## Financial Projection and Key Metrics

## Asset Under Management:

- Cost-Breakeven Point: Achieved when 1% of the 13 million young population (aged 18–35) sign up.
  - 1% of young population saving £1,000 each generate a 0.15% fee, equating to £195,000 per year.
- Revenue Potential:
  - If 10% of the 13 million young population sign up, revenue grows to £1,950,000 per year.



## Financial Projection Feasibility

- According to <u>Average Savings by Age in the UK</u>,
  - Average saving by up to 24 is £4,759 and it almost doubles to the next age group (2025);
  - 54% of up to 24 age group uses a savings account, 65% of the next age group 25-34 uses a savings account (2023)
- Total Addressable Market (TAM):
  - Estimated at £2.3 trillion or more, highlighting significant growth potential.

