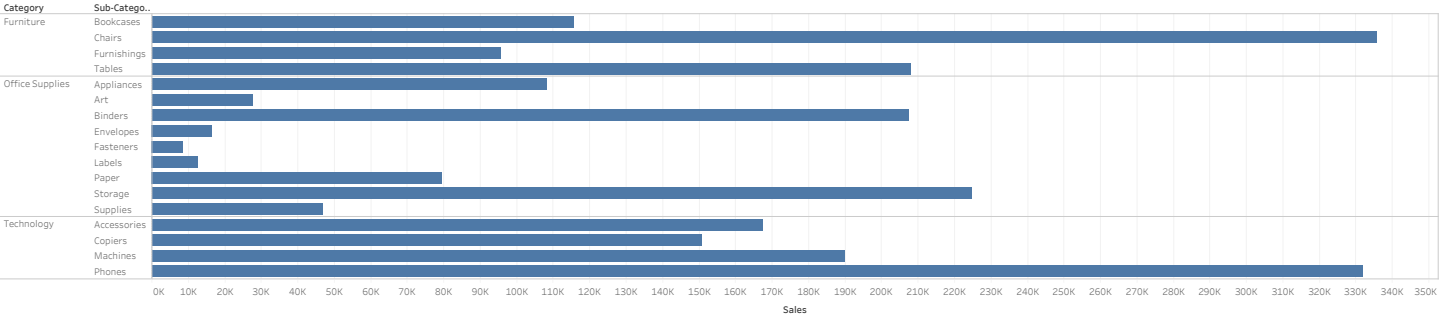
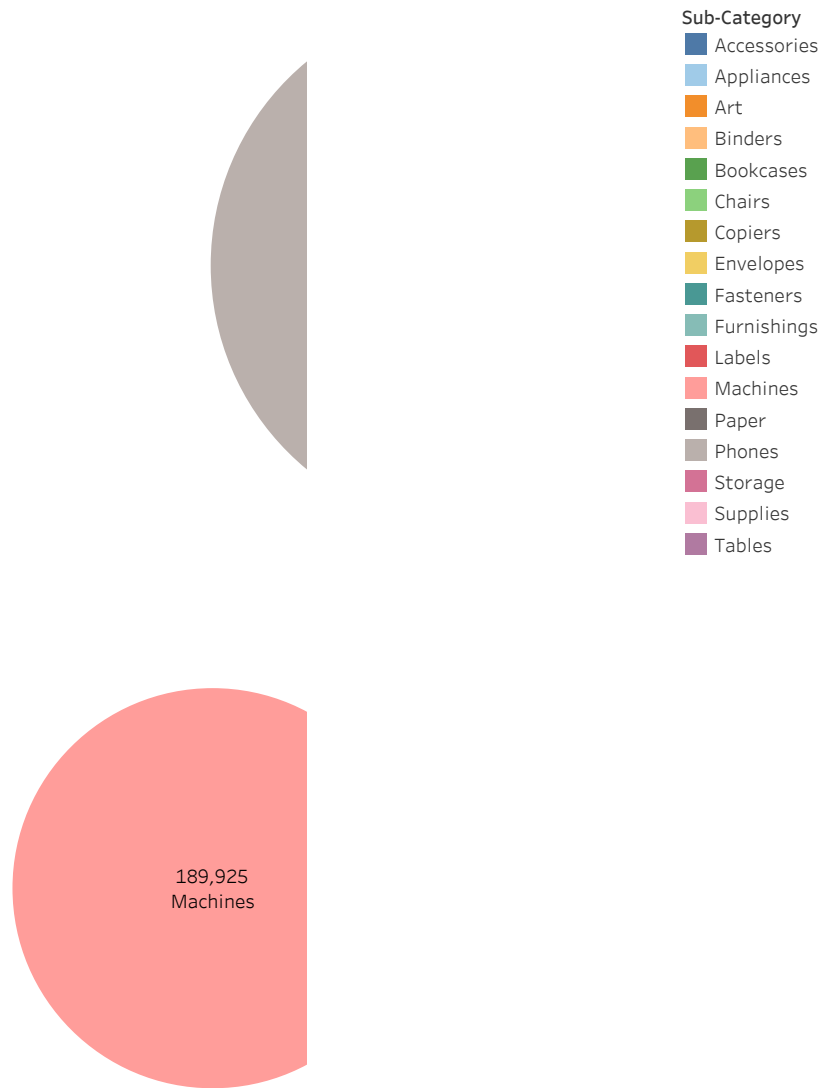


Sales - Bar Chart



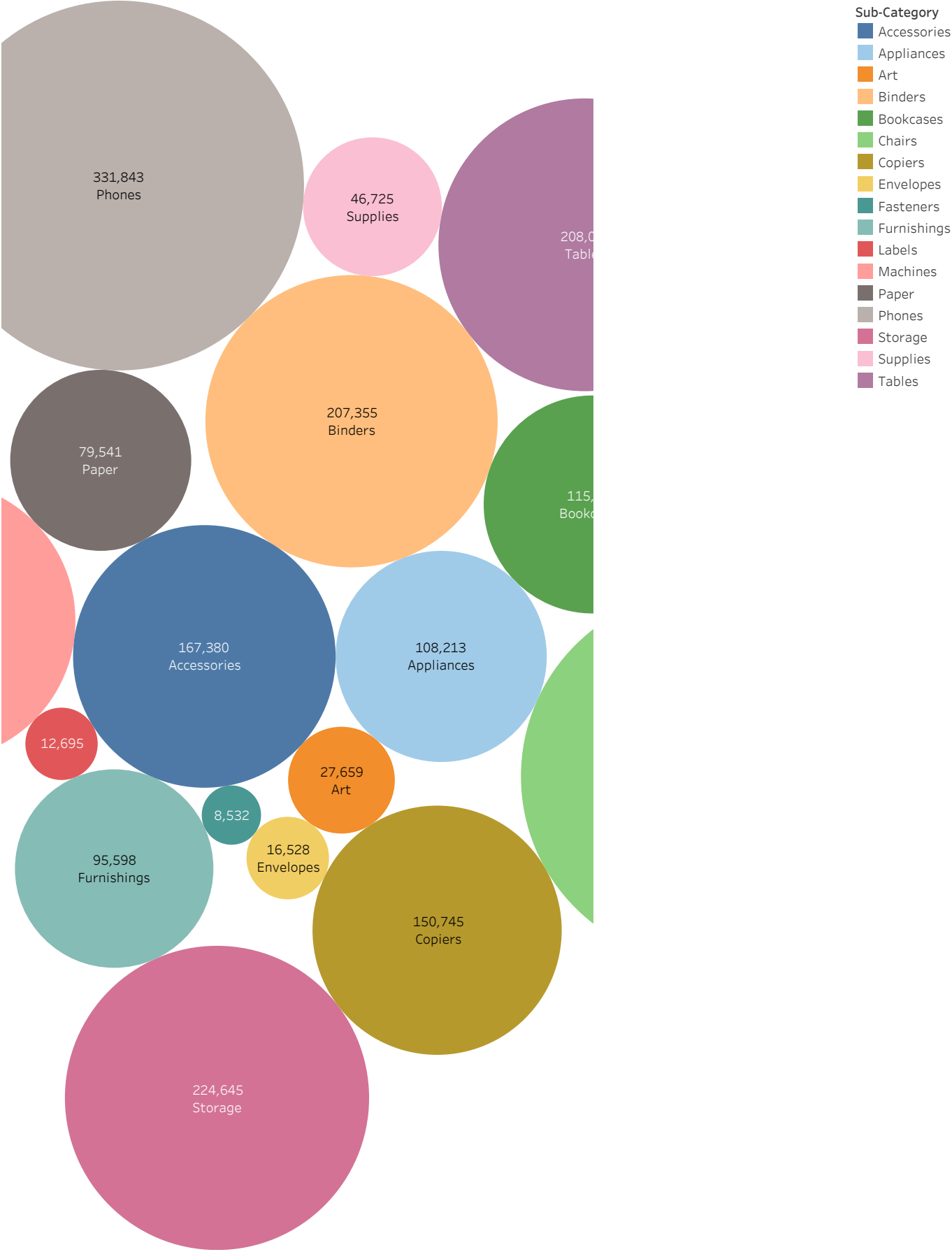
Sum of Sales for each Sub-Category broken down by Category. The data is filtered on Order Date Year, which keeps 2021, 2022, 2023 and 2024.

Sales - Pack Bubble



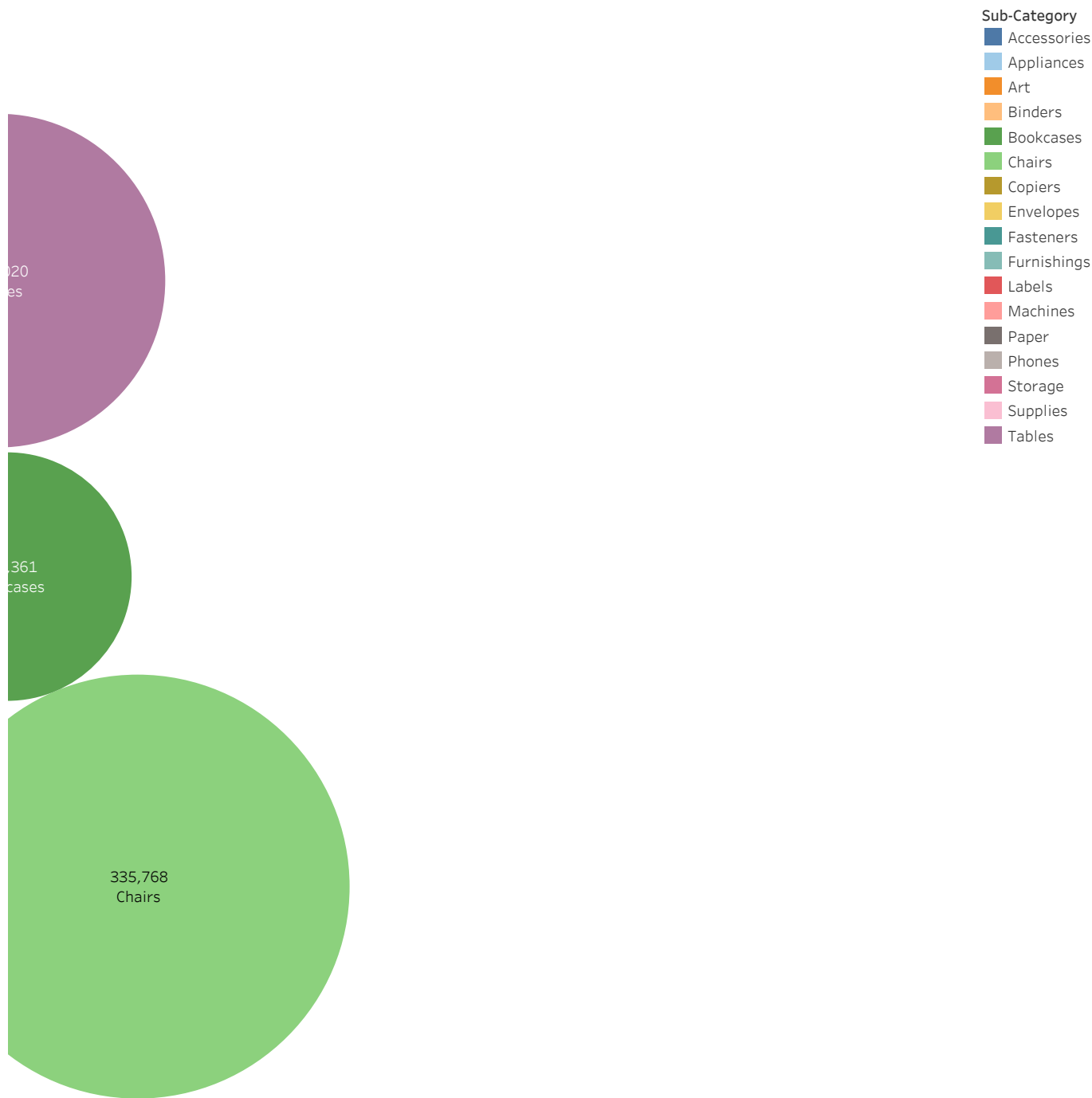
Sum of Sales and Sub-Category. Color shows details about Sub-Category. Size shows sum of Sales. The marks are labeled by sum of Sales and Sub-Category.

Sales - Pack Bubble



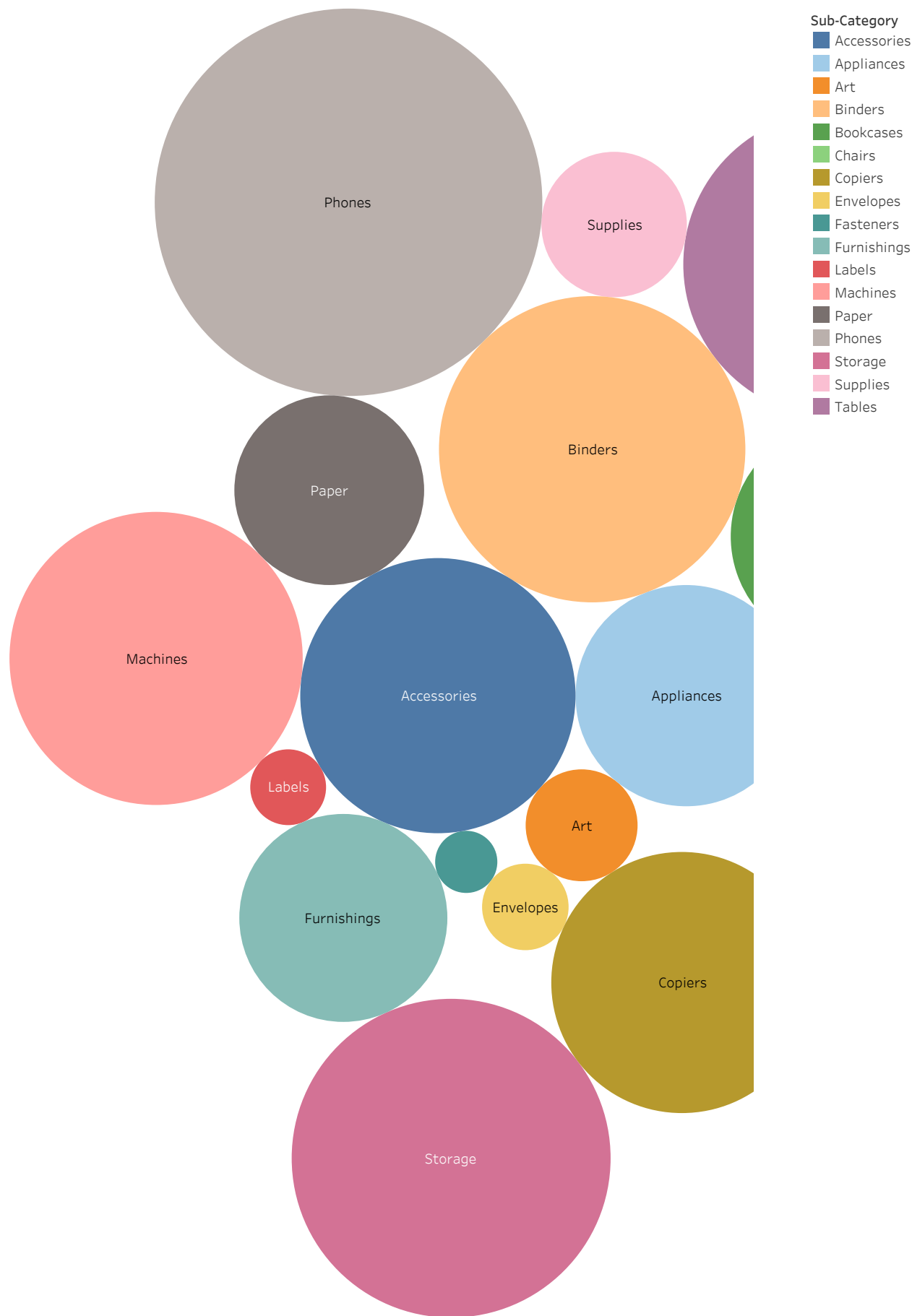
Sum of Sales and Sub-Category. Color shows details about Sub-Category. Size shows sum of Sales. The marks are labeled by sum of Sales and Sub-Category.

Sales - Pack Bubble



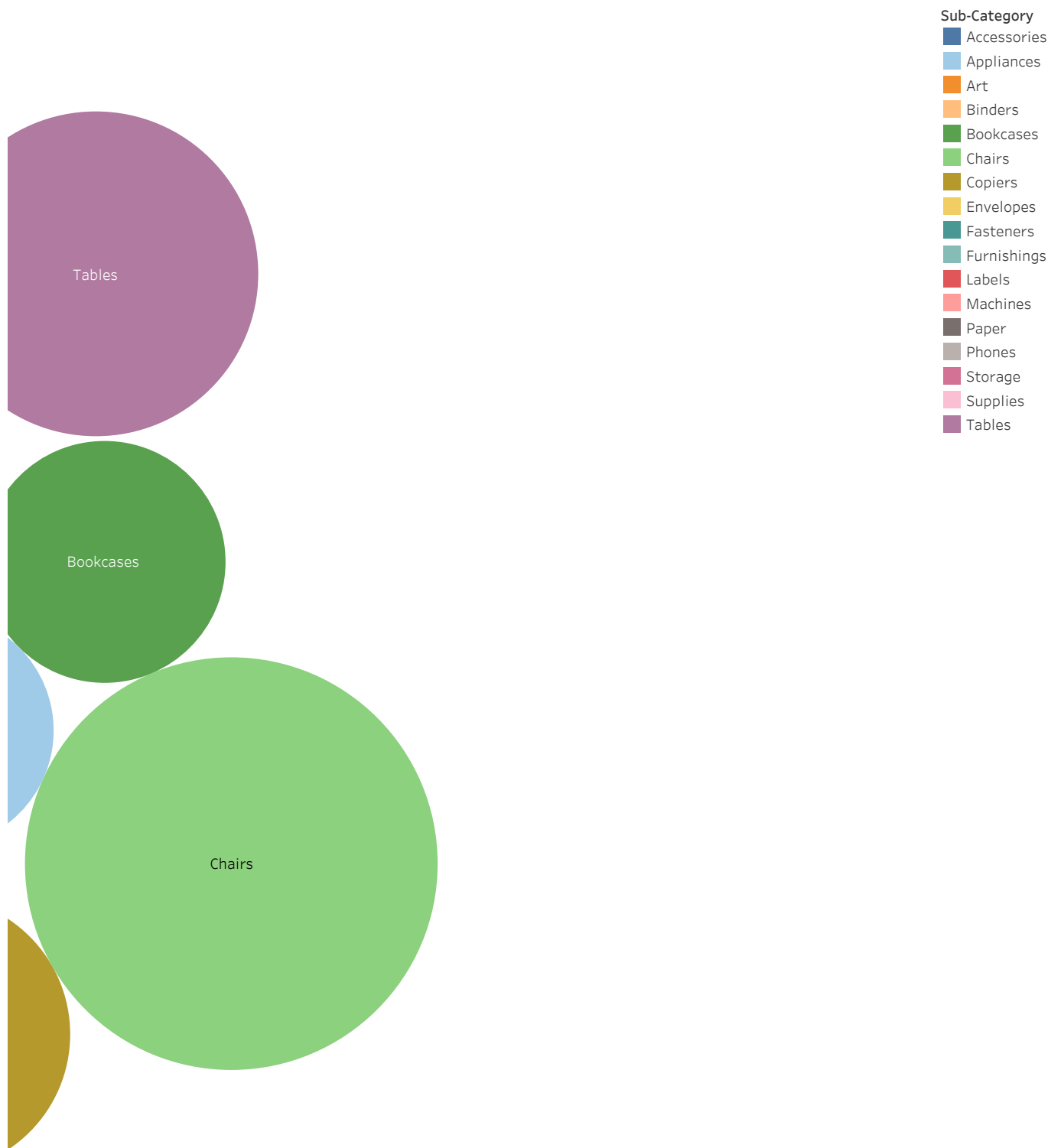
Sum of Sales and Sub-Category. Color shows details about Sub-Category. Size shows sum of Sales. The marks are labeled by sum of Sales and Sub-Category.

Pack Bubble 2

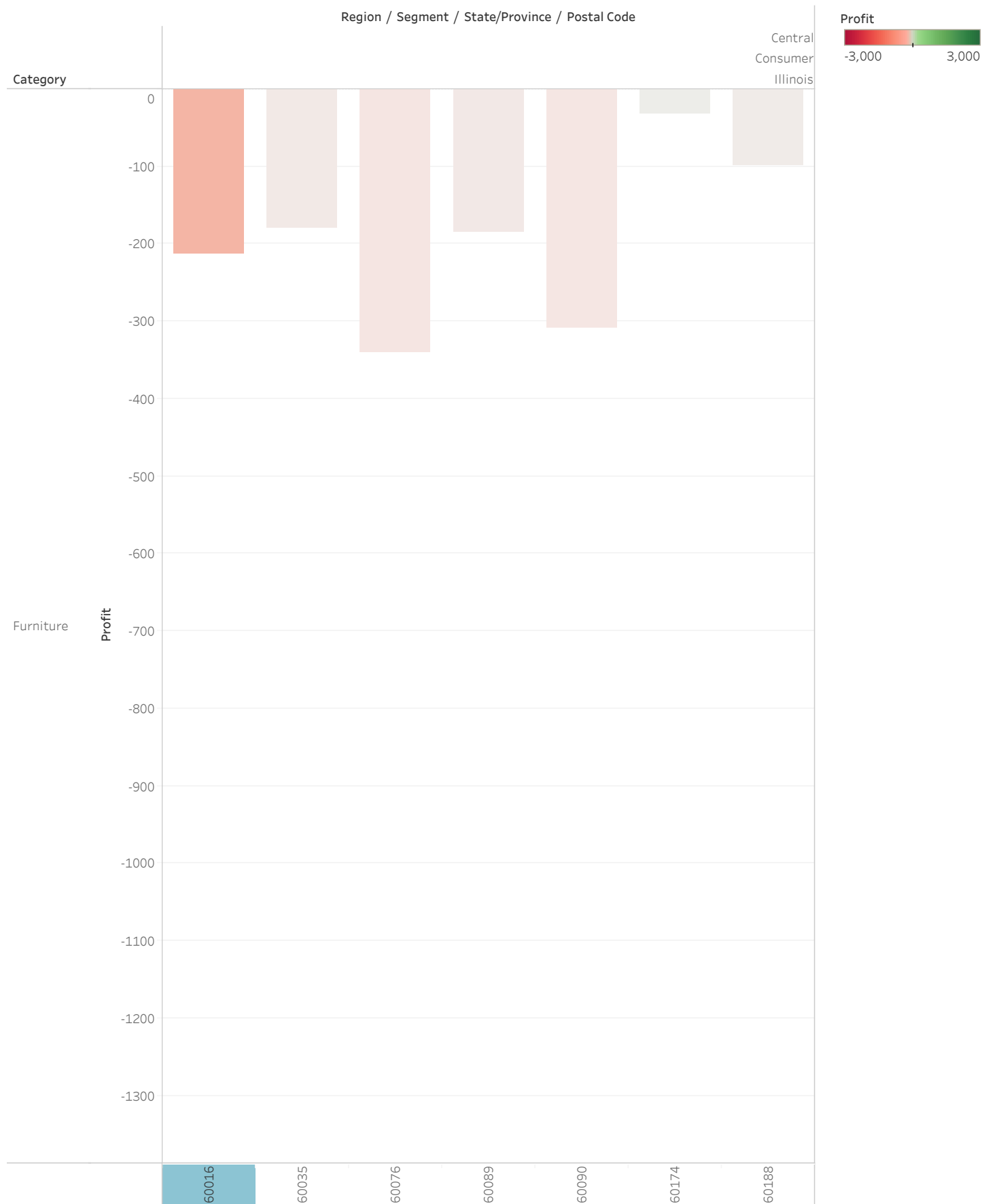


Sub-Category. Color shows details about Sub-Category. Size shows sum of Sales. The marks are labeled by Sub-Category.

Pack Bubble 2

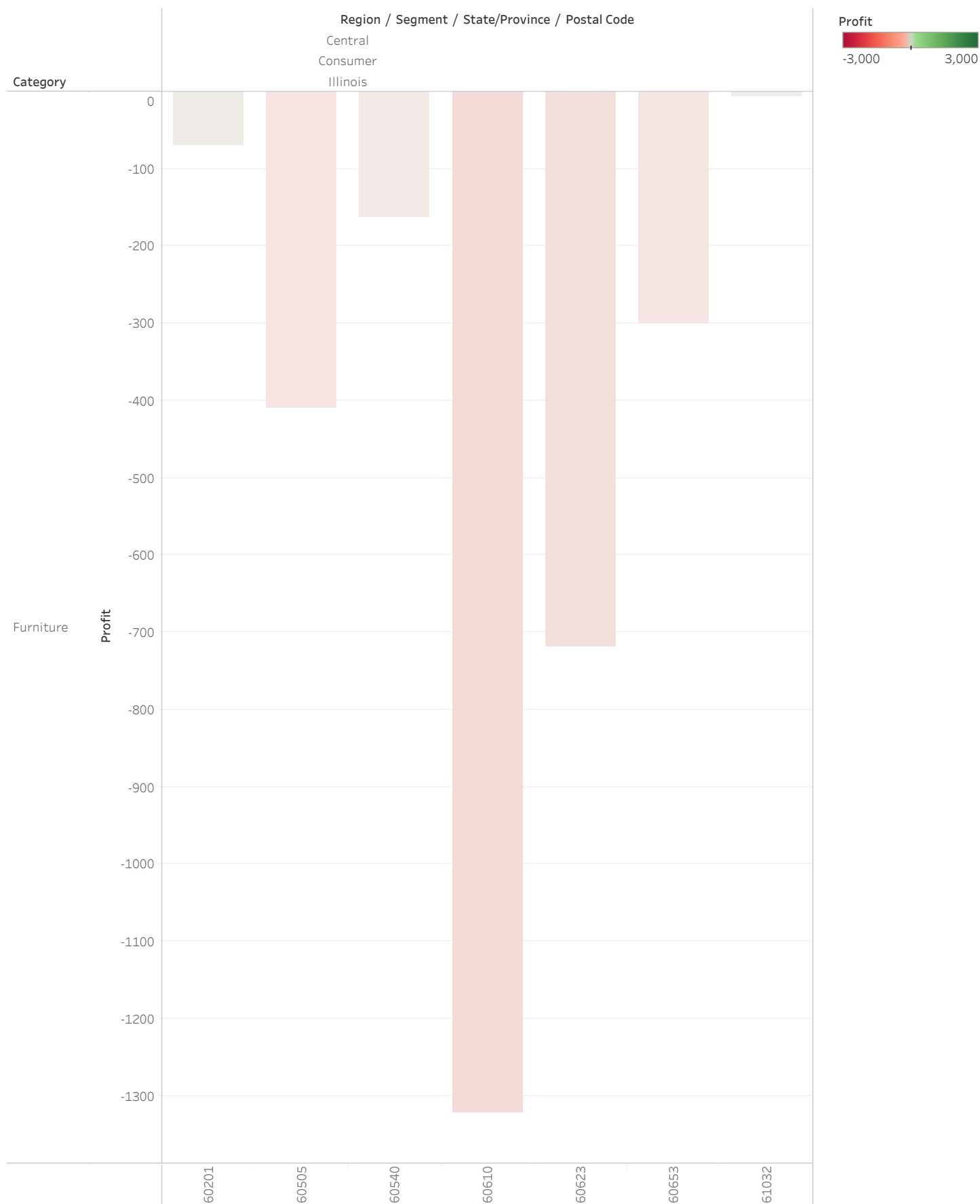


Who's Losing Money?



Sum of Profit for each Postal Code broken down by Region, Segment and State/Province vs. Category. Color shows sum of Profit. The view is filtered on Inclusions (Category,Region,Segment) and Inclusions (Category,Region,Segment,State/Province). The Inclusions (Category,Region,Segment) filter keeps 2 members. The Inclusions (Category,Region,Segment,State/Province) filter keeps 1 member.

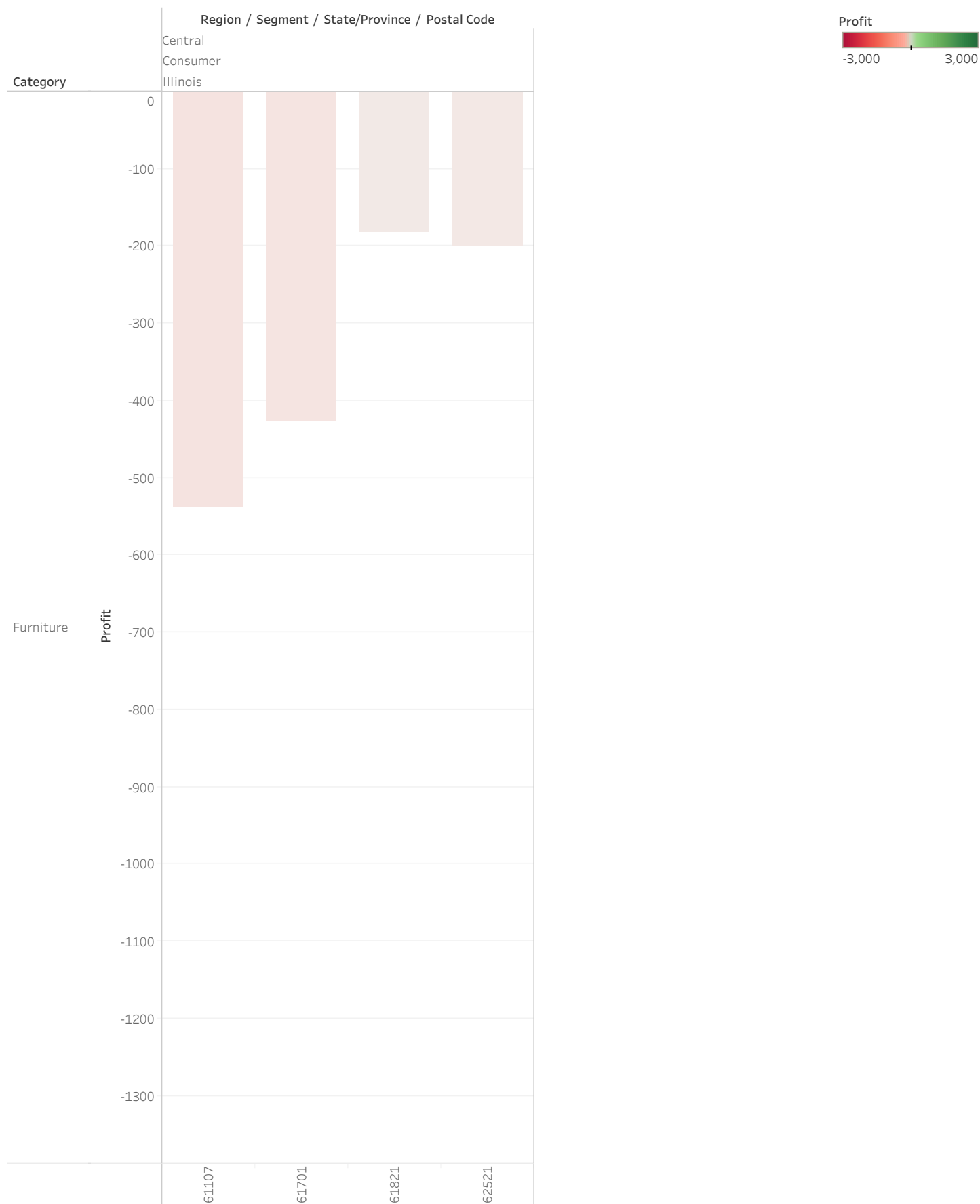
# Who's Losing Money?



Sum of Profit for each Postal Code broken down by Region, Segment and State/Province vs. Category. Color shows sum of Profit. The view is filtered on Inclusions (Category,Region,Segment) and Inclusions (Category,Region,Segment,State/Province). The Inclusions (Category,Region,Segment) filter keeps 2 members. The Inclusions (Category,Region,Segment,State/Province) filter keeps 1 member.

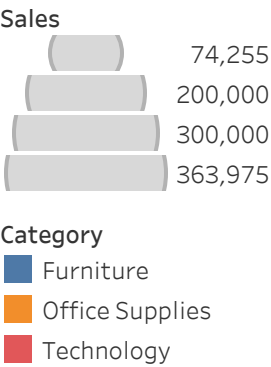
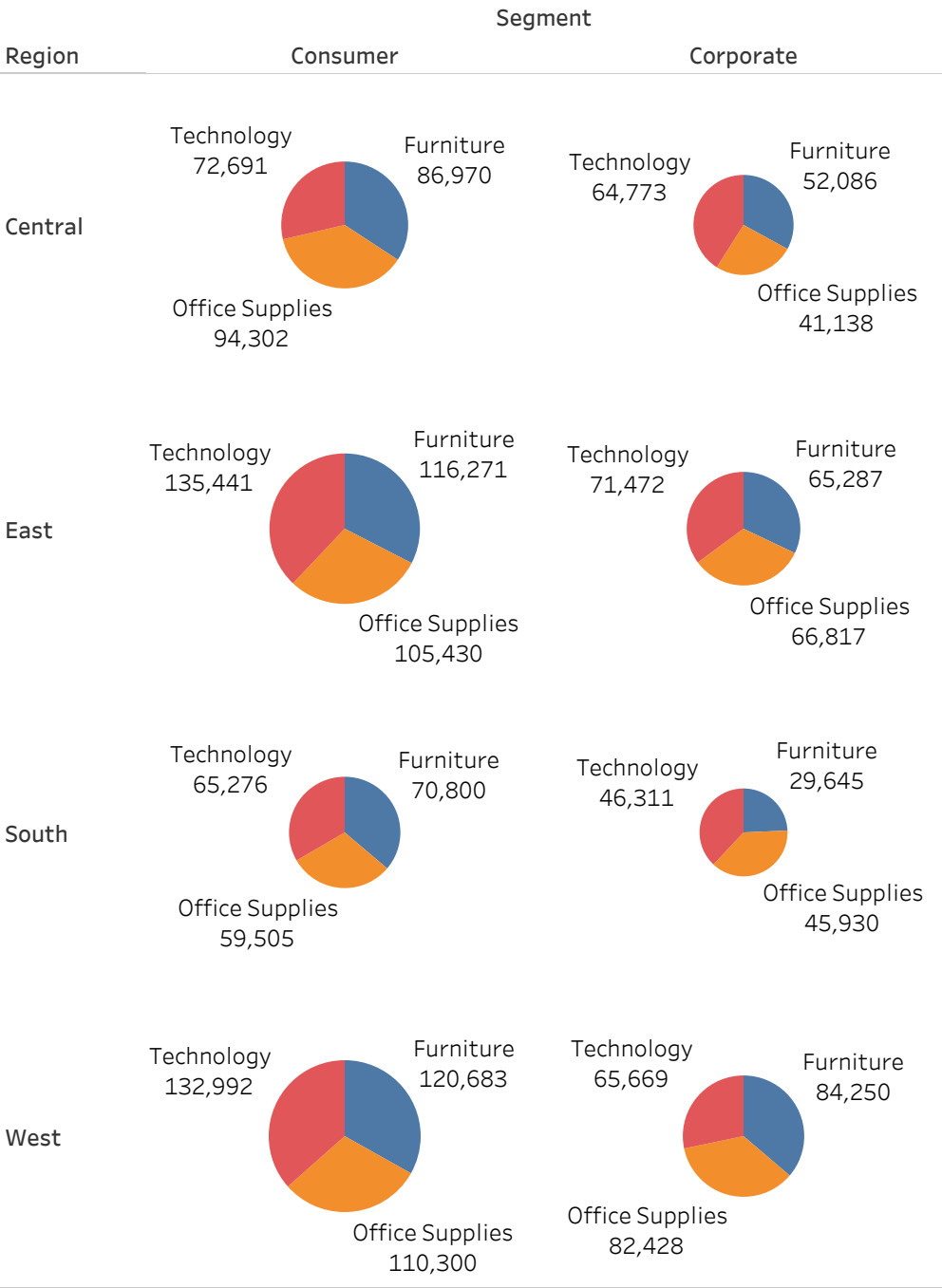


Who's Losing Money?



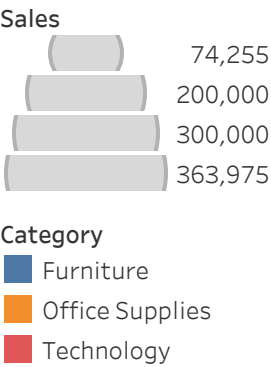
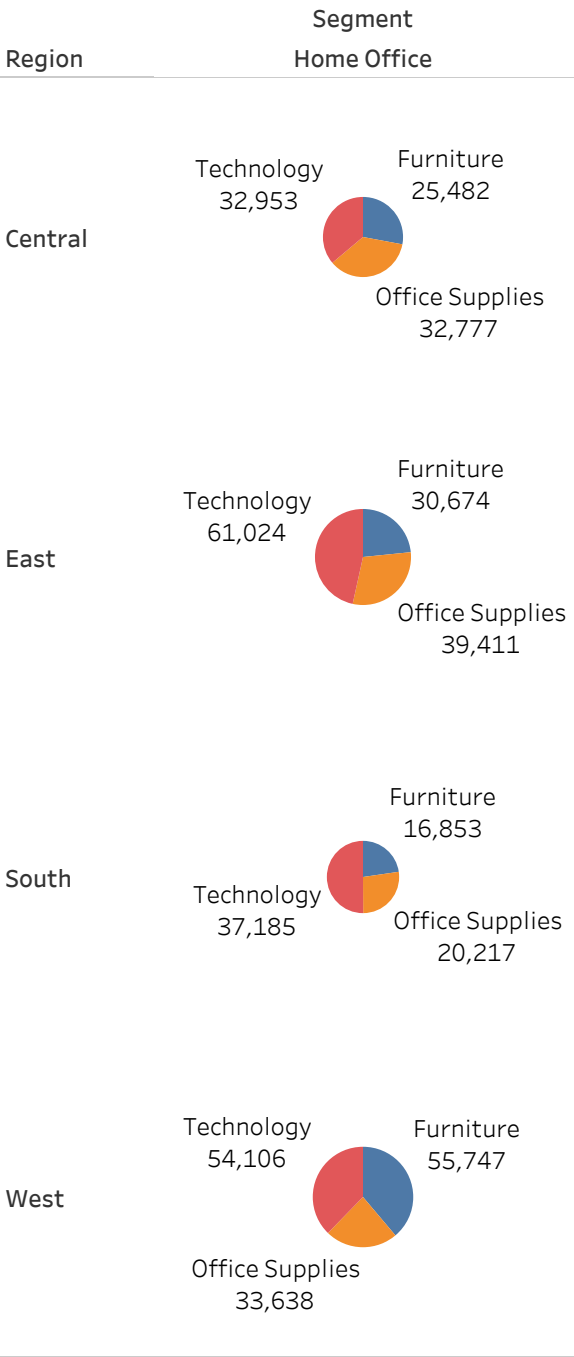
Sum of Profit for each Postal Code broken down by Region, Segment and State/Province vs. Category. Color shows sum of Profit. The view is filtered on Inclusions (Category,Region,Segment) and Inclusions (Category,Region,Segment,State/Province). The Inclusions (Category,Region,Segment) filter keeps 2 members. The Inclusions (Category,Region,Segment,State/Province) filter keeps 1 member.

# Sales - Pie Chart



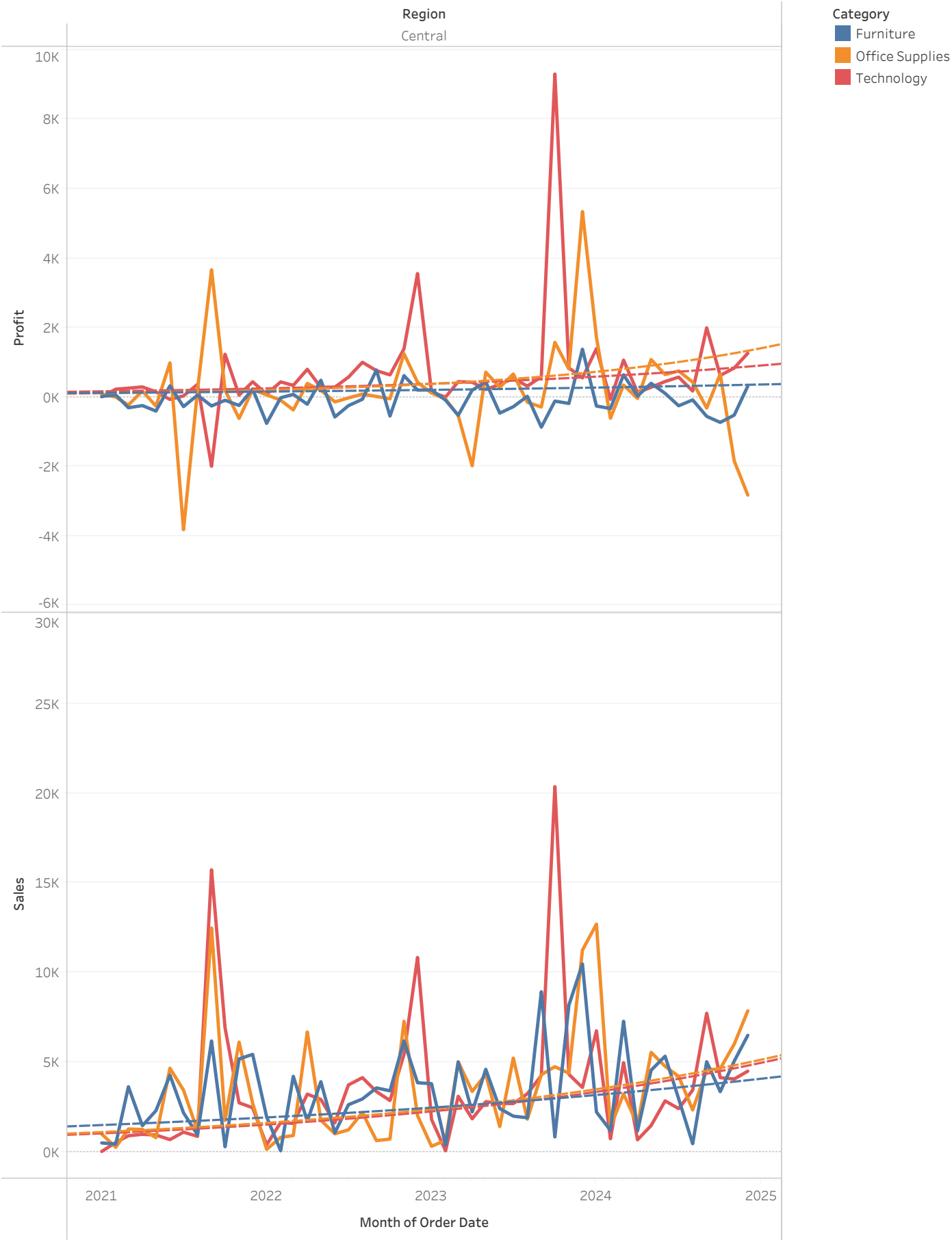
Category and sum of Sales broken down by Segment vs. Region. Color shows details about Category. Size shows sum of Sales. The marks are labeled by Category and sum of Sales.

# Sales - Pie Chart



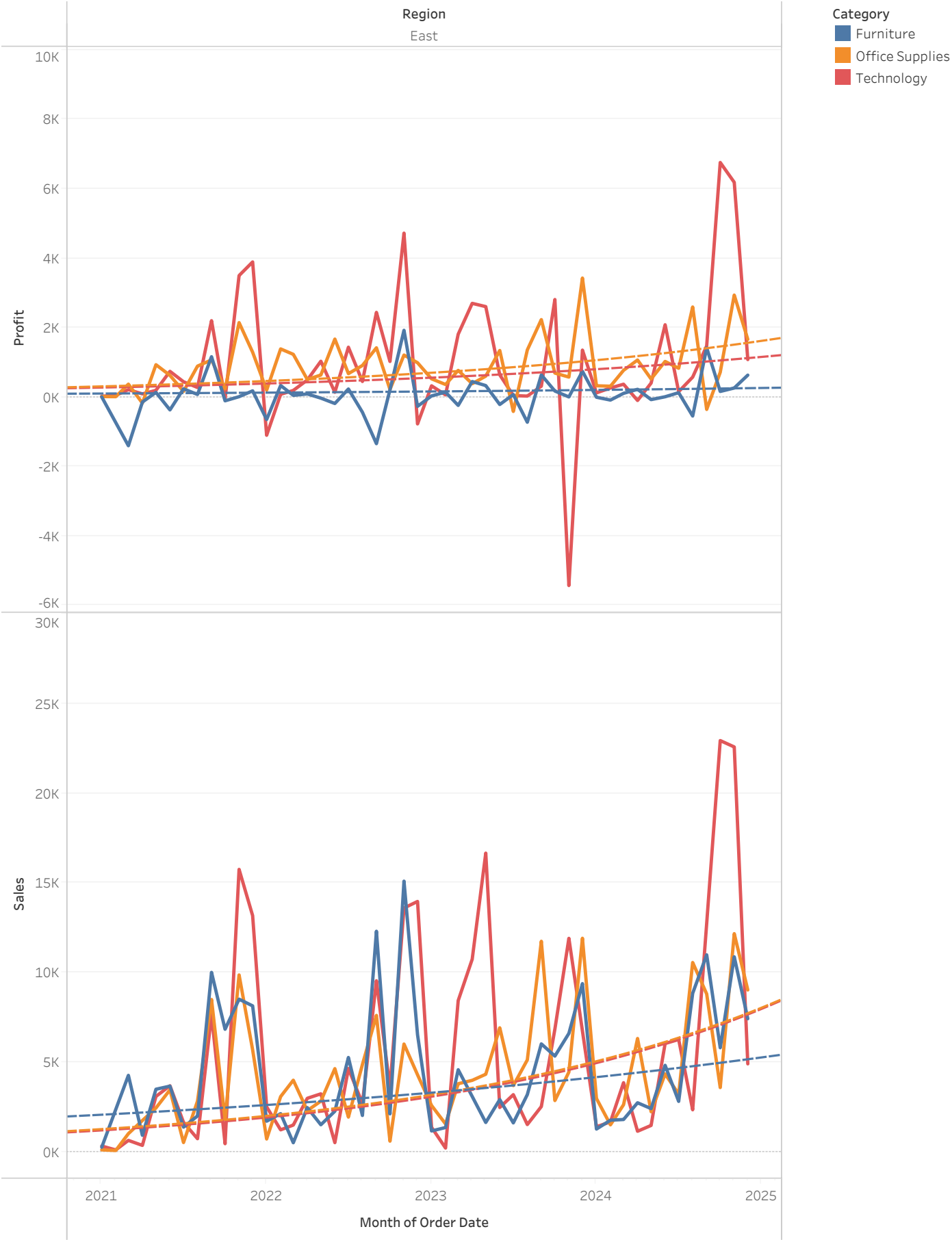
Category and sum of Sales broken down by Segment vs. Region. Color shows details about Category. Size shows sum of Sales. The marks are labeled by Category and sum of Sales.

Sales - Line Chart



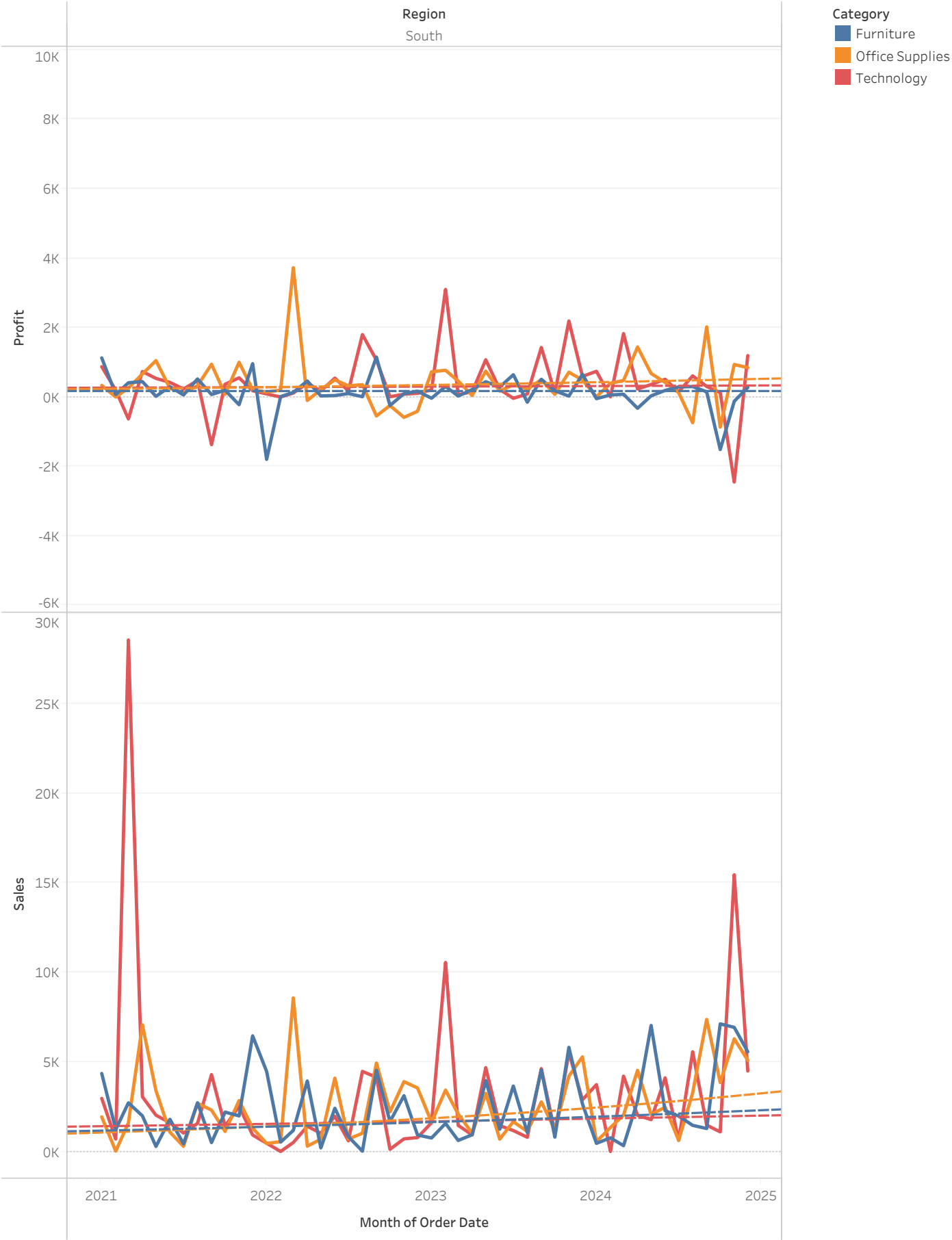
The trends of sum of Profit and sum of Sales for Order Date Month broken down by Region. Color shows details about Category.

Sales - Line Chart



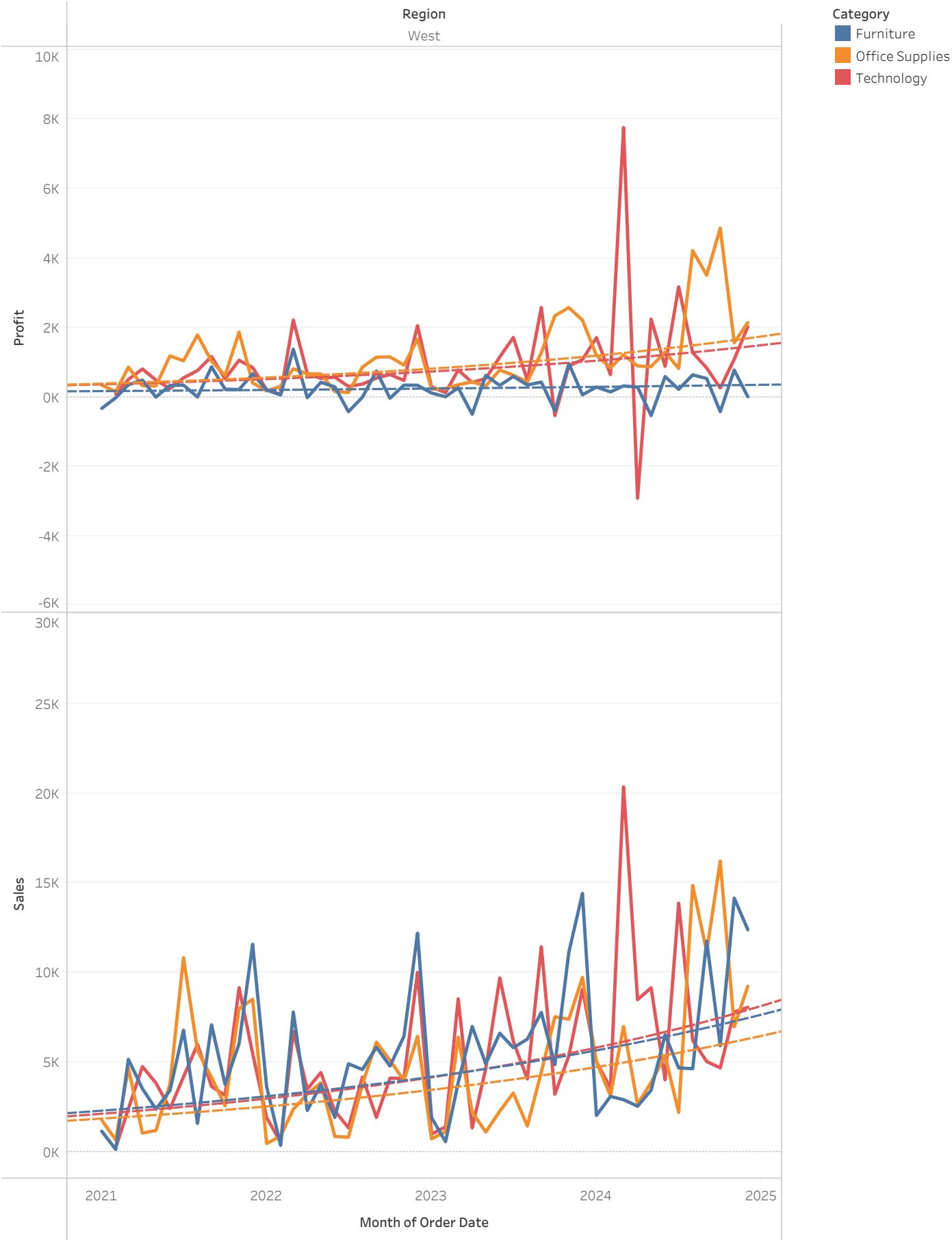
The trends of sum of Profit and sum of Sales for Order Date Month broken down by Region. Color shows details about Category.

Sales - Line Chart

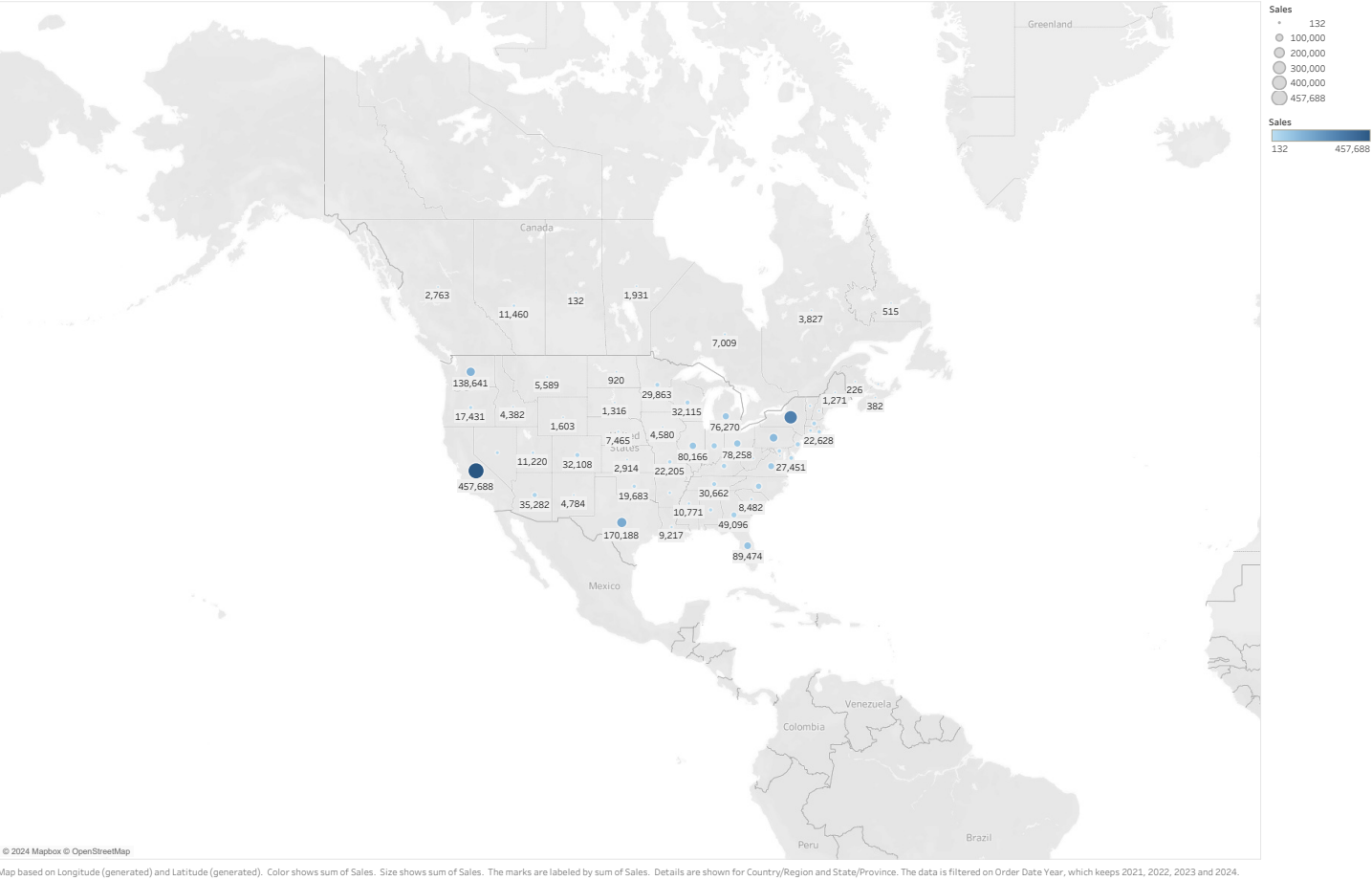


The trends of sum of Profit and sum of Sales for Order Date Month broken down by Region. Color shows details about Category.

Sales - Line Chart

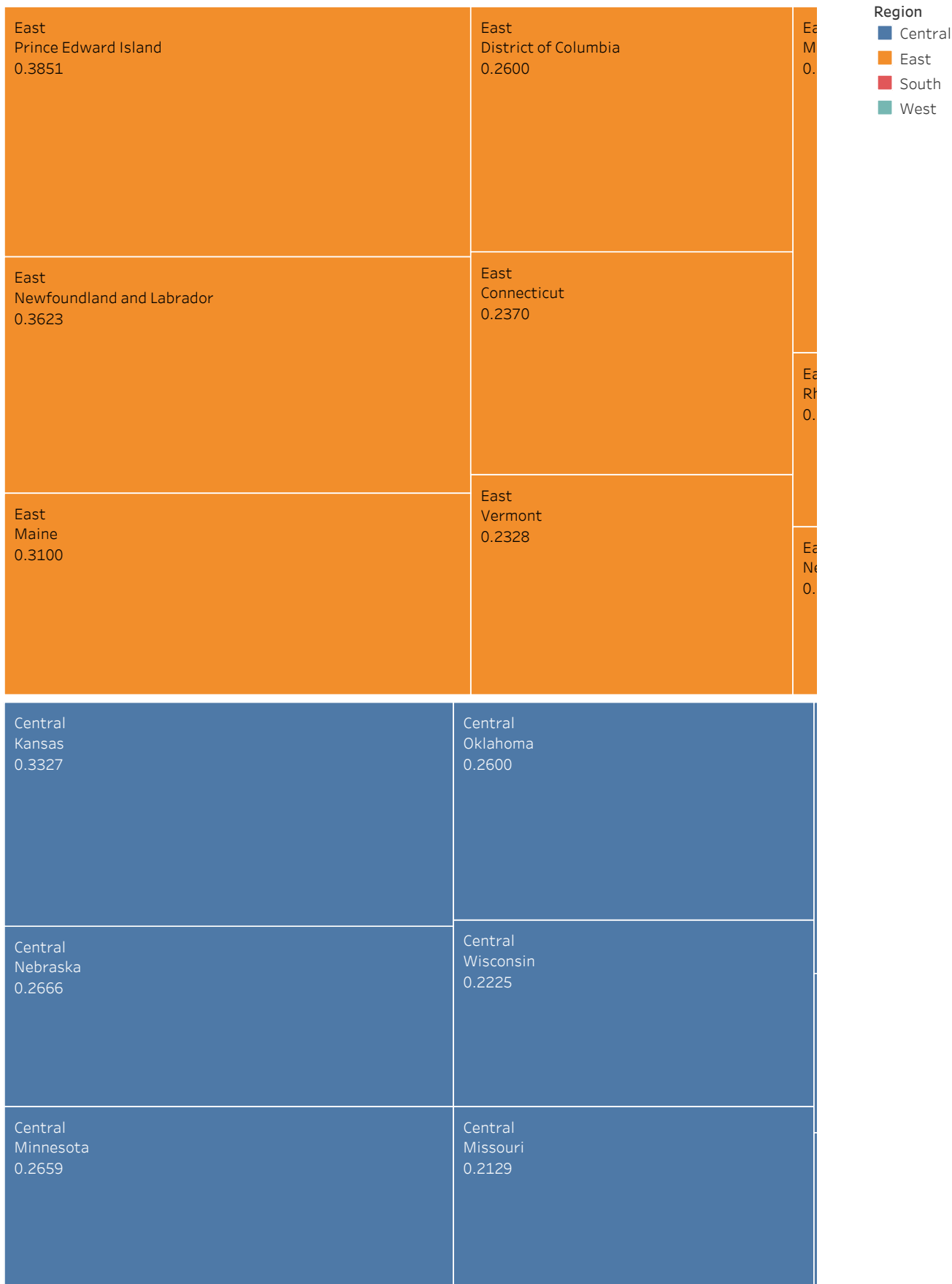


The trends of sum of Profit and sum of Sales for Order Date Month broken down by Region. Color shows details about Category.



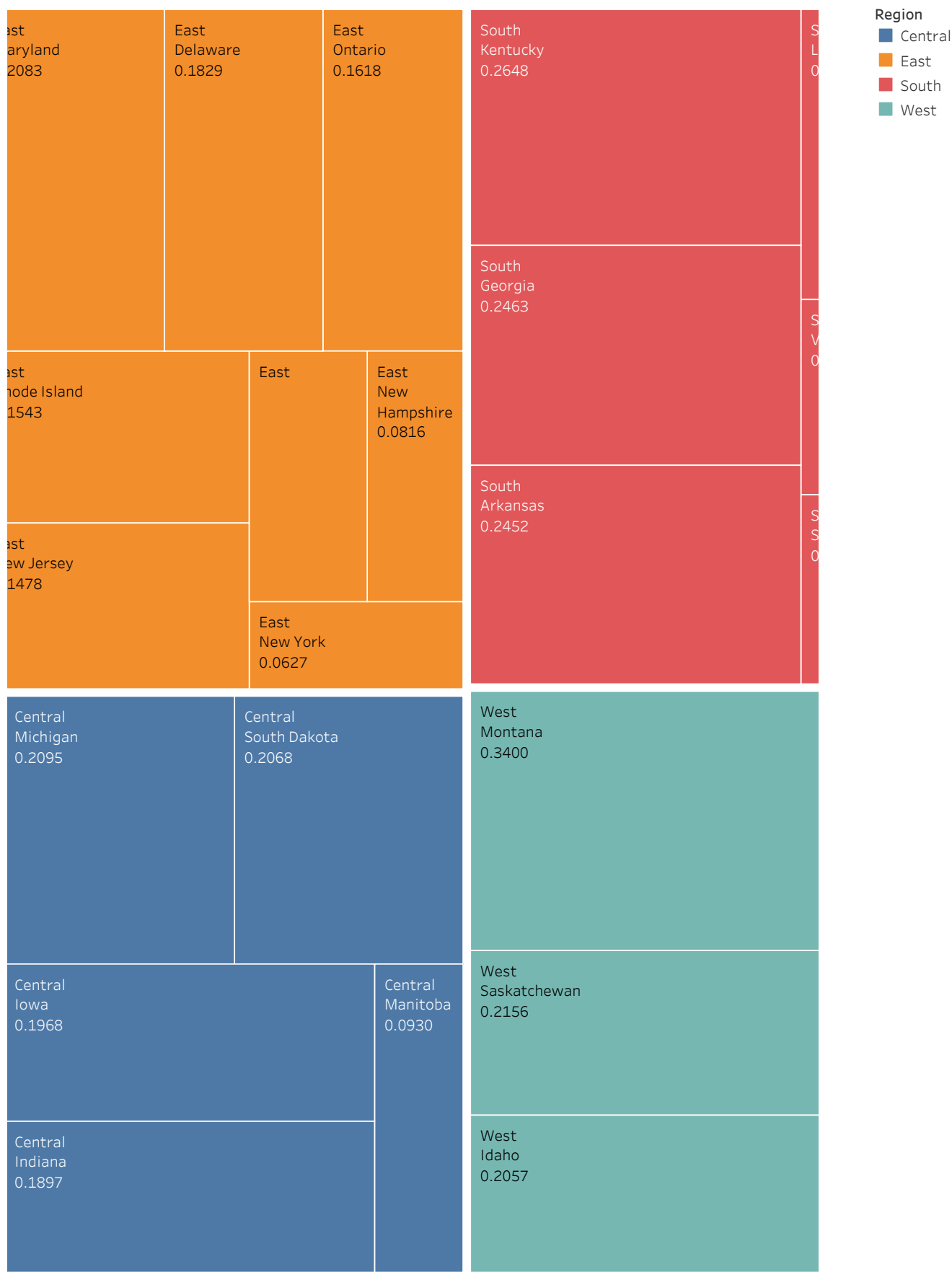


Profit - Treemap



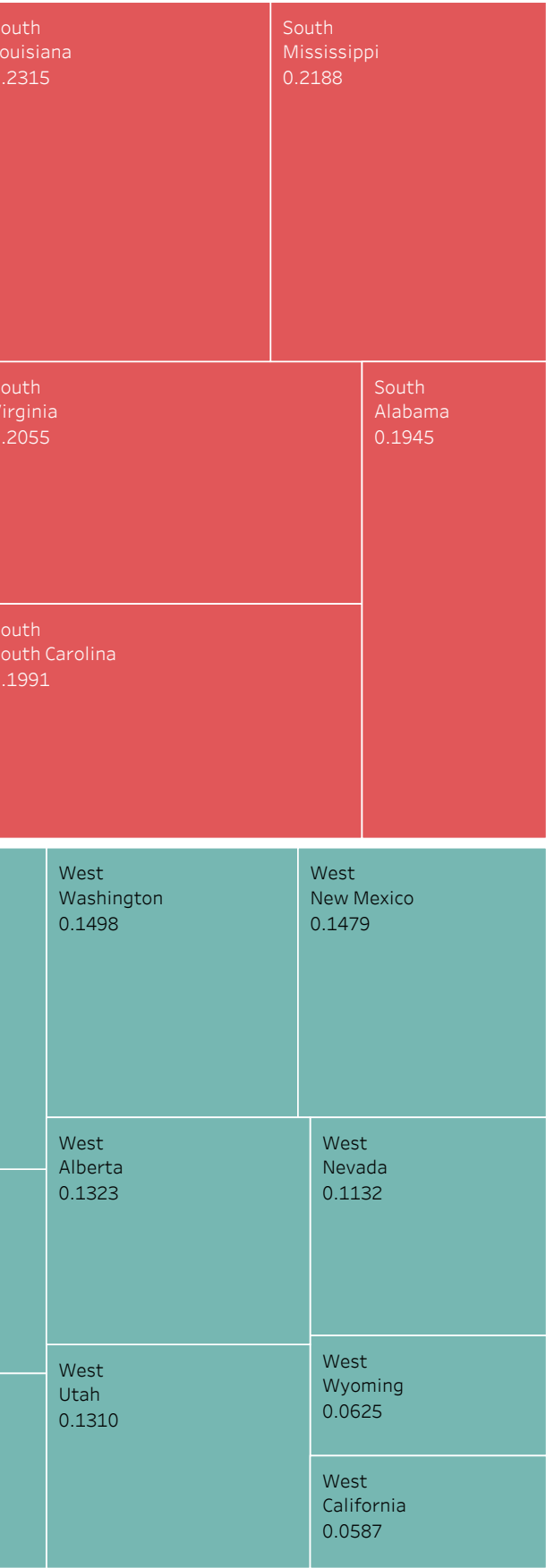
Region, State/Province and Profit Ratio. Color shows details about Region. Size shows Profit Ratio. The marks are labeled by Region, State/Province and Profit Ratio. The data is filtered on Category, which keeps Furniture.

Profit - Treemap



Region, State/Province and Profit Ratio. Color shows details about Region. Size shows Profit Ratio. The marks are labeled by Region, State/Province and Profit Ratio. The data is filtered on Category, which keeps Furniture.

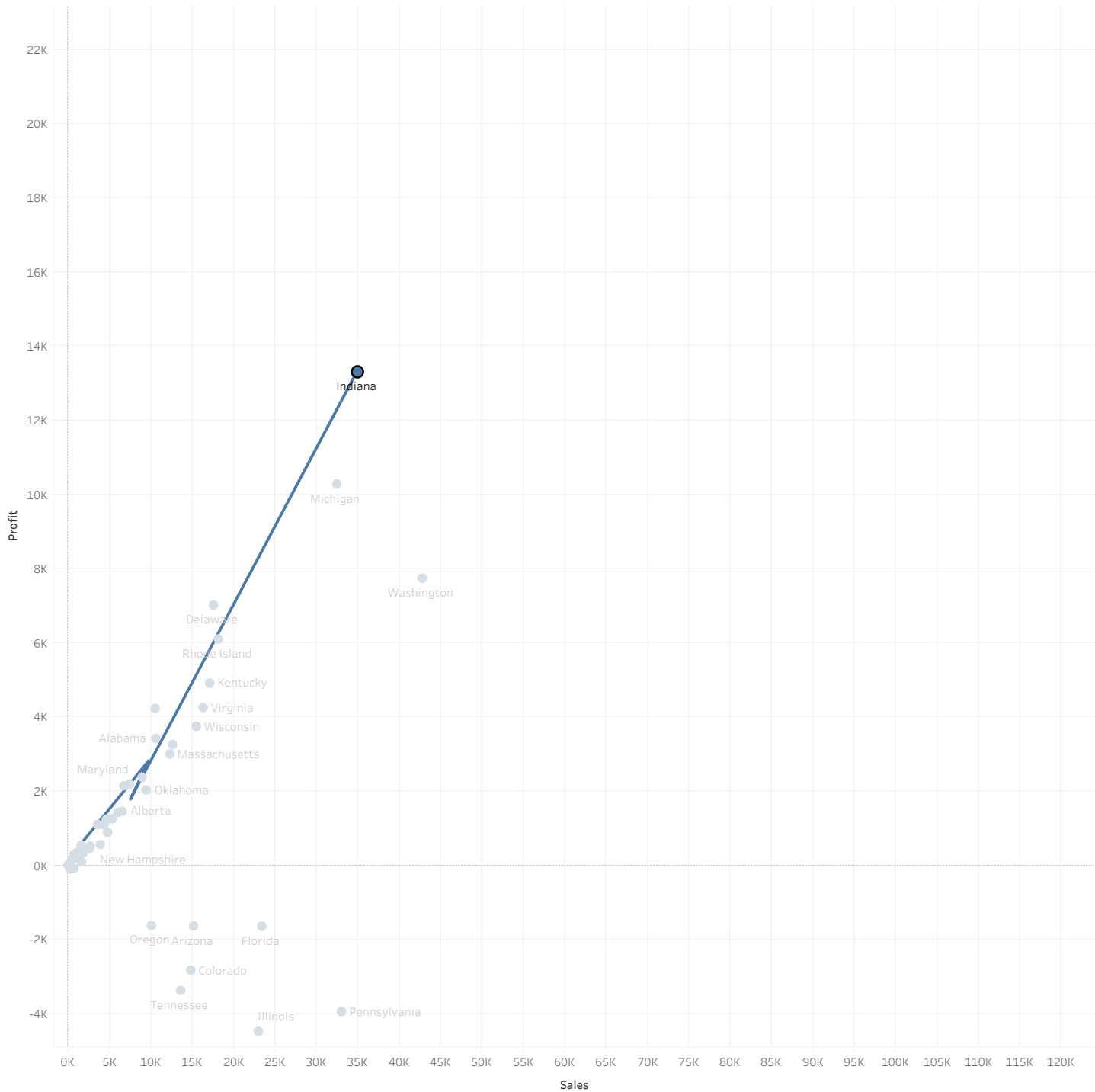
Profit - Treemap



- Region
- Central
  - East
  - South
  - West

Region, State/Province and Profit Ratio. Color shows details about Region. Size shows Profit Ratio. The marks are labeled by Region, State/Province and Profit Ratio. The data is filtered on Category, which keeps Furniture.

Scatter plot - Q4



Sum of Sales vs. sum of Profit. The marks are labeled by State/Province. Details are shown for State/Province. The view is filtered on Order Date Quarter, which keeps Q1, Q2, Q3 and Q4.

## Budget - Text Table

State/Province	Avg. Discou..	Profit	Sales	COGS
Alabama	0%	\$5,787	\$19,511	\$13,724
Alberta	9%	\$2,236	\$11,460	\$9,224
Arizona	30%	-\$3,428	\$35,282	\$38,710
Arkansas	0%	\$4,009	\$11,678	\$7,669
British Columbia	7%	\$116	\$2,763	\$2,648
California	7%	\$76,381	\$457,688	\$381,306
Colorado	32%	-\$6,528	\$32,108	\$38,636
Connecticut	1%	\$3,511	\$13,384	\$9,873
Delaware	1%	\$9,977	\$27,451	\$17,474
District of Columbia	0%	\$1,060	\$2,865	\$1,805
Florida	30%	-\$3,399	\$89,474	\$92,873
Georgia	0%	\$16,250	\$49,096	\$32,846
Idaho	9%	\$827	\$4,382	\$3,556
Illinois	39%	-\$12,608	\$80,166	\$92,774
Indiana	0%	\$18,383	\$53,555	\$35,172
Iowa	0%	\$1,184	\$4,580	\$3,396
Kansas	0%	\$836	\$2,914	\$2,078
Kentucky	0%	\$11,200	\$36,592	\$25,392
Louisiana	0%	\$2,196	\$9,217	\$7,021
Maine	0%	\$454	\$1,271	\$816
Manitoba	37%	\$159	\$1,931	\$1,772
Maryland	1%	\$7,031	\$23,706	\$16,674
Massachusetts	2%	\$6,786	\$28,634	\$21,849
Michigan	1%	\$24,463	\$76,270	\$51,806
Minnesota	0%	\$10,823	\$29,863	\$19,040
Mississippi	0%	\$3,173	\$10,771	\$7,598
Missouri	0%	\$6,436	\$22,205	\$15,769
Montana	7%	\$1,833	\$5,589	\$3,756
Nebraska	0%	\$2,037	\$7,465	\$5,428
Nevada	6%	\$3,317	\$16,729	\$13,412
New Brunswick	40%	-\$74	\$226	\$300
New Hampshire	1%	\$1,707	\$7,293	\$5,586
New Jersey	0%	\$9,773	\$35,764	\$25,991
New Mexico	6%	\$1,157	\$4,784	\$3,626
New York	6%	\$74,039	\$310,876	\$236,838
Newfoundland and Labra..	0%	\$187	\$515	\$329
North Carolina	28%	-\$7,491	\$55,603	\$63,094
North Dakota	0%	\$230	\$920	\$690
Nova Scotia	47%	-\$53	\$382	\$435
Ohio	32%	-\$16,971	\$78,258	\$95,230
Oklahoma	0%	\$4,854	\$19,683	\$14,829
Ontario	6%	\$1,880	\$7,009	\$5,129
Oregon	29%	-\$1,190	\$17,431	\$18,622

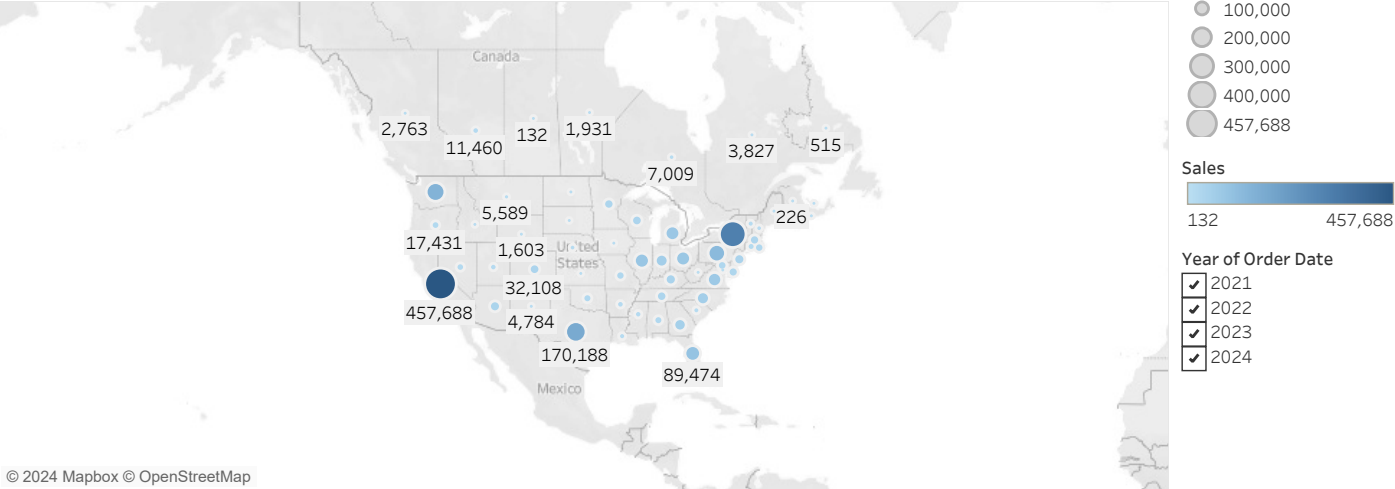
COGS, Avg. Discount, Profit and Sales broken down by State/Province.

# Budget - Text Table

State/Province	Avg. Discou..	Profit	Sales	COGS
Pennsylvania	33%	-\$15,560	\$116,512	\$132,072
Prince Edward Island	12%	\$329	\$1,088	\$759
Quebec	8%	\$1,091	\$3,827	\$2,736
Rhode Island	2%	\$7,286	\$22,628	\$15,342
Saskatchewan	20%	\$29	\$132	\$104
South Carolina	0%	\$1,769	\$8,482	\$6,713
South Dakota	0%	\$395	\$1,316	\$921
Tennessee	29%	-\$5,342	\$30,662	\$36,004
Texas	37%	-\$25,729	\$170,188	\$195,917
Utah	6%	\$2,547	\$11,220	\$8,674
Vermont	0%	\$2,245	\$8,929	\$6,684
Virginia	0%	\$18,598	\$70,637	\$52,039
Washington	6%	\$33,403	\$138,641	\$105,239
West Virginia	8%	\$186	\$1,210	\$1,024
Wisconsin	0%	\$8,402	\$32,115	\$23,713
Wyoming	20%	\$100	\$1,603	\$1,503

COGS, Avg. Discount, Profit and Sales broken down by State/Province.

Geo-crosstab



Sales - Bar Chart

