## Initial Building Cost

- \* We start offering the ISA:
  - \* Get authorised by FCA: 6-9 months, £5,500
  - \* Solicitor fees: £5,000-10,000
  - \* After being authorised, apply to HMRC for ISA Manager status: 3-6 months, free
  - \* After HMRC approval, platform building and user test: 6 months, £50,000-250,000, which may increase

## Financial projection and key metrics

- \* Asset under management:
  - \* 5-10 million GBP in the first 5 years
  - \* The cost-breakeven level may be circa 200 million GBP
    - \* Achievable when we have 1% of the 13 million 18-35 population sign up
  - \* The total addressable market at least £2.3 trillion