# VINCENT SCORNET

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## **Personal Skils**

Organized

Self-learner

Team-player

Motivated

Detail oriented



## Skills

### **Digital:**

Google Analytics, AdWords, Adobe Analytics, Qualtrics, HTML, CSS

#### Social:

Adobe Social, Hootsuite, Hubspot

#### Data:

R, Tableau, SPSS, SAS, SOL

#### Design:

Photoshop, InDesign, Illustrator



Google Analytics IQ Certified



Inbound Marketing **Hubspot Certified** 



**Business Analytics** Certificate

# Work

# Dassault Systemes - Waltham, MA

Digital & Social Media Marketing Intern

Contribute to the strategic development and execution of North America digital activities.

Support the Event team by creating promotional artwork and writing copy.

Manage and coordinate publishing and communication efforts and create performance reports.

Shadow the Digital Marketing Manager to set up, execute, and analyze paid search efforts through various channels such as Google AdWords, LinkedIn Sponsored InMail, and Promoted Tweets.

Led a comprehensive analysis and review of inbound marketing activities

Executed an Account Based Marketing program by building email newsletters with personalized and effective messaging.

Create social media engagement and awareness by providing and distributing content for 3DS social media properties using Adobe Social.

## Thoughtlight - Boston, MA **SEO Specialist**

May-Nov 2015

July-Dec 2015

Responsible for the search engine optimization of clients' websites in order to optimize traffic.

Ensured continued high rankings by monitoring keywords and writing appropriate meta-descriptions and

Built email newsletters and performed A/B testing for subject lines.

Ran promotional social media campaigns for clients' events using Hootsuite.

# Center for Marketing Technology - Waltham, MA **Graduate Assistant**

Sept. 2014-Oct 2015

Conducted research and focus groups for clients such as Converse, Sperry, New England Coffee, Keolis, Shark

Collected and analyzed qualitative and quantitaive data to perform statistical analysis and create reports to illustrate findings.

Tutored students in statistical analysis and marketing research.

Managed the CMT presence on social media.

# Angelo Rugs - Courtray, Belgium Marketing & Communication Intern

June 2013-Dec 2013

Developed and managed an e-commerce website. Increased traffic by 75% and sales by 50% by leveraging SEO, Google Analytics, and customer relationship

Created and developed marketing materials (catalog, point of sale advertising, labels) Contributed to the launch of the new collection (product development and pricing)

Organized private sales events online

# CAS Corporation - St. Ouen L'Aumône, France Sales & Marketing Intern

May-July 2011

Assisted in the introduction of new products (promotion, distribution and pricing)

Created marketing supports for the sales team

Developed a direct-mail campaign for 200 clients

# **Education**

Bentley University Graduate School of Business - Waltham, MA Master of Science in Marketing Analytics

Dec 2015

NEOMA Business School - Rouen, France B.Sc. in International Business - Marketing May 2014

Bentley University - Waltham, MA **Exchange Year** 

Sept 2011-May 2012