

# Brian A. Diaz

---

5455 Rising Tide, North Charleston, S.C. | (843)442-5176 | briandiaz2500@gmail.com

## Objective

To gain a job where I can proficiently use my bilingual (ENGLISH/SPANISH), customer service, and tech skills efficiently to help profit a company and achieve its goals and sales quotas as well as gain experience in the field applied to. Looking to intern and gain more experience in my career field as well.

## Education

### **CURRENTLY PURSUING A DEGREE IN COMPUTER SCIENCE (BS) AT CHARLESTON SOUTHERN UNIVERSITY**

- Graduating in May 2022 (currently a senior).

### **MAY 2017 | FORT DORCHESTER HIGH SCHOOL HIGH SCHOOL DIPLOMA**

- I have recently graduated from high school with honors and IB classes in Spanish and in Visual Arts. I am currently attending Trident Technical College as a part-time student (2017).

## Skills & Abilities

- Great Money Handling skills
- Excellent Customer Service skills
- Strong Computer skills (Adobe photoshop & Microsoft office)
- Responsive and Friendly
- Organizing and planning skills
- Bilingual (English/Spanish) Hispanic
- Team-oriented
- Punctual and Dependable
- Fast Learner/QUICK learner
- Visual artist/Drawing skills
- Observant/Perfectionist
- Experience with C++, JAVA, and assembly



## Experience

### **MOBILE EXPERT | T-MOBILE | SEPTEMBER 2020 - CURRENT A BRIEF SUMMARY OF MY KEY RESPONSIBILITIES**

- Meeting or exceeding all assigned sales quotas and performance goals
- Selling postpaid services and products for consumers with credit-applications
- Handling all customers service issues in a professional manner and empathetic manner
- Engaging in discussion with customers, asking questions and listening intently to make the best recommendation for their cellular needs and mobile advice.

- Building relationships with customers to develop opportunities to cross sell other products and getting referrals from customers to further business and sales.

## **SALES ASSOCIATE | TARGET TECH | JUNE 2020-AUGUST 2020**

### **A BRIEF SUMMARY OF MY KEY RESPONSIBILITIES**

- Communicating proficiently with customers.
- Keeping area clean and organized.
- Putting in inventory for cellphones.
- Selling and marketing AT&T, Consumer Cellular, Verizon and other cellular phones/services such as cricket, TracFone, and total wireless.
- Selling other products located in the electronics area such as (Speakers, Headphones, and cases).
- Using a cash register proficiently and accordingly.
- Selling phone plans for Consumer Cellular and AT&T to customers of older and younger ages.
- Achieving sales quotas and meeting goals to improve myself and benefit the companies quotas.

## **SALES ASSOCIATE | BOOST MOBILE | NOVEMBER 2017 - JUNE 2019**

### **A BRIEF SUMMARY OF MY KEY RESPONSIBILITIES**

- Meeting or exceeding all assigned sales and performance goals.
- Selling prepaid services and products
- Handling all customers service issues in a professional manner
- Engaging in discussion with customers, asking questions and listening intently to make the best recommendation for their needs
- Building relationships with customers to develop opportunities to cross sell other products and getting referrals from customers
- Work as a team to perform cashier duties, assistance and cleaning.

## **HOST | SEÑOR TEQUILA | MAY 2016 - AUGUST 2016**

### **A BRIEF SUMMARY OF MY KEY RESPONSIBILITIES**

- Communicating proficiently
- Seating customers at their tables
- Cleaning and keeping the area organized
- Welcoming customers and greeting them in a polite manner
- Being responsive and helping customers get the needs they desire