

## FLEET PROFILES - ALL

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### FLEET PROFILE - SC AGGREGATE



FLEET MANAGER: BOB FLANIGAN  
FLEET NAME: SC AGGREGATE  
FLEET VOCATION: CONSTRUCTION  
HAULING: SAND, GRAVEL, STONE  
ANNUAL MILES: 55K-60K MILES/YEAR

#### CURRENT FITMENTS

- Steer: Firestone, Double, Coin, Goodyear
- Drive: Yokohama & retreads

#### FLEET APPEARANCE

- Trucks are a bit older but well maintained
- Company has about 50 trucks
- Fleet has its own maintenance department

#### FLEET FOCUS & VALUES

- Providing customers with competitive pricing
- Community
- Experience and reliable service

### FLEET PROFILE - YUMMY TRANSPORT



FLEET MANAGER: JON MORGAN  
FLEET NAME: YUMMY TRANSPORT  
FLEET VOCATION: TANKER  
HAULING: MILK AND CHOCOLATE  
ANNUAL MILES: 140,000/VEHICLE

#### CURRENT FITMENTS

- At first glance there are Michelin but see more Bridgestone R283 and Greatec on drive and trailer

#### FLEET APPEARANCE

- Clean well maintained trucks
- Newer vehicles
- High emphasis on customer service and appearance

#### FLEET FOCUS & VALUES

- |               |                |
|---------------|----------------|
| • Safety      | • Loyalty      |
| • Integrity   | • Quality      |
| • Hard work   | • Confidence   |
| • Reliability | • Intelligence |
| • Cleanliness | • Trust        |

### FLEET PROFILE - PAPER PIPER TRANSPORT



FLEET MANAGER: KEITH SMITH  
FLEET NAME: PAPER PIPER TRANSPORT  
FLEET VOCATION: DRY VAN TL (REGIONAL)  
HAULING: CORRUGATED CARDBOARD, PAPER WRAPPING AND OTHER PAPER PRODUCTS FOR A MAJOR PAPER PRODUCER  
ANNUAL MILES: 60,000/VEHICLE

#### CURRENT FITMENTS

- Steer: Kelly, Double Coin
- Drive: General
- Trailer: Mix of everything

#### FLEET APPEARANCE

- Older trucks
- Maintenance program is minimal
- Tires are not in the best shape. Mismatched tread depths, low air pressure.
- Fleet has 15 box trucks, 6 tractors, 10 trailers
- Company goes into California as their operations are right on the border

#### FLEET FOCUS & VALUES

- Customer Service
- Reliability

### FLEET PROFILE - GREEN CIRCLE TRUCKING



FLEET MANAGER: WALLY WILLIAMS  
FLEET NAME: GREEN CIRCLE TRUCKING  
FLEET VOCATION: DRY VAN TL  
HAULING: CAR PARTS FOR TOYOTA  
ANNUAL MILES: 160,000/VEHICLE

#### CURRENT FITMENTS

- Steer: Bridgestone
- Drive: Firestone
- Trailer: Firestone & Yokohama

#### FLEET APPEARANCE

- Trucks appear to be well maintained
- Maintenance program in place
- Trailers look older and maintenance lacking
- Fleet has 300 trailers and 150 tractors

#### FLEET VALUES & FOCUS

- Safety
- On-time delivery