

Toyota Battery Manufacturing NC

Supplier Qualification & Opportunity Assessment

SVP Strategic Value Plus



Battery Manufacturing North Carolina

BelPak is positioned for **\$31-70M** annual revenue as **Toyota Battery NC's** primary packaging & logistics partner



The Opportunity

- **\$31-70M** annual revenue potential
- **5 service categories** aligned with Toyota needs

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Strategic

Embedded operations

model proven with Subaru



Strategic Advantages

- **25+ facilities** with national coverage
- **99.6% OTIF** delivery performance
- **45-day facility standup** capability

BelPak Toyota Battery NC's Supplier Qualification

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BelPak brings **\$400M revenue**, **1,000 employees**, and **30+ years** of OEM experience

\$400M

ANNUAL REVENUE

25+


FACILITIES

1,000

EMPLOYEES

99.6%

OTIF RATE


 Corporate Profile

SVP

Strategic Value Plus Company

Red Arts Capital

(Chicago)

 Key Customers



Subaru

BelPak - Toyota


Embedded Operations

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BelPak's **Subaru embedded operations** provides the **exact blueprint** for Toyota Battery


| <div> Current Subaru Operations</div> | <div> Toyota Battery Application</div> |
|---|---|
| <div>✓ Portland, OR & Indianapolis, IN locations</div> | <div>→ Battery pack packaging (replaces windshields)</div> |
| <div>✓ On-site presence within Subaru facilities</div> | <div>→ Module kitting (replaces parts kitting)</div> |
| <div><div><div>SVP</div><div>✓ Parts packaging - windshields, brakes,</div></div><div>Strategic Value Plus</div></div> | <div><div>→ Hazmat logistics (new capability)</div><div>BelPak - Toyota Battery NC Supplier Qualification</div></div> |

\$31-70M annual opportunity across **5** service categories

**Battery Pack Packaging**


\$10-25M
Annual Revenue

Custom containers, protective packaging, temperature control

**Embedded Logistics**


\$8-15M
Annual Revenue


On-site facility management, inventory, shipping

**Kitting Services**


\$5-10M
Annual Revenue

Assembly kits, JIT delivery, parts consolidation

**SVP Strategic Value Plus Distribution**

**Hazmat Services**

BelPak - Toyota Battery NC Supplier Qualification

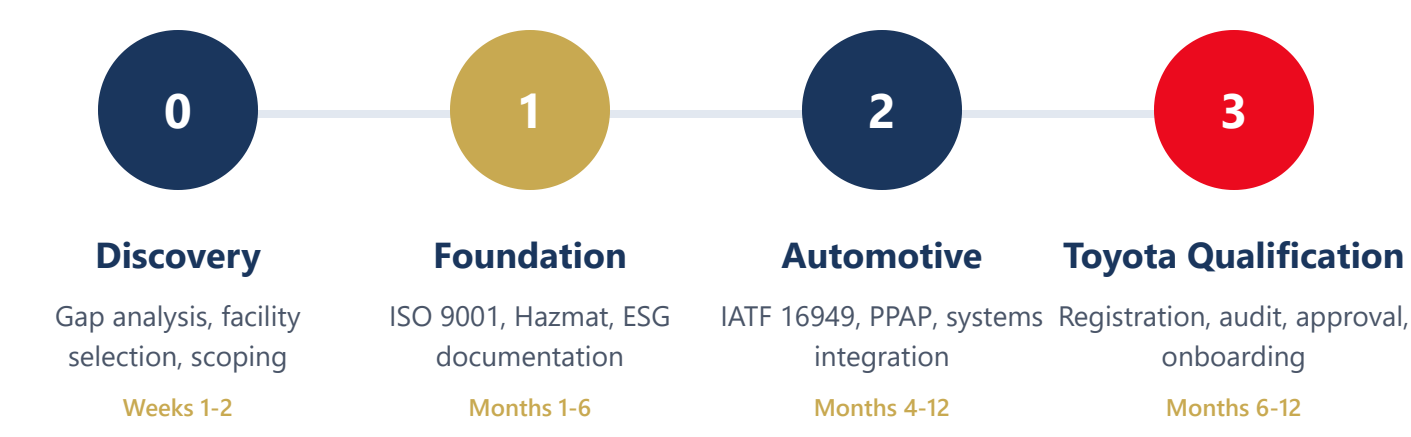
**Total Opportunity**

\$31-70M

4 certification gaps require 6-12 month remediation for Toyota qualification

| Certification | Description | Status | Priority | Timeline | Estimated Cost |
|---|-------------------------------|---------------|----------|-------------|----------------|
| ISO 9001:2015 | Quality Management System | Systems Exist | High | 3-6 months | \$490,000 |
| IATF 16949 | Automotive Quality Management | Gap | Critical | 6-12 months | \$1,300,000 |
| <div><div><div>Hazmat Compliance</div><div>SVP Strategic Value Plus</div></div></div> <div>DOT Battery Handling</div> | DOT Battery Handling | Gap | Critical | 2-3 months | \$510,000 |
| BelPak - Toyota Battery NC Supplier Qualification | | | | | |

4-phase approach delivers Toyota qualification in 12 months



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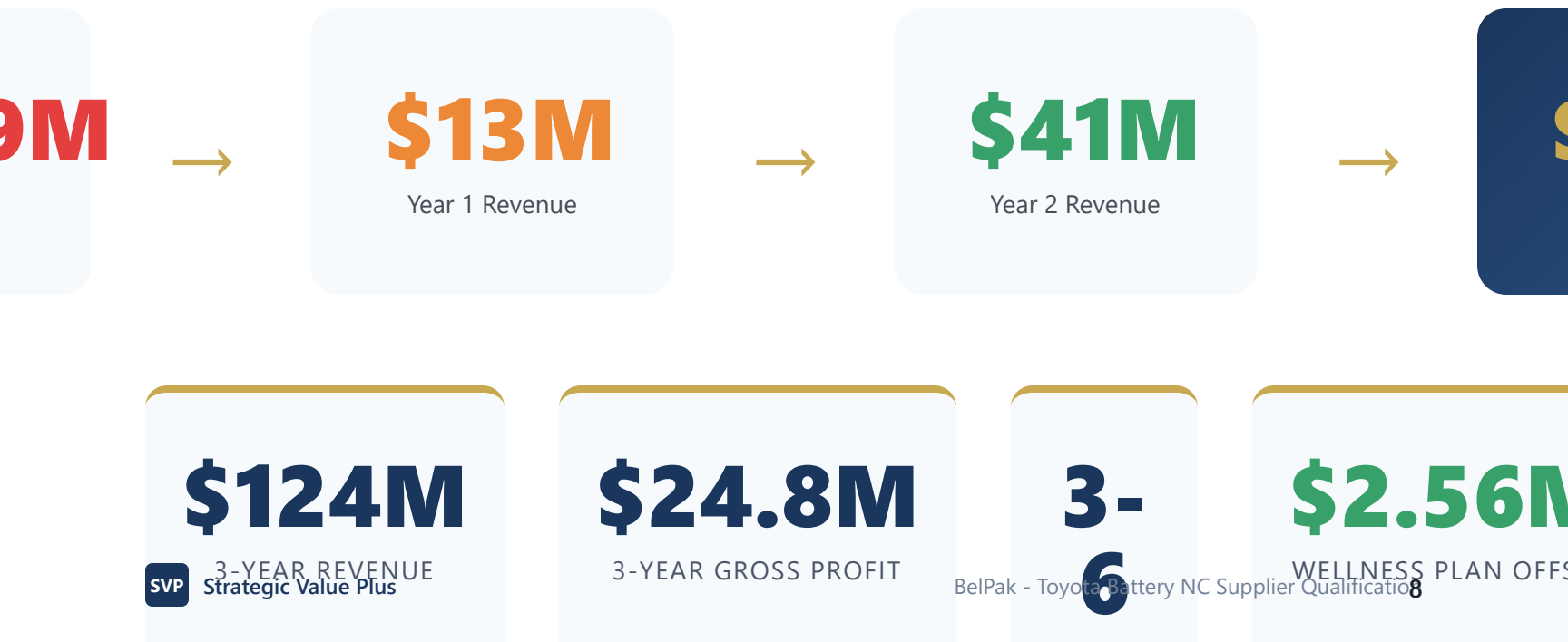
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Phase 1 Facilities

BelPak - Toyota Battery NC Supplier Qualification

Key Milestones

1,900-4,000% ROI with 3-6 month payback period



BelPak's 8 competitive advantages position them as Toyota's ideal partner

| Advantage | BelPak | Typical Competitor | Toyota Value |
|---|-------------------|--------------------|---|
| Embedded Operations | ✓ Proven (Subaru) | X Rare | Exact model needed |
| Facility Standup | 45 days | 6-12 months | Rapid response |
| MBE Certification | ✓ Yes | X Usually no | Diversity goals |
| <div><div>SVP</div><div>Strategic Value Plus</div><div>PE Backing</div></div> | \$400M fund | Limited | BelPak - Toyota Battery Cell Supplier Qualification |
| | | | Investment capacity |

5 immediate actions to accelerate Toyota qualification

✓ This Week

- ✓ **Schedule** discovery workshop with leadership
- ✓ **Compile** existing certification documentation
- ✓ **Identify** Phase 1 facility candidates

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HOW DO WE BEGIN?



Key Decisions for BelPak

- **Scope:** Which facilities to certify first?
- **Timeline:** Aggressive (6 mo) or standard (12 mo)?
- **Investment:** Full scope or phased approach?

BelPak - Toyota Battery NC Supplier Qualification

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Thank You

Ready to Become Toyota's Packaging Partner?

Strategic Value+ Solutions

Nelinia Varenas, CEO | Roy Dickan, NC Lead | Brian Stitz, CTO

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