# Kiva Analysis and Recommender System

# **Data Science for Good**

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# **Problem Statement**

The microloan crowdfunding organization Kiva has a website that links entrepreneurs and lenders throughout 77 countries. On their website they state an interest in working with the data science community on various machine learning projects, including the need for recommender systems. With the goal of increasing repeat lender participation and to develop a sense of community among lenders to increase user retention, we set out to develop two distinct recommender systems that would increase loan contributions, thereby improving quality of life for millions of people around the globe.



# Background

#### What are Microloans?

- Microloans = Small lending.
- Has existed since the 1700s.
- Gained momentum beginning in the 1980s.

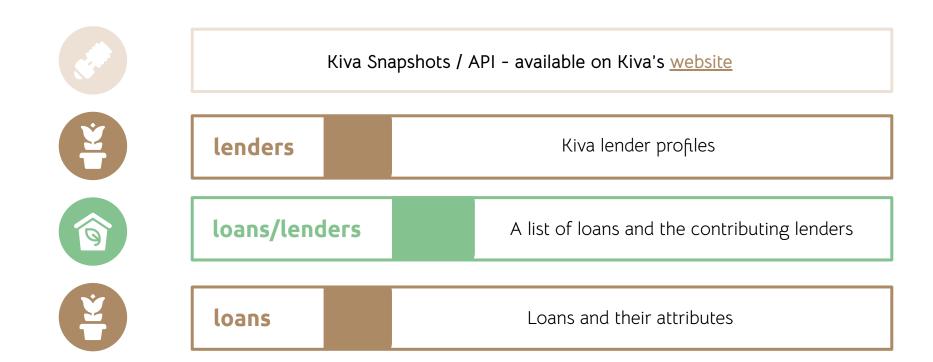
#### Who is Kiva?

- 501(c)3 U.S. nonprofit organization founded in 2005.
- Website for crowdsourcing microloans.
- Since 2005: 4.1 million borrowers and 2 million lenders.
- 96.3% repayment rate



# The Data

Data collected from 2006 through September 2021



# Cleaning / Feature Engineering / EDA

01

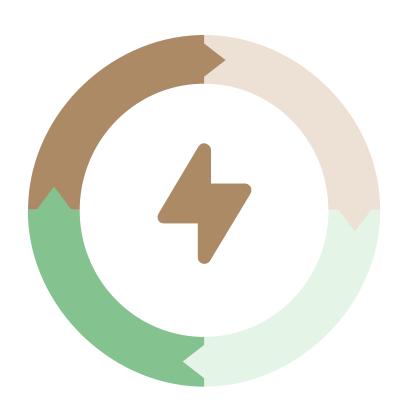
#### **Missing Data**

- Dense dataset
- Time bands
- Dropped nulls

02

#### **New Features**

- Borrower Gender
- Description
- Binarized for modeling



03

#### Merges & Filters

- DataFrame merges
- Size reduction

04

EDA

- Visualizations
- Feature Selection

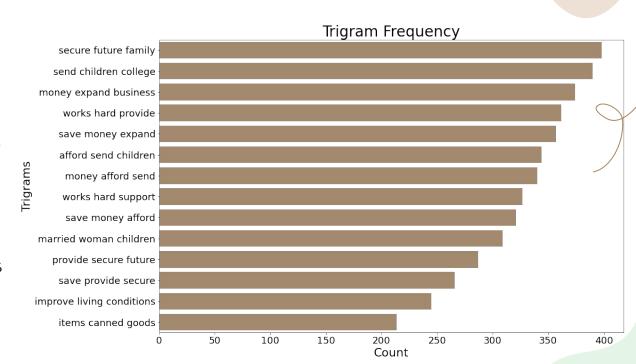
# **Understanding your Content**

Recommendations based on interests and use

The current state of our recommendation filter utilizes key phrases in a loans text information.

This use of natural language allows us to process a representation of lender and entrepreneur.

Pipeline of captured text data creates a context of partners that is intangible to both parties.



# **Content-Based Filter**

**Our Primary Cold Start Issue: New Funders** 

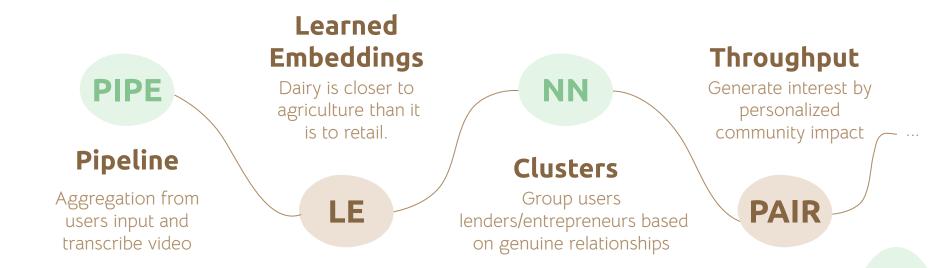
When a new funder/lender joins our platform they're an unknown quantity.

We approach this by initiating a quiz during signup.

The user effectively creates a synthetic loan to compare to existing loans in our system.

Items	Women Owned	Arts	Eco Friendly Agro	Vegan		Covid-19 Relief	Water Filtration			
User Interests	1	0	1	1		1	0			
Estrella De Luz	0	0	1	0		0	0			
Grace	1	0	0	1		0	0			
Phorn Vann	1	0	0	0		0	1			

# The Road to Context



# **User Based Recommender System**

01

#### **Kiva Teams**

Platform impact & building a social community

02

#### **Data Transformation / System**

Constructing Sparse Matrix / Distance Based



03

#### **Output - API Data**

Access Kiva's API to produce team information

# **Kiva Teams**

## **Lending Teams**

Connect with Kiva's lender community

Lending teams are self-organized groups built around common interests, school affiliation or location.

Join as many teams as you'd like, and rally around shared lending goals by counting each of your loans at checkout toward the team's impact.

https://www.kiva.org/teams?category=Friends



#### Colbert Nation

894 members have funded \$510,625 in loans

America | Category: Friends | Team since: Sep, 2008

We loan because: I am helping my fellow wealthy American friends lighten their swollen pockets to help the rest of the world prosper.

#### **TEAM LEADERBOARDS**

Amount funded



# Visualizing the Matrix

LOAN ID LENDERS	999870	999890	999894	999907	999925	999927
1904justin	0	0	0	0	1	1
2viljoens	0	1	1	0	0	0
gooddogg1	0	0	1	1	0	0
sean2136	0	0	0	1	1	1
LENDERS	1904justin	2viljoens	gooddogg1	sean2136	·	
1904justin	0	0.92	0.95	1		
2viljoens	0.92	0	1	0.96		
gooddogg1	0.95	1	0	1		
sean2136	1	0.96	1	0		

# **Future Developments**



## **Partnerships**

Contacting Grameen Bank, Kiva, and Zidisha seeking partnerships.

#### Live Engine

Collaborative context-based system. Send weekly recommendations based on use.

#### **Smart Contract Loans**

True P2P Lending through ADA based De-fi Token.

# **Closing Remarks**

Unique recommender system for social good.

# Streamlit / GitHub





# **Sources**

- NobelPrize.org: https://www.nobelprize.org/prizes/peace/2006/summary/
- Muhammad Yunus biography:
  https://www.nobelprize.org/prizes/peace/2006/yunus/facts/
- PBS Frontline: https://www.pbs.org/frontlineworld/stories/uganda601/history.html
- Zidisha: https://www.zidisha.org/how-it-works
- Kiva: https://www.kiva.org/

# Thanks

Do you have any questions?

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