

Brian M Wastle

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Abington, PA 19001

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OBJECTIVE

Self-motivated licensed mortgage professional with strong interpersonal, communication, and organizational skills. Years of experience working towards finding the best solutions in customer-facing positions. Hard-working, quick to learn and eager to build a relationship with employees and customers.

WORK EXPERIENCE

Freedom Mortgage , Chesterbrook, PA <i>Team Lead - Sales</i>	02/2020-04/2022
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Managed day-to-day functions of three sales people. Performed customer outreach to retain business of customers in process of refinancing.

New Rez Wholesale LLC , Fort Washington, PA <i>Account Manager - Wholesale, NMLS#1598098</i>	01/2020 - 02/2020
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Offered position based on performance during Ditech's transition to New Rez.

Responsible for guiding brokers and processors through New Rez's underwriting process from loan application to funding.

Ditech Financial LLC , Fort Washington, PA <i>Loan Processor - Direct-to-Consumer, NMLS#1598098</i>	10/2016-12/2019
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FHA, VA, FNMA and Freddie Mac Refinance.

Chosen by senior management to help close the Ditech estate pipeline during the transition to New Rez.

Met and exceeded funding goals each month, with consistently highest customer service scores in 2019.

Embrook Benefits , Willow Grove, PA <i>Benefits Administrator</i>	05/2016-08/2016
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Provided health insurance proposals for 40 clients.

Researched health insurance options and created benefit comparisons for small businesses.

Provided continuing health and human resources support for our clients via phone and email.

Corporate Call Center , Blue Bell, PA <i>Team Lead - Sales</i>	09/2015-12/2015
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Managed a team of twenty during Medicare insurance open enrollment period for Humana.

Handled enrollment into prescription drug plans for Medicare and Medicaid enrollees.

Led a training course on Medicare and AHIP regulations for incoming associates.

EDUCATION

Temple University Philadelphia, PA B.A. in English, GPA: 3.5
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