# Online Appendix to "Misallocation of talent, human capital formation, and development in Brazil"

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In this Online Appendix we provide a complete solution for our General Equilibrium Model. Enjoy yourself!

## 1 Introduction

The utility of the individual is given by:

$$U(c,s) = c^{\beta}(1-s) \tag{1}$$

Where:

- $c \to \text{consumption}$
- $s \to \text{time spent at school}$
- $\beta \rightarrow$  trade between consumption and accumulation of human capital

People working in a region r and occupation i is paid a net wage of  $(1 - \tau_{ir}^w)w_{ir}$ .

- $w_{ir} \to \text{the net wage per efficiency unit of labor}$
- $\tau_{ir}^w \to$ is a distortion specific for occupation i and location r

Human capital choices are also distorted due to tax on educational goods.

•  $\tau_{ir}^h \to \text{tax}$  paid by a person that invest in education

The formation of human capital of a worker in a region r is given by:

$$h_r(e,s) = (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s^{\phi} e^{\eta}$$
 (2)

- $e \to \text{consumption of educational goods}$
- $s \to \text{time spent in school}$
- $H_{tr} \rightarrow \text{aggregate human capital of teachers}$
- $\phi_i \rightarrow$  elasticity of human capital with respect to time in school
- $\eta \rightarrow$  elasticity of education goods in the human capital function

- $\varphi \to \text{elasticity of teacher human capital in the human capital function}$
- $\alpha \rightarrow$  parameter between zero and one
- $p_{tr} \rightarrow$  is the fraction of people that work in occupation t in region r. This can be view in proposition 1.

Abilities dispersion is modeled as multivariated Fréchet distribution. Let  $\epsilon$  the abilities dispersion in modeled as a multivariate Fréchet distribution. So, we have:

$$F(\epsilon_1, ..., \epsilon_N) = \exp\left[-\left(\sum_{i=1}^N \epsilon_i^{-\theta}\right)\right]$$
 (3)

•  $\theta$  skill dispersion

The representative firm has the following production function:

$$Y = \sum_{r=1}^{R} \sum_{i=1}^{N} A_r H_{ir} \tag{4}$$

- $Y \rightarrow \text{output}$
- $A_r \to \text{total factor productivity}$

## 1.1 Firm's problem

The firm's problem can be written as:

$$\underset{H_{ir}}{\text{Max}} \quad \sum_{r=1}^{R} \sum_{i=1}^{N} A_r H_{ir} - \sum_{r=1}^{R} \sum_{i=1}^{N} w_{ir} H_{ir}$$
 (5)

FOCs:

$$\frac{\partial \Pi}{\partial H_{ir}} = \sum_{r=1}^{R} \sum_{i=1}^{N} A_r - \sum_{r=1}^{R} \sum_{i=1}^{N} w_{ir} = 0$$

$$\sum_{r=1}^{R} \sum_{i=1}^{N} A_r = \sum_{r=1}^{R} \sum_{i=1}^{N} w_{ir}$$
(6)

If the condition in equation 6 is satisfied, so  $H_{ir}^d = x \in \mathbb{R}_+$ . If  $A_r < w_{ir}$  the profit function will be negative, so  $H_{ir}^d = 0$ . If  $A_r > w_{ir}$ ,  $H_{ir}^d = \infty$ , because the profit function is linear in  $H_{ir}$ , so, the firms will produce infinitely.

# 1.2 Worker's problem

Given the occupational choice i for which the individual has an idiosyncratic ability  $\epsilon_i$ , and taking wage  $w_{ir}$  as given, each worker chooses consumption c, e and time spent in school s to solve the following problem:

$$\max_{c,s,e} c^{\beta} (1 - s_i) 
st. c = (1 - \tau_{ir}^{w}) h_r(e_{ir}, s_i) \epsilon_i w_{ir} - (1 + \tau_{ir}^{h}) e_{ir}$$
(7)

FOCs:

$$U_s = \beta c^{\beta - 1} c_s - s_i \beta c^{\beta - 1} c_s - c^{\beta} = 0$$

rearranging the terms we have:

$$\beta c^{\beta - 1} c_s (1 - s_i) - c^{\beta} = 0 \tag{8}$$

replacing  $h_r(e_{ir}, s_i)$  in c we have:

$$c = (1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}e_{ir}^{\eta}\epsilon_{i}w_{ir} - (1 + \tau_{ir}^{h})e_{ir}$$

Derivating c with respect to  $s_i$  we obtain:

$$\frac{\partial c}{\partial s_i} = c_s = (1 - \tau_{ir}^w) (p_{tr}^\alpha H_{tr}^{1-\alpha})^\varphi \phi_i s_i^{\phi_i - 1} e_{ir}^\eta \epsilon_i w_{ir} \tag{9}$$

Plugging equation 9 in 8:

$$\beta c^{\beta-1} [(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} \phi_{i} s_{i}^{\phi_{i}-1} e_{ir}^{\eta} \epsilon_{i} w_{ir} (1 - s_{i})] - c^{\beta} = 0$$

Rearranging the terms we get c:

$$c = \beta [(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} \phi_{i} s_{i}^{\phi_{i}-1} e_{ir}^{\eta} \epsilon_{i} w_{ir} (1 - s_{i})]$$
(10)

Deriving U with respect  $e_{ir}$  we have:

$$U_e = \beta c^{\beta - 1} c_e (1 - s_i) = 0 \tag{11}$$

Deriving c with respect  $e_{ir}$  we have:

$$\frac{\partial c}{\partial e} = c_e = (1 - \tau_{ir}^w)(p_{tr}^\alpha H_{tr}^{1-\alpha})^\varphi s_i^{\phi_i} \eta e_{ir}^{\eta-1} \epsilon_i w_{ir} - (1 + \tau_{ir}^h)$$

$$\tag{12}$$

Plugging equation 12 in 11 we have:

$$\beta c^{\beta-1} [(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \eta e_{ir}^{\eta-1} \epsilon_{i} w_{ir} - (1 + \tau_{ir}^{h})] (1 - s_{i}) = 0$$

$$(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \eta e_{ir}^{\eta-1} \epsilon_{i} w_{ir} = (1 + \tau_{ir}^{h})$$

$$e_{ir}^{\eta-1} = \frac{(1 + \tau_{ir}^{h})}{(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \eta \epsilon_{i} w_{ir}}$$

$$e_{ir} = \left[ \eta \left( \frac{1 - \tau_{ir}^{w}}{1 + \tau_{ir}^{h}} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \epsilon_{i} \right]^{\kappa}$$

$$(13)$$

Where  $\kappa = \frac{1}{1-\eta}$ . Now, i'll match budget and expression 10.

$$(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}e_{ir}^{\eta}\epsilon_{i}w_{ir} - (1 + \tau_{ir}^{h})e_{ir} = \beta(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}\phi_{i}s_{i}^{\phi_{i}-1}e_{ir}^{\eta}\epsilon_{i}w_{ir}(1 - s_{i})$$

$$(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}\epsilon_{i}w_{ir} - (1 + \tau_{ir}^{h})e_{ir}^{1-\eta} = \beta(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}\phi_{i}s_{i}^{\phi_{i}-1}\epsilon_{i}w_{ir}(1 - s_{i})$$

Replacing  $e_{ir}^{1-\eta}$  in this last expression we get:

$$(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}\epsilon_{i}w_{ir} - (1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}\eta\epsilon_{i}w_{ir} = \beta(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}\phi_{i}s_{i}^{\phi_{i}-1}\epsilon_{i}w_{ir}(1 - s_{i})$$

$$(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}\epsilon_{i}w_{ir}(1 - \eta) = \beta(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}\phi_{i}s_{i}^{\phi_{i}-1}\epsilon_{i}w_{ir}(1 - s_{i})$$

$$s_{i}^{\phi_{i}}(1 - \eta) = \beta s_{i}^{\phi_{i}-1}\phi_{i}(1 - s_{i})$$

$$s_{i}^{*} = \frac{\beta\phi_{i}}{1 - \eta + \beta\phi_{i}}$$

Finally we obtain  $s_i^*$ :

$$s_i^* = \left(1 + \frac{1 - \eta}{\beta \phi_i}\right)^{-1} \tag{14}$$

Plugging equation 14 in 13 we get:

$$e_{ir} = \left[ \eta \left( \frac{1 - \tau_{ir}^w}{1 + \tau_{ir}^h} w_{ir} \right) \left( p_{tr}^\alpha H_{tr}^{1-\alpha} \right)^\varphi \left( 1 + \frac{1 - \eta}{\beta \phi_i} \right)^{-\phi_i} \epsilon_i \right]^\kappa$$
 (15)

#### 1.3 Indirect Utility

Now I will get the indirect utility. Recall that utility is given by:

$$U = c^{\beta}(1 - s)$$

Replace the budget in this expression we have:

$$U = [(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}e_{ir}^{\eta}\epsilon_{i}w_{ir} - (1 + \tau_{ir}^{h})e_{ir}]^{\beta}(1 - s_{i})$$
$$= e_{ir}^{\beta}[(1 - \tau_{ir}^{w})(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_{i}^{\phi_{i}}e_{ir}^{\eta-1}\epsilon_{i}w_{ir} - (1 + \tau_{ir}^{h})]^{\beta}(1 - s_{i})$$

Replacing  $e_{ir}^{\eta-1}$ :

$$= e_{ir}^{\beta} \left[ \frac{(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} (1 + \tau_{ir}^{h}) \epsilon_{i} w_{ir}}{(1 - \tau_{ir}^{w})(p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \eta \epsilon_{i} w_{ir}} - (1 + \tau_{ir}^{h}) \right]^{\beta} (1 - s_{i})$$

$$= e_{ir}^{\beta} \left[ \frac{(1 + \tau_{ir}^{h})}{\eta} - (1 + \tau_{ir}^{h}) \right]^{\beta} (1 - s_{i})$$

$$= \left[ e_{ir} (1 + \tau_{ir}^{h}) \left( \frac{1 - \eta}{\eta} \right) \right]^{\beta} (1 - s_{i})$$

Replacing  $e_{ir}$  by equation 15:

$$= \left\{ \left[ \eta \frac{(1 - \tau_{ir}^{w})}{(1 + \tau_{ir}^{h})} (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \epsilon_{i} w_{ir} \right]^{\frac{1}{1-\eta}} (1 + \tau_{ir}^{h}) \left( \frac{1-\eta}{\eta} \right) \right\}^{\beta} (1 - s_{i})$$

$$= \left[ \eta \frac{(1 - \tau_{ir}^{w})}{(1 + \tau_{ir}^{h})} (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} w_{ir} (1 + \tau_{ir}^{h})^{1-\eta} \left( \frac{1-\eta}{\eta} \right)^{1-\eta} \epsilon_{i} \right]^{\frac{\beta}{1-\eta}} (1 - s_{i})$$

$$= \left[ \eta^{\eta} (1 - \eta)^{1-\eta} \left( \frac{(1 - \tau_{ir}^{w})}{(1 + \tau_{ir}^{h})^{\eta}} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \epsilon_{i} \right]^{\frac{\beta}{1-\eta}} (1 - s_{i})$$

Finally, we get the indirect utility function:

$$D = \left[ \bar{\eta} \left( \frac{1 - \tau_{ir}^w}{(1 + \tau_{ir}^h)^{\eta}} w_{ir} \right) \left( p_{tr}^{\alpha} H_{tr}^{1 - \alpha} \right)^{\varphi} s_i^{\phi_i} (1 - s_i)^{\frac{1}{\beta \kappa}} \epsilon_i \right]^{\beta \kappa}$$
(16)

where  $\bar{\eta} = \eta^{\eta} (1 - \eta)^{1 - \eta}$  and  $\kappa = \frac{1}{1 - \eta}$ .

## 1.4 Propositions

Proposition 1 states that the overall occupational share can be obtained by aggregating the individual optimal choice.

**Proposition 1.** Aggregating across workers, the solution of individual's occupational choice problem is:

$$p_{ir} = \frac{\tilde{w}_{ir}^{\theta}}{\sum_{i=1}^{N} \tilde{w}_{ir}^{\theta}} \tag{17}$$

where  $p_{ir}$  is the fraction of workers in occupation i in region r, and:

$$\tilde{w}_{ir} = \bar{\eta} \left( \frac{1 - \tau_{ir}^{w}}{(1 + \tau_{ir}^{h})^{\eta}} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} (1 - s_{i})^{\frac{1}{\beta \kappa}}$$

*Proof.* Let:

$$\tilde{w}_{ir} = \bar{\eta} \left( \frac{1 - \tau_{ir}^{w}}{(1 + \tau_{ir}^{h})^{\eta}} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} (1 - s_{i})^{\frac{1}{\beta \kappa}}.$$

Then, we can rewrite equation (16) as:

$$D_{ir} = [\tilde{w}_{ir}\epsilon_i]^{\beta\kappa}$$

Therefore, the problem solution of individual i living in region r involves picking the occupation with the highest value of  $\tilde{w}_{ir}\epsilon_i$ . Without loss of generality, consider the probability of an individual choosing occupation 1:

$$p_{ir} = Pr(\tilde{w}_{1r}\epsilon_1 > \tilde{w}_{ir}\epsilon_i) \quad \forall i \neq 1$$

$$= Pr\left(\epsilon_i < \frac{\tilde{w}_{1r}}{\tilde{w}_{ir}}\epsilon_1\right) \quad \forall i \neq 1$$

$$= \int F_1(\alpha_1\epsilon, \alpha_2\epsilon, ..., \alpha_N\epsilon)d\epsilon, \tag{18}$$

where  $F_1$  represents the derivative of equation (3) with respect to its first argument and  $\alpha_i = \tilde{w}_{1r}/\tilde{w}_{ir}$  for  $i \in \{1, 2, ...N\}$ . Taking the derivative of equation (3) with respect to  $\epsilon_1$ , and evaluating in  $\epsilon$ :

$$F_1 = \theta \epsilon_1^{-\theta - 1} \exp\left(-\epsilon_1 \hat{Z}\right)$$

$$F_1(\epsilon) = \theta \epsilon^{-\theta - 1} \exp\left(-\epsilon \hat{Z}\right)$$

where  $\hat{Z} = \sum_{i=1}^{n} \alpha_i^{-\theta}$ . Then, equation (18) can be written as:

$$p_{1r} = \int \frac{\hat{Z}}{\hat{Z}} \theta \epsilon^{-\theta - 1} \exp\left(-\epsilon^{-\theta} \hat{Z}\right) d\epsilon$$
$$= \frac{1}{\hat{Z}} \int \hat{Z} \theta \epsilon^{-\theta - 1} \exp\left(-\epsilon^{-\theta} \hat{Z}\right) d\epsilon$$

This expression is the derivative of equation (3) with respect to  $\epsilon$ . Hence, we have:

$$p_{1r} = \frac{1}{\hat{Z}} \int dF(\epsilon)$$
$$= \frac{1}{\hat{Z}}$$
$$= \frac{\tilde{w}_{1r}^{\theta}}{\sum_{i=1}^{N} \tilde{w}_{ir}^{\theta}}$$

The next proposition defines the workers' human capital in each occupation in a given region.

**Proposition 2.** For a given region, the human capital of workers in occupation i is:

$$H_{ir} = p_{ir} \mathbb{E}[h(e_{ir}, s_i)\epsilon_i | person \ choices \ i], \tag{19}$$

The average quality of workers is:

$$\mathbb{E}[h(e_{ir}, s_i)\epsilon_i|person\ choices\ i] = \bar{\Gamma}\left[\left(\frac{1 - \tau_{ir}^w}{1 + \tau_{ir}^h}w_{ir}\right)^{\eta}\tilde{h}_{ir}p_{ir}^{-\frac{1}{\theta}}\right]^{\kappa}$$
(20)

where  $\bar{\Gamma} = \Gamma(1 - \kappa/\theta)$  is related to the mean of the Fréchet distribution for abilities,  $\tilde{h}_{ir} = [(p_{tr}^{\alpha}H_{tr}^{1-\alpha})^{\varphi}s_i^{\phi_i}\eta^{\eta}]^{\kappa}$  and  $\kappa = 1/(1-\eta)$ .

*Proof.* We have:

$$h(e_{ir}, s_i)\epsilon_i = (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} \left[ \eta \left( \frac{1 - \tau_{ir}^w}{1 + \tau_{ir}^w} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_i^{\phi} \epsilon_i \right]^{\eta \kappa} s_i^{\phi_i} \epsilon_i$$
 (21)

 $H_{ir}$  is the total efficiency units of labor supplied to occupation i in region r. Then,

$$H_{ir} = p_{ir} \mathbb{E} \left\{ (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} \left[ \eta \left( \frac{1 - \tau_{ir}^{w}}{1 + \tau_{ir}^{h}} w_{ir} \right) (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \epsilon_{i} \right]^{\eta \kappa} s_{i}^{\phi_{i}} \epsilon_{i} \right] \text{ person choices } i \right\}$$

$$= p_{ir} \left\{ (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} \left[ \left( \frac{1 - \tau_{ir}^{w}}{1 + \tau_{ir}^{h}} w_{ir} \right) \eta (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_{i}^{\phi_{i}} \right]^{\eta \kappa} s_{i}^{\phi_{i}} \mathbb{E} \left[ \epsilon_{i}^{\kappa} \middle| \text{ person choices } i \right] \right\}$$

$$= p_{ir} \tilde{h}_{ir} \left( \frac{1 - \tau_{ir}^{w}}{1 + \tau_{ir}^{h}} w_{ir} \right)^{\eta \kappa} \mathbb{E} \left[ \epsilon_{i}^{\kappa} \middle| \text{ person choices } i \right]$$

$$(22)$$

To calculate this last conditional expectation, we use the Fréchet distribution. For now, we suppress the region index r because this calculation is similar in all regions. Let  $y_i = \tilde{w}_i \epsilon_i$ . Since we are maximizing  $y_i$ , it inherits the extreme value distribution:

$$\mathbf{Pr}\left(\underset{i}{\operatorname{Max}} y_{i} < z\right) = \mathbf{Pr}(\epsilon_{i} < z/\tilde{w}_{i}) \quad \forall i$$

$$= F(z/\tilde{w}_{1}, ..., z/\tilde{w}_{N})$$

$$= \exp\left[-\sum_{i=1}^{N} (z/\tilde{w}_{i})^{-\theta}\right]$$

$$= \exp\left[-kz^{-\theta}\right]$$

where  $k = \sum_{i}^{N} \tilde{w}_{i}^{\theta}$ .

The extreme value also has a Fréchet distribution. After some algebraic manipulations it can be concluded that the distribution of  $\epsilon^*$ , the workers' ability in their chosen occupation, has a Fréchet distribution:

$$G(x) = \mathbf{Pr}(\epsilon^* < x) = \exp\left[-k^* x^{-\theta}\right]$$
 (23)

where  $k^* = \sum_{i=1}^{N} (\tilde{w}_i / \tilde{w}^*)^{\theta} = 1/p^*$ .

Finally, we can calculate the expectation of equation (22). Let i be the occupation the individual chooses, and  $\lambda$  some positive exponent.

$$\mathbb{E}(\epsilon_i^{\lambda}) = \int_0^{\infty} \epsilon_i^{\lambda} dG(\epsilon)$$
$$= \int_0^{\infty} \theta\left(\frac{1}{p^*}\right) \epsilon^{(\lambda - \theta - 1)} \exp\left[\left(\frac{1}{p^*}\right) \epsilon^{-\theta}\right] d\epsilon$$

We can set  $x = \left(\frac{1}{p^*}\right) \epsilon^{-\theta}$  and rewrite the last expression as:

$$\mathbb{E}(\epsilon_i^{\lambda}) = \left(\frac{1}{p^*}\right)^{\frac{\lambda}{\theta}} \int_0^{\infty} x^{-\frac{\lambda}{\theta}} \exp(-x) dx$$
$$= \left(\frac{1}{p^*}\right)^{\frac{\lambda}{\theta}} \Gamma\left(1 - \frac{\lambda}{\theta}\right)$$

Using this result in equation (22) completes the proof.

Corollary 1. Let  $W_{ir}$  be the gross average wage in occupation i in region r. Then:

$$W_{ir} = w_{ir} \mathbb{E}[h(e_{ir}, s_i)\epsilon_i] = \bar{\Gamma} \eta \frac{(1 - s_i)^{-1/\beta}}{(1 - \tau_{ir}^w)} \left(\sum_{i=1}^N \tilde{w}_{ir}^\theta\right)^{\frac{\kappa}{\theta}}$$
(24)

**Definition 1.** A competitive equilibrium in this economy consists of individual choices of  $\{c, e, s\}$ , an occupational choice by workers, total human capital in each occupation and region  $H_{ir}$ , final output Y, and efficiency wages  $w_{ir}$  for each occupation and region.

- 1. Given an occupational choice,  $w_{ir}$ , and the idiosyncratic ability  $\epsilon$ , each worker chooses c, e, s to maximize utility in equation (1).
- 2. Given market friction,  $w_{ir}$ ,  $H_{it}$ , and  $\epsilon$ , a worker chooses the occupation that maximizes  $D_{ir}$ .
- 3. A representative firm hires  $H_{ir}$  to maximize profits.
- 4. The occupational wage,  $w_{ir}$ , clears the labor market in each occupation and region.
- 5. Total output is given by the production function in equation (4).

# 1.5 Teacher's Human capital

The fraction of teachers,  $p_{tr}$ , can be written as:

$$p_{tr} = \frac{\left[\frac{1 - \tau_{tr}^{w}}{(1 + \tau_{tr}^{h})^{\eta}} w_{tr} s_{t}^{\phi_{t}} (1 - s_{t})^{\frac{1}{\beta \kappa}}\right]^{\theta}}{\sum_{j=1}^{N} \left[\frac{1 - \tau_{jr}^{w}}{(1 + \tau_{jr}^{h})^{\eta}} w_{jr} s_{j}^{\phi_{j}} (1 - s_{j})^{\frac{1}{\beta \kappa}}\right]^{\theta}}$$
(25)

where  $\kappa = 1/(1 - \eta)$  and

$$\tilde{h}_{ir} = \left[ (p_{tr}^{\alpha} H_{tr}^{1-\alpha})^{\varphi} s_i^{\phi_i} \eta^{\eta} \right]^{\kappa} \tag{26}$$

So, the teacher's human capital is given by:

$$H_{tr} = p_{tr}^{\frac{\nu}{\pi}} (s_t^{\phi_t} \eta^{\eta})^{\frac{\kappa}{\pi}} \left( \frac{1 - \tau_{tr}^w}{1 + \tau_{tr}^h} w_{tr} \right)^{\sigma} \gamma^{\frac{1}{\pi}}$$
 (27)

where  $\kappa = 1/(1-\eta)$ ,  $\pi = 1 - (1-\alpha)\varphi\kappa$ ,  $\nu = 1 + \alpha\varphi\kappa - \theta/\kappa$ , and  $\sigma = \eta\kappa/\pi$ .

# 1.6 Problem

So, the problem consist in minimize equation 28, using Nelder-Mead.

$$Dist = \sum_{i=1,r=1}^{N,R} \left( \frac{W_{ir}^M - W_{ir}^T}{W_{ir}^T} \right)^2 + \sum_{i=1,r=1}^{N,R} \left( \frac{p_{ir}^M - p_{ir}^T}{p_{ir}^T} \right)^2$$
 (28)

where  $p_{ir}^M$  and  $W_{ir}^M$  are given by equations 17 and 24 respectively. On the other hand,  $p_{ir}^T$  and  $W_{ir}^T$  are given by PNAD data. The superscript indicate model and target statistics.