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# Week 3:

## Objectives Step of PrOACT

**Instructor:** Brielle K Thompson

**Course:** NAT\_R 8001 Decision Analysis for Research and  
Management of Natural Resources

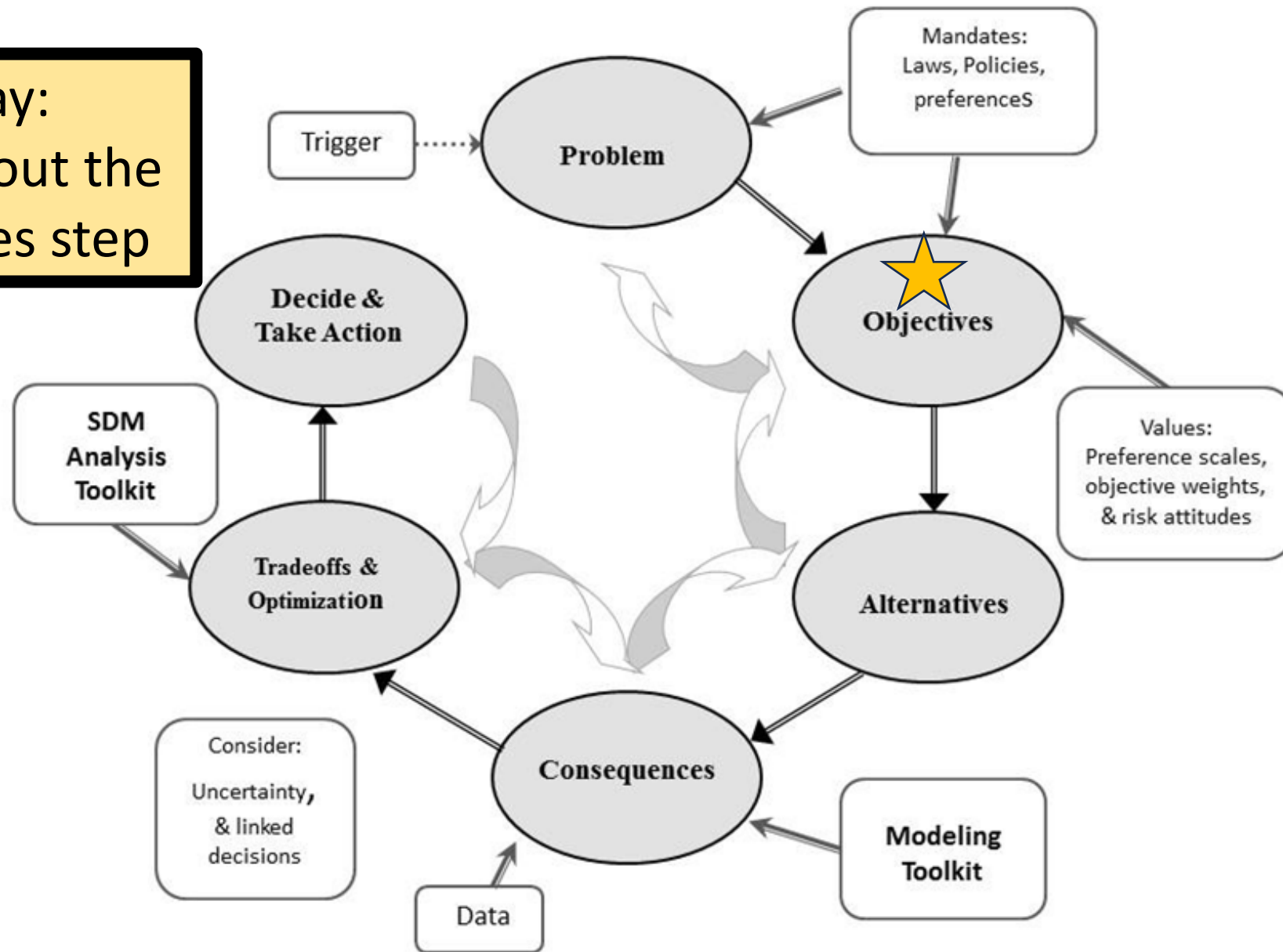
# Review of last week

- Discussed the problem framing step of SDM
- Elements of problem framing
  1. ID the decision maker(s)
  2. ID other key players
  3. Consider legal and regulatory context
  4. Consider decision structure
  5. Consider the type of analysis required
  6. Revise as needed
- Learned about the template:
  - “Decision Maker (D) is trying to do X to achieve Y over time Z and in place W considering B.”

IT'S ME, HI  
I'M THE  
problem.  
IT'S ME.



Today:  
Learn about the  
objectives step



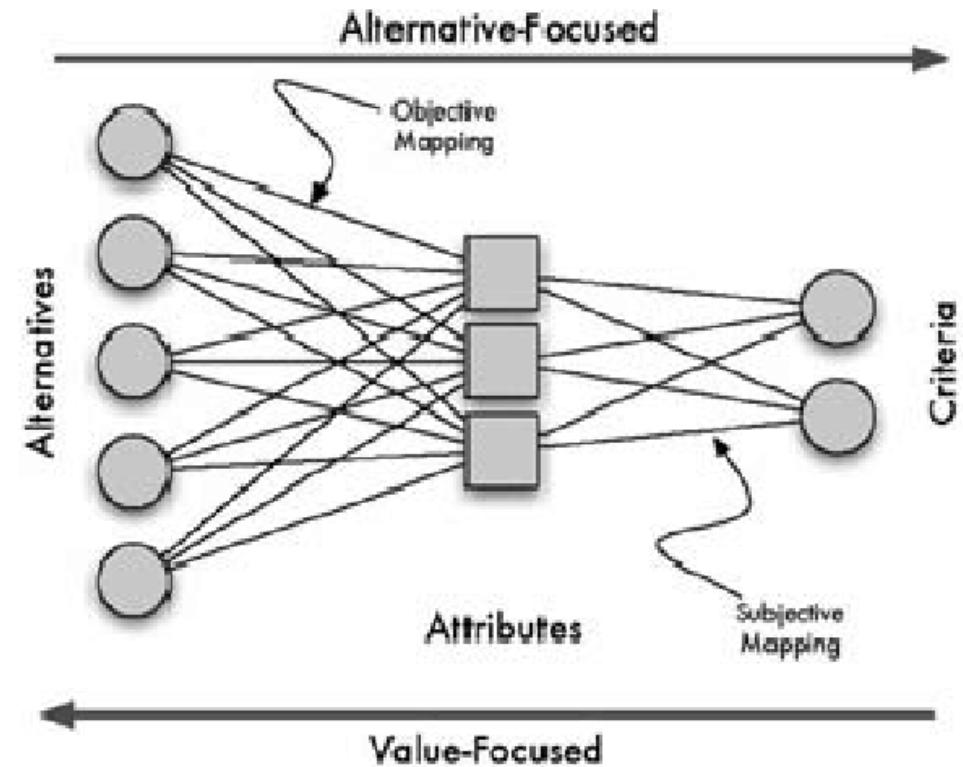
Source: Jean Fitts Cochrane



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# Recall: Values focused vs Alternatives focused thinking:

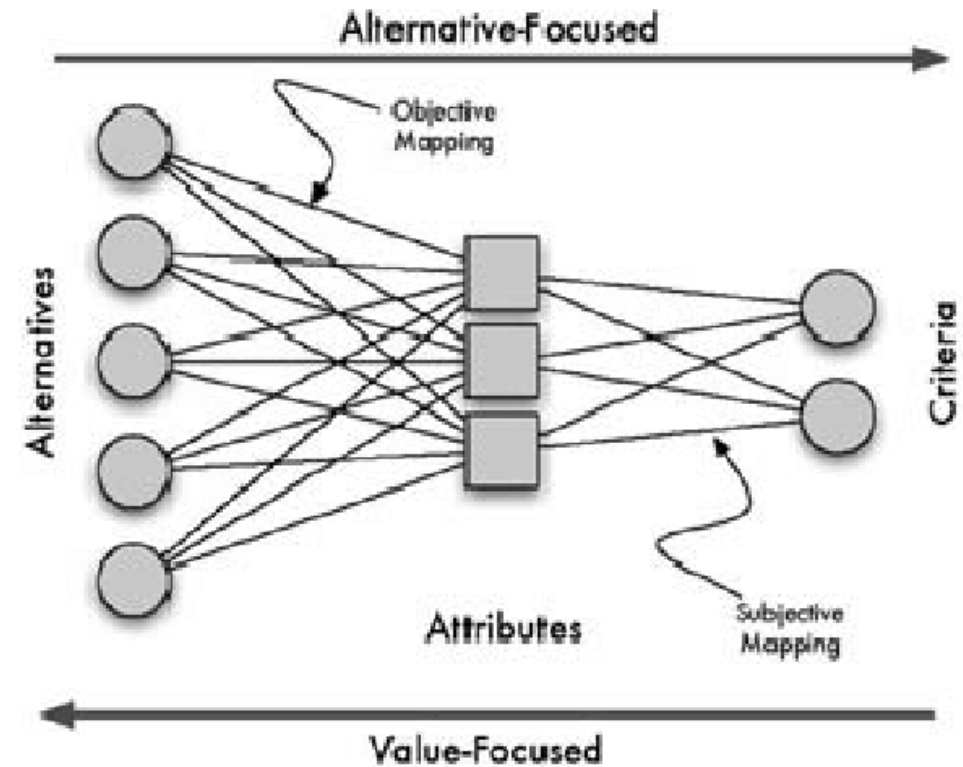
- “Value-focused thinking involves starting at the best and working to make it a reality.  
**Alternative-focused thinking is starting with what is readily available and taking the best of the lot**” – Keeny 1992
  - In other words: value-focused thinking first decides what you want, then you figure out how to get there



Parnell & West 2008

# Recall: Values focused vs Alternatives focused thinking:

- What are the risks of Alternative focused thinking?
  - We tend to limit ourselves to a small set of alternatives
  - We may anchor on the first alternative
  - **We solve the wrong problem**



Parnell & West 2008

## Values are pieces of an objective

# What are objectives, and why are they important?

- We make decisions to achieve something
- Objectives are what we want to achieve
  - Concise statements on what matters

Example: I am deciding where to go on vacation.  
What objectives are in play for me?

I want to maximize:

- Relaxation
- Fun
- Comfort

I want to minimize:

- Cost
- Travel time



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# What are objectives, and why are they important?

- Spending time on this step is important because we will:
  - Compare alternatives on the right criteria
  - Develop creative alternatives
  - Know what we want to make predictions about
  - Better explain our decisions



Medium

*Yogi Berra is reported to have said, "If you don't know where you're going, chances are you will end up somewhere else"*



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# What are objectives, and why are they important?

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Medium

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# We are surprisingly poor at identifying objectives

## 1) We often don't know all our objectives:

- Bond et al. (2008) asked MBA students to imagine choosing an MBA program, list their objectives, then check against a master list
- 4/10 of the final top 10 objectives were absent from the student's first list



Medium



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# We are surprisingly poor at identifying objectives

1) We often don't know all our objectives

2) We confuse ends and means:

- Example – when deciding about management of an endangered species:
  - Is this the objective?
    - Maximize survival probability of the endangered species
  - Or is this the objective?
    - Maximize probability of persistence of the endangered species

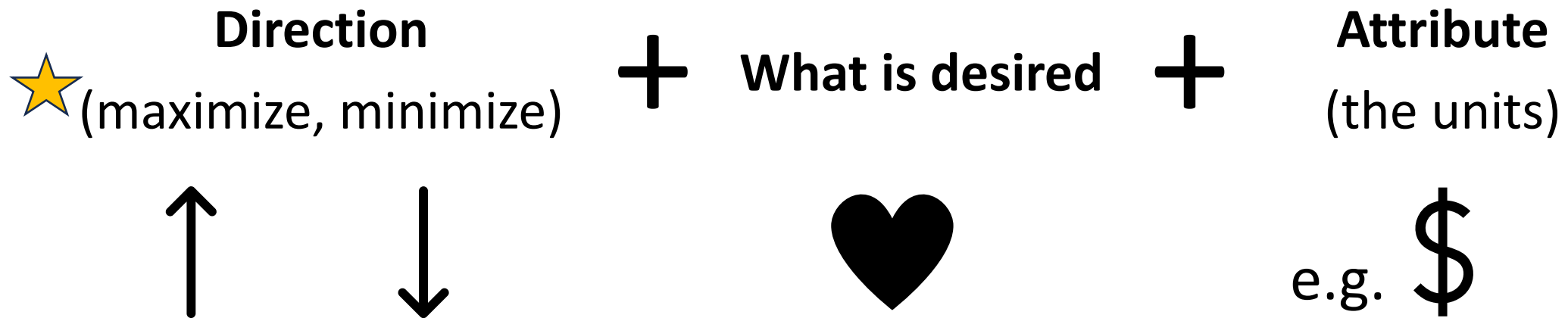


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# Pieces of an objective:



\*Maximize/Minimize may be uncomfortable to state (but its useful for optimization purposes). So, as long as the direction is clear we can use other verbs (e.g., increase, decrease, etc.)

# Objectives $\neq$ Targets

- Target = Desired level of performance towards an objective
  - Example:
    - **Create 1000 jobs is a target** – a specific quantitative level of performance we want to achieve.
    - **Maximize employment** is an objective (employment is the thing we want, more is better than less)



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# Process for identifying objectives:

- Big picture** {
1. Articulate goals & concerns
  2. Convert goals & concerns to objectives
- Specific Steps** {
3. Structure objectives
  4. Create measurable attributes for each objective
- Repeat as needed*

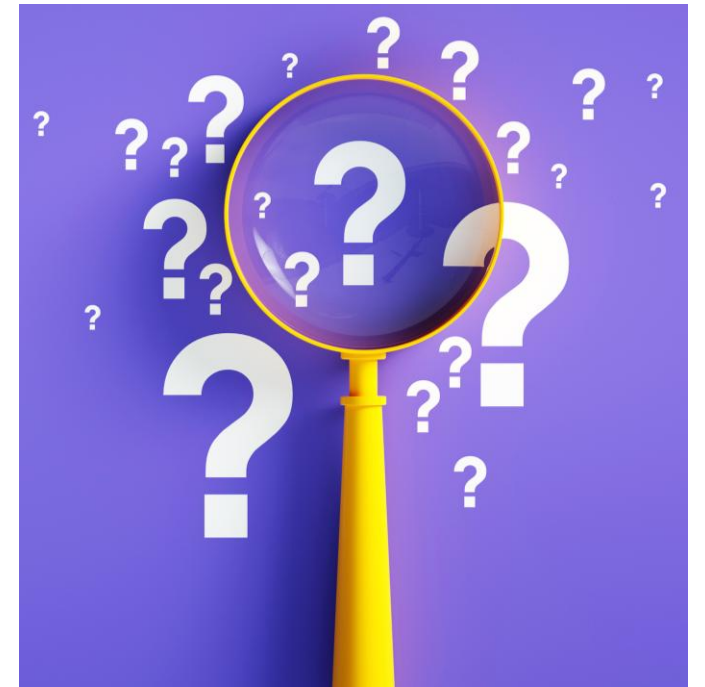


# Process for identifying objectives:

## 1. Articulate goals & concerns

**To help identify the values that should drive the decision, think about:**

- What do you hope to achieve with this decision?
- What concerns will this decision address?
- What's wrong with the current situation?
- How can the current situation be improved?
- What is the best (and worst) possible outcome from this decision?
- If you do make a decision, what do you want to avoid?
- If you don't make a decision, what will happen?
- What does this issue look like from other perspectives?



# Process for identifying objectives:

## 1. Articulate goals & concerns

### **Think of possible solutions**

- What do you like and dislike about these solutions?
- What constraints and guidelines are restricting your choices?
- Make goals and concerns distinct and independent



# Process for identifying objectives:

- Big picture {
1. Articulate goals & concerns
  2. Convert goals & concerns to objectives

# Activity 1 – convert goals to objectives

## Convert concerns to objectives:

Hint: direction + what is desired (don't worry about units yet!)

<b><i>Goal or Concern</i></b>	<b><i>Hope to Achieve</i></b>	<b><i>Potential Objective</i></b>
It's hard to catch bluegills any more	Improve fishing	
Many loons die ingesting lead tackle	Reduce loon mortality and increase loon populations	
Ballast water brings invasive species	Avoid release of invasive species and protect native species	
Certain interest groups feel excluded	Organize an inclusive decision process	
I won't have enough money for this	Reduce cost and manage within budget	

# Activity 1 – convert goals to objectives

## Convert concerns to objectives:

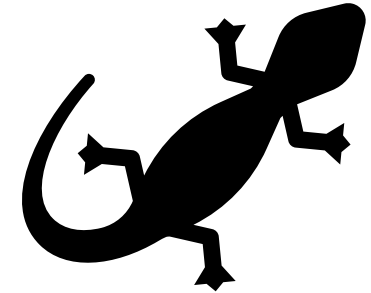
Hint: direction + what is desired (don't worry about units yet!)

<b><i>Goal or Concern</i></b>	<b><i>Hope to Achieve</i></b>	<b><i>Potential Objective</i></b>
It's hard to catch bluegills any more	Improve fishing	Maximize recreational fishing success
Many loons die ingesting lead tackle	Reduce loon mortality and increase loon populations	Maximize persistence of loon populations
Ballast water brings invasive species	Avoid release of invasive species and protect native species	Maximize native invertebrate and fish communities in lakes
Certain interest groups feel excluded	Organize an inclusive decision process	Maximize interest group engagement
I won't have enough money for this	Reduce cost and manage within budget	Minimize cost



# Skills Check Task 1

## Lizard example



Consider this decision... (5 min)

- You are the manager of a wildlife refuge
- Developing a management plan for an endangered lizard.
- The species benefits from prescribed fire (though your budget for such activities is limited)
- The species is susceptible to road mortality
- The Refuge receives substantial visitation by bird watchers, some of whom like to travel by car.

## TASK 1: Write a list of objectives

**Identify your concerns and translate into objectives:**

**What are you hoping to accomplish?**

**What do stakeholders want?**

**What do you or they want to avoid?**




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# Process for identifying objectives:

Big  
picture

- 
1. Articulate goals & concerns
  2. Convert goals & concerns to objectives

Specific  
Steps



## 3. Structure objectives:

- 3a. Classify and distinguish types of objectives
- 3b. Create an objectives hierarchy



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# Process for identifying objectives:

## 3a. Distinguish types of objectives

### 1. Fundamental

- The basic reason for caring about the decision (essential)

### 2. Means

- Influence the achievement of fundamental objectives (not necessarily essential)

### 3. Process

- Concern for how the decision is made rather than what decision is made
  - Example- maximize public trust

### 4. Strategic

- Higher level – objectives covering all decisions made by the organization or person or an agency mandate



# Process for identifying objectives:

## 3a. Distinguish types of objectives

### Process Objectives

- *“...especially in public decisions made by government, both what is chosen and how the alternative is chosen are important. In other words, the process of decision-making in these situations matters...” Keeney*
- **Process objectives** relate to how the decision is made
- Example: A decision-making process that declares multi-agency collaboration as an objective.

# Process for identifying objectives:

## 3a. Distinguish types of objectives

### Strategic Objectives

- Example: Agency Mission is concerned with the effects of this decision...
  - On other, linked opportunities
  - On setting precedents
  - On larger mission, mandate or image
- Strategic objectives have some bearing on decisions, but are unlikely to be fully achieved by any one decision

For example (Gregory et al. 2012):

- Maximize public trust and consent
- Execute organization's mandate
- Comply with international trade rules

# Process for identifying objectives:

## 3a. Distinguish types of objectives

### Fundamental Objectives

#### How do you know what's fundamental?

- Must be controllable – available alternatives could influence the objective
  - Not too broad or high level to be beyond control with alternatives available for this context
- Must be essential – relevant to selection of alternative
  - Not too narrow and not a means to another objective

# Process for identifying objectives:

## 3a. Distinguish types of objectives

### Fundamental Objectives

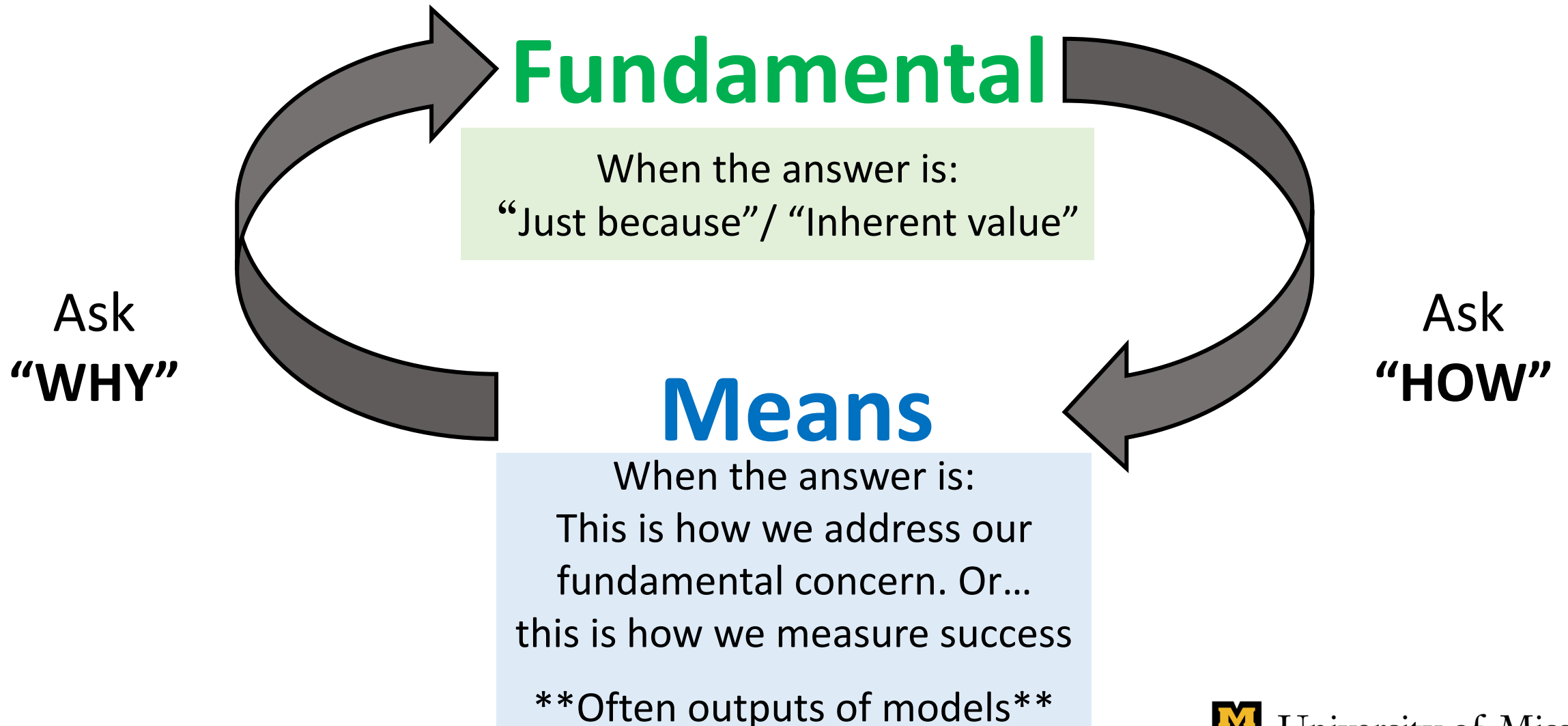
#### Distinguish fundamental from means objectives

- Fundamental objectives point to what matters
- Means objectives point to the actions that you can take to influence what matters
- Distinguish fundamental and means objectives to
  - Correctly weight objectives
  - Separate means from ends (i.e., improving habitat might not be sufficient to improve species status)
  - **Help develop** creative alternatives (focus on the end not the means)



# Process for identifying objectives:

## 3a. Distinguish types of objectives



# Activity – fundamental objective

## 3a. Distinguish types of objectives

Exercise: Identify the fundamental objective 

Concern	Objectives
<b>1. Ballast water brings invasive species</b>	Minimize ballast dumping
	Minimize invasive species introductions
	Maximize native species
<b>2. You don't have enough money for this</b>	Minimize cost
	Maximize conservation within budget

# Activity – fundamental objective

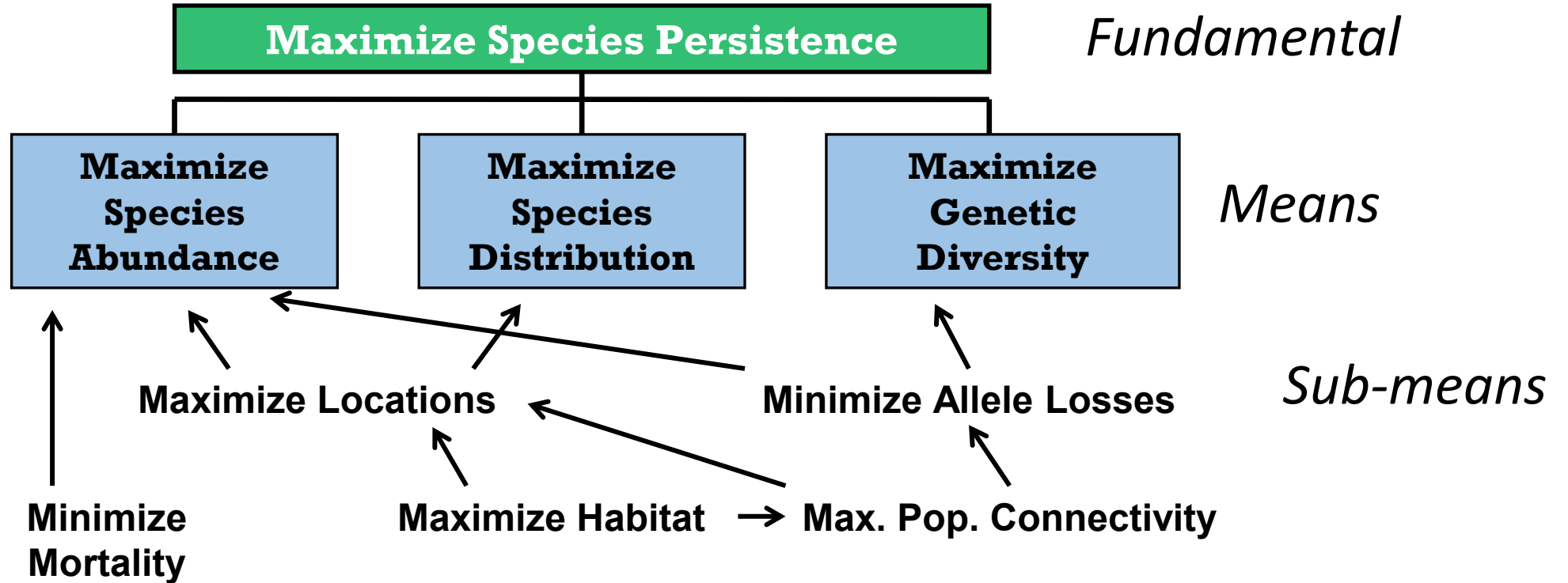
## 3a. Distinguish types of objectives

Exercise: Identify the fundamental objective ★

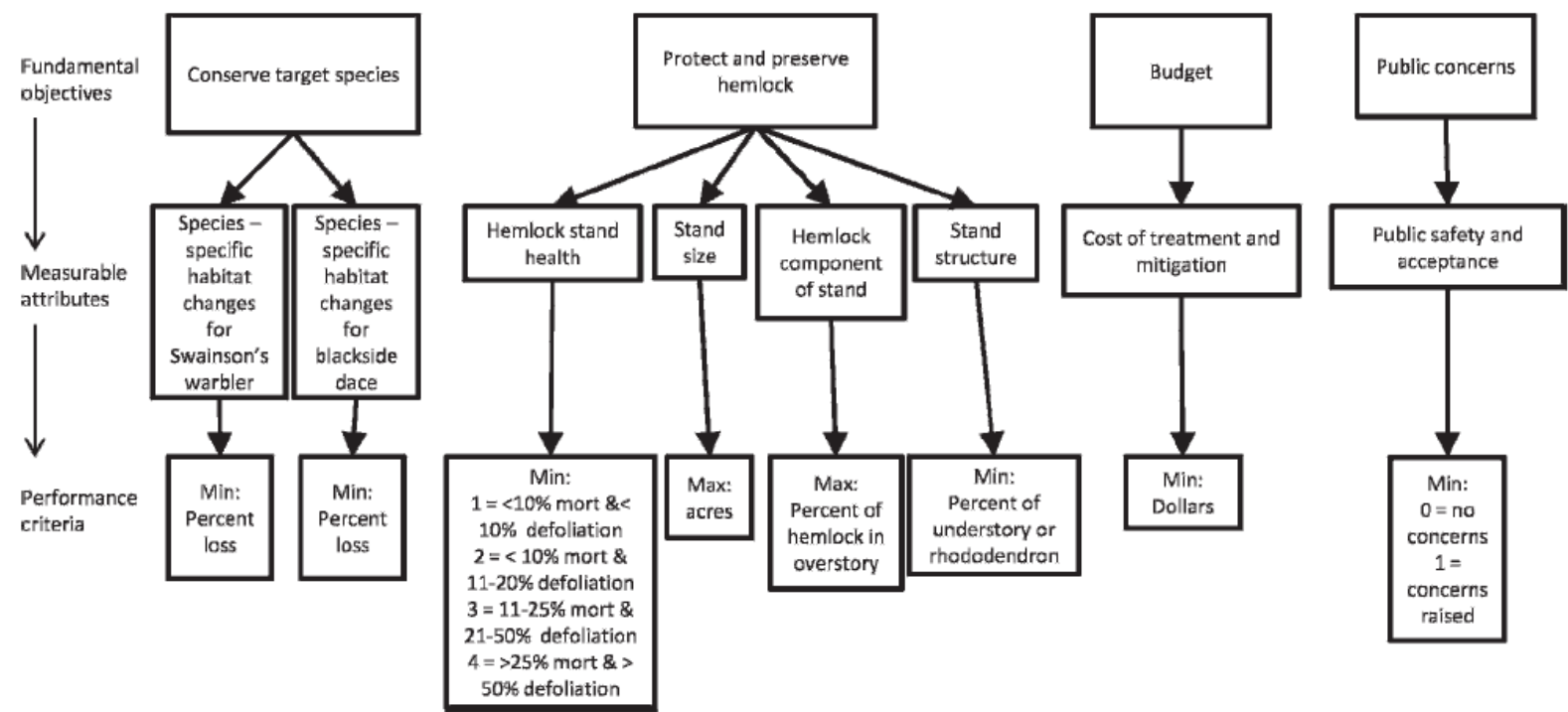
Concern	Objectives
<b>1. Ballast water brings invasive species</b>	Minimize ballast dumping
	Minimize invasive species introductions
	Maximize native species ★
<b>2. You don't have enough money for this</b>	Minimize cost ★
	Maximize conservation within <del>budget</del>

**Do not combine objectives!**

## 3b. Create an objective hierarchy



# 3b. Create an objective hierarchy



Blomquist, S. M., Johnson, T. D., Smith, D. R., Call, G. P., Miller, B. N., Thurman, W. M., ... & Boomer, G. S. (2010). Structured decision-making and rapid prototyping to plan a management response to an invasive species. *Journal of Fish and Wildlife Management*, 1(1), 19-32.

**Figure 1.** Fundamental objectives, measurable attributes, and performance criteria for protection of hemlocks and conservation of two conservation targets, blackside dace *Phoxinus cumberlandensis* and Swainson's warbler *Limnithlypis swainsonii*. We added a third conservation target, Alleghany to maximiz indicates n

DIAGRAM FORMAT



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Issue 1 | 22



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# 3b. Create an objective hierarchy

Objective	Subobjective	Performance Measure	Desired Direction
Conservation	Probability of meeting recovery plan objectives 1 and 2	Maximize probability	Higher
	Returns in year 2010 and average returns of years 2016 to 2019	Maximize number of fish returning	Higher
	Probability of extirpation by 2036	Minimize probability of extirpation by 2036	Lower
	Percent enhanced fish in 2010 and average percent enhanced fish in years 2016 to 2019	Minimize percent enhanced fish	Lower
Cost	Total costs over 12 years, levelized	Minimize cost	Lower
Catch	Commercial catch in traditional downstream location	Maximize catch	Higher
	Commercial catch available upstream of the Vedder River	Maximize catch	Higher
	Total First Nations food social and ceremonial catch	Maximize catch	Higher
Employment	Employment opportunities	Maximize employment	Higher

Gregory, R., & Long, G. (2009). Using structured decision making to help implement a precautionary approach to endangered species management. *Risk Analysis*, 29(4), 518-532.

TABLE FORMAT





# 3b. Create an objective hierarchy

## Desired properties of an objectives hierarchy

- **Complete**
  - Don't leave out any areas of concern (objectives)
- **Non-redundant**
  - Redundant objectives can lead to “double-counting”
- **Concise**
  - Focus on the core issues
- **Specific**
  - Consequences are clear; measurable attributes can be readily identified
- **Understandable**
  - Avoid vague and ambiguous terms



# EXAMPLE:

## Fundamental objectives

Maximize resources to protect tribal sacred sites and spiritual values

Maximize native species integrity

Maximize recreation

Minimize cost

Minimize taking of life

Maximize HBC population

Min. trout population

Min. wilderness days lost

Max. fish catch

Min. trout removal cost

Max. dam power production

## Process objectives

- Be respectful of tribal values and rituals

## Strategic objectives

- Operate within the authority, capabilities, and legal responsibility of the Bureau of Reclamation
- Follow ESA compliances

Adapted, modified, and simplified from Runge et al. 2011



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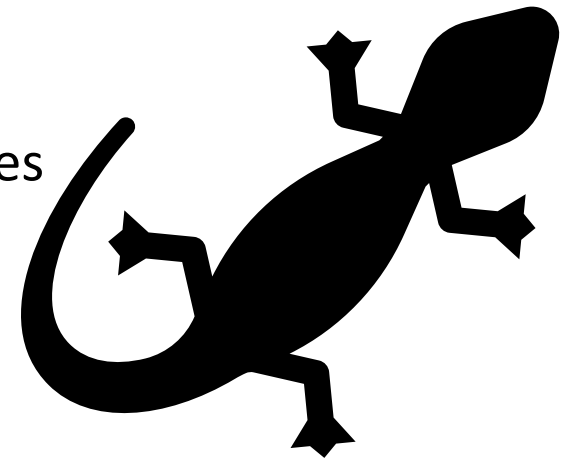
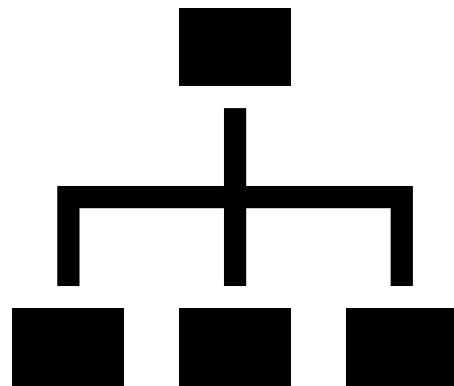
Means objectives

# Skills Check Task 2

## Lizard example

### TASK 2: Generate objectives hierarchy

- Revisit your earlier potential objectives
- Circle your fundamental objectives
  - Identify fundamental/means/process/strategic objectives
- Then draw an objectives hierarchy



# Process for identifying objectives:

- Big picture** { 1. Articulate goals & concerns  
2. Convert goals & concerns to objectives
- Specific Steps** { 3. Structure objectives  
**4. Create measurable attributes for each objective**
- Repeat as needed*

# ! JARGON!! !

These terms are interchangeable:

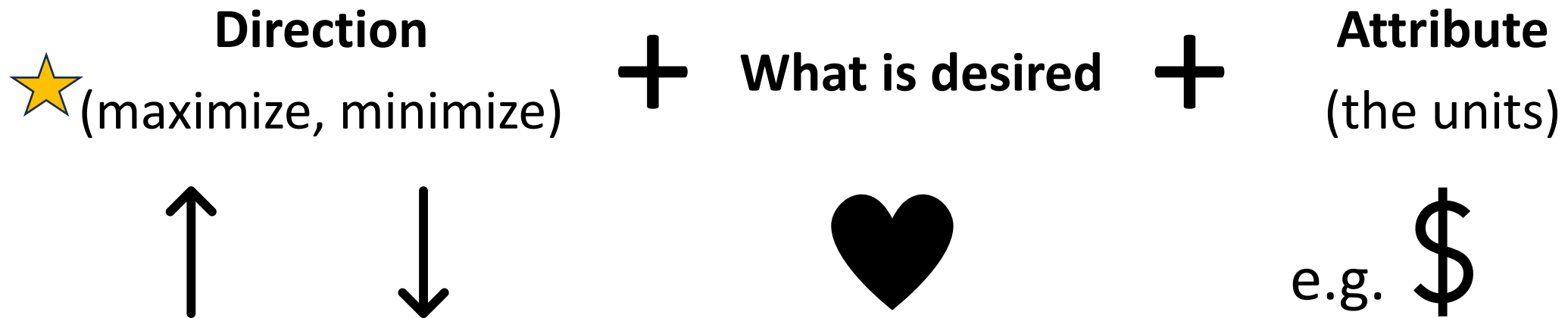
Measurable attributes

Performance measures

Performance criteria



# Recall Pieces of an objective:



\*Maximize/Minimize may be uncomfortable to state (but its useful for optimization purposes). So, as long as the direction is clear we can use other verbs (e.g., increase, decrease, etc.)

## 4. Create measurable attributes (the units)

Attributes measure performance and is used to:

- Predict (in advance of the decision) how a given decision will lead to measurable outcomes
- Compare realized objective outcomes to predicted outcomes after decision implementation

Desired characteristics of measurable attributes:

- **Unambiguous** - Clear relationship to fundamental objectives
- **Direct** - Clearly related to the consequences of interest
- **Comprehensive** - Cover full range of possible outcomes
- **Operational** - Suitable information available
- **Understandable** - Readily understood and easily communicated

# 4. Create measurable attributes (the units)

Attributes measure performance and is used to:

- Predict (in advance of the decision) how a given decision will lead to measurable outcomes
- Compare realized objective outcomes to predicted outcomes after decision implementation

Attribute scales:



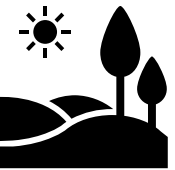
## 1. Natural scale

- Objective can be directly measured
- Example: \$ for cost



## 2. Constructed scale

- Sliding or relative scale requiring interpretation
- Example: Likert scale (5 = very satisfied...1 = very unsatisfied) *for* fisher satisfaction



## 3. Proxy scale

- Natural attribute that is highly correlated with the objective, but does not directly measure
- Example: % of natural range preserved *for* species genetic diversity





## 4. Create measurable attributes (the units)

### Constructed attributes – Example 1

**Objective: Minimize Wetland Development Impacts:**

**Development impacts (scale 0-5)**

- 0** No loss of riparian areas and  $\geq 300$  acres estuary restored
- 1** No loss of riparian areas and  $< 300$  acres estuary restored
- 2** No loss of riparian areas and no loss of estuary
- 3** Loss of  $< 300$  acres riparian area and  $< 300$  acres of estuary
- 4** Loss of  $< 300$  acres riparian area and  $\geq 300$  acres of estuary
- 5** Loss of  $\geq 300$  acres riparian area and  $\geq 300$  acres of estuary



## 4. Create measurable attributes (the units)

### Constructed attributes – Example 2

Infant APGAR scores :

1. activity and muscle tone
2. pulse (heart rate)
3. grimace response ("reflex irritability")
4. appearance (skin coloration)
5. respiration (breathing rate and effort)

Each is scored on a scale of 0 to 2.

Scores are added for the total APGAR score; > 7 is a healthy baby



## 4. Create measurable attributes (the units)

Proxy attributes – Example

Minimize student boredom

→ # of yawns

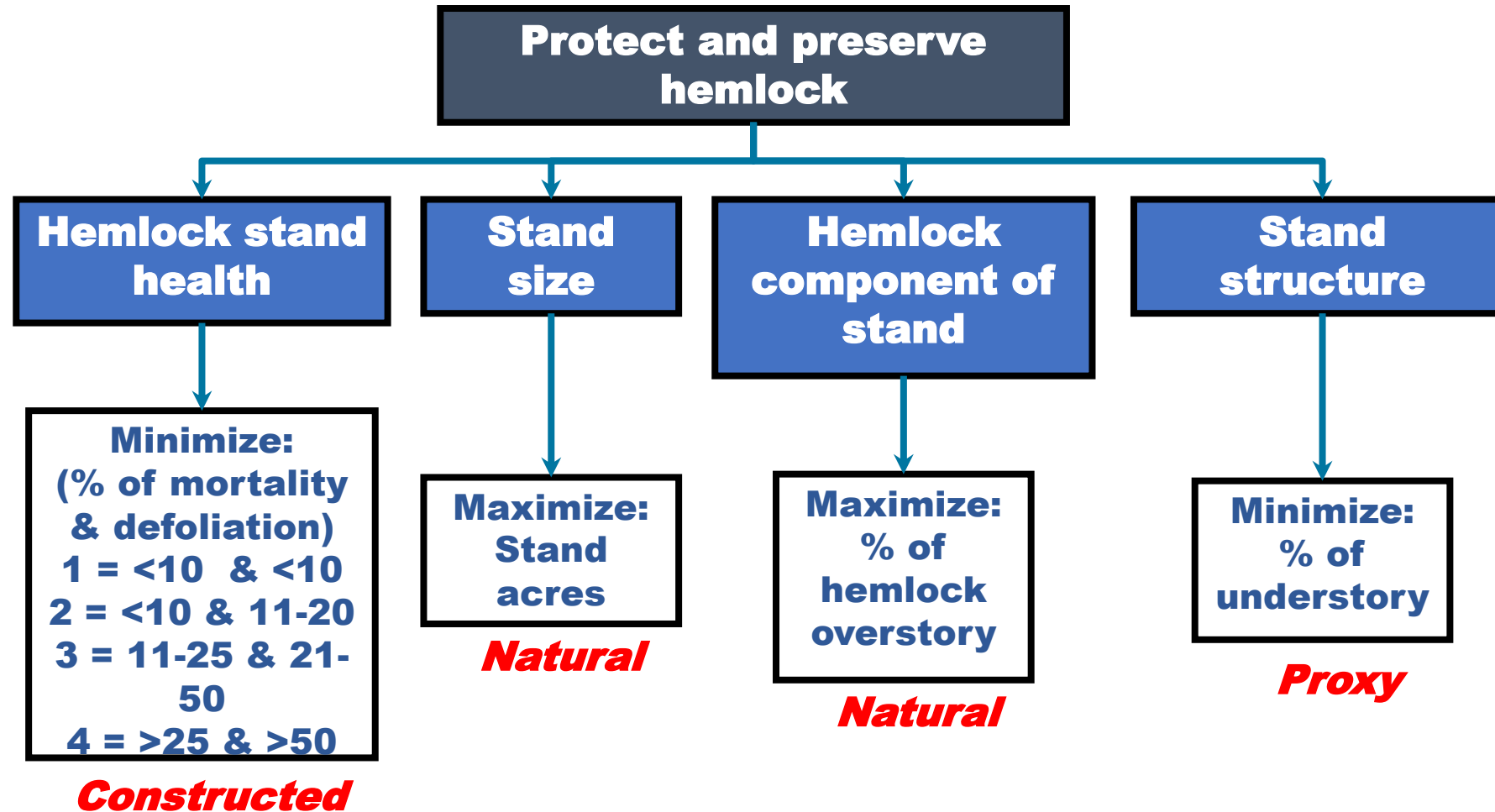


## 4. Create measurable attributes (the units)

### Example

Objective	Direction	Attribute	Natural
Minimize costs	Minimize (↓)	M\$/yr	
Maximize occupancy probability	Maximize (↑)	Probability (0-1)	
Minimize extinction probability	Minimize (↓)	Probability (0-1)	Proxy
Maximize hunter satisfaction	Maximize (↑)	Harvest Success Rate (# harvested/# permits)	

# Example - What are the attribute types?



Adapted from Blomquist et al. (2010)



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# Skills Check Task 3-4

## Lizard example

### **TASK 3: Measurable attributes**

- Describe measurable attributes for your fundamental objectives and determine attribute type.

### **TASK 4: Share objectives**

- Each group will share your objectives (fundamental/means/strategic/process) and your attributes



# Process for identifying objectives:

- Big picture** {
1. Articulate goals & concerns
  2. Convert goals & concerns to objectives
- Specific Steps** {
3. Structure objectives
  4. Create measurable attributes for each objective
- Repeat as needed*

# Repeat as needed:

You may have to go around the SDM track before the objectives are fully understood

Experiment with your objectives in a tentative decision process, asking:

- Can these distinguish among alternatives?

- Are they really distinct and independent?

- Could you be comfortable with a decision reached with these objectives?

- Could you explain your choice to others & the public?

- If not, what's missing?

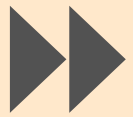




# Activity: think about your decision problem

- For your final project presentation, you will provide a slide of your objectives
  - Can you define some objectives?
  - Can you distinguish fundamental from means?
  - Create a hierarchy?
  - Can you develop measurable attributes?
- **Feel free to go back to your problem framing step!**

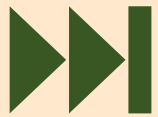
# Looking ahead:



**Next week:** A step of PrOACT



**Weekly:** Work through a step of the PrOACT process/  
learn extra tools

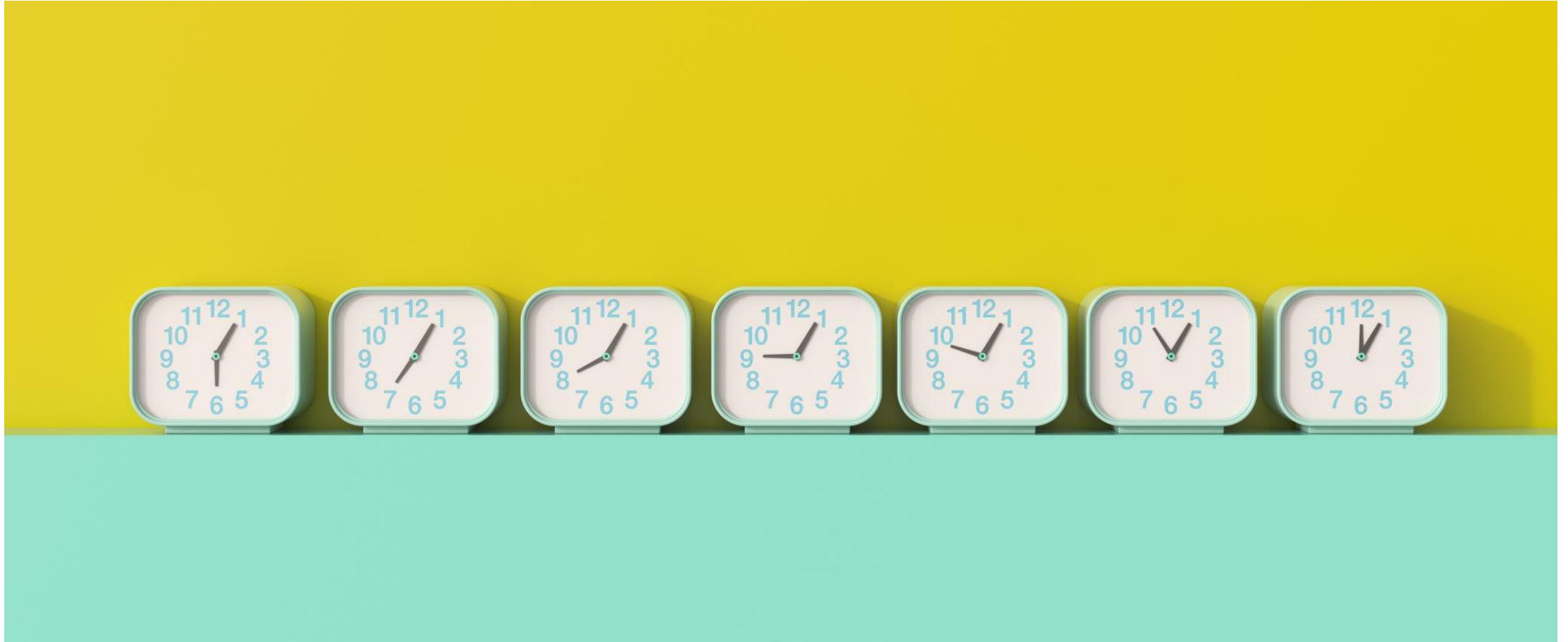


**Last week of class:**

Elevator pitch of your research project in  
terms of SDM/PrOACT

Note: Abridged PrOACT story slides with a star on the upper right  
are good examples to use for your presentation

# Extra time activities:



# Reading discussion questions (Gregory et al. 2012 Chapter 4)

- What distinguishes a well-defined objective from a vague or ineffective one in SDM?
- Why is it important to separate means objectives from fundamental objectives?
- Why do Gregory et al. caution against setting targets during the objective-setting stage?
- What role do process and strategic objectives play in environmental decision-making?
- Why is it problematic to use ambiguous terms like “naturalness” or “sustainability” as objectives?
- Why do decision makers often struggle to articulate what they want, and how can SDM processes help?

# Activity: Brainstorm **constructed scale** attribute types

For each objective below, brainstorm a **constructed scale attribute** that could be used to measure it:

- Minimize stakeholder conflict
- Maximize ecosystem resilience
- Maximize recreational satisfaction
- Maximize species persistence
- Maximize student engagement 😊

What are the limitations of your constructed scale attribute?

# Activity: Brainstorm **proxy** scale attribute types

Now for these same objectives brainstorm **two proxy attributes** that could be used to measure it:

- Minimize stakeholder conflict
- Maximize ecosystem resilience
- Maximize recreational satisfaction
- Maximize species persistence
- Maximize student engagement 😊

What are the limitations of your proxy attribute?

What attribute type fits the objectives above better?

# Activity: Fundamental vs Means sorting

## **In groups identify whether the objective below is Fundamental or Means**

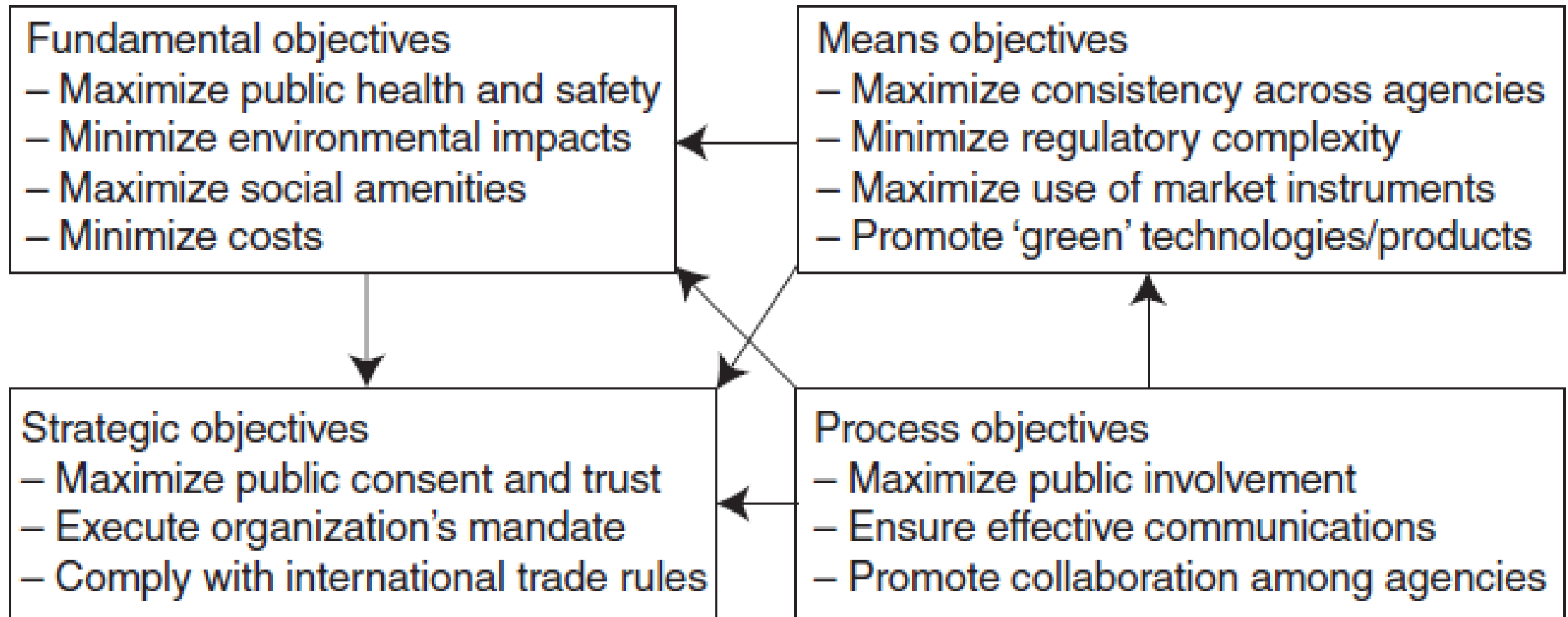
- Maximize species persistence
- Improve habitat quality
- Reduce road mortality
- Increase stakeholder engagement
- Maximize public trust
- Enhance monitoring efforts
- Minimize cost
- Maximize recreational access

# Activity: Fundamental vs Means sorting

**In groups identify whether the objective below is Fundamental or Means**

- Improve water quality
- Maximize biodiversity
- Increase enforcement of fishing regulations
- Enhance public education about conservation
- Maximize species persistence
- Restore native vegetation
- Reduce poaching incidents
- Increase stakeholder participation





Gregory et al. 2012 Chapter 4