

Toyota Battery Manufacturing NC

Supplier Qualification & Opportunity Assessment



BelPak is positioned for **\$31-70M** annual revenue as **Toyota Battery NC's** primary packaging & logistics partner



The Opportunity

- **\$31-70M** annual revenue potential
- **5 service categories** aligned with Toyota needs

SVP

Strategic

Embedded operations

model proven with Subaru



Strategic Advantages

- **25+ facilities** with national coverage
- **99.6% OTIF** delivery performance
- **45-day facility standup** capability

BelPak Toyota Battery NC's Supplier Qualification 2

BelPak brings **\$400M revenue**, **1,000 employees**, and **30+ years** of OEM experience

\$400M

ANNUAL REVENUE

25+


FACILITIES

1,000

EMPLOYEES

99.6%

OTIF RATE


 Corporate Profile

SVP

Strategic Value Plus Company

Red Arts Capital

(Chicago)

 Key Customers



Subaru

BelPak - Toyota


Embedded Operations

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BelPak's **Subaru embedded operations** provides the **exact blueprint** for Toyota Battery


<div> Current Subaru Operations</div>	<div> Toyota Battery Application</div>
<div>✓ Portland, OR & Indianapolis, IN locations</div>	<div>→ Battery pack packaging (replaces windshields)</div>
<div>✓ On-site presence within Subaru facilities</div>	<div>→ Module kitting (replaces parts kitting)</div>
<div><div><div>SVP</div><div>✓ Parts packaging - windshields, brakes,</div></div></div>	<div><div>→ Hazmat logistics (new capability)</div><div><div>BelPak - Toyota Battery NC Supplier Qualification</div><div>4</div></div></div>

\$31-70M annual opportunity across **5** service categories

**Battery Pack Packaging**


\$10-25M
Annual Revenue

Custom containers, protective packaging, temperature control

**Embedded Logistics**


\$8-15M
Annual Revenue


On-site facility management, inventory, shipping

**Kitting Services**


\$5-10M
Annual Revenue

Assembly kits, JIT delivery, parts consolidation

**SVP Strategic Value Plus Distribution**

**Hazmat Services**

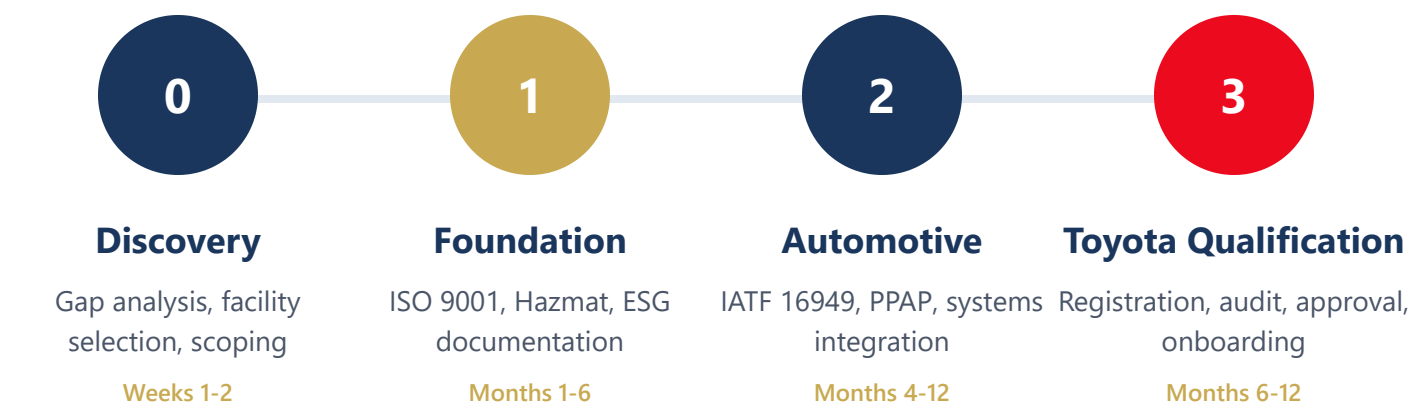
BelPak - Toyota Battery NC Supplier Qualification

**Total Opportunity**

4 certification gaps require 6-12 month remediation for Toyota qualification

Certification	Description	Status	Priority	Timeline	Estimated Cost
ISO 9001:2015	Quality Management System	Systems Exist	High	3-6 months	\$490,000
IATF 16949	Automotive Quality Management	Gap	Critical	6-12 months	\$1,300,000
<div><div><div>Hazmat Compliance</div><div>SVP Strategic Value Plus</div></div></div> <div>DOT Battery Handling</div>	DOT Battery Handling	Gap	Critical	2-3 months	\$510,000
BelPak - Toyota Battery NC Supplier Qualification					

4-phase approach delivers Toyota qualification in 12 months



SVP

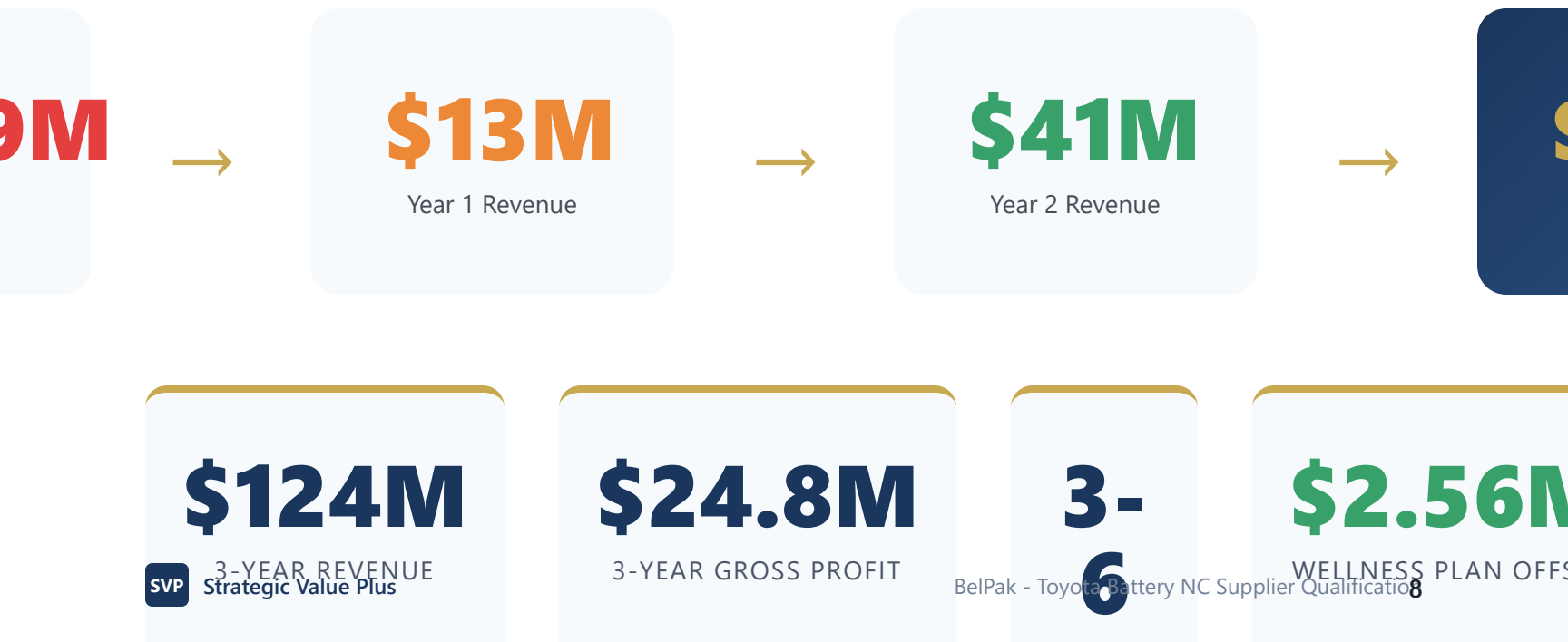
Strategic Value Plus

Phase 1 Facilities

BelPak - Toyota Battery NC Supplier Qualification

Key Milestones

1,900-4,000% ROI with 3-6 month payback period



BelPak's 8 competitive advantages position them as Toyota's ideal partner

Advantage	BelPak	Typical Competitor	Toyota Value
Embedded Operations	✓ Proven (Subaru)	X Rare	Exact model needed
Facility Standup	45 days	6-12 months	Rapid response
MBE Certification	✓ Yes	X Usually no	Diversity goals
<div><div>SVP</div>Strategic Value Plus PE Backing</div>	\$400M fund	Limited	BelPak - Toyota Battery Cell Supplier Qualification Investment capacity

5 immediate actions to accelerate Toyota qualification

✓ This Week

- ✓ **Schedule** discovery workshop with leadership
- ✓ **Compile** existing certification documentation
- ✓ **Identify** Phase 1 facility candidates

SVP

Strategic Value Plus

HOW DO WE BEGIN?



Key Decisions for BelPak

- **Scope:** Which facilities to certify first?
- **Timeline:** Aggressive (6 mo) or standard (12 mo)?
- **Investment:** Full scope or phased approach?

BelPak - Toyota Battery NC Supplier Qualification

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Thank You

Ready to Become Toyota's Packaging Partner?

Strategic Value+ Solutions

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