- \* Many more out there: Fidelity, Aviva, Legal and General, Hargreaves Lansdown, Nutmeg, Moneyfarm, Wealthify, Dodl, etc.
  - \* They generally score low on at least one of the criteria in the table
  - \* 40% of each age group already use ISAs. Our go-to-market is more inperson. We will get people more aware and to open an account, or to migrate over, then convince them ours is *the* platform for the saving and investment need, with sympathy, ease of use and intelligence.

## Management team

- \* Jencir Lee, CEO, Graduate Certificate with Stanford University, MSc in Applied Mathematics with Ecole des Ponts
- \* Financial educators:
  - \* Olamide Majekodunmi (https://allthingsmoney.com/)
  - \* Hülya Günay (<a href="https://venusglobal.finance/">https://venusglobal.finance/</a>), two of her kids undertook financial education themselves
  - \* ... and more