



# 2023 ANNUAL REPORT

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FOREFRONT



# THEIR VISION IS OUR MISSION

Dear FOREFRONT Community,

As we reflect on the past year, I am filled with immense gratitude for the unwavering support and dedication of our incredible FOREFRONT community. In every challenge we faced and with every triumph we celebrated, one truth remained constant: we are **Better Together**.

I look back to the beginning days with a sense of nostalgia and gratitude. With just an initial \$300, FOREFRONT Charity's journey began. Fast forward to today, I am humbled to have witnessed how far we've come as so many have joined us throughout the years. From those humble beginnings, our collective efforts have resulted in the accumulation of 72 water wells, a FOREFRONT elementary school serving 235 children, diabetes sessions identifying new cases and awareness, and our youth empowerment session transforming countless lives and communities. This remarkable achievement stands as a testament to the power of unity and collaboration.

The theme this year, "Better Together" encapsulates the spirit of our continuous journey. It reminds us that every generous donation, every hour volunteered, every encouragement, and every act of kindness has brought us to where we are today. Each life impacted is a result of our collective shared commitment and unwavering support.

In this annual report, you will find stories of impact and transformation that is made possible by the generosity and support of individuals like you. From the very first donation to all the impact created across our four main pillars, each story is a testament to the collective effort and shared vision that drives our work forward towards our mission to establish self-sustaining communities.

As we look to the future, I am filled with hope and optimism for what we can accomplish together as we strive to go above and beyond. Our journey is far from over; but with your continued support I am confident that we will build a brighter, more empowered tomorrow for all.

Thank you for being a vital part of our community and for standing alongside us in our mission. We are truly **Better Together**.

With gratitude,  
Matthew Oh



# 2023 HIGHLIGHTS

**Enable every person.**

**Equip leaders.**

**Establish self-sustaining communities.**



**\$263,973**

2023 Revenue

**\$1,580,354**

2015-2023 Revenue



**72**

Water Wells Built  
To Date



**47:53**

Female:Male  
Student Ratio

**77,000+**

People with Access to  
Clean Water

**235**

Students Enrolled at  
FOREFRONT School



**825+**

Participants in our  
Diabetes Initiative



**96,000+**

Total People  
Impacted

**22**

Diabetes Workshop  
to Date

**38**

Full-Time Employees  
in India



# Our Supporters & Team



 **FOREFRONT**

BLE every person

UIP equip leaders

UISH self-sustaining communities

approach



## Our supporters are the backbone of FOREFRONT Charity.

After a few years of hosting virtual and hybrid events, we transitioned to a full year of in-person events!



### July 2023

We hosted our second annual golf event in July and we were inspired by your participation and generosity. Attendees enjoyed a game of golf with lunch and refreshments provided throughout the event at the beautiful Berkshire Valley Golf Course. We are so thankful for our sponsors: Dr. Yeh & Associates - General & Cosmetic Dentistry, Hesed Dental, DataWorks, Visual Marketing & Design, and Ameriprise Financial.



### November 2023

November was a busy month filled with more events! For the first time ever, FOREFRONT Charity had a team of runners participate in the TCS New York City Marathon. This had been a long-time goal of the leadership team and it felt incredible to see it come to fruition into reality. We raised \$16,674 from our six runners. Our runners did a stellar job fundraising and supporting FOREFRONT Charity during the marathon. We are looking forward to recruiting a team for 2024!





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## 8th Annual Gala

FOREFRONT Charity hosted its 8th Annual Gala in November 2023 at the Rosevale Cocktail Room in Manhattan with our yearly theme: Better Together. No act is too small to make a difference. Through the culminated collaborative efforts and shared vision, your generosity continues to show that this world can be a better place. As we reflect on our accomplishments, we're reminded that when we stand united. We can create lasting change because we are Better Together. This sold-out gala was an unforgettable night as we came together to empower young dreams by raising funds to expand our FOREFRONT School to high school grade levels. Your donations helped us raise a total of \$15,922. Thank you to our sponsors for the night: Dr. Arthur Yeh & Associates - General & Cosmetic Dentistry, Bluehouse Eyecare, Awe & Wonder, Fraiche Studio, Sojo Spa, Ettie Kim Studio, and Laurel Society.

Your ongoing support helps make all of our initiatives possible!





**Our team's goal is to equip leaders to spearhead our vision at FOREFRONT Charity. We grew our US team to 23 full-time members. As we continue to grow and shape the vision for our people, our new leaders will empower us to strategically scale our mission while deepening our internal relationships with a focus on trust and care.**

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## Our People & Culture

We have introduced new roles and leaders that will play a pivotal role in shaping our strategic roadmap, organizational planning, and implementation of new ways of working to ensure alignment to our mission and core values. Other roles include exploring expansion into new partner sites and opportunities and introducing new initiatives that align with our mission. With 7 internal promotions and role changes, our people are the backbone to thinking creatively around new solutions to further our global impact.



## Across the World

Across the ocean, we continued to grow our team in India to 39 employed team members! Our US team visited India last fall, and we hosted our first in-person India team event at our school. It was a great time of relationship building, team engagement, and reminding ourselves on our mission and our “why”, both individually and as an organization. Whether we are in the US or India, our hearts remain focused on the communities we serve and the many lives we strive to reach and impact. The people of India will always be our priority and inspiration to further our work abroad.



# Clean Water & Sanitation







**72**  
**Water Wells**  
**Overall**

**77,000+**  
**People Served**  
**with Clean**  
**Water**

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**The need for access to clean water and sanitation in India continues to be important for human health. As of 2021, India accounts for around 16% of the world population, but only 4% of the world's water resources. Each year, 73 million working days are lost due to waterborne diseases such as typhoid. Additionally, these waterborne diseases cost India about \$600 million per year.**





## Progress to Date

Water is the basis of all life. Since FOREFRONT's inception in 2015, we have continued to build water wells each month to provide villages in Andhra Pradesh access to clean water. With 10 more water wells built in 2023, FOREFRONT has now built a total of 72 water wells to serve over 77,000 people.

## New Technologies

We have continued to pilot test Vivoblu as an option for a water filter in another village in India. We are monitoring the effectiveness of this filter for families by seeing if there is a high adoption rate and working on helping to make Vivoblu even more accessible to families in the future! Additionally, we have developed an educational workshop informing the villagers on the importance of clean water and health issues caused by contaminated water.



# Quality Education



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$$\begin{array}{r} 6285 \\ 2191 + \\ \hline 8476 \end{array}$$



Abs  
Total

Hom  
Tel:  
Hin:  
Eng:  
Mat:  
Sci:  
Sec:



**235**

Students from  
PreK - 5th Grade

**75%**

First-Generation  
Students

**47:53**

Female:Male  
Student Ratio

**4th and 5th**  
Grade Classes  
Launched





**FOREFRONT Charity strategically chose Kolluru due to this significant need for quality education, its accessibility to the surrounding remote villages, and the ability to recruit dedicated teachers and staff from nearby towns.**

FOREFRONT School now serves as an opportunity for families who otherwise would not have access to quality education. Over 40% of the 17,500 elementary-aged children who reside within a five-mile radius of the school do not attend school. FOREFRONT School gives these children an opportunity.

Without FOREFRONT School, most students would be working on farms, rice paddy fields, or brick-making facilities. Through its presence in the local community, FOREFRONT School has advocated for the importance of childhood education and school attendance as a key path to overcome poverty. FOREFRONT School has offered excellent academic education, with a focus on STEM, extracurricular activities, after-school care, and physical education. The school also hosts events with our students' parents, which is unprecedented in the local community. The school also provides the opportunity for FOREFRONT to engage with the broader community through diabetes workshops, clean water campaigns, newborn mother care, and other initiatives.



***“Over 40% of the 17,500 elementary-aged children who reside within a five-mile radius of the school do not attend school. FOREFRONT School gives these children an opportunity.”***

Since its inaugural class of 60 students, FOREFRONT School's student body has almost quadrupled to 235 students from preschool to fifth grade. The school launched its 4th and 5th grade classes for the first time in the 2023-2024 academic year. With 75% of our FOREFRONT students being first-generation students in their families, the cycle of generational illiteracy has come to an end for many families in Kolluru.





## Empowering Girls

Through supplemented tuition, FOREFRONT School has especially incentivized education for young girls who face unique barriers and underrepresentation in India's education system. As a result, our school has a gender distribution of 47% female and 53% male students, giving girls unprecedented leadership and academic opportunities.



## Building to New Heights

Because of the education quality and positive word of mouth, the demand for registration at FOREFRONT School has increased, necessitating a waitlist. Building off the tremendous growth and momentum of FOREFRONT School, FOREFRONT plans to construct a third floor in the upcoming year for its school building in order to support the expansion of the school's quality education to include secondary school students and prepare them for college and beyond!



# Accessible Medical Care







**22**  
**Diabetes**  
**Workshops To**  
**Date**

**825+**  
**Participants in**  
**our Diabetes**  
**Initiative**

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**Medical care and health education is not easily accessible in India. With over 11% of the population being diabetic (roughly about 101 million people), it is critical that local communities learn of its risks and ways to manage its symptoms. Launched in 2020, FOREFRONT Charity's Diabetes Awareness Program was created to educate and make people aware of the importance of diet and exercise when managing diabetes symptoms. To date, our local Changemakers have led 22 workshops and educated over 825 people on this important topic.**



India has a high infant mortality rate with 30.4 deaths per 1000 births. To help combat this alarming reality and help new mothers be better prepared to care for their babies, the team created a newborn care kit and educational workshop to teach mothers about the importance of breastfeeding, overall care of newborns, and best practices for caring for their babies when they become sick. The team piloted the workshop during our trip to India in October and provided 7 new mothers with educational resources and items to care for their babies.



## Local Medical Partnerships

We partnered with local doctors to provide villages with medical care. They were instrumental in helping us tailor our current workshops to assist local villages with appropriate medical care. The doctors also volunteered provided free check-ups for the students at FOREFRONT School, ensuring that they are in good health.



# Empowerment Opportunities





**Sustainable changes are brought about thanks to the passionate and empowered individuals who make a difference in their communities. In 2023, the Empowerment team hired and trained a new Head of Programs to hire, train, and lead a team of Changemakers and oversee the implementation of our pillars' initiatives on the ground in India.**

**96,000+**  
Total People Impacted

**38**  
Full-Time Employees in India





## FOREFRONT Fearless

After a successful pilot workshop of FOREFRONT Fearless in 2022, the team worked to revamp some of the existing lessons and work on developing additional lessons to complete the 12-week program.

## Changemaker Workshop

The US team also led its very first Changemaker Workshop where new Changemakers were trained on the mission and core values of FOREFRONT Charity. The Changemakers were also tasked with identifying areas of improvement for programs to better assist the local community.



# Financials





# \$1,580,354.51

2015-2023 Revenue

# \$263,973.17

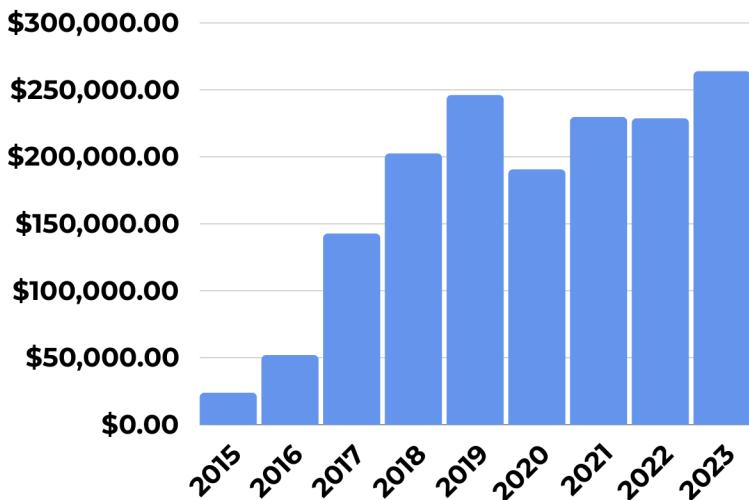
2023 Revenue



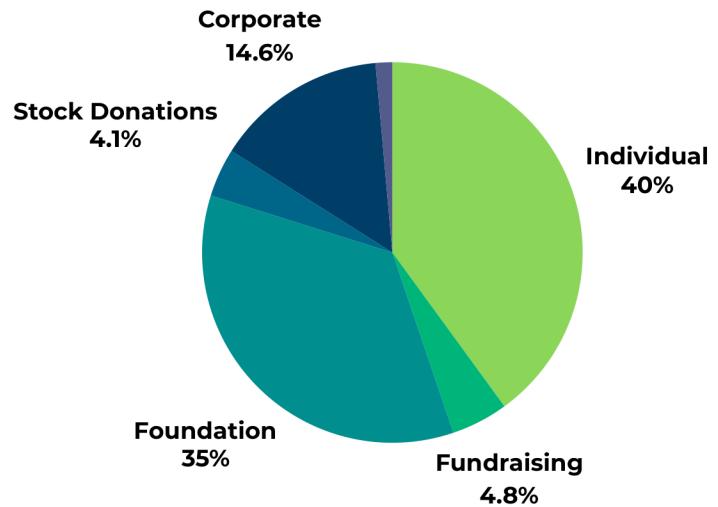
**We continue our commitment to high-quality accounting standards and transparent financial reporting. The \$263,973.17 you gave in 2023 made everything we have accomplished this year possible.**

In 2023, our overall donations have reached an all-time-high. A significant portion of our donations continued to stem from awarded grants. Individual giving also remains around all-time highs. We are so thankful for your continued support, generosity, and trust.

### Revenue Over Time



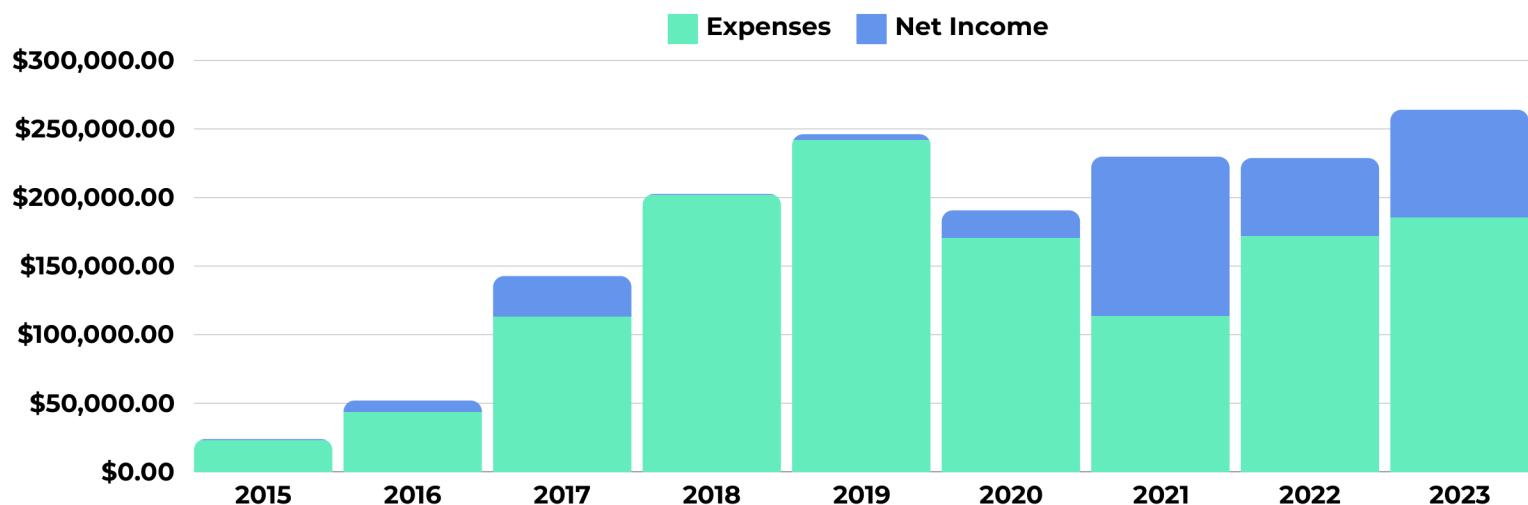
### Revenue Source Breakdown



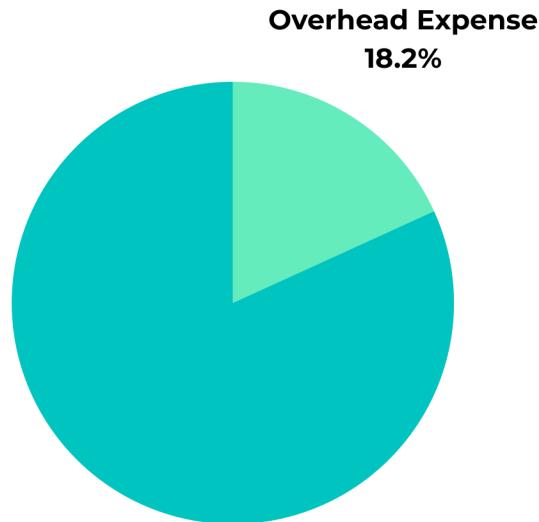
## Our 2023 annual expenditure was \$185,498.55.

The vast majority, 82%, of our expenses are program-based: clean water & sanitation, quality education, accessible medical care & empowerment opportunities. We strive to maintain a minimal overhead to ensure that your giving directly impacts our communities in India.

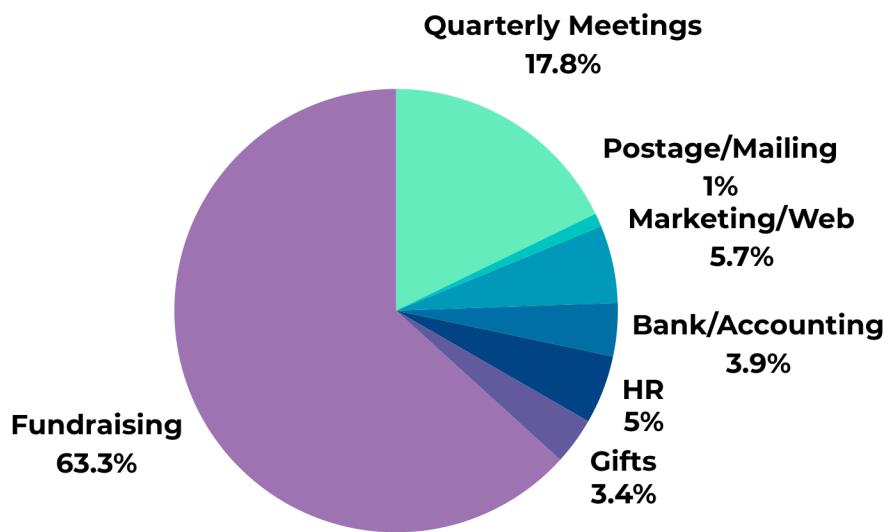
### Expense and Net Income Over Time



### Program to Overhead Ratio



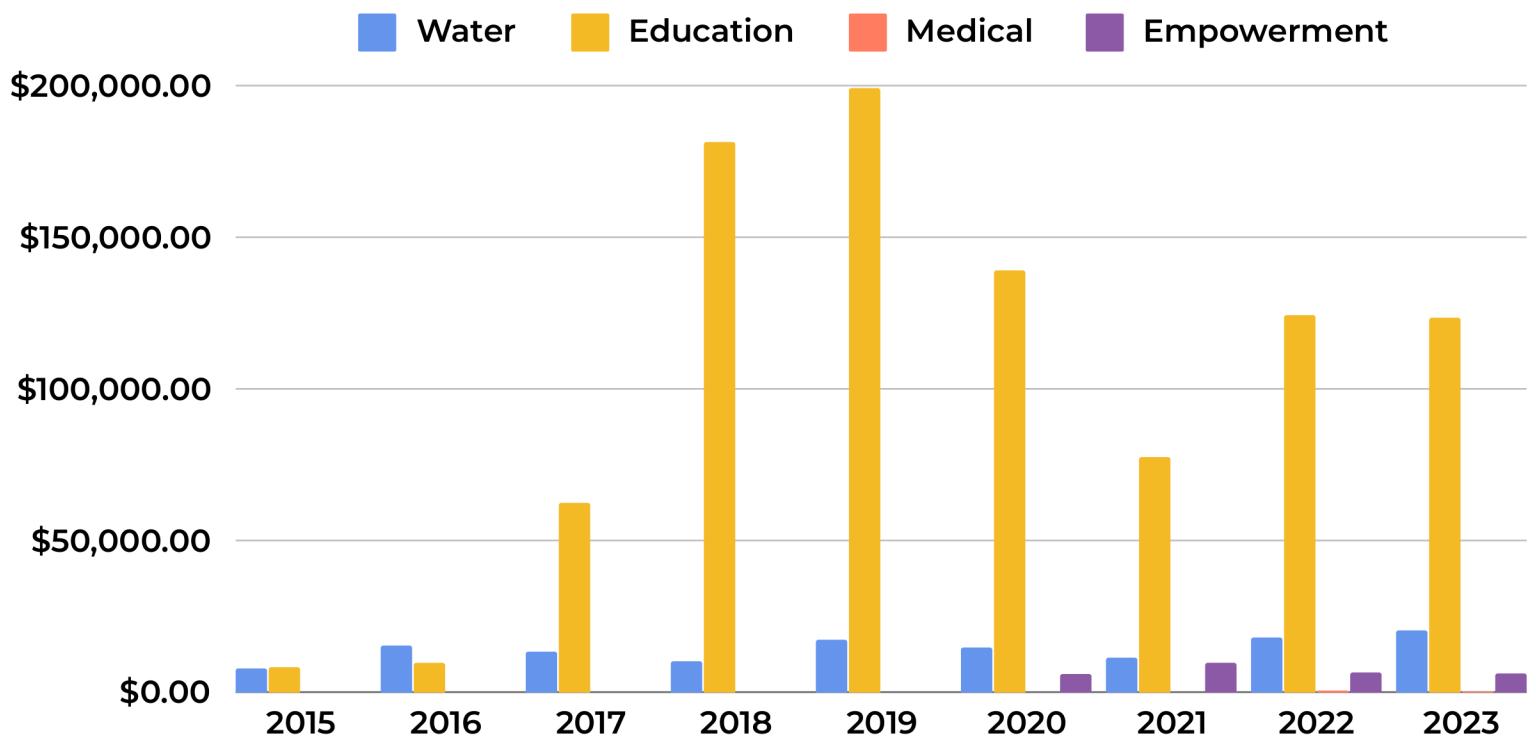
### Overhead Expense Breakdown



## In 2023, we invested \$151,750.88 into programs.

The total programs investment is broken down into \$20,347.67 going to clean water & sanitation, \$123,439.36 going to quality education, \$197.60 going to accessible medical care, \$6,148.63 going to empowerment opportunities, and \$432.02 going to associated costs with our annual India trips to monitor our programs' progress.

### Program Expense Breakdown Over Time



# Forefront Charity

## Statement of Activity

Year Ended December 31, 2023

2023

### Revenue

Individual Contributions	105,529
Corporate Contributions	38,584
Foundation Contributions	92,500
Fundraising Revenue	12,739
Stock Donations	10,875
Investment Revenue	3,747

### Total Revenue

**263,973**

### Expenses

Program Expenses	151,751
Travel and Quarterly Meetings	6,009
Bank, Accounting, and Registration Fees	1,308
HR Expenses	1,684
Marketing and Web Hosting	1,910
Postage and Mailing	332
Fundraising Events	21,348
Gifts	1,158

### Total Expenses

**185,499**

### Change in net assets

\$ **78,475**



**Forefront Charity**  
**Statement of Financial Position**  
**As of December 31, 2023**

	2023
<b>ASSETS</b>	
Cash and Cash Equivalents	\$297,503
<b>Total Assets</b>	<b>\$297,503</b>
<b>LIABILITIES AND NET ASSETS</b>	
Liabilities:	
Current Liabilities	\$15
Total Liabilities	<b>15</b>
Net Assets	
Opening Balance Equity	\$0
With Donor Restrictions	\$3,103
Without Donor Restrictions	\$215,910
Net Revenue	<b>\$78,475</b>
<b>Total Liabilities and Net Assets</b>	<b>\$297,503</b>





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