



FOREFRONT CHARITY

2021 ANNUAL REPORT



Letter From the CEO

Dear FOREFRONT supporters,

It is with great pleasure that I share with you our 2021 Annual Report. FOREFRONT had an amazing year and I am so grateful for your support.

Our mission is to enable every person, equip leaders, and establish self-sustaining communities. Our work in rural India is grounded in our belief that the key to establishing sustainable communities is empowering locals. They know their communities best. We equip people with fundamental life resources - clean water, quality education, medical care, and empowerment. With these resources, local leaders can invest in their communities, multiplying local-to-local empowerment, and creating long-term impact.

In 2021, we completed our first year of FOREFRONT School! Our school opened for its second year with 80 kindergarten, first, and, second graders eager to learn. Many of our students otherwise would not have access to formal education. We also continued to build and maintain clean water wells, and trained local Changemakers to lead diabetes and empowerment workshops. Your generosity has made a real impact in the lives of over 92,000 children and families.

Together, we can build a world where everyone has access to clean water, quality education, medical care, and empowerment. A world in which everyone can lead change in their communities and parents can dream of bright futures for their children. Our team in the US and India work tirelessly to stay at the forefront of creating locally-led, sustainable communities. We invite you to continue with us in this exciting and purposeful adventure.

None of this would have been possible without your generous and unwavering support. Thank you for believing in our mission and for helping us make a difference in the lives of so many children and families. With your partnership, I look forward to sustainable impact for years to come.

Alongside you,
Matthew Oh
CEO & Founder of FOREFRONT Charity



Our Mission

Enable every person.

Equip leaders.

**Establish self-sustaining
communities.**



Our Approach

The key to establishing sustainable communities is empowering locals.

They know their communities best.

We equip people with fundamental life resources - clean water, quality education, medical care, and empowerment.

With these resources, locals can lead and invest in their communities, multiplying local-to-local, long-term impact.

OUR PROGRAMS



Water & Sanitation

Since 2015, we have partnered with local communities and global suppliers to provide over 76,000 people in rural India with clean drinking water.

In 2021, we built 8 clean drinking water wells and now have a total of 50 wells. Despite the COVID-19 pandemic, our donors gave generously to our water and sanitation work. We are forever grateful for your support!

Impact-Driven Locations

Each potential location is evaluated with a water scorecard weighing impact and need (i.e. no clean water sources nearby, limited road access).

Local Empowerment

All our work, including water wells, is strategized, planned, and implemented by locals who know and love their villages to create long-lasting growth.

Fueling Sustainability

We are testing methods such as rainwater harvesting to maintain groundwater levels. When water wells take water from the ground without adequate replenishment, the water levels lower and water wells may dry up. Therefore, it is important to research ways to sustain our communities' water sources. We have also piloted Vivoblu's Core Family Filters, a lightweight, portable technology built for family units. With Vivoblu's system, drinking water is filtered and stored quickly and efficiently all from inside their homes!

Healthy Living

We are researching new ways to make an impact in the sanitary and hygienic needs of our communities through education and new technology.



Education

At FOREFRONT School, our focus in 2021 was integrating learning technology into teachers' instruction. Due to the rural location of our school community, many of our students do not have access to technology at home. All our students learned to use technology and are given computer tablets to continue self-paced learning at home. Our technology-blended learning curriculum is exciting for our students to explore and better prepares them with the skills and confidence they will need in future careers.

Our students also took their first school field trip to a museum in a nearby city where they learned about their country's history and culture.

FOREFRONT School by the numbers

1. **80 students enrolled**
2. **88% attendance rate**
3. **2:3 female to male student ratio**

Staff Empowerment

- We promoted a top performing teacher into a school leadership role.
- We extended teaching offers to locals who recently earned their college teaching degrees.
- We hold weekly professional development for all staff.
- We host monthly feedback town halls for all staff.



Medical Care

We are continuing to identify medical needs in our rural Indian communities. In 2021, we expanded our diabetes workshop to five villages. These workshops serve to help people who are at high risk of diabetes prevent and manage their glucose levels with lifestyle changes.

Diabetes Pilot

In collaboration with our Empowerment Team, we completed the Diabetes Pilot program where people living in villages nearby our school learned the Diabetes types, symptoms, and how to manage their symptoms through diet and exercise. These sessions were led by our first local Changemaker, Abraham, who checked the blood glucose and blood pressure levels of attendees.



2022 and Beyond

In 2022, we will launch our menstrual health program. We will train local Changemakers to lead menstrual health workshops for both women and men, in order to break down the stigma surrounding menstruation.

We will also train local, female Changemakers to lead workshops for women on menstrual hygiene. Our Changemakers will teach women how to make disposable cotton pads. These low-cost pads will be made using locally-sourced materials. The pads will be vastly more hygienic than the common method of using newspapers and leaves.

Our menstrual health program will empower women to live healthier lives.

Empowerment

In 2021, our Empowerment team completed their first full-year running programs in rural India. Our Empowerment team and local Changemakers also assisted our Medical Care team with their Diabetes Pilot program.



COVID-19 Response

In 2021, India suffered from one of the largest COVID outbreaks in the world. The local government's sanitation staff responsible for keeping public areas and medical facilities clean did not always have access to face masks or gloves. Our local Changemakers distributed face masks, gloves, and hand sanitizer to the sanitation staff. We hope to increase our partnership with the local government going forward, particularly through FOREFRONT School.



Looking Forward

In 2022, the Empowerment team will create more programs to enable and empower people in rural India. We are specifically focusing on women's empowerment, and will pilot an afterschool empowerment program for girls, led by women in the community.



OUR DONORS



Partnerships & Events

Our community partners are essential to us, and during the pandemic we have continued engagement through virtual events. A big thank you to all our partners for your time and generosity!

Yoga Wellness

We started off the year focusing on health and wellness. We had our first ever virtual yoga fundraiser with our instructor Chris Sakowski from Madwa Yoga.

Virtual Bollywood and Poetry Reading

Next, we hosted an upbeat and energizing virtual Bollywood dance class fundraiser. We rounded out the year by hosting our first ever poetry reading contest & fundraiser that was run by an amazing intern to help expand FOREFRONT Charity's reach and inspire others.

GALA

In October 2021, we held our 6th annual gala. Over 190 guests joined virtually to celebrate Villages without Limits and we raised \$10,000!

We highlighted our exploration of water filtration innovation, safe and in-person school, and the launch of our new pillars: Medical Care and Empowerment! Our local Changemaker Abraham discussed his leadership in our diabetes program. Sunny, our Director of India, participated in the Gala as our keynote speaker. He shared words of encouragement and heartfelt stories about FOREFRONT's impact on the communities surrounding Kolluru. We are so grateful for your generosity!



Key Giving Campaigns

Global Giving

We have partnered with Global Giving on numerous fundraisers, with Global Giving providing donation matches of up to 50%.

Since the start of our partnership with Global Giving in September 2018, we've received over 885 donations, and raised over \$92,000. In 2021 alone, we raised over \$20,000 through Global Giving to fund FOREFRONT School!

May 4th, Our 6th Anniversary

Pushing our limits was our core focus for this year. We hosted our 6th annual fundraiser and did a pre-anniversary kick-off chai chat event on May 3rd to celebrate our progress with FOREFRONT school!

Our 6th anniversary campaign raised \$10,440 and was an encouragement to our team to go another 6 years!

Additionally, we created an India COVID Relief Campaign and raised \$6,332 to help people during the lockdown have access to food (rice) and masks.



OUR FINANCIALS



2021 Finance Review

We are committed to high quality accounting standards and transparent financial reporting. The \$229,763 you gave in 2021 built eight new clean water wells, educated 80 children through FOREFRONT School, employed 15 school staff members, hosted five diabetes workshops, and six community empowerment sessions.

**\$229,763
Donated**

**80
Children
Educated**

**8
Water
Wells**

**15
School Staff
Employed**

**5
Diabetes
Workshops**

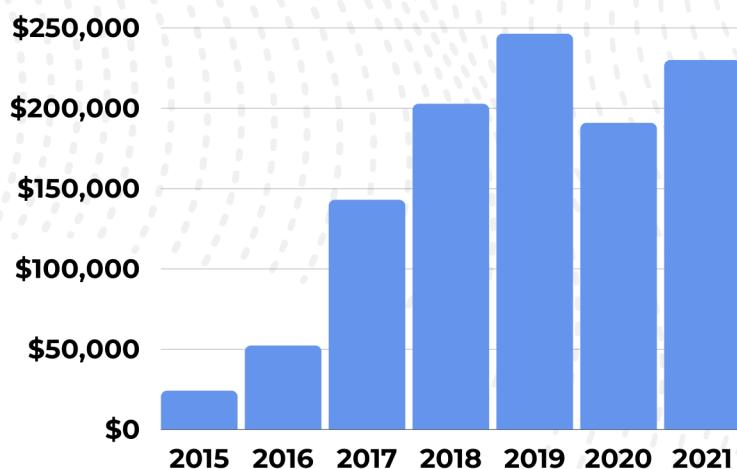
**6
Empowerment
Sessions**



Annual Revenue

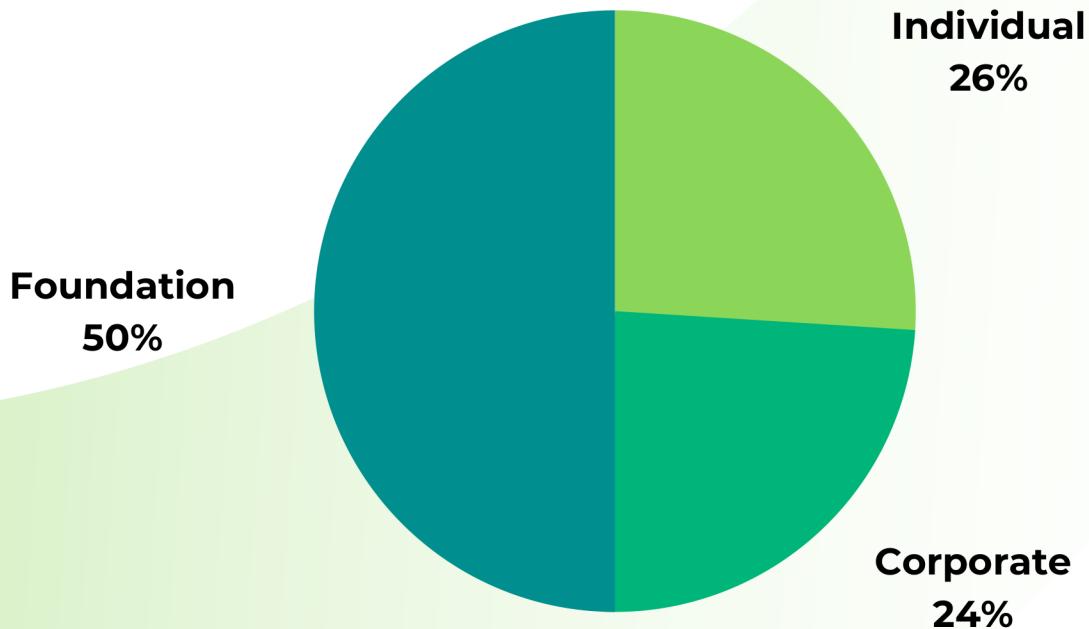
In 2021, we raised \$229,763.46, with donations up 21% year over year. Our donation increase stemmed mainly from newly awarded grants from Dream Blue Foundation and Eurofins Foundation. We were also awarded grants in 2021 from SENSE Foundation Brussels and Global Children Foundation, but their funds were distributed to us in 2022, so those grants were not counted towards our 2021 revenue. All foundations provide one-time grants with the opportunity to apply again each year, which we will do. Individual giving remains at all-time highs set in 2020. We are so thankful to all our donors!

Revenue Trends



2021 Revenue: \$229,763
2021 YoY Growth: 21%
2015-2021 Revenue: \$1,087,625
2015-2021 Unique Donors: 1,376

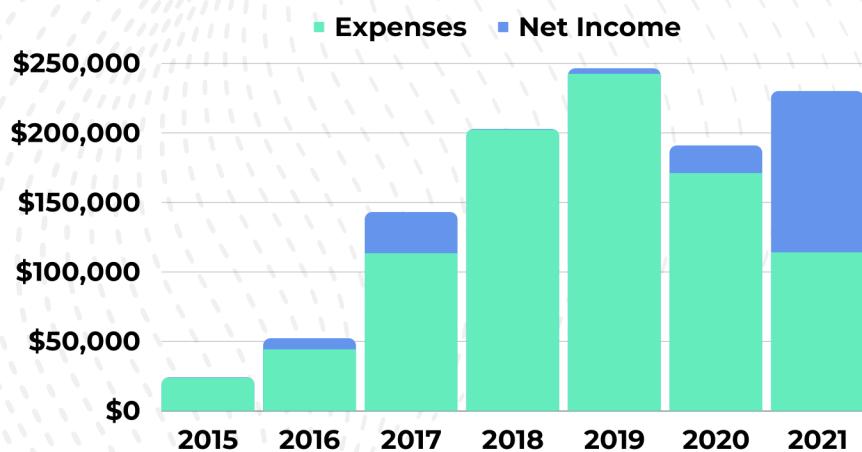
2022 Revenue Sources



Annual Expenditure

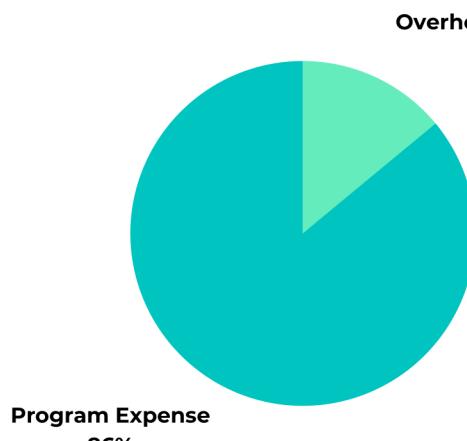
Of the \$229,763.46 we raised in 2021, we spent \$113,905.88 and had \$115,857.58 left in net income. Our expenses were lower in 2021 than in 2018-2020 due a lack of major capital projects (i.e. FOREFRONT School construction and land purchase). Our net income was at all-time highs due to lower expenses and also an influx of grant revenue in Q3 and Q4 of 2021 that we did not spend by year end. All net income from 2021 has been allocated for program spending in 2022.

Total Expenses vs Net Income

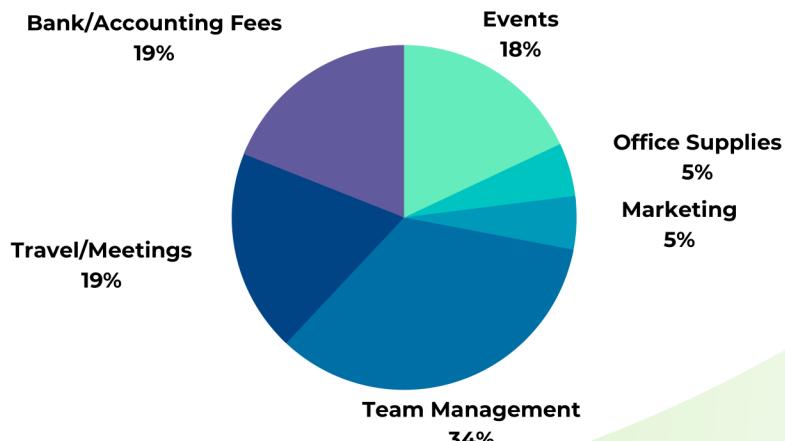


The vast majority, \$98,500.37, of our expenses are programs-based: clean water & sanitation, education, and medical care & community empowerment. Our minimal overhead of \$15,405.51 means you can count on your giving to directly impact our communities in rural India.

2021 Expense Efficiency



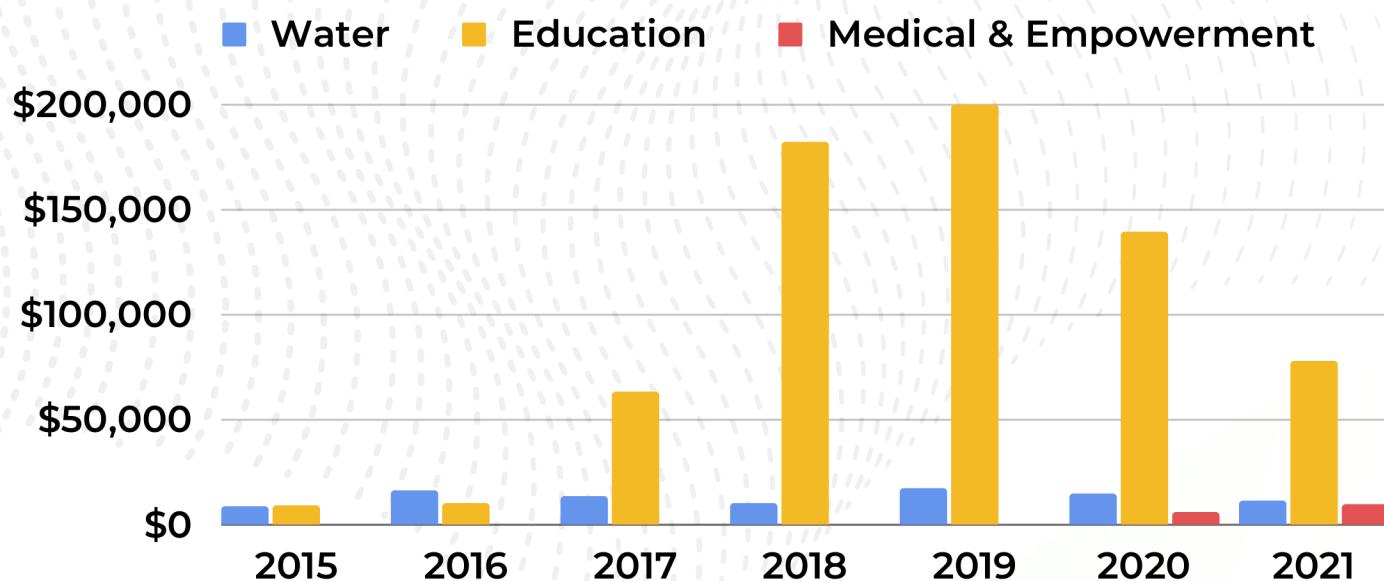
2021 Overhead Expense



Program Investment

In 2021, we invested \$98,500 in our clean water & sanitation, education, medical care & community empowerment, with \$11,347 going to clean water & sanitation, and \$77,493 going to education, and \$9,661 going to medical care & community empowerment.

Breakdown of Program Investment



In 2021, we built 8 new clean water wells, totaling 50 wells over the past 6 years. Our well water quality, even from our oldest wells, continues to test better than bottled water in India. We also opened our FOREFRONT elementary school to 80 bright and wonderful kindergarteners, first, and second graders. Our decrease in overall program expenses in 2021 gives us a much needed cash reserve, since we will rapidly increase our school enrollment from 80 to 170 for the 2022-2023 school year.

In 2021, we also hired 5 more Changemakers - local people whom we train in medical and empowerment work. To date, we have provided diabetes diagnosis to 525 people and have held 18 women's and girls' empowerment sessions on topics such as menstrual hygiene, healthy eating, and education. We hope to expand our work in medical care and community empowerment for years to come.



FOREFRONT CHARITY

THANK YOU



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2021 Statement of Activity

Forefront Charity Statement of Activity

Year Ended December 31, 2021

	2021
Revenue	
Individual Contributions	60,687
Corporate Contributions	54,912
Foundation Contributions	113,550
Special Events, net	614
Less COGS	58
Total Profit	229,705
Expenses	
Program Expenses	98,500
Travel, Meetings, and Meals	3,730
Event Costs	2,749
Professional Fees	1,902
Bank Charges	1,723
Marketing Expenses	844
Taxes Paid	50
Communication, Printing, and Postage	789
Office Expenses and Supplies	3,560
Total Expenses	113,848
 Change in net assets	 \$ 115,858

2021 Statement of Financial Position

Forefront Charity Statement of Financial Position As of December 31, 2021

2021		
ASSETS		
Cash and Cash Equivalents		\$162,342
Prepaid Program Expenses		\$18,749
Total Assets	\$	181,091
LIABILITIES AND NET ASSETS		
Liabilities:		
Current Liabilities		-\$236
Total Liabilities	\$	(236)
Net Assets		
With Donor Restrictions		\$3,103
Without Donor Restrictions		\$178,224
Total Liabilities and Net Assets	\$	181,091