

# COUNTERHOUSE CONSULTANTS (KENYA) LIMITED



## Corporate Profile

[www.counterhouseconsultants.com](http://www.counterhouseconsultants.com)



## Table of Contents

ABOUT US .....	3
ISO 27001: 2022.....	4
OUR SERVICES.....	4
Oracle Implementation.....	4
Oracle Quality Assurance.....	5
Oracle Training.....	7
ePrentise Oracle Transformation .....	8
Ideagen Pentana System .....	9
Software Development.....	10
School Management Software .....	11
ICT Training .....	11
Outsourcing .....	13
IT Infrastructure.....	14
Advisory Services .....	14
Corporate Finance .....	15
Audit and Assurance.....	15
Consulting .....	16
OUR PEOPLE.....	18
OUR SUCCESS STORY .....	24
AWARD .....	25
CONTACT US .....	26

## ABOUT US

**Counterhouse Consultants Ltd (CHC)** is a multi-solution consulting firm with a passion for quality, honesty and excellence. CHC brings together a blend of certified, experienced and knowledgeable specialists with backgrounds in Information Technology, Systems Architecture, Engineering, Management, Human Resources, Finance and Support to create uniquely intelligent world-class solutions for businesses. We believe in relationship building and earning the trust of our clients through rendering a unique and rewarding service that differentiates us from our competitors. By complimenting or completing their teams, we also help our clients to create a competitive advantage and to optimize the business performance in all areas of the services we offer.

### At Counterhouse Consultants Ltd

We cherish associations and alliances that add value to our existence and assist in achieving our set objectives. To this end, CHC is in partnership with the following:

- ✓ Oracle Corporation – **Oracle Gold Partner**
- ✓ Oracle University – **Reseller/Delivery Partner**
- ✓ eprentise Oracle Transformation Software – **Partner**
- ✓ Pentana Audit & Risk Software – **Reseller Partner**

### ***Mission Statement***

To ensure that businesses achieve their full potential by providing top-notch solutions to meet their varying needs. We recognize that our clients have different needs and we have positioned ourselves to meet all these diverse needs, hence the question is not “what do we do?” but rather “what don’t we do?”

### ***Vision Statement***

To be at the forefront in Information Technology, Finance and Management Consulting in Africa through the use technology as a major tool in transforming business activities In Africa and adding values to our stakeholders in the process.

### **Our Core Values:**



# ISO 27001: 2022

The global digital landscape is changing. New business practices, such as remote working, cloud computing to name a few, have become widespread, and core business practices are increasingly digitally reliant. At CHC, we recognise this challenge and have taken measures to be proactive in this regard by being certified in **ISO/IEC 27001:2022** Information Security Management standards. The certification covers our major areas of operations and enables us to address increasingly sophisticated security risks, ensure business continuity, and gain a competitive advantage for the benefit of our clients.

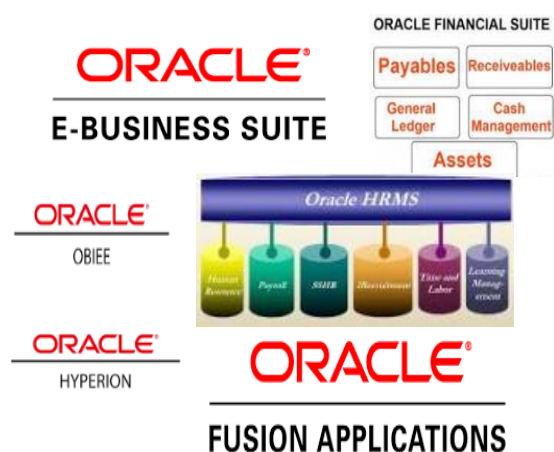
## OUR SERVICES

### Oracle Implementation

**Enterprise resource planning (ERP)** solutions integrate key business and management processes, providing a high-level view to an organization's business. ERP integrates fragmented business operations, often replacing multiplicity of legacy systems in the process. The ERP opportunity for an organization lies in a fundamental change in business operations focused on the guts of an enterprise: channel management, supply chain optimization, demand forecasting and other operations that can maximize customer service levels, minimize inventory levels and control other costs.

These guts applications can be dramatically changed by examining overall business processes, rethinking organizational authority and responsibilities, and selecting and implementing appropriate ERP applications to focus on these areas. CHC is an **Oracle Gold Partner** with the ability, skills and experience to deliver implementation, development and support Oracle projects on time and within budget.

ERP is a business-critical issue for many companies. Getting it right is fundamental to their ongoing success and profitability. Getting it wrong has far-reaching implications. Getting it wrong means missed due dates, cost overrun, and/or reduced scope or specifications. But among the failures are some cases of stopping implementations or complete abandonment of implementations. At CHC, we recognise that every project is different and requires a variety of dedicated skills and support. Our industry expertise cuts across all sectors of the economy. We



help clients build, integrate and support mission-critical systems for real-time enterprises. We also implement custom developed applications.

Counterhouse is a leader in Oracle deployment with **lots of FIRSTS** to its Credit and these include:

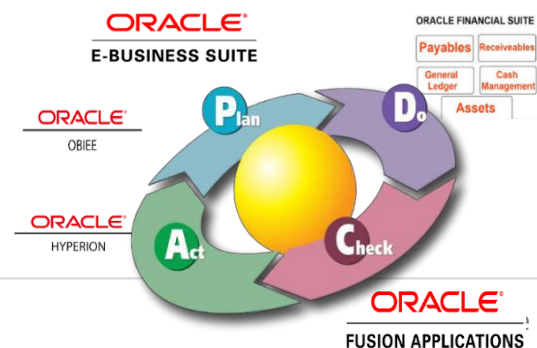
- ❑ First Nigerian Partner to implement the following:
  - First Oracle ERP Cloud project in Oil & Gas Industry in Sub-Saharan Africa
  - First Strategic Cloud project in West Africa. This is a complete Oracle Cloud story across the different platforms: Oracle SaaS and PaaS integrated with Oracle Payroll hosted on Oracle IaaS.
  - First Integration Cloud Service project in Nigeria.
  - First Oracle Infrastructure as a Service project in Nigeria
- ❑ First and only partner with the shortest delivery period in Oracle project implementation in Nigeria.
- ❑ The first and only Oracle partner in Nigeria that specialises in Oracle Training, Oracle Implementation, Oracle Quality Assurance and Oracle Transformation.

### Our capabilities include:

- ✓ Functional and technical knowledge of leading ERP Applications and especially in the following Oracle E-Business Suite and Fusion Applications:
  - Oracle Financials
  - Oracle Human Capital Management (HCM)
  - Oracle Supply Chain Management (SCM)
  - Oracle Procure to Pay (P2P)
  - Oracle Hyperion Planning & Budgeting
  - Oracle Business Intelligence
  - Oracle Governance, Risk and Compliance (GRC)
- ✓ Expertise in all types of projects (Implementations, Upgrades, Customizations, Integrations)
- ✓ Project Managers with 10+ years' experience in managing IT projects and with full-lifecycle ERP implementations in multifaceted engagements and complex environments
- ✓ Consultants with rich functional experience with one or more ERP implementations
- ✓ Proven implementation, customization, interfacing, migration and integration methodology
- ✓ Vertical industry specific services
- ✓ Industry-wide reputation for cost-effective and high-quality Production support and Maintenance.

## Oracle Quality Assurance

“Quality assurance” is an integrated system of management Quality assurance, or QA for short, is also known as ‘peer review’, ‘quality improvement’, ‘quality activities’ and ‘quality studies. It is the process



of verifying or determining whether products or services meet or exceed customer expectations.

Activities involve planning, implementation, documentation, and assessment, reporting and quality improvement to ensure that a process, product or service meets defined standards of quality. It deals with the entire process and not just the end product.

Quality assurance is a process driven approach with specific steps to help define and attain goals. In a project, QA ensures that service delivery by the implementation firm is:

- ✓ Fit for purpose or in line with contractual agreement;
- ✓ Right first time (mistakes should be eliminated); and
- ✓ Gives you value for money i.e. justifies your investment.
- ✓ Complies with the best practice and international standards

Studies in the last few years reveal that Organizations now engage the services of Independent **Quality Assurance** to advise whether a service delivery is fit for purpose, in line with contractual terms, gives value for money and complies with the best practice and international standards. A project can be considered successful if it meets the needs and expectations of the user community and stakeholders.

However, to get the best value out of the investments on the project, Independent QA have experience and would have gone through the “learning curve” and a lot of lessons learned on similar projects.

This will significantly reduce the time spent on the project, cost as well as enhance the scope. Independent QA can also help our client’s team think outside the box- a difficult skill to cultivate when her team is busy with day-to-day operations. Counterhouse is familiar with all the critical points which ultimately results in successful projects and we can visualize the big picture and how the project, problems and team fit into it. In specific terms.

**CHC as a QA Consultant will provide the following on any project**

- ✓ Drafting the Terms of Reference (TOR) and Request for Proposal (RFP) for the prospective contractors
- ✓ Coordinate the selection of successful firms for the implementation of the various components of the project
- ✓ Promoting quality achievement and performance improvement throughout the contract period;
- ✓ Setting QA compliance objectives and ensuring that targets are achieved;
- ✓ Assessing contractor’s deliverables and comparing with contractual agreement;
- ✓ Ensuring compliance with national and international standards and legislation as well as best practice;
- ✓ Setting up and maintaining controls and documentation procedures;



- ✓ Collating and analysing performance data and charts against defined parameters;

**CHC as a QA Consultant will provide the following on any project**

- ✓ Liaising with contractors and ensuring the execution of corrective action when necessary and compliance with contractual agreements;
- ✓ Establishing standards of service for contractors in conjunction with client's stakeholders;
- ✓ Monitoring performance by gathering relevant data and producing periodic reports.

## Oracle Training

Enterprise Resource Planning (ERP) holds a promising future in terms of employment and training. The professionals are second to none in terms of demand which will continue to outstrip supply. Many thanks to the intuition of companies that have made them realize the importance of ERP. The researches conducted by the leading IT consultants have also drawn positive conclusions. They point a vibrant and an ever-expanding growth for ERP given the increasing tendency of companies to mechanize and automate enterprise operations.



ERP has been the preferred and still continues to be favourite choices among other applications. At CHC, our partnership with **Oracle University** gives us the leverage to offer both **Oracle Functional and Technical Training for End Users, Super Users and Implementation Consultants** to meet the ever-increasing demand for these resources. Our training curriculum focuses on how to setup, implement, administer, customize and extend ERP applications.

**CHC as an Oracle University Trainer provides the following Training:**

- ✓ Oracle Applications (**both on EBS and Fusion**) – **Financials (General Ledger, Receivables, Payables, Fixed Asset and Cash Management), Supply Chain Management (Purchasing & Inventory), Oracle Hyperion Planning & Budgeting and Oracle BI – Business Intelligence for Reporting.**
- ✓ Oracle Technology and Database
- ✓ Custom Training – Enterprise Deployments, Disaster Recovery Planning, Migrations & Apps Development

- ✓ Oracle System Administrator and lot more
- ✓ HC as an Oracle University Trainer provide the following Training:

**Our Training highlights/facilities includes:**

- ✓ Well-designed curriculum
- ✓ Teaching by professionals with implementation and training experience around the globe
- ✓ Small batch for better one on one interaction
- ✓ Flexible timings for working people
- ✓ Real time projects with practical case studies from the industry

## ePrentise Oracle Transformation

**ePrentise®** software allows any change in Oracle E-Business Suite, whether it is consolidating multiple EBS instances or changing configurations, cleansing data, or creating subsets of data. The user defines the target data structure (i.e. a new instance, a new organization unit, a new calendar, a new Flexfield, etc.) ePrentise software analyses the difference between the source and target and automatically generates code to copy, filter, change, and merge the source data into the target structure. An underlying ePrentise engine (Metadata Analysis) analyses the data structures, relationships, and other database objects. Once the Metadata Analysis is complete, rule templates are used to generate the code required to copy, filter, change, or merge the source data to the desired target data structure. In the process, the source and target may be compared, standards may be applied, duplicates identified and resolved, and differences in business processes reconciled.



The image displays the ePrentise logo at the top left, with the tagline "Accelerating the time for change in E-Business Suite". Below the logo, four software capabilities are listed in colored boxes:

- Divestiture Software**: Create 2 separate EBS instances while retaining all key information assets of each.
- Consolidation Software**: Merge 2 or more database instances & maintain data integrity and history.
- Reorganization Software**: Make major configuration changes to reflect your business structure & operations.
- FlexField Software**: Easily change your accounting flexfields as often as your business changes.

To the right of these boxes is a large red circle with a diagonal slash through it, containing the word "REIMPLEMENT" in bold black capital letters.

**ePrentise** provides software that accelerates business change by providing the ability to change any data in order to align with new business initiatives across the enterprise. At the metadata, data, and business process levels, ePrentise software identifies gaps between a source and a target. Whether the entities are charts of accounts, calendars, legal entities, business groups,



other operating units, or entire EBS instances, eprentise determines the gaps between the source and the target through its proprietary mining process and then automatically generates the code to resolve the differences by adding or changing database objects, reconciling duplicates, changing configuration data (Flexfield, organization units, product IDs, etc.), standardizing using a built-in rules-based knowledge repository, or filtering data based on any number of criteria. Because the software understands the data relationships, changes are permeated throughout the database. Companies do not have to do a time-consuming, resource-intensive reimplementaion to accommodate business changes like mergers, acquisitions, or divestitures to adapt to new technologies (such as subledger accounting or Multi Org Access Control), or to change EBS setups that the company has outgrown. eprentise software enables changes to take place in months with very few technical resources.

#### Benefits:

- ✓ Increased efficiency reducing project timelines, costs, and improving accuracy of outcomes.
- ✓ Rules-based system with comprehensive knowledge repository.
- ✓ Operational efficiencies.

## Ideagen Pentana System



Ideagen Pentana System is an integrated software suite designed to help Governance, Risk Management and Compliance (GRC) professionals – **Internal Auditors, External Auditors, Inspectors, Compliance Officers and Risk Managers** – manage a wide range of audit, investigation, risk and compliance and other GRC operations from planning through to fieldwork, review, report generation and follow-up. It delivers timely, relevant, cost-effective risk, audit management, and compliance information that help to safeguard organization's reputation. Around the world successful GRC professionals in all industries and audit regulatory authorities rely on the Ideagen Pentana System to deliver results in their day-to-day activities such as: performing risk assessments, managing audits, assuring full compliance and tracking issues. Ideagen Pentana System delivers real-time reporting across all business lines with a clear and concise picture of the issues at hand thus saving money and time. It makes it easy to enforce a

consistent methodology to facilitate review and interpretation of results and providing simultaneous access to all audit work for lead auditor review and manager approval without the need for document transfer. Ideagen Pentana System offers a modern and simple user interface and yet it is extraordinarily powerful.

## Software Development

Counterhouse Consultants is at the forefront of innovative software development, providing cutting-edge solutions tailored to meet the unique needs of our clients. Our dedicated team of skilled developers utilizes the latest technologies and industry best practices to deliver robust and scalable software solutions.

**Flagship Product - CiBS (Counterhouse Integrated Business Suite):** At the heart of our software offerings stands CiBS, our flagship product and a testament to our expertise in software development. CiBS, an acronym for Counterhouse Integrated Business Suite, is a comprehensive Enterprise Resource Planning (ERP) solution. This powerful platform seamlessly integrates various business processes, offering a unified and efficient system for managing diverse aspects of your organization.



### Key Features of CiBS:

- ✓ Proven HRMIS System: CiBS boasts a proven Human Resource Management Information System (HRMIS) that streamlines HR processes, from employee onboarding to performance management. Our system is designed to enhance workforce productivity, improve decision-making, and ensure compliance with regulatory requirements.
- ✓ Scalability: CiBS is built with scalability in mind, allowing it to grow alongside your organization. Whether you're a small business or a large enterprise, CiBS can adapt to your evolving needs.
- ✓ User-Friendly Interface: We understand the importance of user experience. CiBS features an intuitive and user-friendly interface, making it easy for your team to navigate and maximize productivity.

- ✓ Customization: Recognizing that each business is unique, CiBS offers customization options to align with your specific workflows and business requirements. This flexibility ensures that the software adapts to your organizational structure seamlessly.

## School Management Software

Our School Management Solution is an Educational ERP developed to cater for the needs of educational institutions. It helps schools in streamlining all departments, functions and processes. which leads to better transparency, productivity and control. It is a School Management Solution designed as a one-stop solution to the various challenges of managing any academic institution. The system covers complete student life cycle from Admission to Graduation and Alumni along with administrative processes like HR, Inventory etc.

### **Our School Management Solution has the following modules:**

- ✓ Pre-Admission Management
- ✓ Student Information System
- ✓ Multi Institute (Multi Campus) Definition
- ✓ Course and Attendance Record management
- ✓ Fees Management
- ✓ Human Resources Management
- ✓ Library and Hostel Management
- ✓ Examination and Certificate/Document Management
- ✓ Alumni Records Management
- ✓ Automatic and Programmed Reports and many more.

### **Its benefits include but not limited to:**

- ✓ Substantial savings in manpower, time and financial outlay.
- ✓ Improved quality of interaction amongst students/teachers/school/parents/centers/sub units
- ✓ Efficient workflow with faster information, reduced errors and minimal duplication of work
- ✓ Automatic generation of reports on all aspects of school administration.
- ✓ Web based and comparatively affordable – you do not need servers, 24-hour electricity etc.
- ✓ Improved Transparency, Productivity and Contro

## ICT Training

The IT field is getting more and more crowded and competitive each year. Yesterday's skills don't quite cut it in today's advancing technological world; only continuous training is



**TRAINING**



essential to catch up with it. The world of IT training also is becoming ever more crowded, with book and CD based training, IT training boot camps, live IT training and many other choices. It is important for every worker, IT professional and every enterprise manager, to carefully evaluate these IT training options in order to get the best possible value.

At CHC, we recognize these facts which explain why we always strive to meet, and exceed, the expectations of our students and clients. We also recognize that superior instructors are more than just skilled technologists and that the cornerstone for success of a quality accelerated technology training provider is the instructor's ability to translate complex technical theories into understandable concepts and applied knowledge.

Our instructors are cross-certified industry professionals who have delivered quality training around the globe. In addition, they deliver the curriculum, provide leadership, and coach students to ensure successful information comprehension and retention as well as certification where applicable. Instructors provide group instruction and individual assistance with a keen ability to cater to every aptitude and background.

**Our IT Training Courses include the following:**

**ERP Training**

- ✓ Oracle Database
- ✓ Oracle Application (EBS and Fusion)
- ✓ Oracle System Administrator

**IT Certification Training Courses**

- ✓ Certified Information System Auditor (CISA)
- ✓ Certified Information System Manager (CISM)
- ✓ Certified in the Governance of Enterprise Information Technology (CGEIT)
- ✓ Project Management Institute's (PMI) Project Management Professional (PMP)

**Custom Training**

- ✓ **Our IT Training Courses include the following:**

- ✓ Enterprise Deployment
- ✓ Disaster Recovery Planning
- ✓ Proprietary Applications
- ✓ System Infrastructure Software
- ✓ Application Development

- ✓ Enterprise migration
- ✓ Industry Application Training (CRM; ERP)

### Train-the-Trainer

## Outsourcing

Organizations face a complex technology environment and the need for specialist skills comes at a cost. Outsourcing is defined as allocating a role or activities to a third party unrelated to the organization. The most common motive for organizations choosing to outsource core and specialist functions is to reap reduced operational costs, alleviate administrative burdens and focus on strategic areas. According to *The Outsourcing Institute*, the top ten reasons why companies outsource are:

1. Reduce and control operating costs.
2. Improve company focus.
3. Gain access to world class capabilities.
4. Free internal resources for other purposes.
5. Gain access to resources that are not available internally.
6. Accelerate re-engineering benefits.
7. Handle functions that are difficult to manage or are out of control.
8. Make capital funds available.
9. Share risks.
10. Bring in a cash infusion.



However, experience has shown that this benefit may not be as advantageous in practice as it sounds in a proposal. At CHC we offer clients a Managed Outsource model that provides the following additional benefits:

- ✓ Dedicated but flexible resource
- ✓ Collaborative approach
- ✓ A breadth of specialists rarely available in an in-house function
- ✓ Cost effective services able to cope with changing risks
- ✓ Following best practice using current methodologies, tools and intellectual capital
- ✓ Knowledge transfer, management control, efficiencies and improvements

We deliver fully outsourced services, providing all aspects of normal in-house functions as follows:

- ✓ **System Management**
- ✓ **Accounting Bureau Services**

## IT Infrastructure

IT infrastructure is the starting point for every company that decides to invest in Information and Communication Technology. Infrastructure plays a critical role in business transformation. It enables everything else: applications, processes, operating models, enterprises and extended enterprises. It usually starts very small with a few unlinked computers. The growth of an IT infrastructure encompasses networking, multiple geographic locations, tens and hundreds of servers and thousands of computers that need to work together and remain manageable.



At CHC, we provide our clients with access to an advanced, resilient, and secure IT infrastructure. Our integrated global approach provides benefits of cost-effective solutions by leveraging skills, processes and technology as well as better levels of service with a flexible, yet robust delivery model. Our infrastructure services include the following:

- ✓ **Networking & Communication**
- ✓ **Connectivity**
- ✓ **Security and Surveillance**

## Advisory Services

At CHC, we have advisory professionals with unparalleled financial and accounting expertise, knowledge of business processes, industry insight and technology, and customer relationship skills. Through our capabilities in these areas, we assist clients in translating strategy into action.



Particular emphasis is placed on the client priorities of performance improvement in all areas of operation. Whether you are pursuing new opportunities; dealing with a serious event; or managing the daily pressures of growth, competition and shareholder value, we're here to help.

Our advisory specialists connect with one another and with you to help your business move from strategy to implementation and focus on results. Specifically, we can help with the following:



- ✓ **Business Process Re-engineering**
- ✓ **Strategic Business Planning**
- ✓ **Project Management**
- ✓ **Change Management**
- ✓ **Business Continuity Planning**
- ✓ **IT Policy**
- ✓ **Risk Management**
- ✓ **Vendor/Systems Selection**

## Corporate Finance

Whether you want to sell your business, expand your operations, buy the business you currently manage, or if you are considering floating your company, we can help you to maximize the value you generate from your transaction. We will help you to identify your strategic options, assist in the execution and post transaction integration and help you to avoid costly pitfalls and delays.



We will give you the right balance of technical expertise, market insight and practical experience that will give you the best chance of completing the deal successfully.

### Our Corporate Finance Services include:

- ✓ **Due Diligence**
- ✓ **Feasibility Studies**
- ✓ **Financial Modelling**
- ✓ **Valuation**
- ✓ **Mergers & Acquisition**
- ✓ **Management Buy-Outs and Management Buy-Ins**
- ✓ **Post Deal Support**

## Audit and Assurance

Auditing & Assurance Services are at the core of any Financial Management setup. It ensures proper working of the organization according to laid down internal controls, regulatory requirements and also the efficiency and effectiveness of the controls



## Our range OF Business Assurance Solutions includes:

itself. At CHC, we offer a complete range of Assurance Solutions to help improve your financial efficiency, accuracy and stability as well as your corporate governance.

- ✓ **IT and IS Audit**
- ✓ **IT Assurance**
- ✓ **IT Security Assessment**
- ✓ **Financial Audit**
- ✓ **Internal Audit**
- ✓ **Tax Services**

## Consulting

In modern human resource management practice, it is increasingly being acknowledged that the workforce constitutes a vital and valuable organizational asset. Realizing tangible performance benefits from an organization's human assets requires effective recruitment, retention and workforce development strategies. At CHC, we provide companies with a range of human resource services designed to align people assets with business goals thereby increasing the effectiveness of the organization. We aim to help our clients solve human resource challenges and overcome any obstacles.



We support our clients in upgrading the capabilities of the people within the organization and we work with the executives to identify the current hidden talent within and outside the organization. We ensure your team is the "RIGHT TEAM". Our HR team is composed of experienced trainers, managers, search and selection specialists and administrators. Our Consulting Services include:

- ✓ **Strategy/General Management Consulting**
- ✓ **Human Resource Consulting:**
  - *Executive Search and Recruitment*
  - *Compensation Surveys, Pay Comparison Services and Performance Appraisal*

- o *Organizational Planning & Analysis and Organizational Structure Design Services*
- ✓ **Oracle ERP Consulting**
- ✓ **IT Consulting**
- ✓ **Audit and Tax Consulting**

## OUR PEOPLE

Counterhouse Consultants gives clients access to seasoned professionals with extensive experience in their chosen fields. We combine the strengths of global reach and local relationships to deliver solutions to our clients' operational needs. We operate with a unified management team, talent pool, knowledge, and resources, as well as a single set of tools, methodologies, and training to deliver consistent services to our clients. Counterhouse is a bonfire Corporate Member of the Federal Reporting Council of Nigeria (FRCN), Nigeria Computer Society (NCS) and also the Computer Professionals (Registration Council of Nigeria). When staffing a project, Counterhouse Consultants draws from its personnel resource centres to staff client projects with the right expertise for the job.

**Rotimi OLUGBOHUNGBE PhD, B.Sc., M.Sc., FCA, ACTI, CISA, CISM, CGEIT, CRISC, CFE, C[CISO, M. IoD, MCPN, MNCS**

Rotimi is a Chartered Accountant and a Certified Information Systems Auditor. An ex-Akintola Williams & Co. (now Akintola Williams Deloitte), Rotimi is an Oracle Functional Consultant. He has over twenty years working experience spanning banking, audit, consulting, accounting, IT and training.

A graduate of Accountancy from the University of Nigeria, Nsukka with a Master's Degree in Computer Science and Information Technology from Lead City University, Ibadan, Nigeria. Rotimi started his working career with Akintola Williams & Co. (now Akintola Williams Deloitte) where he qualified as Chartered Accountant before joining the then Nationwide Merchant Bank (now Bank PHB) after which he joined Corporate Development Consultants as the Chief Operating Officer. He later founded Counterhouse Consultants.

Rotimi has almost two decades' implementation, training and super user experience and understanding of Oracle Financials (General Ledger, Fixed Assets, Accounts Payable, Accounts Receivables, Human Resources, Payroll, Public Sector Budgeting and Cash Management) in diverse sectors of the economy. He is also well grounded in IT Audit and has been extensively involved in IT Audit training as well as field work. An instructor with Oracle University, he is a resource person on Oracle training for corporate clients. A widely travelled professional, Rotimi Olugbohungebe is a Consultant to the World Bank on economic reforms and was until recently a member of The World Bank Investment Climate Program (ICP) team for Nigeria.

He is a member of professional bodies such as The Institute of Chartered Accountants of Nigeria, Chartered Institute of Taxation of Nigeria; Nigeria Computer Society; Computer Professionals (Registration Council of Nigeria); Institute of Directors; Association of Certified Fraud Examiner; Information Systems Audit and Controls Association (ISACA) consisting Certified Information Systems Auditor (CISA); Certified Information Systems Manager (CISM); Certified in the Governance of Enterprise IT (CGEIT); Certified in Risk and Information Systems Control (CRISC).

He is a Certified Chief Information Security Officer (C[CISO) and the Chief Executive Officer (CEO) of Counterhouse Consultants Ltd.

### **Bonface MWANGANGI PhD (ongoing), B.Com, MBA**

Bonface is a reliable professional with over 12 years of experience in accounting, financial management, and operations management in different financial institutions. Bonface is currently pursuing his PHD in Business administration at Kenyatta University and he also graduated from Kenyatta University with MBA in Finance option and a degree in Bachelor in Commerce option Finance as well. He has significant experience in both financial and management accounting nature with the ability to drive out inefficiencies through process improvement as well as assist in the maintenance and development of financial systems, budgeting, and managing operations procedures.

Having over 8 years of experience working in management positions, he has strategically managed business orientation, ensured strategic process improvement, financial management and forecasting, stakeholder relationship development, and contributed to funding, and investment management. He is also adept at providing leadership and direction in continuously improving performance sustainably and developing strategy, approach, content, and structure. He aims to adding value by directing and managing a company-wide process of the finance, economic, social, and trends.

He is the Chief Operating Officer of Counterhouse Consultants (Kenya) Ltd.

### **Adeyinka ADELOYE – B.Sc. MBA**

Yinka is an Oracle Functional Consultant with over a decade's experience in Oracle implementation within and outside the country. Some of his special qualifications and skills include:

- ✓ Diploma: Advance Business Management. Buckingham College. Corydon UK
- ✓ Oracle University, (Oracle 11i E-Business Suite Training (HRMS)) Dallas. U.S.A.
- ✓ Business Objects Budgeting (CALYON Investment (London)
- ✓ Operating System: MS-DOS, Windows98/NT, Windows2000/XP & UNIX
- ✓ DBMS: MS-Access
- ✓ RDBMS: Oracle 9i & 10.g Oracle 11.5.10/Rel. 12
- ✓ GUI: Oracle e-business suite 11i, Visual Basic 6
- ✓ Methodology: AIM 3.0
- ✓ Tools: Discoverer Reports, Oracle forms and Reports 6.0, SQL\*Loader, TOAD, Visio, Data Loader, Oracle Workflow V2.6, Mercury Test Director 8.0, Oracle Tutor and Remedy and UPK

His Oracle implementation experience includes the following:

- ✓ Midas Distribution Company: Pixel Corporation (Chicago U.S.) May 1999 - Jan 2000 Oracle Application Functional Consultant 10.7
- ✓ MET Health Services US: Cap Gemini Ernst & Young LLC. 1999 – 2001. Jul 2000 - Mar 2001: Oracle HRMS Application Functional Consultant 11.0.3

- ✓ Lagos State Staff Computerisation Project, Lagos. Trans-National Computer Technology (TCT, Lagos, Nigeria) Apr-2001 – May-2002 Oracle HRMS Functional Consultant 11.5.5
- ✓ NCB National Bank of Jamaica: Adjoined Consulting Inc. (Kingston, Jamaica) Jun 2002 Mar 2003 Oracle HR Functional Consultant (Lead Role) 11.5.8
- ✓ ESR (Electronic Staff Record) NHS. (Warwick, McKesson U.K.): Jan -01-2004 - Dec-31-2005: Oracle Functional Consultant Environment: Oracle 11.5.9/11.5.10
- ✓ Defra (York, U.K.) (Jan 2006- Mar 2006) Oracle HRMS Consultant 11.5.10.2
- ✓ London Borough of Lambeth :( London U.K.) (May 28th 2006 – Aug 25th) LMS Functional consultant 11.5.10.2
- ✓ Sensata Technologies (Rhode Island, U.S.) (Nov. 6th 2006 – May. 18th 2007) Functional Consultant (Core HR, OLM, iRec, CWB and SSHR)11.5.10.2
- ✓ Calyon Investment Bank (Jul. 10th 2007 – Jan 11th 2008. Oracle HR Administrator / HRMS Configuration Expert.
- ✓ Government of Osun State, Nigeria (Mar 2011 – Nov 2011). Oracle HR Administrator / HRMS Configuration Expert.
- ✓ Nigeria College of Aviation Technology, Zaria, Nigeria (May 2012 – Date). Oracle HR Administrator / HRMS Configuration Expert.

### **Olaonipekun OYINLOYE B.Sc., MBA, FCA**

Ola Oyinloye graduated with a B.Sc. Honors (Second Class Upper) in Accounting from University of Ilorin in 1989. He also obtained Masters in Business Administration from Ekiti State University. He qualified as a Chartered Accountant in 1991 and was admitted as an Associate Member of the Institute of Chartered Accountants of Nigeria. He has twenty-two years working experience out of which about two decades were in banking industry. His banking experience covers Corporate Banking, Commercial Banking and Risk Management.

He started his banking career with Credite Bank Nigeria Limited in 1992 and later worked in Corporate Banking Division of Stanbic Bank Limited before joining Access Bank Plc. in 2000 as Head, Ikeja Corporate where he set up Telecoms Group in 2001 that handled all Corporate Customers in the Telecommunications industry. In 2005, he joined Intercontinental Bank Plc. and later became a Divisional Business Executive in charge of Telecommunications and Infrastructure before proceeding to head Oil & Gas, Power & Aviation groups in the Bank.

In 2008 he got the Group Chief Executive Medal award and in 2009 was appointed the Group Head, Risk Management where he developed a robust Risk Management architecture for the Bank in line with the best practice. He left the services of the Bank in February 2012 as a Deputy General Manager and Group Head, Risk Management. He attended various professional and leadership training programs facilitated by Standard Bank Group of South Africa, Euromoney United Kingdom and Lagos Business School.

Ola joined Counterhouse in 2012 as the Head of Business Strategy.



### **Precious OREMEGUE B.Sc., PGD, ACA**

Precious read Accountancy at the University of Benin and graduated in 1990. He also has Post Graduate Diploma in Computer and Data Processing. He is a Chartered Accountant and has had years of experience in manufacturing, banking and information technology before joining CHC as a Consultant. An Oracle Functional Consultant, he had his professional training with Idowu Ibijoju & Co. (Chartered Accountants) and was for many years, the head of the firm's consultancy arm.

He is a member of The Institute of Chartered Accountant of Nigeria (ICAN).

### **Echezona OBIORA M.Sc., B.Sc., OCA, OCP, OCS, PMP, MNCS**

Obiora is a graduate of Computer Science from the University of Nigeria, Nsukka in 2011. He also holds a Master degree in Information Systems from the University of Salford, Manchester, UK. He is a professional system administrator with vast experience in information technology before joining CHC as a Consultant. He has worked with Integrity contactors limited as the IT manager and is presently an IT Lead Technical Consultant that has been of immense values to clients in resolving.

Eche is a Certified Oracle Specialist, Oracle Certified Associate, Project Management Professional and a member of the Nigeria Computer Society (NCS).

Eche has over the year's demonstrated competent knowledge on the followingz:

- ✓ Database Administrator/Apps DBA.
- ✓ Network Administrator.
- ✓ Installation and Maintenance of systems, servers and network devices.
- ✓ Monitoring and optimizing database performance.
- ✓ Backup and Recovery of Databases.
- ✓ Monitor table space fragmentation.
- ✓ Monitor disk I/O across databases.
- ✓ Project Management.
- ✓ Oracle XML DB.
- ✓ Undertake problem resolution and troubleshooting.
- ✓ Undertake Performance Tuning of Instances.
- ✓ Inspect Indexes to identify potential candidates for re-building.
- ✓ Undertake database sizing, define and implement the back-up and Recovery Strategy.
- ✓ Monitor day-to-day databases activities using OEM and other monitoring Tools.
- ✓ Manage and assist users with database access/connectivity, ODBC, and SQL\*Net.
- ✓ Writing and installing scripts for database administration tasks, such as backups and capacity monitoring.
- ✓ Monitor table and table space growth to prevent space allocation becoming a critical issue.
- ✓ Gather data requirements to define, allocate, and compute growth needed for total storage.

### **Omotayo OWOLABI M.Sc., H.N.D., B.Sc., PMP, OCS, MNIM**

A graduate of Banking and Finance with (Distinction) from the Federal Polytechnic Ilaro. He also holds a bachelor's degree in (Accounting) from Southwestern University and a master's degree in Accounting & Finance from the University of Manchester, UK. A prize winner including the overall best graduating student of his alma mater, Tayo is very versatile in all areas of our operation including Consulting, Pentana, e-Prentise, School Management Solution, Oracle implementation, Training and Quality Assurance. An Oracle Functional consultant with Technical background on SQL Foundation and Oracle Database (11g and 12c) his Oracle implementation experience spanned both private and public sector engaging in interfacing with clients on all major key activities including requirement definitions, evaluation, configuration as well as conducting key and end user training on Oracle applications for both Oracle EBS – E-Business Suite and Fusion.

Tayo has always played pivotal role in most of our projects and assignments on Oracle Application, ERP Quality Assurance, Operation Research, Business Plan, Feasibility Studies and Pentana Audit Management Software from planning through completion to “go-live” stage.

Tayo is an Oracle E-Business Suite Certified Specialist and Oracle Support Specialist, a Project Management Professional (PMP) and a member of the Nigerian Institute of Management (NIM).

### **Mayowa ADELUSI B.Sc., OCS, CISA, CISM, MNCS**

Mayowa has a bachelor's degree in Computer Science with Economics from Lead City University, Ibadan. He acquired immense years of experience in IT support help desk before joining Counterhouse Consultants Limited as a Techno-Functional consultant. He has gained vast experience in Consulting, Information Technology, Oracle Enterprise Applications, IT Security & Audit, and Cloud Technologies.

Mayowa has certifications from Oracle Corporation and Information System Audit and Control (ISACA). He has also attended several workshops on Oracle Fusion application and Oracle EBusiness Suite (EBS), as well as tools and applications such as ePrentise and Excel4Apps that enrich the users' experience with Oracle Applications. As a core technical person, he is well adapted to using several tools for the administration, monitoring and optimization of databases and applications. He is also acquainted with the best practices in IT service management. He handled the HCM module in the first Oracle Fusion Application implementation in Nigeria and has been involved in several Oracle EBS projects. He is also involved in end user training on Oracle Application as well as IS audits.

Mayowa is also a member of the Nigeria Computer Society (NCS).

### **Brian MUGAMI B.Sc.**

Brian is a graduate with Honors in Biochemistry at the Technical University of Kenya in 2021. He is a young and energetic Pre-Sales Consultant with vast experience of using Oracle in different sectors and departments. He began his career at Counterhouse Consultants (Kenya) Limited as an Oracle Pre-Sales (Functional) Consultant with vast knowledge and experience in Oracle ERP Applications including modules like Oracle Financials – General Ledger, Receivables, Payables, Fixed Asset and Cash Management, Human Capital Management (HCM), Supply Chain Management (SCM).

Brian was trained on using Oracle and tasked with consulting Oracle training to clients, report writing, conducting demos to prospective clients as well as providing technical support to clients across both the private and public sector. He is also a Software Developer experienced in building and implementing technical solutions, writing complex queries and stored procedures/routines as well as experience in full stack web development and software development and performance tuning techniques.

Brian possessed certifications in Web development with Python programming and Django, My SQL for Business Analytic for Database Administration, REST-APIS with python, Oracle Value Chain Planning and Oracle Policy Automation Cloud Solution.

He is the Head Project Delivery at Counterhouse Consultants (Kenya) Ltd.

### **Esther MUGASIA B.Sc.**

Esther is an experienced sales consultant with over five years of experience in different multinationals within East Africa in software including Oracle ERP, Oracle NetSuite, SAGE and hardware sales. She holds a bachelor's degree in Business Information Technology from Jomo Kenyatta University of Agriculture and Technology (JKUAT), Kenya where she graduated with Honors. She began her career as a Sales Account Manager with responsibilities including generating leads, writing proposals, responding to RFQs, bid management, developing sales strategies, managing sales through forecasting, negotiations on prices as well as managing the end-to-end sales of ICT (Oracle ERP) software and hardware.

Esther is possess an excellent communication, interpersonal, marketing and presentation skills, which allows her to understand client demands and deliver according to their desired expectations. Esther holds an in Oracle ERP NetSuite Sales Specialist.

She is the Head of Sales at Counterhouse Consultants (Kenya) Ltd.

**They are supported by other eminently qualified professionals.**

## OUR SUCCESS STORY



Sultanate of Oman  
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AFRICA RE  
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## AWARD



**FY20 Partner of the Year (Oracle Cx)**



# CONTACT US

If you would like to receive further information on CHC's services, please contact us as follows:

Counterhouse Consultants (Kenya) Limited  
2nd Floor, LEMAC Plaza  
Waiyaki Way, Westlands  
Nairobi, Kenya.  
Telephone: +254 748 489 922  
E-mail: [info@counterhouseconsultants.com](mailto:info@counterhouseconsultants.com).  
Website: [www.counterhouseconsultants.com](http://www.counterhouseconsultants.com).